

(Incorporated in Hong Kong SAR with limited liability)

### **Independent Auditors' Report**

### To the Chief Executive Officer of

### The Hongkong and Shanghai Banking Corporation Limited - India Branches

#### **Report on the Standalone Financial Statements**

We have audited the accompanying standalone financial statements of The Hongkong and Shanghai Banking Corporation Limited – India Branches (the "Bank"), which comprise the Balance Sheet as at March 31, 2016, and the Profit and Loss Account and Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report.

#### Management's Responsibility for the Standalone Financial Statements

2. The Bank's Management is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 ("the Act") with respect to preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Bank in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and provisions of Section 29 of the Banking Regulation Act, 1949 and circulars and guidelines issued by the Reserve Bank of India ("RBI") from time to time as applicable to the Bank. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

- 3. Our responsibility is to express an opinion on these standalone financial statements based on our audit.
- 4. We have taken into account the provisions of the Act and the Rules made thereunder, including the accounting standards, provisions of section 29 of the Banking Regulation Act, 1949, circulars and guidelines issued by RBI as applicable to the Bank and matters which are required to be included in the audit report.
  5. We conducted our audit in account the Standards on Auditing analytical action 142(10) of the Act and the amplicable outback the included in the audit report.
- 5. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
- 6. An audit involves performing procedures to obtain audit evidence, about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the overall presentation of the standalone financial statements.
- 7. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

#### Opinion

8. In our opinion, and to the best of our information and according to the explanations given to us, the accompanying standalone financial statements together with the notes thereon give the information required by provisions of section 29 of the Banking Regulation Act,1949 as well as the Act and circulars and guidelines issued by the RBI, in the manner so required for banking companies and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Bank as at March 31, 2016 and its profit and its cash flow for the year then ended.

#### **Other Matter**

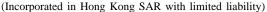
9. The standalone financial statements of the Bank as at March 31, 2015 and for the year then ended were audited by another firm of chartered accountants who, vide their report dated June 18, 2015 expressed an unmodified opinion on those standalone financial statements.

#### Report on Other Legal and Regulatory Requirements

- 10. In our opinion, the Balance Sheet, Profit and Loss Account, and Cash Flow Statement dealt with by this report have been drawn up in accordance with the provisions of section 29 of the Banking Regulation Act, 1949 read with applicable provisions of section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014.
- 11. As required sub section (3) of section 30 of the Banking Regulation Act, 1949 we report that:
  - a) We have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit and have found them to be satisfactory;
  - b) The transactions of the Bank, which have come to our notice during the course of our audit, have been within the powers of the Bank; and
  - c) During the course of our audit we have visited 10 branches to examine the books of accounts and other records maintained at the branch and performed other relevant audit procedures. Since the key operations of the Bank are automated with the key applications integrated to the core banking system, the audit is carried out centrally at mumbai branch as all the necessary records and data required for the purposes of our audit are available therein.
- 12. Further, as required by section 143(3) of the Act, we further report that:
  - a) We have sought and obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
  - b) In our opinion, proper books of account as required by law have been kept by the Bank so far as it appears from our examination of those books;
  - c) The Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting policies prescribed by RBI;
  - e) The requirements of Section 164(2) of the Companies Act, 2013 are not applicable to the Bank considering it is a branch of The Hongkong and Shanghai Banking Corporation Limited, which is incorporated and registered in Hongkong Special Administrative Region with limited liability.
  - f) With respect to the adequacy of the internal financial controls over financial reporting of the Bank and the operating effectiveness of such controls, refer to our separate Report in "Annexure A".
  - g) With respect to the other matters to be included in the Auditors' Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
    - i. The Bank has disclosed the impact, if any, of pending litigations as at March 31, 2016 on its financial position in its standalone financial statements - Refer schedule 12 and note 5.3 in schedule 18 to the standalone financial statements;
    - ii. The Bank has made provision as at March 31, 2016, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts Refer note 5.12 in schedule 18 to the standalone financial statements;
    - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Bank.

For Price Waterhouse Chartered Accountants LLP Firm Registration Number: 012754N/N500016 Chartered Accountants

	Vivek Prasad
Mumbai	Partner
June 24, 2016	Membership Number 104941





### Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Act

1. We have audited the internal financial controls over financial reporting of The Hongkong and Shanghai Banking Corporation Limited – India Branches ("the Bank") as of March 31, 2016 in conjunction with our audit of the standalone financial statements of the Bank for the year ended on that date.

#### Management's Responsibility for Internal Financial Controls

2. The Bank's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Bank's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### Auditors' Responsibility

- 3. Our responsibility is to express an opinion on the Bank's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- 5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Bank's internal financial controls system over financial reporting.

#### Meaning of Internal Financial Controls Over Financial Reporting

6. A Bank's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Bank's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Bank are being made only in accordance with authorisations of management of the Bank; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Bank's assets that could have a material effect on the financial statements.

#### Inherent Limitations of Internal Financial Controls Over Financial Reporting

7. Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### Opinion

8. In our opinion, the Bank has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2016, based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### For Price Waterhouse Chartered Accountants LLP

Firm Registration Number: 012754N/N500016 Chartered Accountants

Mumbai June 24, 2016 Vivek Prasad Partner Membership Number 104941



(Incorporated in Hong Kong SAR with limited liability)

Balance Sheet	Balance Sheet as at 31 March 2016			Profit and Loss Account for the year ended 31 March 2016				
	(Curr	ency: Indian rupe	es in thousands)	(Currency: Indian rupees in thousands				
Schedu	ıles	As at 31 March 2016	As at 31 March 2015	Schedules	For the year ended 31 March 2016	For the year ended 31 March 2015		
CAPITAL AND LIABILITIE	S			INCOME				
Capital Reserves and surplus	1 2	44,991,660 143,549,223	44,991,660 129,846,872	Interest earned13Other income14Total	84,779,541 18,302,650 103,082,191	83,725,501 20,913,830 104,639,331		
Deposits Borrowings	3 4	879,438,211 195,223,095	852,555,251 183,999,518	EXPENDITURE				
Other liabilities and provisions	5	146,374,359	165,152,688	Interest expended15Operating expenses1617	41,267,616 26,999,042	43,703,248 31,368,125		
TOTAL		1,409,576,548	1,376,545,989	Provisions and contingencies 17 Total	15,474,345 83,741,003	13,273,879 88,345,252		
ASSETS				<b>Net profit for the year</b> Profit brought forward	19,341,188 11,833,323	16,294,079 10,819,138		
Cash and balances with				Total	31,174,511	27,113,217		
Reserve Bank of India Balances with banks and money at call and short notice	6 7	35,037,076 148,574,504	42,719,323 215,923,377	APPROPRIATIONS Transfer to statutory reserve Transfer to Remittable Surplus	4,835,297	4,073,520		
Investments Advances Fixed assets	8 9 10	534,254,728 549,702,670 11,226,759	497,213,716 466,172,075 11,662,513	retained in India for Capital to Risk-weighted Assets Ratio (CRAR) requirements Transfer (from)/to investment	5,916,662	6,491,483		
Other assets TOTAL	11	130,780,811 	142,854,985 	reserve Transfer to specific reserve Profit Remitted to Head Office Transfer to Capital Reserve -	(38) 181,152 5,916,661	281,757 105,479 4,327,655		
Contingent liabilities Bills for collection	12	7,762,988,676 164,985,072	11,660,005,710 181,939,707	Surplus on sale of immovable properties Balance carried over to balance sheet	1,264,940 13,059,837	11,833,323		
Significant accounting policies and notes to the Financial Statements	18			TotalSignificant accounting policiesand notes to the FinancialStatements	31,174,511	27,113,217		
Schedules referred to herein form an integral part of the Balance Sheet.			Schedules referred to herein form ar Profit and Loss Account.	n integral part of th	ne			

This is the Balance Sheet referred to in our report of even date.

This is the Profit and Loss account referred to in our report of even date.

For The Hongkong and Shanghai Banking Corporation Limited

**For Price Waterhouse Chartered Accountants LLP** Firm's Registration No: 012754N/N500016

Chartered Accountants

Sd/-Vivek Prasad Partner Membership No: 104941

Mumbai 24 June 2016 Sd/-**Massimo Villa Multedo** *Chief Financial Officer* 

– India Branches

Sd/- **Stuart P Milne**  *Group General Manager* & Chief Executive Officer, India



(Incorporated in Hong Kong SAR with limited liability)

### Cash flow statement for the year ended 31 March 2016

		(Currency: India	an rupees in thousands
		For the year ended 31 March 2016	For the year ender 31 March 201
Cash flow from operating activities			
Net profit before taxes		33,934,603	28,671,321
Adjustments for:			
Depreciation on fixed assets Provision/(writeback) for depreciation on investments Provision for advances Other provisions Profit on sale of fixed assets		771,745 89 620,813 260,028 (1,278,462)	357,990 (662,101 1,203,200 355,533 (2,808
		34,308,816	29,923,140
Adjustments for:		, ,	· · ·
(Increase)/decrease in investments (excluding held to maturity sec Increase in advances Increase in deposits Decrease in other assets Decrease in other liabilities and provisions	urities)	(37,041,101) (84,668,556) 26,882,960 12,413,717 (18,521,210)	69,122,199 (65,317,884 135,280,183 45,653,51 (41,705,785
		(100,934,190)	143,032,230
Direct taxes paid		(14,925,437)	(13,148,212
Net cash (used in)/from operating activities	(A)	(81,550,811)	159,807,16
<b>Cash flow from investing activities</b> Purchase of fixed assets Proceeds from sale of fixed assets		(1,282,881) 2,495,656	(1,984,452 9,45
Net cash from/(used in) investing activities	<i>(B)</i>	1,212,775	(1,975,002
Cash flow from financing activities			
Increase/(decrease) in borrowings (Net) Profit remitted to Head Office		11,223,577 (5,916,661)	(47,531,208 (4,327,655
Net cash from/(used in) financing activities	(C)	5,306,916	(51,858,863
<b>Net (decrease)/increase in cash and cash equivalents</b> Cash and cash equivalents as at 1 April	(A) + (B) + (C)	(75,031,120) 258,642,700	105,973,29 152,669,40
Cash and cash equivalents as at 31 March		183,611,580	258,642,70

The above Cash Flow Statement has been prepared under "Indirect Method" as set out in Accounting Standard-3 "Cash Flow Statements under Section 133 of Companies Act 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 This is the Cash Flow Statement referred to in our report of even date.

For Price Waterhouse Chartered Accountants LLP Firm's Registration No: 012754N/N500016 Chartered Accountants	For The Hongkong and Shanghai – India Branches	Banking Corporation Limited
Sd/- <b>Vivek Prasad</b> <i>Partner</i> Membership No: 104941	Sd/- <b>Massimo Villa Multedo</b> Chief Financial Officer	Sd/- <b>Stuart P Milne</b> <i>Group General Manager</i> & Chief Executive Officer, India
Mumbai 24 June 2016		



						(Currenc	y: Indian rupees	s in thousand
		As at 31 March 2016	As at 31 March 2015				As at 31 March 2016	As at 3 March 201
Capit: I	al Amount of deposit kept with the Reserve Bank of India under Section 11(2) (b) of the			3 A.	Dep I.	osits Demand Deposits i) From banks ii) From others	6,692,416 227,773,954	6,251,39 179,623,56
	Banking Regulation Act,1949.	39,283,000	34,687,000			Total i) and ii)	234,466,370	185,874,96
II	Capital Opening balance	44,991,660	44,991,660		II.	Savings Bank Deposits	119,646,668	119,440,69
Reser I	ves and Surplus Statutory Reserve	44,991,660	44,991,660		III.	Term Deposits i) From banks ii) From others	42,437,185 482,887,988	37,555,30 509,684,29
	Opening balance Additions during the year	37,241,110 4,835,297	33,167,590 4,073,520			Total i) and ii)	525,325,173	547,239,59
	Additions during the year	42,076,407	37,241,110			TOTAL (I+II+III)	879,438,211	852,555,2
II	Capital Reserves – Surplus on sale of Immovable properties Opening balance	1,731,524	1,731,524	В.	I. II.	Deposits of branches in India Deposits of branches outside India	879,438,211	852,555,2
	Transfer from Profit and loss account	1,264,940				TOTAL (I+II)	879,438,211	852,555,25
	Transfer from revaluation reserve	741,482		4	Bor I	rowings Borrowings in India		
III	Capital Reserves Opening balance	<u> </u>	<u>13,261,565</u> 13,261,565			<ul><li>i) Reserve Bank of India</li><li>ii) Other banks</li><li>iii) Other institutions and agencies</li></ul>	102,390,000 277 11,637,005	103,560,00
IV	Remittable Surplus retained in India for Capital to					iv) Subordinated debt Total i), ii) and iii)	114,027,282	104,708,80
	Risk-weighted Assets Ratio (CRAR) requirements				II	Borrowings outside India	81,195,813	79,290,65
	Opening balance Add : Transfer from profit	53,444,104	46,952,621			TOTAL (I+II)	195,223,095	183,999,5
	and loss account (refer to schedule 18 note 5.1)	<u>5,916,662</u> 59,360,766	<u>6,491,483</u> 53,444,104			Secured borrowings included in I above	114,027,005	104,708,80
V	<b>Revaluation Reserve</b> Opening balance Add: Revaluation of premises	8,395,016	7,980,829	5	Oth I II	er liabilities and provisions Bills payable Inter-office adjustments	2,453,354	3,252,6
	net of depreciation on revaluation uplift Less: Transfer to capital reserve-surplus on sale of	277,824	414,187		III IV	Branches in India (net) Interest accrued Provision towards standard	16,388,750	14,681,43
	immovable properties	(741,482) 7,931,358			v	assets ( <i>refer to schedule 18</i> Note 5.5 (r)) Others (including provisions)	4,734,996 122,797,259	5,252,14 141,966,49
VI	<b>Investment Reserve</b> Opening balance Transfer (to)/from the Profit	2,703,787	2,422,030	6	Cas	TOTAL (I+II+III+IV+V) h and balances with Reserve	146,374,359	165,152,68
	and Loss account	(38)	281,757		Ban	k of india		
VII	<b>Specific Reserve</b> ( <i>refer to schedule 18 note 5.4</i> ) Opening balance Additions during the year	2,703,749 1,236,443 181,152	2,703,787 1,130,964 105,479		I II	Cash in hand and in ATMs (including foreign currency notes) Balances with the Reserve Bank of India	1,300,078	1,189,92
VIII	Balance in Profit and Loss	1,417,595	1,236,443			<ul><li>i) In current account</li><li>ii) In other accounts</li></ul>	33,736,998	41,529,39
v 111	Account	13,059,837	11,833,323			Total i) and ii)	33,736,998	41,529,39
	TOTAL (I+II+III+IV+V+VI+VII+VIII)	143,549,223	129,846,872			TOTAL (I+II)	35,037,076	42,719,32



	Schedules	iorning pa	It of the Da		e Sheet as at 31 March 201	y: Indian rupees	in thousands)
			4 (21		(Currency	-	
		As at 31 March 2016	As at 31 March 2015			As at 31 March 2016	As at 31 March 2015
7 I	Balances with banks and Moneyat call and short noticeIn Indiai)Balances with banksa)in current accountsb)in other deposit accounts	3,215,665 47,703,600	2,710,071 39,687,500		CI. Advances in India i) Priority sectors (including export finance) ii) Public sector iii) Banks iv) Others	118,925,003 7,235,737 1,956,375 421,585,555	96,798,195   369,373,880
	Total a) and b) ii) Money at call and short notice a) with banks	50,919,265	42,397,571		TOTAL i), ii), iii) and iv) CII. Advances ouside India	549,702,670	466,172,075
	b) with other institutions Total a) and b)	17,837,664 19,137,664	<u>82,411,172</u> 84,161,172		TOTAL CI and CII	549,702,670	466,172,075
	Total i) and ii)	70,056,929	126,558,743	10 I	Fixed Assets Premises (including leasehold		
Π	Outside Indiai)In current accountsii)In other deposit accounts	2,655,600	4,427,134		<b>improvements</b> ) ( <i>refer to schedule 18</i> <i>note 5.2</i> ) Cost at 1 April		
	<ul><li>iii) Money at call and short notice</li><li>Total i), ii) and iii)</li></ul>	75,861,975 78,517,575	84,937,500 89,364,634		(including revaluation) Additions during the year Revaluation of premises	12,503,124 536,664	10,885,801 1,560,530
8	TOTAL (I+II) Investments	148,574,504	215,923,377		during the year Deductions during the year	245,759 (1,470,930)	414,187 (357,394)
0	A. Investments in India in (refer					11,814,617	12,503,124
	<ul> <li>to schedule 18 note 5.5 (d))</li> <li>i) Government securities</li> <li>ii) Other approved securities</li> <li>iii) Shares</li> </ul>	424,002,299  136,100	419,164,087 		Depreciation to date Net book value of Premises (including leasehold improvements)	(1,571,701)	(1,487,382)
	<ul> <li>iv) Debentures and bonds</li> <li>v) Subsidiaries and/or joint ventures:</li> <li>vi) Others (CDs, CPs, Pass</li> </ul>	51,328,674 111	37,598,291 200	II	Other Fixed Assets (including furniture and fixtures) Cost at 1 April	4,970,065	5,581,311
	Through Certificates etc)	58,787,544	40,290,035		Additions during the year Deductions during the year	746,217 (604,793)	423,922
	<ul> <li>TOTAL i), ii), iii), iv), v) and vi)</li> <li>B. Gross value of Investments in India Aggregate provision for</li> </ul>	534,254,728           534,255,117	497,213,716 497,214,016		Depreciation to date Net book value of Other Fixed	5,111,489 (4,127,646)	4,970,065
	depreciation in India Net Value of Investments	(389)	(300)		Assets (including furniture and fixtures)	983,843	646,771
	in India	534,254,728	497,213,716		TOTAL (I+II)	11,226,759	11,662,513
9	Advances A. i) Bills purchased and discounted ii) Cash credits, overdrafts	64,341,228	45,505,457	11 I	OTHER ASSETS Inter-office adjustments Branches in India (net)	_	-
	and loans repayable on demand iii) Term loans	260,196,660 225,164,782	231,031,569 189,635,049	II III	Interest accrued Tax paid in advance/tax deducted at source (net)	12,019,271 7,310,650	8,341,376 6,487,005
	TOTAL i), ii) and iii)	549,702,670	466,172,075		Deferred tax (net) (refer to schedule 18 note 5.10)	6,696,156	7,179,569
	<ul> <li>B. i) Secured by tangible assets (including advances against book debt)</li> <li>ii) Covered by Bank/</li> </ul>	261,671,434	233,852,638	V VI	Stationery and stamps Non-banking assets acquired in satisfaction of claims	3,588	3,393 -
	Government guarantees iii) Unsecured	19,389,958 268,641,278	9,218,663 223,100,774		I tems in course of collection I Others	104,751,146	120,843,642
	TOTAL i), ii) and iii)	549,702,670	466,172,075		TOTAL (I+II+III+IV+V+VI+VII)	130,780,811	142,854,985



		01			e Sheet as at 31 March	ency: Indian rupe	es in thousands
					(Cull	2 1	
		As at 31 March 2016	As at 31 March 2015			As at 31 March 2016	As at 3 March 201
12	Contingent liabilities			IV	Guarantees given on behalf		
	(refer to schedule 18 note 5.12)				of constituents		
I	Claims against the bank not				i) In India	175,284,429	223,038,96
	acknowledged as debts	4,743,330	4 4 4 4 2 7 1		ii) Outside India	75,594,864	22,455,82
	(including tax matters) (refer to schedule 18 note 5.3)	4,/45,550	4,444,371		Total i) and ii)	250,879,293	245,494,79
II	Liability for partly paid						243,494,75
	investments	500	500	V	Acceptances, endorsements		
III	Liability on account of				and other obligations	55,376,373	75,000,55
	outstanding forward exchange			VI	Bills rediscounted	-	
	and derivative contracts	2 000 625 415	4 0 42 101 490	VII	Other items for which the		
	<ul><li>i) Forward contracts</li><li>ii) Currency options</li></ul>	2,880,625,415 282,930,886	4,043,101,489 325,557,146		bank is contingently liable	81,129,787	86,666,07
	iii) Derivative contracts	4,207,303,092	6,879,740,786		TOTAL		
	Total i), ii) and iii)	7,370,859,393	11,248,399,421		(I+II+III+IV+V+VI+VII)	7,762,988,676	11,660,005,71
			<u> </u>				
	Schedules forming	part of the I	Profit and Los	s Ac	count for the year ended	31 March 201	6
				_	(Cur	rency: Indian rupe	es in thousand
		For the year	For the year			For the year	For the year
		ended 31	ended 31			ended 31	ended 3
		March 2016	March 2015			March 2016	March 201
13	Interest earned			16	Operating expenses		
				I	Payments to and provisions		
I	Interest/discount on				for employees	11,057,002	14,436,19
	advances/bills	45,187,523	40,154,947	II	Rent, taxes and lighting	1,654,209	1,914,29
II	Income on investments	36,088,011	41,206,646	III	Printing and stationery	102,068	87,494
III	Interest on balances with			IV	Advertisement and publicity	731,965	924,63
	Reserve Bank of India and			V	Depreciation on		
	other inter-bank funds	1,517,439	804,163		Bank's property	771,745	357,99
IV	Others	1,986,568	1,559,745	VI	Auditors' fees and expenses	7,000	4,40
					Law charges	146,232	124,574
	TOTAL (I+II+III+IV)	84,779,541	83,725,501	VII	I Postage, telegrams,	222 769	251.05
				IX	telephones, etc. Repairs and maintenance	333,768 576,168	351,050 539,52
14	Other income			X	Insurance	1,083,981	987,25
I	Commission, exchange and			XI	Other expenditure (refer to	1,005,501	967,25
	brokerage (net)	7,070,666	7,630,847		schedule 18 note 5.5 (ak))	10,534,904	11,640,71
II	Profit on sale/maturity				TOTAL (I+II+III+IV+V+	, ,	
	of investments (net)	828,585	4,076,824		VI+VII+VIII+IX+X+XI)	26,999,042	31,368,12
III	Profit on disposal of land,						
	buildings and other assets (net)	1,278,462	2,808	17	Provisions and		
IV	Profit on exchange/				Contingencies (refer to		
	derivative transactions (net)	8,866,844	8,900,660		schedule 18 note 5.5 (c ))		
V	Miscellaneous income	258,093	302,691	I	Provision for advances	620,813	1,203,20
				II	Other provisions	260,028	355,53
	TOTAL (I+II+III+IV+V)	18,302,650	20,913,830	III	Taxation charge	14 110 003	12 005 000
	_				<ul> <li>Current tax expense</li> <li>Deferred tax eherge/(eredit)</li> </ul>	14,110,002	13,905,000
15	Interest expended				<ul> <li>Deferred tax charge/(credit).</li> </ul>	483,413	(1,527,758
I	Interest on deposits	32,739,004	35,239,229			14,593,415	12,377,242
II	Interest on Reserve Bank of	- ,,		IV	Charge/(release) of provision		
	India/inter-bank borrowings	7,891,258	7,924,196		for depreciation on investments		
ш	Others	637,354	539,823		(refer to schedule 18		
	C mers				note 5.5 (c) and (d))	89	(662,101
	TOTAL (I+II+III)	41,267,616	43,703,248		TOTAL (I+II+III+IV)	15,474,345	13,273,879
							,,.,.,



(Incorporated in Hong Kong SAR with limited liability)

### Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts

#### 1. Background

The financial statements for the year ended 31 March 2016 comprise the accounts of the India Branches of The Hongkong and Shanghai Banking Corporation Limited ('the Bank'), which is incorporated and registered in Hong Kong Special Administrative Region ('SAR'). The Bank's ultimate holding company is HSBC Holdings plc, which is incorporated in the United Kingdom.

#### 2 **Basis of preparation**

The financial statements are prepared and presented under the historical cost convention and accrual basis of accounting, except where otherwise stated, and in accordance with the generally accepted accounting principles ('GAAP') in India and statutory requirements prescribed under the Banking Regulation Act, 1949, circulars and guidelines issued by the Reserve Bank of India ('RBI'), Accounting Standards ('AS') prescribed by the Companies Act, 2013 read together with Paragraph 7 of the Companies (Accounts) Rules 2014 and the relevant provisions of the Companies Act 2013 and Companies Act, 1956 to the extent applicable and current practices prevailing within the banking industry in India. The financial statements are presented in Indian Rupees rounded off to the nearest thousand unless otherwise stated.

The Ministry of Corporate Affairs (MCA) has notified the Companies (Accounting Standards) Amendment Rules, 2016 vide its notification dated 30 March 2016. The said notification read with Rule 3(2) of the Companies (Accounting Standards) Rules, 2006 is applicable to accounting period commencing on or after the date of notification i.e. 1 April 2016.

#### 3 Use of estimates

The preparation of financial statements, in conformity with GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and disclosure of contingent liabilities as at the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

#### Significant accounting policies 4

#### 4.1 Investments

#### (a) Accounting and Classification

Investments are recognised using the settlement date basis of accounting. In compliance with RBI guidelines, all investments, which cover both debt and equity securities, are categorised as "Held for trading" ('HFT'), "Available-for-sale" ('AFS') or "Held-to-maturity" ('HTM'). However for the purpose of disclosure in the balance sheet, investments are classified as disclosed in Schedule 8 ('Investments').

#### **(b)** Acquisition cost

In determining acquisition cost of an investment, brokerage and commission paid at the time of acquisition are charged to Profit and Loss Account. Further, cost of investments is determined based on weighted average cost method.

#### (c)

Investments categorised under AFS and HFT are marked-to-market on a monthly and daily basis respectively. Net depreciation, if any, in any classification mentioned in Schedule 8 ('Investments') is recognised in the profit and loss account. The net appreciation if any, under each classification is ignored, except to the extent of depreciation previously provided. The book value of individual securities is not changed consequent to periodic valuation of investments.

The mark-to-market value of investments classified as HFT and AFS is determined using Yield to Maturity ('YTM') rate/prices as notified by Fixed Income Money Market and Derivatives Association ('FIMMDA') jointly with Primary Dealers Association of India ('PDAI').

Investments classified under the HTM category are carried at their acquisition cost and any premium on acquisition is amortised on a straight line basis over the remaining period to maturity. Where in the opinion of management, a diminution, other than temporary in the value of investments classified under HTM has taken place, suitable provisions are made.

Pass through certificates ('PTC') purchased have been marked to market on the basis of the base yield curve and the applicable spreads as per the spread matrix relative to the weighted average maturity of the paper as notified by FIMMDA.

Treasury Bills, Commercial Paper, Certificates of Deposit and Zero Coupon Bonds being discounted instruments, are valued at carrying cost.

#### (*d*) Transfer between categories

Transfer of investments between categories is accounted for in accordance with RBI guidelines vide master circular DBR No. BP.BC.6/21.04.141/2015-16 dated 1 July 2015 as follows:

- Investments classified as AFS/HFT are transferred to HTM category at the lower of book value (weighted average) and i) market value;
- ii) Investments classified as HTM are transferred to AFS/HFT categories as follows:
  - Investments originally placed in HTM at a discount, are transferred to AFS/HFT category at the acquisition price/ . book value (weighted average) and;
  - Investments originally placed in HTM at a premium, are transferred to AFS/HFT category at the amortised cost (weighted average);
- iii) Investments classified as AFS/HFT are transferred to HFT/AFS category at book value (weighted average) and the provisions for the accumulated depreciation, if any, held is transferred to the provisions for depreciation against HFT/AFS.

#### Accounting for repos/reverse repos (including liquidity adjustment facility) (e)

Repurchase (repos) and reverse repurchase (reverse repos) transactions are accounted for as collateralised borrowing and lending respectively with an agreement to repurchase on agreed terms in accordance with RBI guidelines vide master circular DBR No. BP.BC.6/21.04.141/2015-16 dated 1 July 2015. The difference between the consideration amounts of first and second leg is recognised as interest income/expense over the period of the transaction in the profit and loss account. Transactions with RBI under the Liquidity Adjustment Facility (LAF) are also accounted for as collateralised borrowing and lending transactions.



# The Hongkong and Shanghai Banking Corporation Limited – India Branches (Incorrorated in Hong Kong SAB, with limited liability)

(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 4 Significant accounting policies (Continued)

#### 4.1 Investments (Continued)

(f) Short Sales

In accordance with the RBI guidelines, the Bank undertakes short sale transactions in Central Government dated securities. The short positions are reflected in 'Securities Short Sold ('SSS') A/c', specifically created for this purpose. Such short positions are categorised under HFT category. These positions are marked-to-market along with the other securities under HFT portfolio and the resultant mark-to-market gains/losses are accounted for as per the relevant RBI guidelines for valuation of investments as explained under point 4.1(c).

#### 4.2 Advances

Advances are stated net of provisions and interest in suspense.

Non-performing advances are identified by periodic appraisals of the portfolio by management or in accordance with RBI guidelines, whichever is earlier.

Specific provisions are made on a case by case basis based on management's assessment of the degree of impairment of the advances (including mortgage loans but excluding other homogeneous retail loans), subject to the minimum provisioning levels prescribed by the RBI. Where there is no longer any realistic prospect of recovery, the outstanding advance is written off.

Subject to the minimum provisioning levels prescribed by the RBI, provision on homogeneous loans relating to retail business (excluding mortgage loans) are assessed on a portfolio basis using the historical loss or net flow rate methods.

Provision on standard assets is made in line with the existing RBI guidelines and included in Schedule 5 ('Other Liabilities and Provisions').

The Bank assesses the unhedged foreign currency exposure (UFCE) of corporate customers and adequate provisions are maintained as required by RBI guidelines. These provisions are part of standard asset provision mentioned above.

The sale of financial assets or Non Performing Advances (NPA) to Securitisation Company (SC)/Reconstruction Company (RC) is accounted for in accordance with RBI guidelines on 'Sale of financial assets to SC/RC', wherein if the sale to SC/RC is for a value higher than the Net Book Value (NBV), the excess provision is reversed.

In case the sale of NPA is to non SC/RC then same is accounted for in accordance with the RBI guidelines on "Purchase/Sale of Non Performing Financial Assets", wherein if the sale of non-performing advances is for a value higher than the NBV of the loans, the excess provision is not reversed but is held back to meet the shortfall/loss on account of sale of other non-performing advances and classified as additional standard asset provision subject to an overall ceiling of 1.25% of risk weighted assets. In case of a sale at a value lower than NBV, the shortfall is recognised in the profit and loss account in the year of sale after setting off any earlier provision held back on sale of other non-performing advances.

#### 4.3 Transactions involving foreign exchange

Transactions denominated in foreign currencies are recorded at rates prevailing on the date of the transaction. Exchange differences arising on foreign currency transactions settled during the period are recognised in profit and loss account of the period. Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at closing rates notified by Foreign Exchange Dealers Association of India ('FEDAI') and resultant exchange differences are recognised in the profit and loss account. The premium or discount arising at the inception of a forward exchange contract not meant for trading or speculation is amortised as expense or income over the life of the contract. Exchange differences arising on such a contract are recognised in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such a forward exchange contract is recognised as income or expense for the period.

Outstanding spot and forward exchange contracts and foreign currency swaps meant for trading or speculation are revalued based on the period end exchange rates notified by FEDAI. The forward exchange contracts are present valued using appropriate discount rates and the resultant gains or losses are recognised in the profit and loss account.

Contingent liabilities denominated in foreign currencies are disclosed at closing rates of exchange notified by FEDAI.

#### 4.4 Derivative financial instruments

The Bank transacts derivatives for three primary purposes: to create risk management solutions for clients, to manage the portfolio risks arising from client business and to manage and hedge the bank's own risks. Derivatives (except for interest rate swaps which are designated as hedging instruments as per Forward Rate Agreement/Interest Rate Swap Circular Ref.No.MPD.BC.187/07.01.279/1999-2000 dated July 7, 1999) are held for trading. Trading activities include sales, market-making and risk management while hedging transactions are entered into as part of the Bank's risk management strategy relating to the Bank's assets, liabilities, positions or cash flows.

Derivatives in the form of forwards, swaps and option contracts are undertaken by the Bank in the foreign exchange and interest rate markets.

Trading transactions are marked-to-market on a daily basis and the unrealised losses or gains are recognised into the profit and loss account as 'Other Income'. Currency Options are marked-to-market using market values after considering the premium received or paid. The profit or loss on revaluation is recorded in the profit and loss account and is included in 'Other assets' or 'Other liabilities'. Accordingly, premium received and paid is recognised in the profit and loss account upon expiry or exercise of the options.

Fair value adjustments as explained in schedule 18 note 5.6 (af) are made on a monthly basis at the minimum with the adjustment accounted for in the profit and loss account and the corresponding debit/credit posted against 'Other Liabilities'.

Interest rate swaps designated as hedges are accounted for in line with the accounting of the underlying asset or liability. Where the underlying asset or liability is accounted for on an accrual basis the derivative is also accounted for on accrual basis. Where the designated asset or liability is carried at lower of cost or market value in the financial statements the derivatives are marked-to-market with the resulting gain or loss recorded as an adjustment to the market value of the designated asset or liability.

Gains and losses from changes in the fair value of derivatives, including the contractual interest, that do not qualify for hedge accounting are recognised immediately in the profit and loss account as 'Other income'

#### 4.5 Securitisation

The Bank may enter into securitisation transactions wherein corporate/retail loans are sold to a Special Purpose Vehicle ('SPV'). These securitisation transactions are accounted for in accordance with the RBI guidelines (including revisions to the guidelines dated 7 May 2012).



(Incorporated in Hong Kong SAR with limited liability)

# Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 4 Significant accounting policies (Continued)

#### 4.5 Securitisation (Continued)

Securitised assets are derecognised upon sale if the Bank surrenders control over the contractual rights that comprise the financial asset. In respect of credit enhancements provided or recourse obligations accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS 29 – 'Provisions, contingent liabilities and contingent assets'.

Gains on securitisations, being the excess of the consideration received over book value of the assets and provisions towards expected costs including servicing costs and expected delinquencies are amortised over the life of the securities issued by the SPV. Losses are recognised immediately.

Sales and transfers that do not meet the criteria for surrender of control are accounted for as secured borrowings.

Securities issued by securitisation vehicles where the Bank is an investor are accounted in line with accounting policy under 4.1 (c).

#### 4.6 Income recognition

Interest income is recognised in the profit and loss account on an accrual basis, except in the case of interest on non-performing advances. Given the uncertainty ascribed to non-performing advances, interest thereon is only recognised in the profit and loss account on a receipt basis in accordance with RBI master circular DBR No. BP.BC 2/21.04.048/2015-16 dated 1 July 2015 on income recognition, asset classification and provisioning pertaining to advances.

Fee and commission income are recognised on an accrual basis. Commission on guarantees and letters of credit are recognised over the life of the instrument.

Dividends on equity shares are recognised as income when the right to receive dividends is established.

#### 4.7 Employee benefits

The accounting policy followed by the Bank in respect of its Employee Benefit Schemes is set out below:

#### (a) Provident fund

The Bank contributes to recognised provident fund, which is a defined contribution scheme. The contributions are accounted for on an accrual basis and recognised in the profit and loss account.

#### (b) Gratuity

The Bank provides for gratuity liability, which is a defined benefit scheme, based on an actuarial valuation using the projected unit credit method at the balance sheet date carried out by an independent qualified actuary.

Actuarial gains/losses for the gratuity liability are recognised in the profit and loss account.

#### (c) Pension

The Bank has an active pension scheme for award staff. This is defined benefit plan for employees who joined prior to 31 March 2002 and defined contribution plan for employees joined after 31 March 2002. In 2004 the bank introduced new salary terms for management staff and the pension benefits have been frozen based on the salary and service on the date of conversion. In respect of employees covered under the defined benefit plan, the Bank provides for the pension liability based on an actuarial valuation using the projected unit credit method at the balance sheet date carried out by an independent qualified actuary. In respect of other employees, the contributions are accounted for on an accrual basis and recognised in the profit and loss account.

Actuarial gains/losses for the pension liability are recognised in the profit and loss account.

#### (d) Compensated absences

The Bank has a leave encashment scheme for its award staff which is a defined benefit plan. The Bank provides for the leave encashment liability based on an actuarial valuation using the projected unit credit method at the balance sheet date carried out by an independent qualified actuary.

Actuarial gains/losses for the leave encashment liability are recognised in the profit and loss account.

#### 4.8 Fixed assets

Fixed assets are stated at acquisition cost less accumulated depreciation, with the exception of premises, which are revalued annually and stated at revalued cost less accumulated depreciation. The surplus arising on revaluation is credited to revaluation reserve account except to the extent such increase is related to and not greater than a decrease arising on revaluation previously recorded as a charge to the profit and loss account, wherein it is credited to profit and loss account. Deficit arising on revaluation is charged to the profit and loss account except to the extent such decrease is related to an increase previously recorded as a credit to revaluation reserve which has not been subsequently reversed or utilised, wherein it is charged directly to revaluation reserve account. The revaluation of premises is done in line with RBI guidelines.

Fixed assets individually costing less than Rs. 25,000 are expensed in the year of purchase. Depreciation is provided on a straight line basis over the estimated useful life of the asset. The useful life estimates prescribed in Part C of Schedule II to the Companies Act, 2013 are generally adhered to, except in respect of few asset classes where, based on management evaluation and past experience, a different estimate of useful life is considered suitable. The rates applied by the Bank on different categories of fixed assets are as follows:

Category of Asset	Useful life of Assets
Freehold land	-
Premises	50 Years
Leasehold improvements	Over 5 years or remaining period of lease whichever is lowe
Computers	3 Years
Improvements at owned premises	15 Years
Other fixed assets	5 Years

Freehold land is not depreciated as it has an indefinite economic life.



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 4 Significant accounting policies (Continued)

#### 4.8 Fixed assets (Continued)

The Bank assesses at each balance sheet date whether there is any indication that an asset may be impaired and provides for impairment loss, if any, in the profit and loss account.

#### 4.9 Accounting for leases

Assets taken on lease are accounted for in accordance with provisions of AS 19-'Leases'. Lease payments under operating leases are recognised as an expense in the statement of profit and loss account on a straight line basis over the lease term.

#### 4.10 Taxes on income

"Taxation charge" comprises current tax provision and net change in deferred tax asset and liability during the year.

Current tax provision represents the estimated income-tax liability determined in accordance with the provisions of the Income Tax Act, 1961 and the rules framed there under.

The Bank accounts for deferred taxes in accordance with the provisions of AS 22 "Accounting for Taxes on Income". Deferred tax is provided on timing differences between the accounting and tax treatment of income and expenditure. Deferred tax assets are recognised only if there is reasonable certainty that they will be realised in the future. However, where there are unabsorbed depreciation or carry forward losses, deferred tax assets are recognised only if it is virtually certain that these assets will be realized supported by convincing evidence. Deferred tax assets are reviewed for appropriateness of their carrying value at each balance sheet date. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets and liabilities are measured using the tax rates that have been enacted or substantively enacted by the balance sheet date.

#### 4.11 Provision for reward points on credit cards and debit cards

The Bank has a policy of awarding reward points for credit card and debit card spends by customers. Provision for credit card reward points is made on the basis of behavioral analysis of utilisation trends. Provision for debit card reward points is made based on management estimates on redemption pattern.

#### 4.12 Provisions, contingent liabilities and contingent assets

The Bank creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. In cases where available information indicates that the loss on the contingency is reasonably possible but the amount of loss cannot be reliably estimated, a disclosure to this effect is made in the financial statements. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

### 5 Notes to accounts

### 5.1 Capitalisation of profit

In accordance with Head Office approval and in line with the RBI requirements in this regard, the Bank has appropriated Rs. 5,916 million (previous year: Rs. 6,491 million) of accumulated profits to Remittable Surplus retained in India for Capital to Risk-weighted Assets Ratio (CRAR) requirements.

#### 5.2 Fixed assets

During the year, the Bank revalued its properties in accordance with the applicable RBI guidelines. For property valued above Rs. 500 million the valuation was obtained from two independent valuers. The Bank revalued its owned freehold premises upwards by Rs. 278 million (previous year: Rs. 414 million) based on an independent professional valuation.

Certain premises valued at Rs. 7,958 million (previous year: Rs. 7,728 million) acquired under a Scheme of Arrangement are held in the name of HSBC Agency (India) Private Limited, a wholly owned subsidiary, for the benefit of the Bank. Accordingly, these premises have been treated as assets of the Bank.

During previous year end 31st March' 15 certain premises valued at Rs. 1,222 million were 'held for sale' and are valued at lower of cost or market value.

### 5.3 Taxation

Tax liabilities in respect of the Bank amounting to Rs. 4,307 million in respect of assessment years 1991-92 to 2012-13 (previous year Rs. 3,816 million for the assessment years 1991-92 to 2011-12) are pending final outcome of the appeals filed by the Bank/Revenue Authorities. Management considers that adequate provision has been made for tax liabilities relating to the above assessment years.

#### 5.4 Specific Reserve

This Reserve is created and maintained in accordance with the provisions of Section 36(1)(viii) of the Income-tax Act, 1961 and is tax deductible subject to limits prescribed therein. Any amounts subsequently withdrawn there from, if at all, is liable to income tax in the year in which withdrawn.



(Incorporated in Hong Kong SAR with limited liability)

Ctate	es to accounts (Continued)						
Stati (a)	utory disclosures Capital adequacy ratio						
<i>(u)</i>	The capital adequacy ratio of the Bank, calculated as per RBI guidelines is	s set out below:	(D - 10)				
			(Rs '00				
	Particulars	As at 31 March 2016 167.393.657	As at 31 March 20				
	Tier 1 capital Tier 2 capital	7,438,746	144,033,3 11,733,6				
	Total capital	174,832,403	155,767,0				
	Total risk weighted assets & contingents	1,093,279,199	1,049,336,2				
	Common Equity Tier 1 Capital Ratio (%)	15.31%	13.7				
	Tier I Capital Ratio (%)	15.31%	13.7				
	Tier II capital Ratio (%)		1.1				
	Total Capital Ratio (CRAR)	15.99%	14.84				
	Amount of subordinated debt raised as Tier II capital (see note 5.5-ai)						
	ital adequacy for the current year has been calculated based on the Guidelines circular DBR .No. BP.BC.1/21.06.201 /2015-16 dated 1 July 2015. <i>Business ratios/information</i>	in Master Circular – Basel III (	Capital Regulations,				
(0)	The details relating to business ratios are given below:						
		For the year ended 31 March 2016	For the year end 31 March 20				
	Interest income as percentage to working funds	6.71%	6.7				
	Non-interest income as percentage to working funds	1.45%	1.7				
	Operating profits as percentage to working funds	2.75%	2.4				
	Return on assets Business (deposits plus advances) per employee (Rs '000)	1.53% 295,669	1.3 267,8				
	Profit per employee (Rs '000)	4,144	3,4				
The f	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b>	lar DBR.BP.BC No.23/21.04.01	8/2015-16 dated 1 July				
	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head	For the year ended	8/2015-16 dated 1 July (Rs '0) For the year end				
	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account	For the year ended 31 March 2016	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment	For the year ended 31 March 2016 89	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets	For the year ended 31 March 2016	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,0				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,0				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,8 11,2 13,905,0 (1,527,7				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points (Release)/charge of provision towards claims under litigation	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693)	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,6 (1,527,7 318,2 31,2				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412					
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points (Release)/charge of provision towards claims under litigation	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693)	8/2015-16 dated 1 July (Rs '00 For the year end 31 March 20 (662,1 671,1 520,8 11,2 13,905,0 (1,527,7 318,2 31,3				
	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309  15,474,345	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,6 (1,527,7 318,2 31,2 5,5 13,273,6 (Rs '0)				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others <b>Total</b> <b>Investments</b>	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309	8/2015-16 dated 1 July (Rs '00 For the year end 31 March 20 (662,1 671,1 520,8 11,2 13,905,0 (1,527,7 318,2 31,3 5,8				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax Other Provisions and Contingencies (refer to note 5.12): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others Total Investments (1) Value of investments	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309  15,474,345  As at 31 March 2016	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,8 11,2 13,905,6 (1,527,7 318,2 318,2 31,3 5,6 (Rs '0) As at 31 March 20				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <b>Provisions and Contingencies</b> <b>Break up of provisions and contingencies shown under the head</b> <b>expenditure in Profit &amp; Loss account</b> Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax <b>Other Provisions and Contingencies</b> ( <i>refer to note 5.12</i> ): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others <b>Total</b> <b>Investments</b>	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309  15,474,345	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,6 (1,527,7 318,2 318,2 31,273,5 (Rs '0) As at 31 March 20 497,214,1				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax Other Provisions and Contingencies (refer to note 5.12): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others Total Investments (i) Gross value of investments (a) In India (b) Outside India	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309  15,474,345  As at 31 March 2016 534,255,117 534,255,117	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 (1,527,7 318,2 31,3 5,5 (Rs '0) As at 31 March 20 497,214,1				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax Other Provisions and Contingencies (refer to note 5.12): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others Total Investments (i) Gross value of investments (a) In India (b) Outside India (ii) Provision for depreciation	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309 - 15,474,345 - As at 31 March 2016 534,255,117 534,255,117 (389)	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,0 (1,527,7 318,2 31,3 5,5 (Rs '0) As at 31 March 20 497,214,4 497,214,( (3)				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax Other Provisions and Contingencies (refer to note 5.12): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others Total Investments (i) Gross value of investments (a) In India (b) Outside India (ii) Provision for depreciation (a) In India	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309  15,474,345  As at 31 March 2016 534,255,117 534,255,117	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,0 (1,527,7 318,2 31,3 5,5 (Rs '0) As at 31 March 20 497,214,4 497,214,( (3)				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax Other Provisions and Contingencies (refer to note 5.12): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others Total Investments (i) Gross value of investments (a) In India (b) Outside India (ii) Provision for depreciation	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309 - 15,474,345 - As at 31 March 2016 534,255,117 534,255,117 (389)	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,8 11,2 13,905,0 (1,527,7 318,2 31,2 31,2 5,8 (Rs '0) As at 31 March 20 497,214,4 497,214,4 (3) (3)				
(c)	figures have been computed in accordance with RBI guidelines vide master circul <i>Provisions and Contingencies</i> Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account Charge/(release) of provision for depreciation on Investment Provision towards NPA (including write-offs net of recoveries) (Release)/charge of provision towards standard assets Provision towards country risk Provision towards current tax expense Charge/(credit) towards deferred tax Other Provisions and Contingencies (refer to note 5.12): Provision towards reward points (Release)/charge of provision towards claims under litigation Provision for overdue income Others Total Investments (i) Gross value of investments (a) In India (b) Outside India (ii) Provision for depreciation (a) In India (b) Outside India (b) Outside India (c) Outside Indi	For the year ended 31 March 2016 89 1,137,961 (520,802) 3,654 14,110,002 483,413 254,412 (1,693) 7,309  15,474,345  As at 31 March 2016 534,255,117 534,255,117 (389) (389) (389)	8/2015-16 dated 1 July (Rs '0) For the year end 31 March 20 (662,1 671,1 520,5 11,2 13,905,6 (1,527,7 318,2 31,2 5,5 13,273,6 (Rs '0)				

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(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

- 5 Notes to accounts (Continued)
- 5.5 Statutory disclosures (Continued)
  - (d) Investments (Continued)

				(Rs '000)
			As at 31 March 2016	As at 31 March 2015
(2)	Mov	ement of provisions held towards depreciation on investments		
	(i)	Opening balance	300	662,401
	(ii)	Add : Provision made during the year	89	-
	(iii)	Less :Write back of excess provision during the year	-	(662,101)
	( <b>iv</b> )	Closing balance	389	300

The outstanding commitments relating to securities purchase and sale contracts as at 31 March 2016 are Rs. 13,922,212 (previous year: Rs. 29,097,298) and Rs. 20,561,411 (previous year: Rs. 35,411,779) respectively.

#### (e) Issuer wise composition of non SLR investments

(Rs '000) As at 31 March 16 Amount Extent of Extent of No. Issuer Extent of Extent of Private Below 'Unrated' 'Unlisted' Investment Securities Securities\*\* Placement \* Grade' Securities (2) (3) (4) # (5)# (6)# (7)# (1) Public Sector Undertakings 45,830,875 1,000 1,000 11,013,790 (i) (ii) **Financial Institutions** Banks 7,488,551 4,093,195 (iii) Private Corporate 56,932,892 47,392,380 135,100 135,100 (iv) Subsidiaries/Joint Ventures 500 500 500 (v) 500 Others (vi) Provision held towards depreciation (389) (vii) Total 110,252,429 62,499,865 136,600 \_ 136,600

						(Rs '000)
			Α	s at 31 March 15		
No.	Issuer	Amount	Extent of Private Placement *	Extent of 'Below Investment Grade' Securities	Extent of 'Unrated' Securities	Extent of 'Unlisted' Securities**
(1)	(2)	(3)	(4)#	(5)#	(6)#	(7)#
(i)	Public Sector Undertakings	30,289,210	9,216,675	_	1,000	1,000
(ii)	Financial Institutions	1,795,910	-	_	- _	- -
(iii)	Banks	-	-	-	_	_
(iv)	Private Corporate	45,964,308	41,058,732	_	160,103	160,103
(v)	Subsidiaries/Joint Ventures	500	500	-	500	500
(vi)	Others	_	_	_	_	-
(vii)	Provision held towards depreciation	(300)	-	_	-	-
	Total	78,049,628	50,275,907	_	161,603	161,603

Note: Total investments include net investments in PTC of Rs. 46,392 million (previous year: Rs. 35,659 million)

\* The classification is based on the actual issue and not on the basis of secondary market purchases.

# Amounts reported under columns (4), (5), (6) and (7) above are not mutually exclusive.

\*\* Excludes PTCs in line with extent RBI guidelines.

### (f) Non-performing non SLR investments

The non-performing investments as at 31 March 2016 are Rs. 3 (previous year: Rs. 3). This represents 3 Preference share investments which have each been written down to Re. 1.



 $(\mathbf{D}_{a}, (0,0,0))$ 

# The Hongkong and Shanghai Banking Corporation Limited – India Branches

(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (*Continued*)

5.5 Statutory disclosures (Continued)

(g) Repo transactions (in face value terms)

inepv i	ansaettons (in juce value terms)				(Rs '000)
		Minimum Outstanding During the Year 2015-16	Maximum Outstanding During the Year 2015-16	Daily Average Outstanding During the Year 2015-16	Outstanding as at 31 March 2016
Securi	ties sold under repos				
i.	Government securities	30,300	131,997,800	23,656,887	118,049,400
ii.	Corporate debt securities	_	_	_	-
Securi	ties purchased under reverse repos				
	Government securities	50,000	136,578,400	37,651,878	15,270,600
ii.	Corporate debt securities	-	-	-	-
					(Rs '000)
		Minimum	Maximum	Daily Average	Outstanding
		Outstanding	Outstanding	Outstanding	as a
		During the	During the	During the	31 March 201
		Year 2014-15	Year 2014-15	Year 2014-15	
Securi	ities sold under repos				
i.	Government securities	281,800	163,997,600	31,402,155	107,702,40
ii.	Corporate debt securities	-			
Securi	ities purchased under reverse repos				
i.	Government securities	50,000	106,719,700	21,556,602	80,336,40
ii.	Corporate debt securities	_	-	-	

Notes:

1. The above figures also include Liquidity Adjustment Facility/Repo transactions undertaken with the RBI.

2. Minimum outstanding during the year excludes days with Nil outstanding.

### (h) Movement of Gross NPAs

· · · · · · · · · · · · · · · · · · ·		(Rs '000)
	For the year ended 31 March 2016	For the year ended 31 March 2015
Gross NPAs* as on 1st April Additions (fresh NPAs during the year)	7,914,574 3,383,758	6,601,422 5,447,068
Sub-total (A) Less:	11,298,332	12,048,490
<ul> <li>(i) Upgrades</li> <li>(ii) Recoveries (excluding recoveries made from upgra</li> <li>(iii) Write-offs</li> </ul>	aded accounts) (1,749,572) (566,649) (624,251)	(1,109,985) (1,590,023) (1,433,908)
Sub-total (B)	(2,940,472)	(4,133,916)
Gross NPAs as on 31st March (A-B)	8,357,860	7,914,574

As per item 2 of Annex to DBOD Circular DBOD.No.BP.BC. 46 /21.04.048/2009-10 dated 24 September 2009, interest in suspense has been deducted from gross NPAs.

#### (i) Movements in NPAs

								(105 000)	_
			For the y	ear ended 31	March 2016	For the y	ear ended Ma	rch 2015	
			Gross NPA	Provision	Net NPA	Gross NPA	Provision	Net NPA	
	(a)	Opening Balance	7,914,574	5,533,401	2,381,173	6,601,422	5,625,195	976,227	l
	(b)	Additions during the period	3,383,758	1,448,979	1,934,779	5,447,068	1,389,189	4,057,879	I
	(c)	Reductions during the period	(2,940,472)	(737,643)	(2,202,829)	(4,133,916)	(1,480,983)	(2,652,933)	
	( <b>d</b> )	Closing Balance	8,357,860	6,244,737	2,113,123	7,914,574	5,533,401	2,381,173	
I									1

Provision includes specific provisions on non-homogeneous loans and provisions created on portfolio basis using the historical loss and/or net flow method for homogeneous loans relating to retail business.

(j) Non-Performing Advances (NPA)

The percentage of net NPA to net advances is 0.38% as at 31 March 2016 (previous year: 0.51%).

(k) Floating Provision

The Bank does not have a policy of making floating provisions.

(l) Provision coverage ratio

The provision coverage ratio (ratio of provision to gross non-performing assets) computed in accordance with RBI circular no DBOD.No.BP.BC.64 /21.04.048/2009-10 dated 1 December 2009 is 74.73% as at 31 March 2016 (previous year: 69.91%).

(Rs '000)



(Rs '000)

# The Hongkong and Shanghai Banking Corporation Limited – India Branches

(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued) (m) Concentration of Advances

(m)	Concentration of Advances		(Rs '000)
		As at 31 March 2016	As at 31 March 2015
	Total Advances of twenty largest borrowers	424,886,463	411,810,366
	Percentage of Advances of twenty largest borrowers to Total Advances of the bank	19.62%	20.26%
( <b>n</b> )	Concentration of Exposures		(Rs '000)
		As at 31 March 2016	As at 31 March 2015
	Total Exposure to twenty largest borrowers/ customers	433,727,353	414,707,920
	Percentage of Exposures of twenty largest borrowers/ customers to Total Exposure of the bank on borrowers/ customers	20.03%	19.65%

#### (o) Concentration of NPAs

Total exposure to top four NPA accounts is Rs. 3,484 million (previous year Rs. 3,481 million). The exposure is computed on a gross basis.

#### (p) Unsecured Advances

The Bank does not have any advances secured by intangible assets.

#### (q) Sector-wise Advances

SI. As at 31 March 2016 As at 31 March 2015 Sector No. Outstanding Gross Percentage Outstanding Gross Percentage Total NPAs of Gross Total **NPAs** of Gross Advances NPAs to Advances NPAs to Total Total Advances in Advances in that sector that sector Priority Sector А 1 Agriculture and allied activities 12,722,906 9,922,304 Direct Agriculture 1,665,000 11 2.325.000 \_ \_ \_ \_ Indirect agriculture 10,397,906 8,257,304 1.2 \_ 2 Advances to industries sector eligible 581,795 87,769,360 441,083 0.50 75,039,117 077 as priority sector lending 2.1 Chemicals and Chemical Products 40,705,867 71,316 0.18 35,089,689 67,274 0.19 2.2 Basic Metal and Metal Products 8,545,331 13,522,360 \_ 2.3 All Engineering 10,490,687 4,351,283 \_ \_ 9,543,462 2.4 Others 8,455,293 11,839,522 3 Services 18,794,610 1,934,298 10.29 1,914,500 16 11 3.1 Computer Software 1,457,150 226,300 15.53 1,864,465 213,475 11.45 3.2 5,460,641 1,478,690 27.08 3,514,420 1,290,701 36.28 Trade NBFC 3.2 8,275,795 219,738 2.66 5,243,449 400,409 7.64 3.3 Professional Services 2,416,341 761,679 265,024 13.07 2,536,963 266,172 10.49 4 Personal loans 2.028.152 4.1 Housing 2,028,152 265,024 13.07 2,536,963 266,172 10.49 Sub-total (A) 121,315,028 2,640,405 2.18 99,337,906 2,762,467 2.78 В Non Priority Sector 1 Agriculture and allied activities 2 206,861,318 2,792,010 1.35 178,457,759 2,930,841 1.64 Industry 33,958,990 22.399.359 Chemicals and Chemical Products 41.156 57 014 0.25 2.1 0.12 2.2 All Engineering 23.695.177 104,916 0.44 19,992,163 104,916 0.52 2.3 Construction 1,467,034 20,256,861 73,082,567 433,947 0.59 433,946 112 2.4 Infrastructure 38,853,341 2.5 Communication 65,644,069 31,722,093 427,632 444,084 3 Services 119,353,847 0.36 97,363,206 0.46 Professional Services 28,207,627 61,999 63,499 3.1 0.2223,312,588 0.27 23,589,039 3.2 Trade 21,095,336 309,566 1.47 320,860 1.36 3.2 Commercial Real Estate 31,463,693 56,067 0.18 11,162,663 59,832 0.54 32 NBFC 28,044,666 25,807,715 4 Personal loans 108,417,214 2,497,813 2.30 96,546,605 1,777,182 1.84 2,097,170 Housing 91,092,813 2.30 80.885.857 1,317,086 1.63 4.1 Sub-total (B) 434,632,379 5,718,412 1.32 372,367,570 5,152,107 1.38 Total(A+B) 555,947,407 8,357,860 1.50 471,705,476 7,914,574 1.68

Note: Classification into sectors as above has been done based on the Bank's internal norms.



	18 – Significant accounting policies and notes to accounts ( <i>Continued</i> ) es to accounts ( <i>Continued</i> )		
Stat	utory disclosures (Continued)		
( <b>r</b> )	Provision towards Standard Assets		(Rs '00
		As at 31 March 2016	As at 31 March 20
	Provision towards standard assets*	4,407,815	4,928,6
	Provision towards country risk (Refer note 5.6 (w)) Accumulated surplus arising on sale of NPA	75,727 251,454	72,0 251,4
	Total	4,734,996	5,252,14
2	Comprises general provision towards standard assets and UFCE in accord //21.04.048/2015-16 dated 1 July 2015.	lance with RBI Master (	Circular DBR No. B
(s)	Unhedged Foreign Currency Exposure (UFCE) The Bank has an approved policy and rigorous process for managing the cur		f:
	(UFCE), at the time of sanctioning and subsequent review of credit facilities, The Bank also factors in the inherent risk of UFCE in credit risk rating and and UFCE are analysed on a regular basis and adequate provisioning and risk? The Bank advises its customers to ensure adequate and appropriate hedging/of The Bank has to maintain incremental provisions and RWA's for UFCE of its and Provisioning Requirements for Exposures to entities with Unhedged For Bank obtains quarterly information on UFCE from its customers and the ir riskiness of a customer in terms of likely loss due to forex volatility as a % of E + Lease Rentals). The incremental provisioning required is Rs. 1,318 million a for UFCE as at 31 March 2016.	credit risk premium. The f weights are maintained as r other risk mitigation strateg s customers as stipulated b reign Currency Exposure' c incremental provision is c EBID (defined as PAT + Dep and the additional capital re	oreign currency expo equired by RBI guide ties. y the RBI circular 'C lated 15 January 2014 computed based on re reciation + Interest of quired is Rs. 6,586 m
(t)	Details of financial assets sold to Securitisation Companies (SC)/Reconstru	uction Companies (RC) for	r Asset Reconstructio
		For year ended	For year end
	Number of accounts	31 March 2016	31 March 20
	Aggregate value (net of provisions) of accounts sold to SC/RC (Rs '000)	_	
	Aggregate consideration (Rs '000)	-	112,3
	Additional consideration realised in respect of accounts transferred in earlier years (Rs '000)	_	
	Aggregate (loss)/gain over net book value (Rs '000)	-	112,3
	<b>Details of non performing financial assets purchased/sold</b> There has been no purchase of NPAs during the year ended 31 March 2016 (pr		
(u) (v)	Details of NPAs sold during the year ended 31 March 2016 are provided in Sch Details of Investment in security receipts backed by NPA's The Bank has no such Investments.	nedule 18 lible 5.0 (l).	
	Details of Investment in security receipts backed by NPA's	nedule 18 note 5.0 (t).	
(v)	<b>Details of Investment in security receipts backed by NPA's</b> The Bank has no such Investments.	neutre 18 note 5.0 (t).	(R s '00
(v)	Details of Investment in security receipts backed by NPA's The Bank has no such Investments. Exposures: Exposure to real estate sector		(Rs '00 As at 31 March 20
(v)	Details of Investment in security receipts backed by NPA's The Bank has no such Investments. Exposures: Exposure to real estate sector Category	As at 31 March 2016	As at 31 March 20
(v)	Details of Investment in security receipts backed by NPA's The Bank has no such Investments. Exposures: Exposure to real estate sector		As at 31 March 20
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:         Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or	As at 31 March 2016 168,853,916	As at 31 March 20 154,268,0
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:         Exposure to real estate sector         Category         A Direct exposure         (i) Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *	As at 31 March 2016	
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:         Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or	As at 31 March 2016 168,853,916	As at 31 March 20 154,268,0 106,901,1
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:         Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *         Of which individual housing loans eligible for inclusion in priority sector advances         (ii)       Commercial real estate	As at 31 March 2016 168,853,916 104,932,895	As at 31 March 20 154,268,0
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:         Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *         Of which individual housing loans eligible for inclusion in priority sector advances         (ii)       Commercial real estate         (iii)       Investments in Mortgage Backed Securities (MBS) and other	As at 31 March 2016 168,853,916 104,932,895 2,124,191	As at 31 March 20 154,268,0 106,901,1 2,536,9
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:         Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *         Of which individual housing loans eligible for inclusion in priority sector advances         (ii)       Commercial real estate         (iii)       Investments in Mortgage Backed Securities (MBS) and other securitised exposures –         a.       Residential	As at 31 March 2016 168,853,916 104,932,895 2,124,191	As at 31 March 20 154,268,0 106,901,1 2,536,9
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:       Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *         Of which individual housing loans eligible for inclusion in priority sector advances         (ii)       Commercial real estate         (iii)       Investments in Mortgage Backed Securities (MBS) and other securitised exposures –         a.       Residential         b.       Commercial Real estate	As at 31 March 2016 168,853,916 104,932,895 2,124,191 63,921,021	As at 31 March 20 154,268,0 106,901,1 2,536,9 47,366,9
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:       Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *         Of which individual housing loans eligible for inclusion in priority sector advances         (ii)       Commercial real estate         (iii)       Investments in Mortgage Backed Securities (MBS) and other securitised exposures –         a.       Residential         b.       Commercial Real estate         B       Indirect exposure	As at 31 March 2016 168,853,916 104,932,895 2,124,191	As at 31 March 20 154,268,0 106,901,1 2,536,9
(v)	Details of Investment in security receipts backed by NPA's         The Bank has no such Investments.         Exposures:       Exposure to real estate sector         Category         A       Direct exposure         (i)       Residential mortgages –         Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented *         Of which individual housing loans eligible for inclusion in priority sector advances         (ii)       Commercial real estate         (iii)       Investments in Mortgage Backed Securities (MBS) and other securitised exposures –         a.       Residential         b.       Commercial Real estate	As at 31 March 2016 168,853,916 104,932,895 2,124,191 63,921,021	As at 31 March 20 154,268,0 106,901,1 2,536,9 47,366,9



### **The Hongkong and Shanghai Banking Corporation Limited – India Branches** (Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees) Schedule 18 - Significant accounting policies and notes to accounts (Continued) 5 Notes to accounts (Continued) 5.5 Statutory disclosures (Continued) **Exposures:** (Continued) (w) Exposure to capital market (Rs '000) As at 31 March 2015 As at 31 March 2016 i. direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt; 1,700,304 16,100 advances against shares/bonds/debentures or other securities or on ii. clean basis to individuals for investment in shares (including IPOs/ ESOPs), convertible bonds, convertible debentures, and units of 1,469 1,976 equity-oriented mutual funds; advances for any other purposes where shares or convertible bonds iii. or convertible debentures or units of equity oriented mutual funds 13,873 13,873 are taken as primary security; iv. advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares/convertible bonds/convertible debentures/units of equity oriented mutual funds does not fully cover the advances; 325,000 secured and unsecured advances to stockbrokers and guarantees issued v. 8,151,125 on behalf of stockbrokers and market makers; 9,041,626 loans sanctioned to corporates against the security of shares/bonds/ vi. debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources; vii. bridge loans to companies against expected equity flows/issues; 3,962,800 18,553,140 underwriting commitments taken up by the banks in respect of primary viii. issue of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds; 30,000 ix. financing to stockbrokers for margin trading; all exposures to Venture Capital Funds (both registered and unregistered) Χ. 18,970,700 12,530,500 xi. Others Total Exposure to Capital Market (i to xi) 34,045,772 39,266,714

#### (x) Risk category wise Country Exposure

Provision for country risk exposure in line with RBI guidelines is as follows:

Classification	Exposure as at 31 March 2016*	Provision held as at 31 March 2016	Exposure as at 31 March 2015*	Provision held as at 31 March 2015
Insignificant	219,436,289	75,727	263,372,701	72,073
Low	30,027,281	_	22,749,453	-
Moderate	1,933,220	_	4,134,117	-
High	767,513	_	439,802	-
Very high	101,720	_	136,721	-
Restricted	172,403	_	-	-
Off-credit	_	_	-	-
Total	252,438,426	75,727	290,832,794	72,073

The above provision has been classified as 'Standard Asset provision' in Schedule 5.

\* Exposures are computed on gross basis

(Re '000)



(Incorporated in Hong Kong SAR with limited liability)

# Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Continued*) (Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

#### (y) Restructured accounts

A) Particulars of accounts restructured

# for the year ended 31 March 2016

Sr	Type of Restructu	ıring#		Unde	r CDR Mec	hanism				Others					Total		
No		-	Stand- ard	Sub- Stand-	Doubt- ful	Loss	Total	Stand- ard	Sub- Stand-	Doubt- ful	Loss	Total	Stand- ard	Sub- Stand-	Doubt- ful	Loss	Tot
1	Restructured accounts as on April 1 of the FY	No of borrowers	-	-	4	-	4	-	3	2,242	-	2,245	-	3	2,246	-	2,2
		Amount															
	(opening figures)*	outstanding	_	_	400,400	_	400,400	_	380	84,597	_	84,977	_	380	484,997	_	485,3
		Provision t	-	-	400,400	-	400,400	-	300	04,397	-	04,977	-	300	404,777	-	403,3
		hereon		_	411,539		411,539	_	95	51,003	_	51,098	_	95	462,542	_	462,6
			-	-	411,559	-	411,559	-	,5	51,005	-	51,090	_	,5	402,042	-	402,0
2	Fresh Restructuring	No of							-	_				-			
	during the year	borrowers	-	-	-	-	-	-	2	2	-	4	-	2	2	-	
		Amount															
		outstanding	-	-	-	-	-	-	91	144	-	235	-	91	144	-	2
		Provision															
		thereon	-	-	-	-	-	-	23	144	-	167	-	23	144	-	
3	Upgradations to	No of															
	restructured standard	borrowers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	category during the FY	Amount															
		outstanding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
		Provision															
		thereon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
4	Restructured standard	No of															
	advances which cease	borrowers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	to attract higher	Amount															
	provisioning and / or	outstanding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	additional risk	Provision															
	weight at the end	thereon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	of the FY and hence																
	need not be shown																
	as restructured																
	standard advances																
	at the beginning																
	of the next FY																
5	Downgradations of	No of															
	restructured accounts	borrowers	-	-	-	-	-	-	-	(1)	1	-	-	-	(1)	1	
	during the FY	Amount															
		outstanding	-	-	-	-	-	-	-	(59,800)	59,800	-	-	-	(59,800)	59,800	
		Provision															
		thereon	-	-	-	-	-	-	-	(26,200)	57,100	30,900	-	-	(26,200)	57,100	30,
6	Write-off of	No of															
	restructured accounts	borrowers	-	-	(1)	-	(1)	-	(4)	(1,639)	(1)	(1,644)	-	(4)	(1,640)	(1)	(1,6
	during the FY **	Amount															
		outstanding	-	-	(180,700)	-	(180,700)	-	(380)	(13,008)	(4,400)	(17,788)	-	(380)	(193,708)	(4,400)	(198,4
		Provision															
		thereon	-	-	(193,039)	-	(193,039)	-	(95)	(13,000)	-	(13,095)	-	(95)	(206,039)	-	(206,1
7	Restructured accounts	No of															
	as on March	borrowers	-	-	3	-	3	-	1	604	_	605	-	1	607	-	
	31 of the FY	Amount															
	(closing figures)*	outstanding	-	_	219,700	-	219,700	-	91	11,933	55,400	67,424	-	91	231,633	55,400	287,
		Provision															
		thereon	-	_	218,500	-	218,500	-	23	11,947	57,100	69,070	-	23	230,447	57,100	287,
	Excluding the figures Includes recovery of Recovery of	f restructured	l account		W												
	restructured	borrowers	-	-	(3)	-	(3)	-	(4)	(1,441)	(1)	(1,446)	-	-	(1,444)	(1)	(1,4
	accounts	Amount			(22		(22		(2	(0		(1.1.6			(22.575)	(	(0-
	during the FY	outstanding	-	-	(23,928)	-	(23,928)	-	(380)	(9,900)	(4,400)	(14,680)	-	-	(33,828)	(4,400)	(38,6
		Provision			(36,039)	_	(36,039)		(95)	(9,900)	-	(9,995)		-	(45,939)		(46,0



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

- 5 Notes to accounts (Continued)
- 5.5 Statutory disclosures (Continued)
  - (y) Restructured accounts (Continued)
  - A) Particulars of accounts restructured

for the year ended 31 March 2015  $\,$ 

Sr	Type of Restruct	uring#			Under CD	R Mech	anism			Ot	hers				Total		
No		-	Stand-	Sub-	Doubt-	Loss	Total	Stand-	Sub-	Doubt-	Loss	Total	Stand-	Sub-	Doubt-	Loss	Tota
			ard	Stand-	ful			ard	Stand-	ful			ard	Stand-	ful		
1	Restructured accounts	No of															
	as on April 1 of the FY	borrowers	-	-	3	-	3	-	-	2,661	-	2,661	-	-	2,664	-	2,66
	(opening figures)*	Amount															
		outstanding	-	-	228,551	-	228,551	-	-	92,384	-	92,384	-	-	320,935	-	320,93
		Provision t															
		hereon	-	-	235,762	-	235,762	-	-	60,295	-	60,295	-	-	296,057	-	296,05
2	Fresh Restructuring	No of															
	during the year	borrowers	-	-	1	-	1	-	3	2	-	5	-	3	3	-	
		Amount															
		outstanding	-	-	178,872	-	178,872	-	380	71	-	451	-	380	178,943	-	179,32
		Provision			170.462		170.462		0.5			166		0.5	170 522		170.62
		thereon	-	-	179,462	-	179,462	-	95	71	-	166	-	95	179,533	-	179,62
3	Upgradations to	No of															
	restructured standard	borrowers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	category during the FY	Amount															
		outstanding Provision	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
		thereon	_	_	_	_		_	_	_	_	_	_	_	_	_	
4	Bastanation 1 / 1 /					-		_			-		-			-	
4	Restructured standard advances which cease	No of										_					
	to attract higher	borrowers Amount	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	provisioning and / or	outstanding	_	_	_	_	_	_	_	_	_	_	_	_	_	_	
	additional risk	Provision															
	weight at the end	thereon	_	_	_	_	-	_	_	_	_	_	_	_	-	_	
	of the FY and hence																
	need not be shown																
	as restructured																
	standard advances																
	at the beginning																
	of the next FY																
5	Downgradations of	No of															
	restructured accounts	borrowers	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
	during the FY	Amount															
		outstanding	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
		Provision															
		thereon	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
6	Write-off of	No of															
	restructured accounts	borrowers	-	-	-	-	-	-		(422)	-	(422)	-	-	(422)	-	(422
durii	ng the FY **	Amount			(2.022)		(5.022)			(5.0.50)		(2050)			(14.000)		
		outstanding	-	-	(7,022)	-	(7,022)	-	-	(7,858)	-	(7,858)	-	-	(14,880)	-	(14,88
		Provision			(2.695)		(2, (9,5))			(0.2(2))		(0.2(2))			(12.047)		(12.04
		thereon	-	-	(3,685)	-	(3,685)	-	-	(9,362)	-	(9,362)	-	-	(13,047)	-	(13,04
7	Restructured accounts	No of															
	as on March	borrowers	-	-	4	-	4	-	3	2,242	-	2,245	-	3	2,246	-	2,24
	31 of the FY	Amount			400 400		400 400		200	01 507		84 077		200	494 007		105 37
	(closing figures)*	outstanding	-	-	400,400	-	400,400	-	380	84,597	-	84,977	-	380	484,997	-	485,3
		Provision			411 520		411 520		05	51.002		51.009		05	162 542		162 6
		thereon	-	-	411,539	-	,		95	51,003	-	51,098	-	95	462,542	-	462,6
	Excluding the figures					not attrac	t higher pi	ovisionin	g or risk v	veight (if ap	plicable)						
**	Includes recovery of	of restructure	1 account	is as below	W												
	Recovery of	No of															
	restructured	borrowers	-		(3)	-	(3)		-	(179)	-	(179)	-		(182)	-	(18
	accounts	Amount															
	during the FY	outstanding	-	-	(7,022)	-	(7,022)	-	-	(4,295)	-	(4,295)	-	-	(11,318)	-	(11,31
		Provision															
		thereon			(3,685)		(3,685)			(5,800)	-	(5,800)	-		(9,484)	_	(9,48



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

#### Disclosure on Single Borrower Limits ('SBL')/Group Borrower Limits ('GBL') (7)

The RBI has prescribed credit exposure limits for banks in respect of their lending to single/group borrowers. The exposure limits prescribed are 15% of the capital funds of banks in case of single borrowers (SBL) and 40% of the capital funds of banks in case of group borrowers (GBL). In case of infrastructure projects, an additional exposure of up to 5%/10% of capital funds is allowed for SBL/GBL respectively. SBL can also be increased by a further 5% of capital funds with the permission of the Executive Committee (EXCO) and provided the borrower consents to the Bank making appropriate disclosures in the Bank's statutory accounts.

SBL has been raised to 25% of capital funds in respect of Oil Companies who have been issued Oil Bonds (which do not have SLR status) by the Government of India.

During the year the following customers were sanctioned an additional 5% limit in accordance with aforesaid RBI guidelines:-Microsoft India (R&D) Pvt Ltd, Vodafone India Limited, Vodafone mobile services Limited, Vodafone Group.

#### (aa)Intra-group exposure

Particulars31 March 201631 March 2015Total amount of intra-group exposures25,737,83947,107,298Total amount of top-20 intra-group exposures24,155,05546,986,254Percentage of intra-group exposures to total exposure of the bank on borrowers/customers1%2%Details of break of limits on intra group exposures and regulatory action theron, if anyNILNA			(Rs '000)
Total amount of top-20 intra-group exposures24,155,05546,986,254Percentage of intra-group exposures to total exposure of the bank on borrowers/customers1%2%	Particulars	31 March 2016	31 March 2015
Percentage of intra-group exposures to total exposure of the bank on borrowers/customers 1% 2%	Total amount of intra-group exposures	25,737,839	47,107,298
borrowers/customers 1% 2%	Total amount of top-20 intra-group exposures	24,155,055	46,986,254
	Percentage of intra-group exposures to total exposure of the bank on		
Details of break of limits on intra group exposures and regulatory action theron, if any NIL NA	borrowers/customers	1%	2%
	Details of break of limits on intra group exposures and regulatory action theron, if any	NIL	NA

The RBI issued "Guidelines on Management of Intra group Transactions & Exposure" dated 11 February 2014 which set limits for intra-group exposure at an entity level and overall intra-group exposures. During the year the bank had exceeded the entity level and overall intra-group exposure regulatory limits. As per the circular banks were required to bring down the intra-group exposures within the prudential limits by 31 March 2016. Accordingly, the Bank has brought down the exposures within the regulatory limits by 31 March 2016.

#### (*ab*) **Concentration of Deposits**

			(Rs 000)
		As at 31 March 2016	As at 31 March 2015
	Total Deposits of twenty largest depositors	195,724,368	180,807,301
	Percentage of Deposits of twenty largest depositors to Total Deposits of the bank	22.25%	21.21%
(ac)	Deposit Education and Awareness Fund (DEAF)		( <b>B</b> s (000)

		(Rs 000)
Particulars	31 March 2016	31 March 2015
Opening balance of amounts transferred to DEAF	536,922	-
Add: Amounts transferred to DEAF during the year	115,304	536,922
Less: Amounts reimbursed by DEAF towards claims	11,549	-
Closing balance of amounts transferred to DEAF	640,677	536,922

#### (*ad*) Securitisation of standard assets

The Bank has not securitised any standard assets in the current year (previous year-Nil).

The RBI issued addendum guidelines on securitisation of standard assets vide its circular dated 7 May 2012, subsequent to this date the Bank has not originated any securitisation transaction.

The Bank has provided credit enhancement for a deal done in 2005-06 in the form of Guarantee to the holder of the pass through certificates (PTC's). These certificates were paid off in Q2 FY15-16. The total value of credit enhancements outstanding in the books as at 31 March 2016 was NIL (previous year: Rs. 40 million).

#### (*ae*) **Off Balance Sheet SPVs**

The Bank has not sponsored any off-balance sheet SPVs (Previous year: Nil).

#### Disclosure on interest rate swaps and forward rate agreements ('FRA') (af)

			(Rs '000)
No.	Items	As at 31 March 2016	As at 31 March 2015
(i)	The notional principal of swap agreements	3,861,012,541	6,427,322,212
(ii)	Losses which would be incurred if counterparties failed to fulfill		
	their obligations under the agreements	25,182,340	26,369,107
(iii)	Collateral required by the bank upon entering into swaps	_	-
(iv)	Concentration of credit risk arising from the swaps		
	<ul> <li>maximum single industry exposure with banks (previous year</li> </ul>		
	with banks)	86%	87%
(v)	The fair value of the swap book	(45,950)	(942,463)

(D (000)



### **The Hongkong and Shanghai Banking Corporation Limited – India Branches** (Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

#### 5.5 Statutory disclosures (Continued)

(af) Disclosure on interest rate swaps and forward rate agreements ('FRA') (Continued) The nature and terms of interest rate swaps outstanding are set out below:

		As at 31 March 2016		As at 31 March 2015		
Nature	Terms	No.	Notional principal (Rs '000)	No.	Notional principal (Rs '000)	
Trading swaps Trading swaps Trading swaps Trading swaps	Receive floating pay floating Receive floating pay fixed Receive fixed pay floating Receive fixed pay fixed	32 2,202 2,635 1	68,541,090 1,943,365,957 1,848,801,864 303,630	39 2,882 3,786 0	76,164,817 3,230,165,957 3,120,991,438 0	

There were no FRAs outstanding as at 31 March 2016 and 31 March 2015.

#### (ag) Risk exposure in derivatives

#### **Qualitative disclosure**

#### Derivatives Usage, the associated risks and business purposes served

The Bank transacts derivatives for three primary purposes: to create risk management solutions for clients, to manage the portfolio risks arising from client business and to manage and hedge its own risks.

Our control of market risk in derivatives is based on a policy of restricting individual operations to trading within a list of permissible instruments authorised for the Bank, of enforcing new product approval procedures, and of restricting trading in the more complex derivative products (as permitted by regulations) only where appropriate levels of product expertise and robust control systems exist.

Derivatives (except for derivatives which are designated as effective hedging instruments) are held for trading. Within the held-fortrading classification are two types of derivatives: those used in sales and trading activities, and those used for risk management purposes but which for various reasons do not meet the qualifying criteria for hedge accounting. These activities are described more fully below.

### **Trading derivatives**

Most of the Bank's derivative transactions relate to sales and trading activities. Sales activities include the structuring and marketing of derivative products to customers to enable them to take, transfer, modify or reduce current or expected risks. Trading activities include market-making and risk management.

Market-making entails quoting bid and offer prices to other market participants for the purpose of generating revenues based on spread and volume.

Risk management activity is undertaken to manage the risk arising from client transactions, with the principal purpose of retaining client margin.

Other derivatives classified as held for trading include non-qualifying hedging derivatives, ineffective hedging derivatives and the components of hedging derivatives that are excluded from assessing hedge effectiveness. These derivative portfolios are not risk managed on a trading intent basis and are treated as non-traded risk for value at risk (VaR) measurement purposes.

#### Hedging derivatives

The Bank uses derivatives (principally interest rate swaps) for hedging purposes in the management of its own asset and liability portfolios and structural positions. This enables the Bank to optimise the overall cost of accessing debt capital markets, and to mitigate the market risk which would otherwise arise from structural imbalances in the maturity and other profiles of its assets and liabilities.

#### Structure & organisation for management of risk in derivatives trading

The management of market risk arising from derivatives is undertaken in Markets using risk limits approved by an independent Risk function. Limits are set for portfolios, products and risk types. The level of market risk limits set for each operation depends upon the market liquidity, financial and capital resources of the business, the business plan, the experience and track record of the management, dealers and market environment, as well as the Group's risk appetite.

Global Risk, an independent unit within the Group, is responsible for our market risk management policies and measurement techniques. At local level, the Bank has a Market Risk Management function, independent of Markets, which is responsible for measuring market risk exposures in accordance with the Group policies, and monitoring and reporting these exposures against the prescribed limits on a daily basis.

### Scope and nature of risk measurement, risk reporting and risk monitoring systems

The Bank employs a range of tools to monitor and limit market risk exposures. These include position limits, sensitivity analysis (pvbp limits), stop loss limit, VaR, Stressed VaR and stress testing.

While VaR provides a measure of the market risk in the Bank, sensitivity analysis (e.g Present Value of 1 basis point (PV01)) and VaR are more commonly utilised for the management of the business units. Stress testing and stressed VaR complement these measures with estimates of potential losses arising from market turmoil.



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

#### 5.5 Statutory disclosures (Continued)

#### (ag) Risk exposure in derivatives (Continued)

Our VaR and stressed VaR models are predominantly based on historical simulation. VaR measures are calculated to a 99% confidence level and use a one-day holding period, whereas stressed VaR uses a 10-day holding period. The accuracy of our VaR models is routinely validated by back-testing the actual daily profit and loss results, adjusted to remove non-modelled items such as fees and commissions, against the corresponding VaR numbers.

Market risk limits are proposed by the Head of Treasury and are endorsed by CRO and CEO before submission to Regional/Group Risk for approval. Upon approval of country limits, they are delegated by entity's CEO to Head of Treasury, who delegates it downward within his team. These limits are monitored on a daily basis by the Bank's Market Risk Management function through system reports and advised to senior management on an ongoing basis.

Counterparty credit risk (CCR) arises from derivative transactions and is the risk that the counterparty to a transaction may default before completing the satisfactory settlement of the transaction. The measurement of CCR takes into account the current mark-tomarket value to the Bank of a derivative contract and the expected potential change in that value over time caused by movements in market rates. CCR on contracts having a negative mark-to-market value to the Bank is restricted to the expected potential change in the value.

CCR is monitored against limits approved by authorised individuals within a framework of delegated authorities. These limits represent the peak exposure or loss to which the Bank could be subjected should the counterparty fail to perform its contractual obligations. These credit limits are set based on the Bank's credit risk assessment for the counterparty which inter alia considers the ability of the counterparty to honour its obligations in the event of crystallisation of the exposure.

The International Swaps and Derivatives Association ('ISDA') Master Agreement is our preferred agreement for documenting derivatives activity. It provides the contractual framework within which dealing activity across a full range of over-the-counter ('OTC') products is conducted, and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or another pre-agreed termination event occurs. It is common, and our preferred practice, for the parties to execute a Credit Support Annex ('CSA') in conjunction with the ISDA Master Agreement. Under a CSA, collateral is passed between the parties to mitigate the counterparty risk inherent in outstanding positions. Despite these being a standard credit mitigant for OTC derivatives globally, market practice in this respect is still evolving in India. The Bank has executed a few CSAs and is negotiating with some more counterparties.

#### Hedging policy

The Bank bases its hedging decisions on an Asset and Liability Management Committee ('ALCO') approved hedging policy and the hedging activity is executed by a Balance Sheet Management team which is also responsible for the management of the banking book liquidity, funding and interest rate risks.

The Bank typically uses micro fair value hedges to manage fixed rate banking book risks as there are not many floating benchmark based risks. The Bank allows only external derivatives for hedging. It also allows partial term hedging of underlying.

At the inception of a hedging relationship, the Bank documents the relationship between the hedging instruments and the hedged items, its risk management objective and its strategy for undertaking the hedge. The Bank also requires a documented assessment, both at hedge inception and on an ongoing basis, of whether or not the hedging instruments, primarily derivatives, that are used in hedging transactions are highly effective in offsetting the changes attributable to the hedged risks in the hedged items.

#### Hedge effectiveness testing

To qualify for hedge accounting, the Bank requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness), and demonstrate actual effectiveness (retrospective effectiveness) on an ongoing basis.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. For actual effectiveness to be achieved, the changes in fair value or cash flows must offset each other in the range of 80% to 125%.

The Bank treats hedging derivatives as 'Other Derivatives' in the trading book for accounting purposes.

#### **Valuation & Provisioning of Derivatives Contracts**

The accounting policy for derivative financial instruments is set out in schedule 18 note 4.4. Further, the Bank conforms to the RBI guidelines on provisioning.

All trading derivatives are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

In certain circumstances, however, the fair value will be based on other observable current market transactions in the same instrument, without modification or repackaging, or on a valuation technique whose variables include only data from observable markets, such as interest rate yield curves, option volatilities and currency rates. When such evidence exists, the Bank recognises a trading gain or loss on inception of the financial instrument, being the difference between the transaction price and the fair value. When unobservable market data have a significant impact on the valuation of financial instruments, the entire initial difference in fair value from the transaction price as indicated by the valuation model is not recognised immediately in the income statement. Instead, it is recognised over the life of the transaction (also known as Day 1 P&L reserve) on an appropriate basis, when the inputs become observable, the transaction matures or is closed out, or when the Bank enters into an offsetting transaction.

Subsequent to initial recognition, the fair values of financial instruments measured at fair value are measured in accordance with the Bank's valuation methodologies, which are described below.



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

#### **Risk exposure in derivatives (Continued)** (ag)

Fair values are subject to a control framework designed to ensure that they are either determined or validated by a function independent of the risk-taker.

For all financial instruments where fair values are determined by reference to externally quoted prices or observable pricing inputs to models, independent price determination or validation is utilised. In inactive markets, direct observation of a traded price may not be possible. In these circumstances, the Bank will source alternative market information to validate the financial instrument's fair value, with greater weight given to information that is considered to be more relevant and reliable.

Fair value adjustments are adopted when the Bank considers that there are additional factors that would be considered by a market participant which are not incorporated within the valuation model. The typical types of fair value adjustments carried by the Bank are bid-offer adjustments, uncertainty adjustments, credit and debit valuation adjustments (CVA and DVA), funding fair value adjustments (FFVA) and Day 1 Profit and Loss reserve. A bid-offer adjustment recognises the cost to the Bank to close out the open market risk positions in the market as valuation models typically generate mid-market values. Where uncertainty exists about a market data or quote an adjustment may be made to recognise the same. CVA adjusts the fair value of a derivative to reflect the probability of default (PD) of a counterparty to meet its obligations under a derivative contract whereas DVA adjusts the fair value of a derivative to reflect the PD of the Bank failing to meet its obligations under a derivative contract. FFVA is a portfolio valuation adjustment that seeks to recognise within fair value the present value of the expected future cost or benefit of funding the uncollateralised derivative counterparty exposure over its remaining life.

### Quantitative disclosure

					(Rs '000)
		As at 31	March 2016	As at 31 M	March 2015
Sr. No.	Particular	Currency Derivatives	Interest Rate Derivatives	Currency Derivatives	Interest Rate Derivatives
1	Derivatives (Notional Principal Amount)				
	a) for hedging*	89,974,290	_	84,875,000	-
	b) for trading	3,399,362,229	3,881,522,874	4,712,129,348	6,451,395,073
2	Marked-to-Market Position				
	a) Asset (+)	58,211,952	25,586,694	77,835,104	26,831,801
	b) Liability (-)	67,237,495	25,592,763	85,347,541	27,724,263
3	Credit Exposure #	138,946,909	55,721,187	191,218,149	71,776,593
4	Likely impact of one percentage point change				
	in interest rate (100 x PV01)				
	a) on hedging derivatives	_	_	-	-
	b) on trading derivatives	1,595,658	1,205,090	2,473,944	2,548,913
5	Maximum and Minimum of 100 x PV01				
	observed during the year				
	a) on hedging				
	Maximum	_	_	-	-
	Minimum	_	_	-	-
	b) on trading				
	Maximum	2,210,725	2,779,810	2,540,288	3,862,970
	Minimum	1,503,272	830,136	2,144,430	1,847,345

\* Comprise foreign currency swaps in the Banking Book entered with RBI through the swap window to mobilise FCNR (B) funds. # The credit exposure is computed based on the current exposure method specified in the RBI Basel III norms.

Currency derivatives include forwards, currency options, currency swaps and Currency Futures.

Interest rate derivatives include Forward Rate Agreements, Interest Rate Options, Interest Rate Swaps and Interest Rate Futures.

#### Exchange traded interest rate derivatives (ah)

			(Rs '000)
No.	Particulars	31 March 2016	31 March 2015
(i)	Notional principal amount of exchange traded interest rate derivatives undertaken during the year (instrument-wise)*		
	10 Yrs G Secs	68,981,000	88,334,800
(ii)	Notional principal amount of exchange traded interest rate derivatives		
	outstanding	-	81,20
(iii)	Notional principal amount of exchange traded interest rate derivatives		
	outstanding and not "highly effective"	_	
(iv)	Mark-to-market value of exchange traded interest rate derivatives		
. ,	outstanding and not "highly effective"	_	



(Incorporated in Hong Kong SAR with limited liability)

-	dian rupees) 8 – Significant accounting policies and notes to acc	counts (Continued)				
	s to accounts (Continued)	(commune)				
	tory disclosures (Continued)					
(ai)	Subordinated debt					
	There was no subordinated debt that was outstanding Rs. Nil).	g at any point of time during	g the year ended	d 31 Marc	h 2016 (Pro	evious y
(aj)	Penalties imposed by RBI					
	There was a penalty of INR 75,600 imposed by RBI to year: Nil)	wards the securities pay-in sh	ortage encount	ered by HS	SBC in Jan	16 (Previ
(ak)	<b>Operating Expenses – other expenditure</b>					
	"Other expenditure" includes the following:					
						(Rs '000
		I	For the year end 31 March 2		For the ye 31 Ma	ear ende arch 201
	Head office costs allocated		1,670,			1,693,46
	Services contracted out		5,953,	061		6,837,17
	and Medium Enterprises who have registered with the	competent authorities.	31 March 2	016		
	and incurum Enterprises who have registered with the	competent authorities.				(Rs '000
		competent aution ties.	31 March 2	016		(Rs '000 arch 201:
	Principal amount remaining unpaid to any registered	-		016 424		arch 201
	Principal amount remaining unpaid to any registered interest due thereon -	supplier as at the year end				arch 201
	Principal amount remaining unpaid to any registered Interest due thereon - Amount of interest paid by the Company in terms of s	supplier as at the year end ection 16 of the MSMED,				arch 201
	Principal amount remaining unpaid to any registered interest due thereon -	supplier as at the year end ection 16 of the MSMED,				arch 201
	Principal amount remaining unpaid to any registered Interest due thereon - Amount of interest paid by the Company in terms of se along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment				arch 201
	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of s along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment				arch 201
	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of s along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d adding the interest specified under the MSMED act	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without	1,			arch 201
	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of so along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day da adding the interest specified under the MSMED act Amount of interest accrued and remaining unpaid at t Amount of further interest remaining due and payable	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without he end of the accounting year even in the succeeding	1,			arch 201
	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of se along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d adding the interest specified under the MSMED act Amount of interest accrued and remaining unpaid at t Amount of further interest remaining due and payable years, until such date when the interest dues as above	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without he end of the accounting year even in the succeeding are actually paid to the	1,			arch 201
	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of so along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d adding the interest specified under the MSMED act Amount of further interest remaining due and payable years, until such date when the interest dues as above small enterprises, under Section 23 of the MSMED act	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without he end of the accounting year even in the succeeding are actually paid to the	1,			arch 201
( <i>am</i> )	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of se along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d adding the interest specified under the MSMED act Amount of interest accrued and remaining unpaid at t Amount of further interest remaining due and payable years, until such date when the interest dues as above small enterprises, under Section 23 of the MSMED act <b>Maturity pattern</b> Management has made certain estimates and assumpt trading securities while compiling their maturity prof	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without he end of the accounting year even in the succeeding are actually paid to the t	1,4	424 - - - - - - - - - - - - -	31 Ma	arch 201 5,32 abilities
(am)	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of so along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d adding the interest specified under the MSMED act Amount of further interest remaining due and payable years, until such date when the interest dues as above small enterprises, under Section 23 of the MSMED act <b>Maturity pattern</b> Management has made certain estimates and assumpt	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without he end of the accounting year even in the succeeding are actually paid to the t	1,4	424 - - - - - - - - - - - - -	31 Ma ssets and li e RBI whic	abilities abilities
( <i>am</i> )	Principal amount remaining unpaid to any registered a Interest due thereon - Amount of interest paid by the Company in terms of sa along with the amount of the payment made to the sup appointed day during the accounting year Amount of interest due and payable for the period of d (which have been paid but beyond the appointed day d adding the interest specified under the MSMED act Amount of interest accrued and remaining unpaid at t Amount of further interest remaining due and payable years, until such date when the interest dues as above small enterprises, under Section 23 of the MSMED act <b>Maturity pattern</b> Management has made certain estimates and assumpt trading securities while compiling their maturity prof relied upon by the auditors.	supplier as at the year end ection 16 of the MSMED, plier beyond the elay in making payment uring the year) but without he end of the accounting year even in the succeeding are actually paid to the t	l maturities of n he Bank's report ver 6 Over ns to 1 year to	424 - - - - - - - - - - - - -	31 Ma ssets and li e RBI whic	arch 201 5,32 abilities

As at 31	March 2015
Asatsi	March 2015

Foreign Currency Assets

Foreign Currency Liabilities

As at 51 M	arch 2015										(Rs '000)
	Day 1	2 to 7 days	8 to 14 days	15-28 days	29 days to 3 months	Over 3 months to 6 months	Over 6 months to 12 months	Over 1 year to 3 years	Over 3 years to 5 years	Over 5 years	Total
Loans and advances	6,738,769	17,023,317	28,081,468	33,718,290	62,629,499	67,269,978	37,915,465	54,735,090	52,213,889	105,846,310	466,172,075
Investments	119,241,511	9,575,899	7,389,651	53,594,908	36,580,835	73,807,679	85,464,524	34,124,252	8,279,020	69,155,437	497,213,716
Deposits Borrowings Foreign Currency	29,125,832 16,299,084	125,963,336 99,695,000	41,088,399 1,562,500	59,641,211 13,562,500	109,208,200 46,562,500	19,762,529 6,285,623	89,260,823	118,646,957 32,311	259,853,151	4,813	852,555,251 183,999,518
Assets Foreign Currency	94,551,702	694,820	8,688,038	11,316,330	23,510,467	52,413,283	27,784,037	15,488,512	12,512,690	18,214,624	265,174,503
Liabilities	12,225,771	4,027,992	1,448,692	9,857,811	9,016,639	22,441,338	63,943,052	111,721,574	29,582,284	17,224,146	281,489,299

4,796,037

7,286,244 4,008,863 101,051,871 87,780,148 41,294,910 14,029,575 274,796,864

14,761,310 16,374,770 11,065,995 254,710,832

79,637,021 19,581,752 10,999,384 25,213,582 30,682,466 41,598,515

774,376

794,034

14,853,285 2,923,558



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

### 5.5 Statutory disclosures (Continued)

(an) Bancassurance income

During the year, the Bank earned an amount of Rs. 1,193 million towards bancassurance income (previous year: Rs. 1,242 million)

		(Rs '000)
Nature of Income	For the year ended	For the year ended
	31 March 2016	31 March 2015
For selling life insurance products	171,170	156,887
For selling non life insurance products	2,597	75
For selling mutual fund products	1,019,557	1,085,300
Total	1,193,324	1,242,262

### (ao) Overseas Assets, NPAs and Revenue

As the Bank is a branch of a foreign bank, this disclosure is not considered applicable.

#### (ap) Liquidity Coverage Ratio

#### Qualitative disclosure

The Liquidity Coverage Ratio (LCR) promotes the short term resilience of banks to potential liquidity disruptions by ensuring that they have sufficient unencumbered High Quality Liquid Assets (HQLAs) (which can be converted readily into cash) to survive in an acute scenario lasting for 30 days, by which time it is assumed that appropriate corrective action would be taken.

The LCR requirement is binding for banks from 1 January 2015; with the minimum requirement being 60% for the calendar year 2015, and rising in equal steps to reach the minimum required level of 100% by 1 January 2019. Against this, the Bank has maintained an average LCR ratio as of 168% for the financial year ending March 2016 (based on the monthly average LCR for the period April 2015 to March 2016) which remains well above the minimum requirement. The significant drivers to the LCR for the Bank are provided below:

#### a) Composition of HQLA

Level 1 assets for the Bank comprise 91% of the total average HQLAs for the period April 2015 to March 2016. Approximately 94% of the Level 1 assets are in the form of Government securities. This includes the regulatory dispensation allowed up to 10% of Net Demand and Time Liabilities in the form of borrowing limit available through Marginal Stable Facility (MSF) and Facility to Avail Liquidity for LCR (FALLCR).

Level 2 assets are further divided as Level 2A and Level 2B. For the Bank, Level 2A assets consist of bonds issued by Public Sector Entities that are assigned a 20% risk weight under the Basel II Standardised Approach for credit risk. For the period April 2015 to March 2016, the Bank held investments in papers that qualified as Level 2A assets with a haircut of 15% and which constituted approximately 9% of the total HQLAs, well below the maximum cap of 40%. Further, during the period, there were no investments in assets that qualify as Level 2B.

#### b) Concentration of funding sources

The purpose of monitoring the funding sources is to ensure that there is no significant source, the withdrawal of which could trigger liquidity problems. The Bank relies on the customer deposits as the primary source of stable funds. The level of customer deposits continues to exceed the level of loans to customers. The positive funding gap is predominantly deployed in Level 1 assets resulting in a large amount of HQLA for the Bank under the internal Liquidity and Funding Risk Management Framework. Apart from customer deposits, the Bank receives foreign currency funding from Hongkong branch to support foreign currency trade advances. The deposit mix is of stable retail deposits and wholesale deposits in line with the overall strategy of the bank.

#### Liquidity management and governance

The Bank's liquidity and funding management activities are centralised and managed by the Balance Sheet Management (BSM) team, a part of Global Markets (GM). The framework and policy around the liquidity and funding management is driven through the Asset, Liability and Capital Management (ALCM) function, which acts independent of GM and reports in to the Finance function. The liquidity risk management policies are approved by the Asset and Liability Management Committee (ALCO). The Bank has in place its internal framework for monitoring of the balance sheet on a daily basis against the prescribed internal limits. The Bank also maintains a Contingency Funding Plan, which outlines the actions to be taken to meet any liquidity crisis scenarios that may emerge.

# Quantitative disclosure Particulars Three months ended Three months en

Sr. Particulars No.		nths ended ch 2016		onths ended mber 2015		onths ended ember 2015		onths ended ne 2015	Three mor 31 Marc	
	Unweighted Value (average)	Total Weighted Value (average)	Unweighted Value (average)	Weighted Value Value (average)						
High Quality Liquid Assets										
1 Total high quality liquid assets	NA	318,787	NA	334,536	NA	270,130	NA	319,537	NA	339,158
Cash Outflows										
<ol><li>Retail deposits and deposits</li></ol>										
from small business customers,										
of which:	318,089	30,850	320,098	30,993	316,772	30,645	315,703	30,465	312,685	29,556
<li>(i) Stable Deposits</li>	19,184	959	20,334	1,017	20,640	1,032	22,113	1,106	34,249	1,712
(ii) Less Stable Deposits	298,905	29,891	299,764	29,976	296,132	29,613	293,590	29,359	278,436	27,844

INR million



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(ap) Liquidity Coverage Ratio (Continued)

Quantitative disclosure (Continued)

Sr. Particulars No.		Three mor 31 Mar	nths ended ch 2016	Three months ended 31 December 2015			nths ended mber 2015	Three months ended 30 June 2015		Three months ended 31 March 2015	
		Unweighted Value (average)	Total Weighted Value (average)	Unweighted Value (average)	Total Weighted Value (average)	Unweighted Value (average)	Total Weighted Value (average)	Unweighted Value (average)	Total Weighted Value (average)	Unweighted Value (average)	Total Weighted Value average)
3.	Unsecured wholesale funding,										
	of which:	553,794	222,708	525,435	233,650	510,940	238,917	460,156	242,670	460,744	239,784
	<ul><li>(i) Operational deposits</li></ul>										
	(all counterparties)	125,808	31,452	90,893	22,720	29,084	7,271	28,363	7,091	28,291	7,073
	(ii) Non-operational deposits										
	(all counterparties)	427,987	191,256	434,542	210,930	481,856	231,646	431,793	235,579	332,901	133,161
	(iii) Unsecured debt	-	-	-	_	-	-	-	-	99,551	99,551
4.	Secured wholesale funding	NA	-	NA	-	NA	-	NA	-	NA	-
5.	Additional requirements,										
	of which	95,804	12,297	105,938	12,562	99,521	13,434	164,081	78,760	955,599	853,801
	<ul> <li>Outflows related to derivative exposures and</li> </ul>										
	<ul><li>other collateral requirements</li><li>(ii) Outflows related to loss of</li></ul>	666	666	252	252	709	709	65,811	65,811	840,963	840,963
	funding on debt products								_		
	(iii) Credit and liquidity facilities	95,138	11,631	105,686	12,310	98,813	12,725	98,269	12,949	114,636	12,838
6.	Other contractual funding										
_	obligations	-	-	-	-	-	-	-	-	-	-
7.	Other contingent funding			60.0.00			20.405		18.080		10 (00
_	obligations	878,864	41,902	682,849	34,142	768,134	38,407	941,585	47,079	993,797	49,690
8.	TOTAL CASH OUTFLOWS	NA	307,756	NA	311,347	NA	321,403	NA	398,974	NA	1,172,832
	sh Inflows										
9.	Secured Lending (e.g. reverse repo)	32,991	-	56,901	-	56,154	-	17,337	-	56,600	-
10.									~ ~ ~ ~		
	exposures	82,334	41,167	82,715	41,357	89,032	44,516	123,282	61,641	154,424	77,212
	Other cash inflows	83,520	83,520	73,369	73,369	90,310	90,310	163,291	163,291	938,607	938,607
	TOTAL CASH INFLOWS	198,845	124,687	212,985	114,727	235,496	134,826	303,910	224,932	1,149,631	1,015,819
13.		NA	318,787	NA	334,536	NA	270,130	NA	319,537	NA	339,158
14.		NA	183,069	NA	196,621	NA	186,577	NA	174,042	NA	293,308
15.	Liquidty Coverage Ratio (%)	NA	174.1%	NA	170.1%	NA	144.8%	NA	183.6%	NA	115.6%

5.6 **Employee benefits** 

> a) Summary

) Summary				(Rs '000)
	As at 31 M	Aarch 2016	As at 31 M	March 2015
	Gratuity	Pension	Gratuity	Pension
Defined benefit obligation Fair value of plan assets	988,032 905,961	4,930,944 1,974,755	918,734 973,132	6,530,778 1,794,104
Deficit/(surplus)	82,071	2,956,189	(54,398)	4,736,674
Net Deficit/(surplus)	82,071	2,956,189	(54,398)	4,736,674

The pension liability includes a liability in respect of the unfunded plans of Rs. 338 million (previous year: Rs. 348 million). The majority of the plan assets are invested in government securities, corporate bonds and special deposit schemes.

#### b) Changes in present value of defined benefit obligations

		year ended Irch 2016		year ended rch 2015
	Gratuity	Pension	Gratuity	Pension
Opening balance	918,734	6,530,778	807,290	2,687,788
Current service cost	62,952	285,824	60,763	103,154
Interest cost	69,401	518,266	68,040	241,019
Curtailment credit	-	(818,831)	_	-
Benefits paid	(102,453)	(104,912)	(119,201)	(98,113
Actuarial loss/(gain) recognised during the year	39,398	(1,480,181)	101,842	3,596,930
Closing Balance	988,032	4,930,944	918,734	6,530,778



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.6 **Employee benefits (Continued)** 

> Changes in the fair value of plan assets c)

(Rs '000)

 $(\mathbf{P}_{\mathbf{S}}, (0,0,0))$ 

	For the year ended 31 March 2016			year ended arch 2015
	Gratuity	Pension	Gratuity	Pension
Opening balance Expected return on plan assets	973,132 73,752	1,794,104 140,576	912,627 68,242	1,706,098 133,846
Contributions by the bank	_	_	-	_
Benefits paid	(102,453)	(73,813)	(119,201)	(66,049)
Actuarial (loss)/gain recognised during the year	(38,470)	113,888	111,464	20,209
Closing Balance	905,961	1,974,755	973,132	1,794,104
Actual return on plan assets	35,282	254,464	179,706	154,055

Based on actuarial valuation report expected contribution of the Bank is Rs. 82 million to the gratuity plan assets and Rs. 2,956 million to the pension assets for the annual period ending on 31 March 2017.

#### Total expense recognised in the profit and loss account in schedule 16 (I) d)

		year ended Irch 2016		ear ended rch 2015
	Gratuity	Pension	Gratuity	Pension
Current service cost	62,952	285,824	60,763	103,154
Interest cost	69,401	518,266	68,040	241,019
Curtailment credit	-	(818,831)	_	_
Expected return on plan assets	(73,752)	(140,576)	(68,242)	(133,846)
Net actuarial loss/(gain) recognised during the year	77,868	(1,594,069)	(9,622)	3,576,721
	136,469	(1,749,386)	50,939	3,787,048

#### e) Key assumptions

•)	ney assumptions				
		For the year ended 31 March 2016		2	ear ended ch 2015
		Gratuity	Pension	Gratuity	Pension
	Salary Escalation #	7%-15%	7%-15%	7%-15%	7%-15%
	Discount rate	8%	8%-8.2%*	8%	8%
	Expected rate of return on plan assets	8%	8%	8%	8%
	Attrition rate	1%-15%	1%-15%	1%-15%	1%-15%

# Salary escalation rate varies based on the category of employees, their salary terms and future period of employment. Further, the estimates of future salary increases, considered in actuarial valuation, take into consideration inflation, seniority, promotion, bipartite settlements and other relevant factors such as supply and demand in the employment market.

\*(8.2% for unfunded pension schemes).

**Experience** adjustments **f**)

				(Rs '000)
	For th	e year ended	31 March	
2016	2015	2014	2013	2012
988,032	918,734	807,290	822,454	754,515
905,961	973,132	912,627	837,291	780,564
_				(24,957)
82,071	(54,398)	(105,337)	(14,837)	(51,006)
(36,099)	(29,425)	3,320	4,028	11,449
(38,470)	111,464	(33,116)	24,707	(16,528)
4,930,944	6,530,778	2,687,788	2,584,242	1,515,409
1,974,755	1,794,104	1,706,098	1,662,440	1,541,174
2,956,189	4,736,674	981,690	921,802	(25,765)
1,474,063	(421,665)	(83,933)	(132,442)	(59,572)
113,888	20,209	(54,783)	44,552	(12,808)
	988,032 905,961 82,071 (36,099) (38,470) 4,930,944 1,974,755 2,956,189 1,474,063	2016         2015           988,032         918,734           905,961         973,132           -         -           82,071         (54,398)           (36,099)         (29,425)           (38,470)         111,464           4,930,944         6,530,778           1,974,755         1,794,104           2,956,189         4,736,674           1,474,063         (421,665)	2016         2015         2014           988,032         918,734         807,290           905,961         973,132         912,627           -         -         -           82,071         (54,398)         (105,337)           (36,099)         (29,425)         3,320           (38,470)         111,464         (33,116)           4,930,944         6,530,778         2,687,788           1,974,755         1,794,104         1,706,098           2,956,189         4,736,674         981,690           1,474,063         (421,665)         (83,933)	988,032         918,734         807,290         822,454           905,961         973,132         912,627         837,291           -         -         -         -           82,071         (54,398)         (105,337)         (14,837)           (36,099)         (29,425)         3,320         4,028           (38,470)         111,464         (33,116)         24,707           4,930,944         6,530,778         2,687,788         2,584,242           1,974,755         1,794,104         1,706,098         1,662,440           2,956,189         4,736,674         981,690         921,802           1,474,063         (421,665)         (83,933)         (132,442)



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (*Continued*)

### 5.6 Employee benefits (Continued)

#### g) Defined contribution plan

The Bank has recognised an amount of Rs. 272 million as an expense for the defined contribution plan of provident fund (previous year: Rs. 264 million) and Rs.14 million towards defined contribution plan of pension fund (previous year: Rs. 11 million).

#### 5.7 Employee share-based payments

Eligible employees of the Bank have been granted options/awards of equity shares of the ultimate holding company HSBC Holdings plc. As per the schemes, these options/awards vest in a graded manner over an average period of one to five years. During the year the Bank has included these costs under "Payments to and provisions for employees" as compensation cost.

#### 5.8 Segment Reporting

#### **Segment Description**

In line with the RBI guidelines, the Bank has identified "Treasury", "Retail Banking", "Corporate Banking", and "Other Banking Business" as the primary reporting segments.

Treasury undertakes trading operations, derivatives trading and foreign exchange operations. Principal expenses of this segment comprise interest on market borrowings, personnel costs and other direct overheads and allocated expenses.

Retail Banking includes personal banking business of the Bank, servicing retail customers and offering personal banking products. This segment includes exposures, which fulfill the four criteria of orientation, product, granularity and low value of individual exposures for retail exposures as detailed in the RBI guidelines for "Segment Reporting". Credit card operations and home loans are also included in Retail Banking.

Corporate Banking caters to the Corporate and Institutional customers. This segment includes all advances to trusts, partnership firms, companies and statutory bodies, which are not included under "Retail Banking". These also include custody operations, payment and settlement operations and factoring advances. Small and medium enterprises are also included in Corporate Banking.

Other Banking Business includes all other banking operations not covered under "Treasury", "Retail Banking" and "Corporate Banking" segments. It also includes all other residual operations such as para banking transactions/activities, except for credit card, factoring business, custody operations and payment and settlement operations.

Segment revenues stated below are aggregate of Schedule 13 - Interest income and Schedule 14 - Other income and after considering the net fund transfer pricing adjustment. Treasury gives notional interest benefit to other divisions for the funds mobilised by the latter through deposits, and similarly charges notional interest to other divisions for the funds utilised by them for lending and investment purposes. Based on tenor of assets/liabilities and market scenarios, Treasury calculates notional interest rates used for this purpose. Expense of these segments comprises interest expense on deposits, infrastructure cost for the branch network, personnel costs, other direct overheads and allocated expenses.

Business Segments	Treasury	Retail Banking	Corporate Banking	Other Banking Business	To
Particulars		For the	year ended 31 N	March 2016	
Segment Revenue	22,290,562	27,132,758	51,354,584	2,304,287	103,082,1
Segment Result	11,533,127	2,595,964	22,049,517	(573,208)	35,605,4
Unallocated expenses					(1,670,79
Unallocated provisions					
Extraordinary items					
Profit before taxes					33,934,6
Income taxes					(14,593,4
Net profit					19,341,1
	А	s at 31 March 2	016		
Other information					
Segment assets	784,202,268	114,986,472	478,251,833	18,129,169	1,395,569,7
Unallocated assets					14,006,8
Total assets					1,409,576,5
Segment liabilities	270,339,331	327,653,131	599,771,320	21,601,086	1,219,364,8
Unallocated liabilities					1,670,7
Total net assets					188,540,8
Depreciation	853	14,563	6,073	750,256	771,7
Non cash Expense other than depreciation	_	844,016	36,825	89	880,9



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

5.8 Segment Reporting (Continued)

					(Rs '000)
<b>Business Segments</b>	Treasury	Retail Banking	Corporate Banking	Other Banking Business	Total
Particulars		For the	e year ended 31 N	Aarch 2015	
Segment Revenue	25,409,424	27,736,310	50,575,850	917,747	104,639,331
Segment Result Unallocated expenses Unallocated provisions Extraordinary items	15,247,593	(691,628)	16,833,918	(1,025,096)	30,364,786 (1,693,465) –
Profit before taxes Income taxes					28,671,321 (12,377,242)
Net profit					16,294,080
-		А	s at 31 March 20	15	
Other information Segment assets Unallocated assets	828,059,202	118,170,821	397,524,078	19,125,315	1,362,879,416 13,666,573
Total assets Segment liabilities Unallocated liabilities	272,928,369	323,102,541	583,657,314	20,325,768	1,376,545,989 1,200,013,992 1,693,465
Total net assets					174,838,532
Depreciation Non cash Expense other	793	15,508	7,837	333,858	357,996
than depreciation	(662,101)	934,041	624,697	-	896,637

In computing the above information, certain estimates and assumptions have been made by the management which were relied upon by the auditors.

### Geographical segments

The Bank does not have overseas operations and is considered to operate only in the domestic segment.

#### 5.9 Related parties

The related parties of the Bank are broadly classified as follows:

#### a) Parent

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong is the Head office of the Bank and HSBC Holdings plc is the ultimate holding company of the Bank.

#### b) Branch Offices

Branch offices comprise all branches of The Hongkong and Shanghai Banking Corporation Limited outside India.

### c) Fellow subsidiaries

Fellow substituites Fellow substituites Fellow subsidiaries comprise companies, which have a common ultimate holding company, HSBC Holdings plc. These are as follows: HSBC Bank plc Hang Seng Bank Limited HSBC Bank Brasil S.A – Banco Multiplo HSBC Global Operations Company Limited HSBC Private Equity Management (Mauritius) Limited (Liaison office) HSBC Bank of Middle East HSBC Bank Canada HSBC Private Banking Holdings (Suisse) SA HSBC Republic Bank (UK) Ltd. HSBC Bank Malaysia Berhad HSBC Trinkaus and Burkhardt AG HSBC Bank Mauritius Limited HSBC Bank Australia Ltd HSBC Bank Argentina S.A.

- HSBC Bank Egypt S.A.E.
- HSBC Bank Kazakhstan
  - HSBC Bank International Limited
- HSBC France HSBC Bank USA, N.A.
  - HSBC Bank (China) Company Limited



#### The Hongkong and Shanghai Banking Corporation Limited - India Branches (Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (Contiued) (Currency: Indian rupees) Schedule 18 - Significant accounting policies and notes to accounts (Continued) 5 Notes to accounts (Continued) 5.9 **Related parties (Continued)** Fellow subsidiaries (Continued) c) HSBC Private Bank (UK) Ltd HSBC Iris Investment (Mauritius) Ltd HSBC Software Development (Guangdong) Ltd HSBC Bank Oman SAOG HSBC Bank A.S. Turkey HSBC Bank Polska S.A. HSBC Bank (RR) Moscow HSBC Software Development (Malaysia) Sdn Bhd HSBC Software Dev (Guangdong) Ltd. HSBC Bank (Taiwan) Limited HSBC Securities and Capital Markets (India) Private Limited HSBC Asset Management (India) Private Limited HSBC Professional Services (India) Private Limited HSBC Electronic Data Processing India Private Limited HSBC Software Development (India) Private Limited HSBC Global Shared services (India) Private Limited HSBC InvestDirect (India) Limited HSBC InvestDirect Securities (India) Private Ltd HSBC InvestDirect Financial Services (India) Ltd HSBC InvestDirect Sales & Marketing (India) Ltd d) **Other Related Parties** Canara HSBC Oriental Bank of Commerce Insurance Company Limited The Saudi British Bank e) Key management personnel and subsidiaries The Chief Executive Officer ('CEO') is considered the Key Management Personnel of the Bank. HSBC Agency (India) Private Limited is the only subsidiary of the Bank. The transactions of the Bank with related parties are detailed below except where there is only one related party (i.e. key management personnel and subsidiary in line with RBI circular DBR.BP.BC No.23/21.04.018/2015-16 dated 01 July 2015): Income/Expense during the year with related parties are as follows: (Rs. '000)

	Parent		Fellow Subs Other Relat	
	31 March 2016	31 March 2015	31 March 2016	31 March 2015
Interest Paid	_	-	246,903	455,901
Interest Received	_	-	18	5
Rendering of Services	-	-	223,519	168,977
Receiving of Services	1,670,797	1,693,465	2,761,585	2,515,302

		(Rs. '000)
	Brai	nch offices
	31 March 2016	31 March 2015
Interest Paid	484,033	336,996
Interest Received	23,506	6,582
Rendering of Services	225,418	50,508
Receiving of Services	5,743,338	3,494,181

Balances with related parties are as follows:

Balances with related parties are as following				(Rs '00
Parent	As at 31 March 2016	Maximum during the year 2016	As at 31 March 2015	Maximu during the year 20
Borrowings	_	_	_	
Deposit	_	-	-	
Placement of deposits/other asset	_	_	_	
Advances	_	-	_	
Nostro balances	_	_	_	
Other liabilities	1,670,797	1,693,465	1,693,465	1,693,40
Non Funded Commitments	_	-	-	



(Rs '000)

100

24,888,106

# The Hongkong and Shanghai Banking Corporation Limited – India Branches

(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (*Continued*)

5.9 Related parties (Continued)

**Balances with related parties (continued)** 

				(100 000)
Branch offices	As at 31 March 2016	Maximum during the year 2016	As at 31 March 2015	Maximum <sup>1</sup> during the year 2015
Borrowings	69,567,750	104,340,900	76,500,000	102,747,295
Deposit/other liability	4,183,150	14,433,236	1,438,122	16,394,240
Placement of deposits/other asset	51,413,878	55,527,263	49,201,452	49,227,428
Advances	-	-	-	-
Nostro balances	544,448	5,370,997	1,669,532	12,212,547
Positive MTMs	14,641,115	18,853,952	11,093,836	14,618,373
Negative MTMs	20,698,270	26,195,943	17,126,280	22,098,796
Derivative notionals	802,907,361	894,998,978	428,231,269	503,001,217
Non Funded Commitments	5,544,603	6,435,086	5,900,919	8,095,651
				(Rs '000)
Fellow Subsidiaries &	As at	Maximum during	As at	Maximum <sup>1</sup> during
Other Related Parties	31 March 2016	the year 2016	31 March 2015	the year 2015
Borrowings	-	999,600	_	2,549,400
Deposit/other liability	26,704,529	52,921,641	21,516,662	82,979,361
Placement of deposits/other asset	-	· · · -	276	163,093
Advances	-	_	-	
Nostro balances	1,843,920	5,640,248	1,289,754	44,770,966
Positive MTMs	2,505,352	12,795,178	12,683,061	13,546,546
Negative MTMs	5,530,512	24,275,366	23,066,114	23,321,589
Derivative notionals	235,881,222	733,716,136	693,242,479	744,070,057
Investments	100	100	100	100

### Non Funded Commitments Material related party transactions

Investments

A related party transaction is disclosed as a material related party transaction wherever it exceeds 10% of all related party transactions in that category. Following are such related party transactions. All amounts are Indian Rupees in thousands.

100

16,878,452

100

11,448,159

100

13,502,094

#### Interest paid:

Payment of interest to The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.483,226 (previous year: Rs. 335,554), HSBC Software Development (India) Private Limited Rs.101,367 (previous year: Rs. 298,202) and HSBC Electronic Data Processing India Private Limited Rs.93,952 (previous year: Rs. 81,631)

#### Interest received:

Interest received from The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.23,506 (previous year: Rs. 6,582)

#### **Rendering of services:**

Income from HSBC Securities and Capital Markets (India) Private Limited Rs.75,433 (previous year: Rs. 80,054), The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.210,091 (previous year: Rs. 35,206),

#### **Receiving of services:**

Expenses for receiving of services from The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.5,667,922 (previous year: Rs. 3,349,932), HSBC Electronic Data Processing India Private Limited Rs.1,609,198 (previous year: Rs. 1,495,476) and The Hongkong and Shanghai Banking Corporation Limited, (Head Office) Rs. 1,670,797 (previous year: Rs. 1,693,465).

#### **Borrowings:**

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.69,567,750 (previous year: Rs. 76,500,000).

### Placement of deposits/other asset:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.51,347,625 (previous year: Rs. 49,062,500). Nostros:

The Hongkong and Shanghai Banking Corporation Limited, Australia Branch Rs. 877,858 (previous year: Rs. 178,201), The Hongkong and Shanghai Banking Corporation Limited, Trinkaus and Burkhardt Rs. 509,035 (previous year: Rs. 182,834), HSBC Bank USA, N.A. Rs. 257,704 (previous year: Rs. 605,568) and The Hongkong and Shanghai Banking Corporation Limited, Japan Branch Rs. 246,594 (previous year Rs. 349,766)

#### Deposits/other liability:

HSBC Bank USA N.A Rs. 7,133,055 (previous year Rs. 162,153) The Hongkong and Shanghai Banking Corporation Limited, Trinkaus and Burkhardt Rs. 2,785,156 (previous year: Rs. 4,088), HSBC Bank plc Rs. 1,970,740 (previous year Rs. 1,299,411), HSBC Bank Mauritius Limited Rs. 409,264 (Previous year 223,129), The Hongkong and Shanghai Banking Corporation Limited, Bangladesh Branch Rs. 345,778 (previous year Rs. 42,127) and The Hongkong and Shanghai Banking Corporation Limited, Sri Lanka Branch Rs. 234,037 (previous year Rs. 253,350).

#### Non Funded Commitments:

HSBC France Rs. 2,934,673 (previous year: Rs. 2,561,508) and Midland Bank London Rs. 1,930,701 (previous year Rs 1,654,703).

#### **Derivative Notionals:**

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.773,848,696 (previous year Rs. 414,071,489) HSBC Bank plc Rs.141,805,748 (previous year Rs. 513,796,542)



(Incorporated in Hong Kong SAR with limited liability)

Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

Schedule 18 - Significant accounting policies and notes to accounts (Continued)

- 5 Notes to accounts (Continued)
- 5.9 Related parties (Continued)

Material related party transactions (Continued)
Positive MTM:

#### Positive MTM:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.14,425,183 (previous year Rs. 10,863,571) **Negative MTM:** 

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs.19,135,123 (previous year Rs. 15,111,746) HSBC Bank plc Rs.3,206,759 (previous year Rs. 17,615,434).

#### 5.10 Deferred taxes

There is a deferred tax charge Rs.483 million for the year ended 31 March 2016 (previous year deferred tax credit: Rs. 1,528 million) which is included in the provision for taxation for the year.

The primary components that gave rise to deferred tax assets and liabilities included in the balance sheet are as follows:

		(Rs '000)
Deferred tax assets	As at 31 March 2016	As at 31 March 2015
Provision for doubtful advances	4,245,326	4,282,041
Employee benefits	2,875,400	2,499,374
Fixed Assets	· · · -	408,018
Provisions	336,162	343,038
Others	193,677	181,983
Gross Deferred tax assets	7,650,565	7,714,454
Deferred tax liability		
Specific reserve	(613,252)	(534,885)
Fixed Assets	(341,157)	-
Net Deferred Tax Asset	6,696,156	7,179,569

#### 5.11 Operating leases

Total lease rental of Rs. 1,369 million (previous year: Rs. 1,614 million) has been included under Operating expenses - rent, taxes and lighting in the profit and loss account. The terms of escalation clauses are those normally prevalent in similar agreements.

Details of total future minimum lease payments under non-cancellable operating leases are set out below:

		(Rs '000)
	As at 31 March 2016	As at 31 March 2015
Not later than one year Later than one year and no later than five years Later than five years	309,756 126,375	575,241 220,238
Total	436,131	795,479

#### 5.12 Provisions and contingencies

The Bank has a process whereby periodically all long term contracts (including derivative contracts) are assessed for material foreseeable losses. At the year end, the Bank has reviewed and ensured that adequate provision as required under any law/accounting standards for material foreseeable losses on such long term contracts (including derivative contracts) has been made in the books of account. Details of provisions for reward points on Credit cards and Debit cards and other provisions are set out below: (Rs '000)

	For year ended	31 March 2016	For year ended	31 March 2015
	<b>Reward points</b>	Other provisions	Reward points	Other provisions
Opening balance at the beginning of the period	406,350	101,832	276,653	72,516
Add: Provision made during the period (Note 5.5.c)	254,412	5,616	318,269	37,269
Less: Utilisation during the period	(186,336)	(25,896)	(188,572)	(7,953)
Closing balance at the end of the period	474,426	81,552	406,350	101,832

Note: Other provisions represent provision made for legal cases, overdue receivables, impaired non-financial assets and onerous contracts. *Description of contingent liabilities (included in schedule 12)* 

Claims against the Bank not acknowledged as debts - others

These represent various legal claims filed against the Bank in its normal course of business. It also includes claims/demands raised by Income tax authorities, which are disputed by the Bank. The Bank has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed the contingent liabilities where applicable, in its financial statements. *Liability on account of forward exchange and derivative contracts* 

The Bank enters into foreign exchange contracts, currency options, forward rate agreements, currency swaps, interest rate swaps and interest rate options on its own account and for customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate. A foreign currency option is an agreement between two parties in which one grants to the other the right to buy or sell a specified amount of currency at a specific price within a specified time period or at a specified future time. Currency swaps are commitments to exchange cash flows by way of interest/principal in one currency against another, based on predetermined rates. Forward Rate Agreements are agreements to pay or receive a certain sum based on a differential interest rate on a notional amount for an agreed period. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. The notional amounts that are recorded as contingent liabilities are typically amounts used as a benchmark for the calculation of the interest component of the contracts.



(Incorporated in Hong Kong SAR with limited liability)

# Schedules forming part of the Financial Statements for the year ended 31 March 2016 (*Contiued*) (Currency: Indian rupees)

#### Schedule 18 - Significant accounting policies and notes to accounts (Continued)

#### 5 Notes to accounts (Continued)

### 5.12 Provisions and contingencies (Continued)

Guarantees given on behalf of constituents, Acceptances, Endorsements and other obligations

As a part of its normal banking activities the Bank issues documentary credit and guarantees on behalf of its customers. Documentary credits, such as letters of credit, enhance the credit standing of the customers of the Bank. Guarantees generally represent irrevocable assurances that the Bank will make payments in the event of the customer failing to fulfill its financial or performance obligations. *Other items for which the Bank is contingently liable* 

These include non-unconditionally cancellable undrawn commitments, irrevocable payment commitments, indemnity, capital commitments and credit enhancements given in relation to securitisation transactions undertaken by the Bank.

#### 5.13 Letters of comfort

The Bank has not issued any letters of comfort during the year ended 31 March 2016 (Previous year: Rs. Nil).

#### 5.14 Remuneration policy

In accordance with the requirements of the RBI Circular No. DBOD.NO.BC. 72/29.67/001/2011-12 dated 13 January 2012, the Head Office of the Bank has submitted a declaration to RBI that the Bank's compensation policies including that of CEO's, is in conformity with the Financial Stability Board principles and standards.

#### 5.15 Drawdown on reserves

The Bank has not drawn down on reserves during the year ended 31 March 2016 (Previous year: Rs. Nil).

### 5.16 Disclosure of complaints

	For the year ended 31 March 2016	For the year ended 31 March 2015
No. of complaints pending at the beginning of the year	367	454
No. of complaints received during the year	18,370	15,839
No. of complaints redressed during the year	18,036	15,926
No. of complaints pending at the end of the year	701	367

that as I associably building officialisman		
	For the year ended 31 March 2016	For the year ended 31 March 2015
	51 Wiai (ii 2010	51 Iviarcii 2015
No. of unimplemented awards at the beginning of the year	_	-
No. of awards passed by the Banking Ombudsman during the year	-	-
No of awards lapsed during the year	_	-
No. of unimplemented awards at the end of the year	-	-

#### 5.17 Disclosure of CSR Expenditure

b)

) Gross Amount required to be spent by the Bank during the year : Rs. 599 million (Previous year INR 644 million)

Amount spent during the year :

en er en gerigen e			(Rs '000)
For the Year ended 31 March 2016	In Cash	Yet to be paid in Cash	Total
i) Construction/acquisition of any asset	-	_	_
ii) On purpose other than (i) above	221,533	3,000	224,533
			(Rs '000)
For the Year ended 31 March 2015	In Cash	Yet to be paid in Cash	Total
i) Construction/acquisition of any asset	-	-	-
ii) On purpose other than (i) above	91,498	-	91,498

#### 5.18 Prior period comparatives

Previous year figures have been regrouped and reclassified where necessary to conform to current year's presentation.

### For Price Waterhouse Chartered Accountants LLP

Firm's Registration No: 012754N/N500016 Chartered Accountants

#### Sd/-Vivek Prasad` Partner Membership No: 104941

Sd/-**Massimo Villa Multedo** *Chief Financial Officer*  Sd/- **Stuart P Milne**  *Group General Manager* & Chief Executive Officer, India

Mumbai 24 June 2016 For The Hongkong and Shanghai Banking Corporation Limited



 $(R_{S}, 000)$ 

# The Hongkong and Shanghai Banking Corporation Limited - India Branches

(Incorporated in Hong Kong SAR with limited liability)

### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016

#### 1 Scope of Application

The capital adequacy framework applies to The Hongkong and Shanghai Banking Corporation Limited - India Branches ('the Bank') as per RBI Basel III guidelines. The Bank has a subsidiary, HSBC Agency (India) Private Limited, which is consolidated in line with AS 21 and full capital deduction is taken for stand-alone financials. The Bank does not have any other Group company where a pro-rata consolidation is done or any deduction is taken. The Bank holds minority interests (2.07% shareholding) in a Group entity HSBC Professional Services (India) Private Limited which is neither consolidated nor is capital deducted. The investment in this company is appropriately risk weighted.

- (i) Capital in all subsidiaries not included in the consolidation The aggregate amount of capital held by the Bank in HSBC Agency (India) Private Limited of Rs. 0.1 million is not included in the consolidation and is deducted from capital.
- *(ii)* Bank's total interest in insurance entities
  - The Bank has no interest in any of the insurance entities of the Group.
- (iii) List of Group entities in India not considered for consolidation both under the accounting and regulatory scope of consolidation :

Name of Entity/Country of Incorporation	Principle activity of the entity		fotal balance sheet assets*
HSBC Asset Management (India) Private Limited	Asset management/portfolio management	615,909	964,768
HSBC Electronic Data Processing India Private Limited	Back office/data processing/ call centre activities	3,554,678	24,659,528
HSBC Global Shared Services (India) Private Limited	Non-operating company	25,000	47,287
HSBC InvestDirect (India) Limited	Holding company for HSBC InvestDirect Group	712,713	4,908,045
HSBC InvestDirect Employees' Welfare Trust	Non-operating company	15	18,548
HSBC InvestDirect Financial Services (India) Limited	Non-banking Finance company	1,462,847	4,289,412
HSBC InvestDirect Sales & Marketing (India) Limited	Non-operating company	1000	36,79
HSBC InvestDirect Securities (India) Private Limited.	Retail securities broking and related activities (Discontinued)	Equity - 875,112 0.001% Compulsory Convertibl Preference shares - 870,000	198,077 e
HSBC Professional Services (India) Private Limited	Providing internal audit services to Group companies	4,838	168,67
HSBC Securities and Capital Markets (India) Private Limited	Stock broking and corporate finance & advisory	Equity - 4,701,139 Preference – 250,000	6,655,670
HSBC Software Development (India) Private Limited	Software design, development and maintenance	327,264	21,578,61
Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited	Life insurance	9,500,000	103,017,014

\* As stated in the accounting balance sheet of the legal entity as at 31 March 2015

Note 1: The Bank does not hold any stake in the total equity of the entities mentioned above with the exception of HSBC Professional Services (India) Private Limited.

Note 2: Since the Bank does not hold any stake in the total equity of the entities, the same have not been considered for any regulatory treatment.

#### 2 **Capital Adequacy & Structure**

#### a. **Capital Adequacy**

The Bank's capital management framework is shaped by its structure, business model and strategic direction. The Bank carefully assesses its growth opportunities relative to the capital available to support them, particularly in light of the economic environment and tightening of regulations around capital requirements. The Bank's EXCO, Risk management Meeting and ALCO maintains an active oversight over the Capital and Risk Management framework.

Under Pillar 1 of the RBI guidelines on Basel III, the Bank currently follows Standardised Approach for Credit Risk, Standardised Duration Approach for Market Risk and Basic Indicator Approach for Operational risk capital charge for computation and reporting capital adequacy locally to RBI. Further, the Bank has a comprehensive Internal Capital Adequacy Assessment Process ('ICAAP'), which covers the capital management policy of the Bank, sets the process for assessment of the adequacy of capital to meet regulatory requirements, support current and future activities and meet the Pillar I and material Pillar II risks to which the bank is exposed to. The ICAAP also involves stress testing of extreme but plausible scenarios to assess the Bank's resilience to adverse economic or political developments and resultant impact on the Bank's risk profile and capital position for current and future periods. This ensures that the bank has robust, forward looking capital planning processes that account for unique and systemic risks. In addition to the above, the Bank is also subject to Capital Buffers as prescribed by RBI from time to time.



(Incorporated in Hong Kong SAR with limited liability)

### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

### 2 Capital Adequacy & Structure (Continued)

### a. Capital Adequacy (Continued)

As per the transitional arrangement, at March 31, 2016, the Bank is required to maintain minimum capital requirement including capital buffers as mentioned below:

Regulatory Minimum in % as per RBI guidelines	As at March 2016	
Common Equity Tier I (CET1)(i)	5.5%	
Capital Conservation Buffer (CCB) (ii) – (Refer note I)	0.625%	
Counter-cyclical Buffer (CCCB) (iii) -(Refer note II)	NA	
Domestically Systemically Important Bank (D-SIB) (iv) (Refer note III)	0.673%	
Minimum Common Equity Tier I (i+ii+iii+iv)	6.80%	
Minimum Tier I Capital	8.30%	
Total Capital Adequacy Ratio	10.30%	

Notes:

- I. The CCB is designed to ensure that banks build up capital buffers during normal times, which can be drawn down during a stressed period. Banks in India are required to maintain a capital conservation buffer of 2.5%, comprised of CET1 capital, over and above the regulatory minimum capital requirement. The CCB has been implemented w.e.f 31 March 2016 starting with 0.625% in 2016, increasing in a phased-in manner and reaching 2.5% by March 2019.
- II. RBI issued guidelines on CCCB framework for banks in India in February 2015. The CCCB may vary from 0 to 2.5% of total RWA and the decision would normally be pre-announced with a lead time of 4 quarters. The activation of CCCB will depend upon Credit to GDP gap in India (difference between Credit to GDP ratio and the long-term trend value of such ratio of any point in time) along with supplementary indicators such as Credit-Deposit ratio for a moving period of 3 years, industry outlook assessment index and interest coverage ratio. As stated by RBI in **First Bi-monthly Monetary Policy Statement, 2016-17 issued on 05 April 2016**, a review of CCCB indicators was carried out by the RBI and it has been decided that it is not necessary to activate CCCB in India at this point in time.
- III. The Reserve Bank of India (RBI) released the framework on D-SIB requirements for banks operating in India in July 2014. Banks may become systemically important due to their size, cross-jurisdictional activity, complexity, interconnectedness and lack of substitutability. As per the RBI guidelines, for a foreign bank having branch presence in India (such as the Bank) which is classified as Globally Systemically Important Bank (G-SIB) by Financial Stability Board (FSB), it has to maintain additional CET1 capital surcharge in India as applicable to it as a G-SIB, proportionate to its Risk Weighted Assets (RWAs) in India. This requirement is to be implemented from 31 March 2016 in phased-in manner, to become fully effective from 31 March 19.

The Bank continues to monitor developments and believe that current robust capital adequacy position means the bank is well placed for continuing compliance with the Basel III framework.

*(i) Composition of Tier 1 capital* 

		(Rs '000)
	At 31 March 2016	At 31 March 2015
Capital	44,991,660	44,991,660
Eligible Reserves	123,423,391	106,914,746
<ul> <li>Less: Deductions from Tier I Capital</li> <li>Intangible Assets (Deferred Tax Asset - DTA)(Note 1)</li> <li>Investment in subsidiaries in India</li> <li>Debit Value Adjustments (DVA)</li> <li>Defined Benefit Pension Fund Asset</li> </ul>	(1,021,393) (1111) (1,021,282)	(7,873,029) (7,179,568) (200) (638,862) (54,399)
Tier I Capital	167,393,657	144,033,377
Of Which Common Equity Tier I Capital Additional Tier I Capital	167,393,657	144,033,377
Total Tier I Capital	167,393,657	144,033,377

Notel: As per RBI guidelines as on 01 March 2016, DTA which was deducted from CET1 capital, can be recognised in the CET1 with a limit of 10% of net CET1 (after deducting DTA). Currently DTA is 4.17% of net CET1 capital. Further, property revaluation reserve which was included in Tier II Capital is now part of Tier I Capital

(ii) Tier 2 capital

	(Rs '000)
At 31 March 2016	At 31 March 2015
_	3,777,757
7,438,746	7,955,931
7,438,746	11,733,688
	7,438,746

Note 2: As per RBI guidelines as on 01 March 2016, property revaluation reserve has been moved to Tier I Capital. Note 3: There is no debt capital instrument and subordinated debt outstanding as at 31 March 2016 included in Tier II Capital.



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### **The Hongkong and Shanghai Banking Corporation Limited – India Branches** (Incorporated in Hong Kong SAR with limited liability)

### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

### 2 Capital Adequacy & Structure (Continued)

#### b. Capital Adequacy (Continued)

(iii) Capital requirements for Credit Risk, Market Risk and Operational Risk

			(Ks 1000)
		At 31 March 2016	At 31 March 2015
I.	Capital required for Credit Risk	83,028,461	72,291,036
	<ul> <li>For portfolios subject to Standardised approach</li> </ul>	83,028,461	72,291,036
II.	Capital required for Market Risk (Standard Duration Approach)	18,477,060	13,623,568
	<ul> <li>Interest rate risk</li> </ul>	16,305,104	12,134,395
	<ul> <li>Foreign exchange risk</li> </ul>	926,855	720,000
	<ul> <li>Equity risk</li> </ul>	140,638	113,620
	<ul> <li>Securitisation exposure</li> </ul>	1,104,463	655,553
III.	Capital required for Operational Risk (Basic Indicator Approach)	11,084,606	8,525,654
	Total capital requirement (I + II + III)	112,590,127	94,440,259
	Total capital funds of the Bank	174,832,403	155,767,065
	Total risk weighted assets	1,093,279,199	1,049,336,210
	Consolidated total capital ratio	15.99%	14.84%
	Consolidated Common Equity Tier I Capital Ratio	15.31%	13.73%
	Consolidated Tier I capital ratio	15.31%	13.73%

There is no significant subsidiary for which the above disclosure is required.

#### 3 Credit risk

#### a. General

Credit Risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. It arises principally from direct lending, trade finance, marked-to-market exposure from derivative contracts and certain off-balance sheet products such as guarantees and from the Bank's holdings of assets in the form of debt securities.

The principal objectives of our credit risk management function are:

- to maintain a strong culture of responsible lending, and a robust credit risk policy and control framework;
- to both partner and challenge our businesses in defining, implementing and continually re-evaluating our credit risk appetite under actual and stress scenario conditions; and
- to ensure there is independent, expert scrutiny of credit risks, their costs and their mitigation.

#### Strategy and Processes

HSBC Holdings plc (HSBC Group Head Office) formulates high-level risk management policies for the HSBC Group entities worldwide. The Bank has also formulated local credit guidelines consistent with HSBC policy and RBI guidelines. The Bank's risk management policies and procedures are subject to a high degree of oversight and guidance to ensure that all types of risk are systematically identified, measured, analyzed and actively managed. The Bank remains a full service bank, servicing all major business groups- Global Banking and Markets (GBM), Commercial Banking (CMB), Retail Banking and Wealth Management (RBWM), and Global Private Banking (GPB).

The Bank has standards, policies and procedures dedicated to the sanctioning, monitoring and management of various risks, which include the following:

- The Board of The Hongkong and Shanghai Banking Corporation Limited in Hongkong SAR (HBAP) has established the India Executive Committee (EXCO) to assist the Board in the running of the Bank. The EXCO is authorized to exercise all the powers, authorities and discretions of the HBAP on the management and day to day running of the Bank, in accordance with the policies and directions set by the Board from time to time. EXCO approves all the policies including credit policies. A Risk Management Meeting (RMM) consisting of senior executives, reviews overall portfolio risks and key risks faced by the bank in India on a monthly basis.
- A Wholesale Credit and Market Risk Management (WMR) unit independent of business with a matrix of delegated approval authorities, undertaking independent reviews and objective assessment of the credit risk for all customers. The WMR function has the responsibility of setting and managing strategy, policy, appetite, expectations and standards for wholesale credit and market risk.
- The RBWM Risk function is responsible for monitoring the quality of the Retail Banking and Wealth Management (RBWM) lending portfolio. For retail lending, INM has developed credit application scorecards, which make use of statistical models & historical data to scientifically assess the borrowers. This may also be supplemented with judgmental lending as appropriate. Policy rules are built into the system to enable online checks. The Bank also deploys other tools like external verifications, negative customer database search & most importantly credit bureau checks through the Credit Information Bureau (India) Limited (CIBIL). The judgmental aspect also tries to identify the financial strength, ability and intentions of borrowers for repayment.
- For retail risk, the INM RBWM risk and Acquisition and Account Risk Management Team reviews and communicates the various internal risk policies. The RRPs (Risk reward program) defines the product parameters for RBWM.
- A robust framework for Risk Appetite Statements (RAS) and Risk Tolerance triggers for all material risks. The Risk Management committee reviews and regularly monitors the compliance with RAS. The Bank has stipulated Credit Risk Appetite and tolerance triggers for asset quality, impairments, risk weighted assets, risk adjusted returns and concentration risks.



#### (Incorporated in Hong Kong SAR with limited liability)

#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 3 Credit risk (Continued)

#### a. General (Continued)

#### Strategy and Processes (Continued)

- Designing of comprehensive credit risk policies for management of Exposure norms and Country Risk Plan. These policies delineates the Bank's risk appetite and maximum permissible exposures to individual customers, customer groups, industries, sensitive sectors and other forms of credit risk concentrations.
- The bank also has comprehensive policies for valuation, end use monitoring, real estate exposures, management of intra-group exposures, provisioning, distressed assets and recovery and sale of NPA.
- The Bank also has sustainability risk policies to ensure sustainable financing in accordance with the group guidelines.
- Stress Testing Policy & Framework for rigorous risk specific and Enterprise-wide stress testing and reporting.
- Manage exposures to debt securities by establishing controls in respect of the liquidity of securities held for trading and setting
- issuer limits for financial investments. Separate portfolio limits are established for asset-backed securities and similar instruments.
  Control cross-border exposures to manage country and cross-border risk through the imposition of country limits with sub-limits by maturity and type of business.
- Maintaining and developing HSBC's risk rating framework and systems to classify exposures meaningfully and facilitate focused
  management of the risks involved. Rating methodologies are based upon a wide range of financial analytics together with market
  data-based tools, which are core inputs to the assessment of customer risk. For larger facilities, while full use is made of automated
  risk rating processes, the ultimate responsibility for setting risk ratings rests with the final approving executive. Risk grades are
  reviewed frequently and amendments, where necessary, are implemented promptly.

#### **Structure and Organisation**

The Risk Management function is responsible for the quality and performance of its credit portfolios and for monitoring and controlling all credit risks in its portfolios.

Credit underwriting is processed at different levels (country, region, Group) depending on size and complexity of proposals and by different teams (F.Is/Corporate/Trade/Cross-Border Approvals). Credit approval authorities are delegated from the Chief Risk Officer at the Regional Head Office in Hong Kong to the CEO, India and the CRO, India. The Chief Risk Officer in India maintains a strong functional reporting line to the CRO in Hong Kong. The CRO of India further delegates lending authorities to WMR executives. For certain customer types, the approval is granted either ASP Risk/ Group Risk basis the recommendation of India WMR. Relationship management of problem accounts or downgrades in certain internal ratings are transferred to LMU (Loan Management Unit) within Risk.

#### Scope and nature of risk reporting, measurement, monitoring and mitigation

The Bank manages and directs credit risk management systems initiatives. HSBC has constructed a centralised database covering substantially all of the Group's direct lending exposures, to deliver an increasingly granular level of management reporting.

The Bank performs regular reporting on its credit risk portfolio (wholesale & retail), to include information on large credit exposures, concentrations, industry exposures, levels of impairment provisioning, delinquencies, LTVs and country exposures to various internal governance forums. The analysis of the portfolio is also presented to the RMM monthly.

#### Non-performing advances (Continued)

Non-performing advances are identified by periodic appraisals of the portfolio by management or in accordance with RBI guidelines, whichever is earlier.

Specific provisions are made on a case by case basis based on management's assessment of the degree of impairment of the advances (including mortgage loans but excluding other homogeneous retail loans), subject to the minimum provisioning levels prescribed by the RBI. Where there is no longer any realistic prospect of recovery, the outstanding advance is written off.

Special attention is paid to high risk exposures, which are subject to more frequent and intensive review and reporting, in order to accelerate remedial action. The bank engages with customers closely to work out of distress situations.

Subject to the minimum provisioning levels prescribed by the RBI, the provision on homogeneous unsecured loans relating to retail business is assessed on a portfolio basis using the historical loss and/or net flow rate method.

#### b. Quantitative disclosures for portfolios under the standardised approach

(i) Total gross credit risk exposures by geography

Total gross creati risk exposures by geograp	, ity		$(R \mid s \ 000)$
			At 31 March 2010
	Fund based Note 1	Non fund based Note 2	Tota
Overseas	_	_	-
Domestic	795,500,976	446,638,086	1,242,139,06
Total	795,500,976	446,638,086	1,242,139,06

	Fund based Note 1	Non fund based Note 2	Total
Overseas	-	-	-
Domestic	720,615,642	536,968,025	1,257,583,667
Total	720,615,642	536,968,025	1,257,583,667

Note 1: Amount represents funded exposure before credit risk mitigants.

Note 2: Amount represents non-funded exposure after applying credit conversion factor and before credit risk mitigants.



### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 3 Credit risk (Continued)

#### b. Quantitative disclosures for portfolios under the standardized approach (Continued)

(ii) Industry type distribution of exposures as at 31 March 2016

Industry	Fund based	Non Fund based	Tot
Mining and Quarrying	185,547	49,560	235,1
Food Processing	10,811,609	2,419,630	13,231,2
Beverages and Tobacco	11,974,377	2,221,228	14,195,6
Textiles	5,470,786	5,451,995	10,922,7
Leather and Leather products	32,001	32	32,0
Wood and Wood Products	225,406	565	225,9
Paper and Paper Products	3,668,791	293,317	3,962,1
Petroleum	123,908	7,720,136	7,844,0
Chemicals and Chemical Products	74,664,832	27,541,696	102,206,5
Rubber, Plastic and their Products	7,859,341	1,498,459	9,357,8
Glass & Glassware	2,681,077	256,475	2,937,5
Cement and Cement Products	1,134,793	1,624,935	2,759,7
Basic Metal and Metal Products	11,965,606	14,358,506	26,324,1
All Engineering	34,170,977	39,749,616	73,920,5
Vehicles and Transport Equipments	19,813,316	17,375,569	37,188,8
Gems and Jewellery	205,150	1,391	206,5
Construction	14,772,689	547,627	15,320,3
Infrastructure	74,197,448	57,024,517	131,221,9
NBFCs and trading	51,955,256	19,792,743	71,747,9
Banking and finance	152,005,200	94,604,954	246,610,1
Computer Software	1,894,350	40,567,424	42,461,7
Professional Services	30,629,887	59,630,782	90,260,6
Other Industries	173,903,510	42,528,221	216,431,7
Retail	111,155,119	11,378,708	122,533,8
Total	795,500,976	446,638,086	1,242,139,0

Industry type distribution of exposures as at 31 March 2015

Industry	Fund based	Non Fund based	Т
Mining and Quarrying	13	20,618	20.
Food Processing	6,996,433	1,172,660	8,169
Beverages and Tobacco	8,245,496	2,807,798	11,053,
Textiles	4,668,472	6,782,461	11,450
Leather and Leather products	16,427	6,439	22,
Wood and Wood Products	134,023	565	134,
Paper and Paper Products	6,003,934	515,960	6,519,
Petroleum	1,052,391	4,097,396	5,149,
Chemicals and Chemical Products	57,396,315	51,349,192	108,745,
Rubber, Plastic and their Products	8,183,952	2,160,507	10,344
Glass & Glassware	3,396,672	245,785	3,642
Cement and Cement Products	7,410,162	3,269,070	10,679
Basic Metal and Metal Products	22,633,545	22,115,951	44,749
All Engineering	24,343,445	34,043,822	58,387
Vehicles and Transport Equipments	17,210,876	21,788,713	38,999
Gems and Jewellery	259,592	1,875	261
Construction	20,547,547	1,531,648	22,079
Infrastructure	39,328,376	67,149,828	106,478,
NBFCs and trading	51,690,191	22,229,814	73,920,
Banking and finance	157,861,757	126,154,010	284,015
Computer Software	1,894,105	40,218,315	42,112,
Professional Services	24,074,267	80,410,346	104,484
Other Industries	157,396,484	38,516,088	195,912,
Retail	99,871,167	10,379,164	110,250
Total	720,615,642	536,968,025	1,257,583,



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#### **The Hongkong and Shanghai Banking Corporation Limited – India Branches** (Incorporated in Hong Kong SAR with limited liability)

#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 3 Credit risk (Continued)

#### b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(iii) Residual contractual maturity breakdown of total assets

f Residual contractual maturity of eakdown of total assets		
		(Rs'000)
	At 31 March 2016	At 31 March 2015
1 day	208,146,711	219,822,667
2 to 7 days	174,547,354	113,863,234
8 to 14 days	84,779,999	36,147,530
15 to 28 days	134,754,893	96,742,606
29 days & up to 3 months	135,842,120	125,451,873
Over 3 months and up to 6 months	107,026,679	160,705,077
Over 6 months and up to 1 year	147,988,870	143,911,839
Over 1 year and up to 3 years	112,308,089	145,415,554
Over 3 years and up to 5 years	87,237,238	102,714,760
Over 5 years	216,944,594	231,770,849
Total	1,409,576,548	1,376,545,989

#### (iv) Amount of Non-Performing Assets (NPAs) (Gross)

		(RS 000)
	At 31 March 2016	At 31 March 2015
Substandard	1,869,059	3,259,070
Doubtful 1	2,375,865	1,035,612
Doubtful 2	1,885,410	1,473,430
Doubtful 3	1,232,100	1,663,918
Loss	995,426	482,543
Total	8,357,860	7,914,574

#### (v) Net NPAs

The net NPAs are Rs.2,113 million (as at 31 March 2015- Rs. 2,381 million). Please see table (vii) below.

(vi) NPA ratios

	At 31 March 2016	At 31 March 2015
Gross NPAs to gross advances	1.50%	1.68%
Net NPAs to net advances	0.38%	0.51%

(vii) Movement of NPAs

			(Rs'000
		At 31 March 2016	
	Gross NPA's	Provision	Net NPA
Opening balance as at 1 April 2015	7,914,574	5,533,401	2,381,17.
Additions during the period	3,383,758	1,448,979	1,934,77
Reductions during the period	(2,940,472)	(737,643)	(2,202,829
Closing balance as at 31 March 2016	8,357,860	6,244,737	2,113,12
			(Rs'000
		At 31 March 2015	
	Gross NPA's	Provision	Net NPA
Opening balance as at 1 April 2014	6,601,422	5,625,195	976,22
Additions during the period	5,447,068	1,389,189	4,057,87
Reductions during the period	(4,133,916)	(1,480,983)	(2,652,933
Closing balance as at 31 Mar 2015	7,914,574	5,533,401	2,381,17

#### (viii) General Provisions

General provisions comprises of provision towards standard assets and Unhedged Foreign Currency Exposure (UFCE) in accordance with RBI Master Circular DBR No. .BP.BC.2/21.04.048/2015-16 dated 01 July 2015.

#### *(ix)* Non-performing investments

Non-performing investments as at 31 March 2016 are Rs. 3 (as at 31 March 2015 Rs. 3). This represents 3 preference share investments which have each been written down to Rs.1.



(Incorporated in Hong Kong SAR with limited liability)

### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

### 3 Credit risk (Continued)

#### b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(x) Movement of provisions for depreciation on investments

Closing balance	389	30
Write back of excess provisions during the year		(662,101
Write offs during the year	-	
Provisions during the year	89	
Opening balance	300	662,40
	At 31 March 2016	At 31 March 201
		(Rs'000

(xi) Classification (by major industry) of NPA, Provision, past due loans as at 31 March 2016 and Specific Provision and Write off during the year

		NPA	Past Due Loans	Provision	Specific Provision during the year	Write of during the yea
1.	Agriculture	_	_	_	_	
1.1	Direct Agriculture	-	-	_	-	
1.2	Indirect Agriculture	-	-	_	-	
2.	Advances to Industries sector of which:	3,233,947	1,219,547	2,715,013	790,626	13,57
2.1	Glass & Glassware	2,078,006	_	1,556,968	746,743	
2.2	Infrastructure	433,947	_	436,755		
2.3	Textiles	417,616	121,102	418,052	9,053	
3.	Services of which:	2,352,361	175,498	2,359,922	132,692	158,55
3.1	Trade	1,788,255	64,324	1,795,469	78,957	
3.2	Computer Software	226,302		226,300	17,954	
3.2	NBFC	219,738	-	218,494	7,634	158,55
4.	Retail	2,771,553	2,184,000	1,169,802	525,661	452,11
Total		8,357,860	3,579,044	6,244,737	1,448,979	624,25

Classification (by major industry) of NPA, Provision, past due loans as at 31 March 2015 and Specific Provision and Write off during the year

Total		7,914,574	4,410,720	5,533,401	1,389,189	1,433,90
4.	Retail	2,043,330	2,901,461	968,310	437,718	870,24
3.3	NBFC	400,409	-	411,539	34,951	
3.2	Computer Software	213,475	-	213,475	-	
3.1	of which: Trade	1,611,561	70,150	1,572,356	533	
3.	Services	2,358,581	105,436	2,286,795	35,795	
2.3	Textiles	408,593	110,000	408,999	3,189	164,04
2.2	Infrastructure	433,947	-	436,755	2,445	
2.1	Glass & Glassware	2,128,266	121,102	894,849	894,849	
2.	Advances to Industries sector of which:	3,512,663	1,403,823	2,278,296	915,676	563,66
1.2	Indirect Agriculture	_	_	-	-	
1.1	Direct Agriculture	-	-	-	-	
1.	Agriculture	_	_	-	_	
					during the year	the yea
			Loans		Provision	durin
		NPA	Past Due	Provision	Specific	Write o
						(Rs '000

(xii) Write offs and recoveries directly booked to income statement.

		(Rs '000)
	At 31 March 2016	At 31 March 2015
Write offs	475,507	489,177
Recoveries	172,762	173,134



#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 3 Credit risk (Continued)

#### b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(xiii) Ageing of past due loans

		(Rs '000)
	At 31 March 2016	At 31 March 2015
Overdue less than 30 days Overdue for 30 to 60 days Overdue for 60 to 90 days	3,111,246 379,632 88,166	3,370,047 802,696 237,977
Total	3,579,044	4,410,720

(xiv) Amount of NPAs and past due loans by significant geographic areas as at 31 March 2016

		(Rs '000)
	NPA	Past Due Loans
Overseas Domestic	8,357,860	3,579,044
Total	8,357,860	3,579,044

Amount of NPAs and past due loans by significant geographic areas as at 31 March 2015

		$(Rs \cdot 000)$
	NPA	Past Due Loans
Overseas	-	-
Domestic	7,914,574	4,410,720
Total	7,914,574	4,410,720

#### 4. Disclosures for portfolios under the standardised approach

The Bank uses the following External Credit Assessment Institutions (ECAIs) approved by RBI to calculate its capital adequacy requirements under the standardised approach to credit risk for Corporate, Bank and Sovereign counterparties.

Domestic ECAIs for external ratings of Indian Corporates:

- a) Credit Analysis and Research Limited (CARE)
- b) CRISIL Limited
- c) India Ratings and Research Private Limited (FITCH)
- d) ICRA Limited
- e) Brickwork Ratings India Pvt Limited
- f) SMERA Ratings Limited (SMERA)

The Bank used the ratings issued by the ECAIs (for both long term and short term facilities) to risk weight both funded as well as nonfunded exposures to corporate customers.

The process used by the Bank to transfer public issue ratings onto comparable assets in the banking book is in line with RBI Master circular on Basel-III Capital Regulations dated 01 July 2015.

The mapping of external credit ratings and risk weights for corporate exposures is provided in the grids below:

Risk weight mapping of long term and short term corporate ratings

Long Term Ra	tings of all ECAIs	Risk we	eights			
AAA			20%			
AA			30%			
А			50%			
BBB			100%			
BB & Below			150%			
Unrated			100%			
				Risk weight		
CARE	CRISIL	FITCH	ICRA	BRICKWORK	SMERA	
CARE A1 +	CRISIL A1+	FITCH A1 +	ICRAA1+	BRICKWORK A1+	SMERA A1+	20%
CARE A1	CRISIL A1	FITCH A1	ICRA A1	BRICKWORK A1	SMERA A1	30%
CARE A2	CRISIL A2	FITCH A2	ICRA A2	BRICKWORK A2	SMERA A2	50%
CARE A3	CRISIL A3	FITCH A3	ICRA A3	BRICKWORK A3	SMERA A3	100%
CARE A4	CRISIL A4	FITCH A4	ICRA A4	BRICKWORK A4	SMERA A4	150%
CARE D	CRISIL D	FITCH D	ICRA D	BRICKWORK D	SMERA D	150%
Unrated	Unrated	Unrated	Unrated	Unrated	Unrated	100%



(Incorporated in Hong Kong SAR with limited liability)

#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 4 Disclosures for portfolios under the standardised approach (Continued)

The claims on banks incorporated in India and foreign banks branches in India, excluding investment in equity shares and other instruments eligible for capital status (*Investments referred to in paragraph 5.6.1 (i) & (ii) of RBI Master circular on Basel-III Capital Regulations dated 01 July 2015*), are risk weighted as shown below:

Claims on Banks Incorporated in India and Foreign Bank Branches in India Level of Common Equity Tier 1 capital (CET1) including applicable capital	<b>Risk Weights%</b>		
conservation buffer (CCB) (%) of the investee bank (where applicable)	Scheduled Banks	Other Banks	
Applicable Minimum CET1 + Applicable CCB and above	20%	100%	
Applicable Minimum CET1 + CCB = 75% and <100% of applicable CCB	50%	150%	
Applicable Minimum CET1 + CCB = 50% and <75% of applicable CCB	100%	250%	
Applicable Minimum CET1 + CCB = 0% and <50% of applicable CCB	150%	350%	
Minimum CET1 less than applicable minimum	625%	625%	

International ECAIs for external ratings of Foreign Banks, Foreign Sovereigns, Foreign Public Sector Entities and Non-Resident Corporates: a) Fitch Ratings;

- b) Moodys; and
- c) Standard & Poor's Ratings Services (S&P)

The process used by the Bank to transfer public issue ratings onto comparable assets in the banking book is in line with RBI Guidelines. The mapping of external credit ratings and risk weights for the above entities are provided in the grids below:

Risk weight mapping of foreign banks

S&P and Fitch ratings	AAA to AA	А	BBB	BB to B	Below B	Unrated
Moody's rating	Aaa to Aa	А	Baa	Ba to B	Below B	Unrated
Risk weight	20%	50%	50%	100%	150%	50%
sk weight mapping of foreign sovere	igns					
S&P and Fitch ratings	AAA to AA	А	BBB	BB to B	Below B	Unrated
Moody's rating	Aaa to Aa	А	Baa	Ba to B	Below B	Unrated
Risk weight	0%	20%	50%	100%	150%	100%
sk weight mapping of foreign public	sector entities					
S&P and Fitch ratings	AAA to AA	А	BB	BB Bel	ow BB	Unrated
Moody's rating	Aaa to Aa	А	Baa to I	Ba Be	low Ba	Unrated
Risk weight	20%	50%	100	%	150%	100%
sk weight mapping of non-resident c	orporates					
S&P and Fitch ratings	AAA to AA	А	BB	BB Bel	ow BB	Unrated
Moody's rating	Aaa to Aa	А	Baa to I	Ba Be	low Ba	Unrated
Risk weight	20%	50%	100	%	150%	100%

#### 5. Policy for Collateral Valuation and Management

The Bank has policies and manuals for collateral management and credit risk mitigation techniques, which include among other aspects guidelines on acceptable types of collateral, ongoing monitoring of collateral including the frequency and basis of valuation and application of credit risk mitigation techniques.

The Bank's approach when granting credit facilities is to do so on the basis of capacity to repay rather than placing primary reliance on credit risk mitigants. Depending on a customer's standing and the type of product, facilities may be provided unsecured. Mitigation of credit risk is a key aspect of effective risk management for the bank.

Where credit risk mitigation is available in the form of an eligible guarantee, the exposure is divided into covered and uncovered portions. The covered portion, which is determined after applying an appropriate 'haircut' for currency and maturity mismatch to the amount of the protection provided, attracts the risk weight of the protection provider. The uncovered portion attracts the risk weight of the obligor.

It is the Bank's policy that all corporate and institutional facilities be reviewed (and hence revalued) at least on an annual basis. All deeds of ownership/titles related to collateral are held in physical custody under control of executives independent of the business.

Valuation strategies are established to monitor collateral mitigants to ensure that they will continue to provide the anticipated secure secondary repayment source. For mortgages, the credit policy clearly outlines the acceptable Loan to value ratio (LVR) for different types of properties. The maximum LVR offered to customers has been capped at 80% for loans upto INR 7.5 Mn and 75% for loans greater than 7.5 Mn. The valuation of property is initiated through a bank-empanelled valuer who is an expert on the subject matter. Additionally, as per the Bank's Risk Valuation Policy, in some cases where real estate is held as a security, dual valuations are initiated in order to have the benefit of a second opinion on the mortgaged property. Retail risk has a board-approved valuation policy which includes conditions when dual valuation is done. The disbursal of the loan is handled through an empanelled lawyer who in exchange collects the security documents from the borrower. The property documents thus collected are stored in central archives in a secure manner.



(Incorporated in Hong Kong SAR with limited liability)

#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 5. Policy for Collateral Valuation and Management (Continued)

An in-house Property Price Index (PPI) has been developed which is used to measure the actual LVR of the properties financed by the Bank. The methodology for PPI development has been approved by Retail Risk and refreshed every 6 months. However, should a loan become a non-performing asset (NPA), a fresh valuation is initiated through the bank-empanelled valuer and the provisions applicable are calculated accordingly.

#### Main Types of Collateral taken by the Bank

As stipulated by the RBI guidelines, the Bank uses the comprehensive approach for collateral valuation for RWA computation. Under this approach, the Bank reduces its credit exposure to counterparty when calculating its capital requirements to the extent of risk mitigation provided by the eligible collateral as specified in the Basel III guidelines. The Bank adjusts the value of any collateral received to adjust for possible future fluctuations in the value of the collateral in line with the requirements specified by RBI guidelines. These adjustments, also referred to as 'haircuts', to produce volatility-adjusted amounts for collateral, are reduced from the exposure to compute the capital charge based on the applicable risk weights. The Bank reckons the permitted credit risk mitigants for obtaining capital relief only when the credit risk mitigant fulfills the conditions stipulated for eligibility and legal certainty by RBI in its guidelines on Basel III.

The main types of recognised collateral taken by the Bank appear in the list of eligible financial collaterals advised in RBI Master circular on Basel III Capital Regulations issued in July 2015, and include (but are not limited to) cash on deposits, equities listed in a main index and/or a recognised exchange, units or shares in collective investment schemes and various recognised debt securities. Further the main types of recognised collateral taken by the Bank for mortgages include plots of land, ready possession and under construction properties.

#### Main Types of Guarantor Counterparty and their Creditworthiness

As stated in Section 7.5.6 of the RBI's Master circular on Basel-III guidelines, certain guarantees are recognised for credit risk mitigation purposes. Where guarantees are direct, explicit, irrevocable, unconditional and meeting all operating guidelines prescribed by RBI, the Bank may take account of such credit protection in calculating capital requirements. The main types of guarantees are from Sovereigns, sovereign entities (including Bank for International Settlements (BIS), International Monetary Fund (IMF), European Central Bank and European Community as well as those Multilateral Development Banks (MDBs) referred to in paragraph 5.5 of the RBI's Master circular on Basel-III guidelines, Export Credit Guarantee Corporation of India Ltd (ECGC) and Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTSI), Credit Guarantee Fund Trust for Low Income Housing (CRGFTLIH)), banks and primary dealers with a lower risk weight than the counterparty. Other entities that are externally rated are also eligible guarantors, except when credit protection is provided to a securitisation exposure. This would include credit protection provided by parent, subsidiary and affiliate companies when they have a lower risk weight than the obligor.

#### Information about (Market or Credit) Risk Concentrations within the mitigation taken

The quantum of the credit portfolio which benefits from financial collaterals and/or guarantees as credit risk mitigants is an insignificant portion of the customer advances of the Bank. Therefore the credit and/or market concentration risks are not material.

The total exposure (including non-funded post Credit Conversion Factors) that is covered by eligible financial collateral, after the application of haircuts is Rs. 110,296 as at 31 March 2016 million (as at 31 March 15: Rs. 56,506 million).

*(i) Exposure under various risk buckets (post Credit Risk Mitigants)* 

		(Rs'000)
	At 31 March 2016	At 31 March 2015
Below 100% risk weight	726,180,194	786,488,675
100% risk weight	404,365,425	396,379,199
Above 100% risk weight	51,476,734	29,861,758
Deductions*	(1,021,282)	(7,873,029)
Total	1,181,001,070	1,204,856,603

Note: As per RBI guidelines as on 01 March 2016, DTA which was deducted from CET1 capital, can be recognised in the CET1 with a limit of 10% of net CET1 (after deducting DTA). Currently DTA is 4.17% of net CET1 capital. Accordingly, there is no deduction as on 31 March 2016.

\* Deduction represents amounts deducted from Tier I Capital

#### 6. Securitisation disclosure for standardised approach

The Bank acts as originator, servicer and investor in securitisation transactions. The Bank's strategy is to use securitisations to diversify our sources of funding for asset origination, capital efficiency, managing liquidity and meet the priority sector lending (PSL) requirements. The Bank also undertakes 'purchase' transactions through the direct assignment route.

The Bank participates in securitisation transactions in any or all of the following roles:

- Originator: The Bank uses Special Purpose Vehicle (SPV) to securitise customer loans and advances that we have originated, in order to diversify our sources of funding for asset origination and for capital efficiency purposes. In such cases, we transfer the loans and advances to the SPVs for cash, and the SPVs issue debt securities to investors to fund the cash purchases. Credit enhancements to the underlying assets may be used to obtain investment grade ratings on the senior debt issued by the SPVs.
- Servicer: For sold assets, the Bank undertakes the activity of collections and other servicing activities such as managing collections and monthly payouts to investors/assignee with respect to the underlying assets.
- Investor: The Bank invests in Pass Through Certificates (PTCs) for yield and priority sector lending opportunities. We have exposure to third-party securitisations which are reported as investments. These securitisation positions are managed by a dedicated team that uses a combination of market standard systems and third party data providers to monitor performance and manage market and credit risks.



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#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### Valuation of securitisation positions

The investments of the Bank in PTCs have been marked to market on the basis of the Base Yield Curve and the applicable spreads as per the spread matrix relative to the Weighted Average Maturity of the paper as notified by Fixed Income Money Market and Derivative Association of India (FIMMDA).

#### Securitisation accounting treatment

The accounting treatment applied is as below:

- Originator: Securitised assets are derecognised upon sale if the true sale criteria are fully met and the bank surrenders control over the contractual rights that comprise the financial asset. In respect of credit enhancements provided or recourse obligations accepted by the Bank, appropriate provision/disclosures is made in accordance with AS 29- 'Provisions, contingent liability and contingent assets'. Gains on securitisation, being the excess of consideration received over the book value of the loans and provisions against expected costs including servicing costs and the expected delinquencies are amortised over the life of the securities issued by the SPV. Losses are recognised immediately. Sale and transfer that do not meet the above criteria are accounted for as secured borrowings.
- Servicer: In case the Bank acts as servicer of the securitisation deal the fees charged for servicing the loans would be recognised on an accrual basis
- Investor: The investment in PTCs are accounted for as Available for Sale (AFS) investments and valued as per the note above. The loan assignment deals are classified as advances.

#### Securitisation regulatory treatment

- Originator: In case the loan is derecognised from the books, no capital needs to be maintained by the Bank, however the Bank is required to maintain capital for credit enhancements provided in line with the RBI guidelines.
- Servicer: No impact on capital.
- Investor: The Bank uses the issue specific rating assigned by eligible ECAI's to compute the RWAs of the investment in the PTCs.

#### ECAI's used

The Bank uses one of the following ECAIs for all types of securitisation deals:

- Credit Analysis and Research Limited a)
- b) CRISIL Limited
- India Ratings and Research Private Limited c)
- d) ICRA Limited
- e) Brickwork Ratings India Pvt Limited
- f) SMERA Ratings Limited (SMERA)
- (i) Details of securitisation of standard assets

The Bank has not securitised any standard assets in the current year (previous year-Nil)

The RBI issued addendum guidelines on securitisation of standard assets vide its circular dated 7 May2012, subsequent to this date the Bank has not originated any securitisation transaction.

- (ii) Securitisation of impaired/past due assets
  - The Bank has not securitised any impaired/past due assets (31 March 2015: Nil).
- (iii) Loss recognised on securitisation of assets
  - The Bank has not recognised any losses during the current year for any securitisation deal (31 March 2015: Nil).
- (iv) Securitisation exposures retained or purchased

The Bank has made investments in Pass Through Certificates (PTCs) of Rs. 46,392 million as at 31 March 2016 (as at 31 March 2015: Rs. 35,659 million). The portfolio consists of Commercial Vehicle Loans which are used for business purposes. These attract a risk weight of 20% since they are AAA rated instruments.

#### 7 Market risk in trading book

Market risk is the risk that movements in market factors, including foreign exchange rates, interest rates, credit spreads and equity prices will reduce our income or the value of our portfolios. Market risk arises on financial instruments, which are measured at fair value in the trading book.

The objective of the HSBC's market risk management is to manage and control market risk exposures in order to optimise return on risk while maintaining a market profile consistent with our risk appetite.

#### Strategy and Processes

The Bank separates exposure to market risk into Trading book and accrual book. Trading book includes positions arising from market-making customer demand driven inventory.

Accrual book includes positions that arise from the interest rate management of the Bank's retail and commercial banking assets and liabilities, financial investments designated as available-for-sale and held-to-maturity.

The risk components apply equally to cash and to derivative instruments. All open market risk is subject to approved limits. Limits are established to control the level of market risk and are complementary to counterparty credit limits.

The existence of a market risk trading limit does not confer any credit, counterparty, country or sovereign risk limit; they are established separately through normal credit procedures.



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#### Basel III – Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 7 Market risk in trading book (Continued)

#### Structure and Organisation of management of risk

The management of market risk is undertaken in Markets using risk limits approved by an independent Risk function. Limits are set for portfolios, products and risk types. The level of market risk limits set for each operation depends upon the market liquidity, financial and capital resources of the business, the business plan, the experience and track record of the management, dealers and market environment, as well as the Group's risk appetite. Market risk limits are reviewed annually.

Global Risk, an independent unit within the Group, is responsible for our market risk management policies and measurement techniques. At local level, the Bank has a Market Risk Management function, independent of Markets, which is responsible for measuring market risk exposures in accordance with the Group policies, and monitoring and reporting these exposures against the prescribed limits on a daily basis.

#### Scope and nature of risk measurement, reporting and monitoring

The Bank employs a range of tools to monitor and limit market risk exposures. These include position limits, sensitivity analysis (PVBP limits), stop loss limit, VaR, Stressed VaR and stress testing.

While VaR provides a measure of the market risk in the Bank, sensitivity analysis (e.g Present Value of 1 basis point (PV01)) and VaR are more commonly utilised for the management of the business units. Stress testing and stressed VaR complement these measures with estimates of potential losses arising from market turmoil.

The Bank's VaR and stressed VaR models are predominantly based on historical simulation. VaR measures are calculated to a 99% confidence level and use a one-day holding period, whereas stressed VaR uses a 10-day holding period. The accuracy of VaR models is routinely validated by back-testing the actual daily profit and loss results, adjusted to remove non-modelled items such as fees and commissions, against the corresponding VaR numbers.

Market Risk Limits are proposed by the Head of Treasury and are endorsed by CRO and CEO before submission to Regional/Group Risk for approval. Upon approval of country limits, they are delegated by entity's CEO to Head of Treasury, who delegates it downward within his team. These limits are monitored daily by the Bank's Market Risk Management function through system reports and advised to senior management on an ongoing basis.

(i) Capital requirements for market risk

9	Cupitui requirements for market risk		(Rs'000)
	Standardised Duration Approach	At 31 March 2016	At 31 March 2015
	Interest rate risk	16,305,104	12,134,395
	Foreign exchange risk	926,855	720,000
	Equity risk	140,638	113,620
	Securitisation exposure	1,104,463	655,553
	Capital requirements for market risk	18,477,060	13,623,568

#### 8 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, including legal risk. It is inherent in every business organisation and covers a wide spectrum of issues.

#### Strategy and Process

The Bank manages this risk within a control-based environment in which processes are documented, authorisation is independent and transactions are reconciled and monitored. This is supported by an independent programme of periodic reviews undertaken by internal audit and internal control departments, and continuous reviews by concurrent audit and by monitoring external operational risk events, which ensure that the Bank stays in line with industry best practice and takes account of learnings from publicised operational failures within the financial services industry.

#### **Structure and Organisation**

The RMM of the Bank, a sub-committee of EXCO, is responsible for the Operational Risk management of the Bank. The RMM meets monthly, or more frequently if required, to assess and monitor operational risks and, where appropriate, authorise mitigating actions. The RMM is supported by an independent Operational Risk Management team within the Risk function. Furthermore, senior representatives from each business and function are tasked with responsibility for ongoing operational risk management.

#### Three Lines of Defence (3LOD) Overview

The 3LOD outlines three essential columns of responsibilities, defined by activities performed. It is applicable to all individuals within the Bank. There should be a clear separation between the First, Second and Third Line of Defence responsibilities. The First Line has ultimate ownership for risk and controls, with an independent Second Line providing oversight, challenge and advice to the First Line of Defence (LOD). It should be noted that the 3LOD applies to all risk categories, not only operational risk categories. Functions can have both First and Second LOD responsibilities, although these must be segregated across teams. Individuals will therefore be aligned to a single LOD. At an appropriate level of seniority (normally executive level), a single individual may have responsibilities across the First and Second LOD.

#### First Line of Defence

The First Line of Defence is comprised of 'Risk Owners' and 'Control Owners'. Individuals can be both Risk Owners and Control Owners, depending on the activity they are undertaking. 'Risk Owners' own risk on behalf of the organisation. They are accountable for owning and managing the risks associated with their business activities, to ensure that they remain within the stated risk appetite. Risk Owners are responsible for ensuring day-to-day controls are in place to identify, assess, control and monitor their risks. Performance of the controls may remain with the Risk Owner, or may be outsourced to Global Functions, HOST or a Third party. The party that performs the control (i.e. the 'Control Owner') is accountable to the Risk Owner for the effectiveness and management of the controls. 'Control Owners' therefore have day-to-day responsibility for the process or activity that provides the controls relied upon by the Risk Owners to manage their risks.



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#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 8 Operational risk (Continued)

Extending and approving limits are examples of First Line activities performed by Risk and Control Owners.

#### Second Line of Defence

The Second Line of Defence consists of 'Risk Stewards' who are independent of the risk-taking activities in the First Line of Defence. 'Risk Stewards' and their teams sit within Global Risk and other Global Functions. Risk Stewards are specialists in a risk area, set policies and limits in accordance with the stated risk appetite, and provide advice, guidance and challenge relating to their risk area. They assess and opine on the overall risk management activities relating to their risk area carried out by the First Line. Local Heads of Functions or Risk sub-functions are the lead Risk Stewards for their area. Credit policy definition is an example of a Second Line activity. Operational Risk is responsible for embedding the Operational Risk Management Framework and assurance of adherence to associated policies and processes (e.g. Risk and Control Assessments) across First and Second Lines.

#### **Third Line of Defence**

The Third Line of Defence, Global Internal Audit, provides independent assurance to management and the non-executive Risk and Audit Committees that HSBC's risk management, governance and internal control processes are operating effectively.

#### Scope and Nature of Risk reporting, monitoring and mitigation

The Bank has codified its operational risk management process in a high level standard, supplemented by more detailed formal guidance. This explains how the Bank manages operational risk by identifying, assessing, monitoring, controlling and mitigating the risk, rectifying operational risk events, and implementing any additional procedures required for compliance with RBI requirements.

Information systems are used to record the identification and assessment of operational risks and to generate appropriate, regular management reporting.

Assessments are undertaken of the operational risks facing businesses and the risks inherent in its processes, activities and products. Risk and Control Assessment is done on a regular basis.

A regular report on operational losses is made to the Bank's senior management through the RMM. A consolidated summary of the operational loss incidents affecting the key businesses is shared with the Bank's Business Risk and Control Management (BRCM) teams on a bi-monthly basis and significant loss events, gaps, mitigants etc are discussed.

#### 9 Interest rate risk in the banking book (IRRBB)

Interest rate risk in non-trading portfolios arises principally from mismatches between the future yield on assets and their funding cost as a result of interest rate changes.

Asset, Liability & Capital Management (ALCM) is responsible for measuring and controlling non-trading interest rate risk under the supervision of the Asset and Liability Management Committee (ALCO).

#### Its primary responsibilities are

- To define the rules governing the transfer of interest rate risk from the commercial bank to Balance Sheet Management (BSM);
- To ensure that all market interest rate risk that can be hedged is effectively transferred from the global businesses to BSM; and
- To define the rules and metrics for monitoring the residual interest rate risk in the global businesses.

Market risk in the banking book arises principally from structural mismatches in assets and liabilities and from off-balance-sheet instruments arising from repricing risk, yield curve risk and basis risk.

Further, an analysis of these risks incorporates assumptions on optionality in certain products such as in mortgage prepayments, and from behavioural assumptions regarding the economic duration of liabilities which are contractually repayable on demand, for example, current accounts.

IRRBB is monitored as part of the Bank's Internal Capital Adequacy Assessment Process and capital maintained, if required, based on this assessment.

#### **Strategy and Process**

In order to manage this risk efficiently, interest rate risk in the banking book is transferred to the supervision of the Treasurer.

The transfer of market risk to the Treasury is achieved through a formal transfer pricing framework wherein a series of internal deals are executed between the business units and Treasury. In certain products, the interest rate risk behaviour may differ from the contractual nature thereby requiring a study to determine the correct approach in managing the risk. This is achieved through a behaviouralisation study that is periodically updated and placed before the ALCO for approval, along with underlying assumptions.

The different type of non-trading interest rate risk and controls which the Group uses to quantify and limit its exposure to these risks are categorised as follows:

- Risk transferred to BSM and managed by BSM within a defined risk mandate
- Risk which remains outside BSM because it cannot be hedged or which arises due to behaviouralised transfer pricing assumptions.
- Basis risk which is transferred to BSM when it can be hedged.
- Model risks not captured by above

#### **Structure and Organisation**

The Bank has an independent market risk management and control function which is responsible for measuring interest rate risk exposures in accordance with prescribed policies, monitoring and reporting these exposures against the approved limits on a daily basis. This monitoring process effectively builds on the level of interest rate risk that is commensurate with the capital held.



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#### Basel III – Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 9 Interest rate risk in the banking book (IRRBB) (Continued)

#### Scope and nature of Risk reporting, measurement, monitoring and mitigation

The report computes the net exposure/net gap of rate sensitive assets and liabilities in defined time buckets. Rate sensitive assets, liabilities and off balance sheet positions are grouped into time buckets according to residual maturity or next re-pricing period, whichever is earlier. The Gap refers to the difference between rate sensitive assets (RSA) and rate sensitive liabilities (RSL) for each time bucket. A positive gap indicates that it has more RSA whereas negative gap indicates that it has more RSLs.

Traditional Gap Analysis (TGA) AS AT 31 Mar 16 Net Gap	1-28 days	29 days and up to 3 months	Over 3 months and up to 6 months	Over 6 months and up to 1 year	Over 1 year and up to 3 years	Over 3 years and up to 5 years	Over 5 years and up to 7 years	Over 7 years and up to 10 years	Over 10 year and up to 15 years	Over 15 years
Net Gap	0.02%	0.01%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%
Limit	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%	0.75%
Cumulative Gap	0.02%	0.01%	0.00%	0.01%	0.01%	0.00%	0.01%	0.01%	0.01%	0.01%
Limit	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%	1.00%
Traditional Gap Analysis (TGA) AS AT 31 Mar 15 Net Gap	1-28 days	29 days and up to 3 months	Over 3 months and up to 6 months	Over 6 months and up to 1 year	Over 1 year and up to 3 years	Over 3 years and up to 5 years	Over 5 years and up to 7 years	Over 7 years and up to 10 years	Over 10 year and up to 15 years	Over 15 years

#### **Duration Approach**

The report computes change in value of a banking entity's equity due to change in interest rates. The change in value of equity is computed based on Modified duration Gap which is the difference between modified duration of rate sensitive assets and liabilities. Under this, Banks are permitted to use book value of rate sensitive assets and liabilities instead of market value to compute change in value of Equity. The Modified Duration (MD) of Rate sensitive assets and liabilities are computed taking into account its tenor, coupon and yield. The weighted average MD of assets and liabilities is computed to arrive at Modified Duration Gap, based on the MD of each item.

Duration Gap Analysis (DGA) as at 31 Mar 2016	
Modified Duration Gap	0.12
% change in MVE	
200 bps change in interest rates	-10.5%
Limit	-20%
Duration Gap Analysis (DGA) as at 31 Mar 2015	
Modified Duration Gap	0.07
% change in MVE	
200 bps change in interest rates	-10.20%
Limit	-20%

#### 10 **Counterparty Credit Risk**

#### Methodology used to assign economic capital and credit limits for counterparty credit exposures

Counterparty credit risk arising from over-the-counter (OTC) derivatives is calculated in both the trading and non-trading books, and is the risk that a counterparty to a transaction may default before completing the satisfactory settlement of the transaction on any foreign exchange, interest rates, or equity contracts. An economic loss occurs if the transaction or portfolio of transactions with the counterparty has a positive economic value at the time of default.

As per the RBI Master circular on Basel-III Capital Regulations dated 01 July 2015, banks are expected to use the standardised method for computation of counterparty credit exposure using the Current Exposure Method (CEM) for market related off balance sheet exposures. Under this method the exposure on all the derivative contracts is calculated as the sum of current credit exposure/replacement cost i.e. the sum of the positive mark-to-market (MTM) of the contracts (negative MTMs are to be ignored) and the potential future exposure (PFE). PFE is determined based on a set percentage multiplied by the notional of the deal. The percentage by which the notional is multiplied is dependent upon the type of the product and the tenor as prescribed in RBI guidelines. PFE so obtained is added to the gross positive replacement cost to arrive at the final exposure at default.

Bilateral netting of counterparty credit exposures, in derivative contracts, i.e bilateral netting of MTM values arising on account of such derivative contracts is not permitted. Accordingly, only gross positive MTM value of such contracts is considered for the purposes of exposure computation for capital adequacy.

The Group assesses total economic capital requirements centrally for the risk by utilising the embedded operational infrastructure used for the Pillar 1 capital calculation.

Limits for counterparty credit risk exposures are assigned within the overall credit process for distinct customer limit approval.



(Incorporated in Hong Kong SAR with limited liability)

#### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 10 Counterparty Credit Risk (Continued)

#### Policies for securing collateral and establishing credit reserves

Despite these being a standard credit mitigant for OTC derivatives in most jurisdictions, market practice in this respect is still evolving in India. The bank has executed a few Credit Support Annexes (CSA's) and is currently negotiating with some more counterparties.

The credit valuation adjustment (CVA) is an adjustment to the value of OTC derivative transaction contracts to reflect, within fair value, the possibility that the counterparty may default or migrate to a lower credit grade, and we may not receive the full market value of the transactions. The Bank calculates a separate CVA for each counterparty to which the bank has exposure. The adjustment aims to calculate the potential loss arising from the portfolio of derivative transactions against each third party, based upon a modeled expected positive exposure profile, including allowance for credit risk mitigants such as netting agreements and CSA's.

The bank computes a CVA for its markets related off balance sheet exposures and takes it to the profit and loss account for financial reporting purposes. The same was implemented for capital adequacy purposes under Basel III in line with RBI Guidelines from quarter ending June 2014.

#### Wrong-way Risk exposures

Wrong-way risk is a form of concentration risk and arises when there is a strong correlation between the counterparty's Probability of Default (PD) and the MTM value of the underlying transaction. The Bank uses a range of procedures to monitor and control wrong-way risk, including requiring prior approval before undertaking wrong-way risk transactions outside pre-agreed guidelines.

#### **Central Counterparties**

Whilst exchange traded derivatives have been cleared through central counterparties ('CCP's) for many years, recent regulatory initiatives designed to reduce systemic risk in the banking system are directing increasing volumes of OTC derivatives to be cleared through CCPs. The Bank has accordingly developed a risk appetite framework to manage risk on CCPs.

#### Impact of Credit Rating Downgrade

The Credit rating downgrade clause in an International Swaps and Derivatives Association (ISDA) Master Agreement is designed to trigger a series of events which may include the requirement to pay or increase collateral, the termination of transactions by the non-affected party, or assignment by the affected party, if the credit rating of the affected party falls below a specified level. At the Group level, we assess additional collateral requirements where credit ratings downgrade language affects the threshold levels within a collateral agreement.

#### **Quantitative Disclosures**

	(Rs '000)
At 31 March 2016	At 31 March 2015
83,598,179	104,281,552
18,902,819	17,887,158
64,695,360	86,394,394
_	
64,695,360	86,394,394
127,131,052	176,600,348
191,826,412	262,994,742
_	
56,085,046	71,776,593
135,741,366	191,218,149
	83,598,179 18,902,819 64,695,360 64,695,360 127,131,052 191,826,412 - 56,085,046

Note: The above credit exposure excludes deals less than equal to 14 days.

#### 11. Leverage Ratio

The leverage ratio requirement was introduced into the Basel III framework as a non-risk-based limit, to supplement risk-based capital requirements. It aims to constrain the build-up of excess leverage in the banking sector. As per RBI guidelines, the bank is required to maintain a minimum leverage ratio of 4.5%. The bank's leverage ratio is calculated as per RBI guidelines as follows: Leverage Common disclosure: (Rs in Million)

lMarch 2016	At 31 March 2015
1,326,843	1,208,272
(1,021)	(7,873)
1.325.822	1,200,399
	, ,
64,896	86,780
129,772	190,165
,	,
_	_
_	_
-	_
	(1,021) 1,325,822 64,896



### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

Leverage C	Common disclosure: (Continued)		(Rs in Million
		At 31March 2016	At 31 March 2015
9	Adjusted effective notional amount of written credit derivatives	_	-
10	Adjusted effective notional offsets and add-on deductions for written		
	credit derivatives	-	
11	Total derivative exposures (sum of lines 4 to 10)	194,668	276,94
	Securities financing transaction exposures		
12	Gross SFT assets (with no recognition of netting), after adjusting for		
	sale accounting transactions	17,838	81,26
13	(Netted amounts of cash payables and cash receivables of gross SFT assets)	<i>–</i>	,
14	CCR exposure for SFT assets	-	
15	Agent transaction exposures	-	
16	Total securities financing transaction exposures (sum of lines 12 to 15)	17,838	81,26
	Other off-balance sheet exposures		
17	Off-balance sheet exposure at gross notional amount	1,053,929	1,054,60
18	Adjustments for conversion to credit equivalent amounts	(719,874)	(689,674
19	Off-balance sheet items (sum of lines 17 and 18)	334,055	364,92
	Capital and total exposures		
20	Tier 1 capital	167,394	144,03
21	Total exposures (sum of lines 3, 11, 16 and 19)	1,872,383	1,923,53
	Leverage ratio	. ,	
22	Basel III leverage ratio (per cent)	8.94%	7.49%

Note: The final minimum leverage ratio for Banks in India will be stipulated by RBI after considering the final rules prescribed by the Basel Committee post parallel run by the end of 2017.

#### Comparison of accounting assets vs leverage ratio exposure measure:

inpariso	n of accounting assets vs level age ratio exposure measure.		(Rs in Million)
Sr N	lo Item	At 31March 2016	At 31 March 2015
1 2	Total consolidated assets as per published financial statements Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation	1,409,577	1,376,313
3	Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure	_	_
4	Adjustments for derivative financial instruments	129,772	190,165
5	Adjustment for securities financing transactions (i.e. repos and similar secured lending)		_
6	Adjustment for off-balance sheet items (i.e. conversion to credit		
	equivalent amounts of off-balancehseet exposures)	334,055	364,926
7	Other adjustments	(1,021)	(7,873)
	Total Exposure (point 21 in Table I)	1,872,383	1,923,531

#### 12 Composition of Capital

12 (	omposition of Capital			(Rs. in Million)		
	Basel III common disclosure template to be used durin the transition of regulatory adjustments (i.e. from April 1, 2013 to December 31, 2017)		Amounts Subject to Pre-Basel III Treatment	Ref No		
	Common Equity Tier 1 capital: instruments and reserves					
1	Directly issued qualifying common share capital plus related stock surplus (share premium)	44,992	_	A		
2	Retained earnings (incl.Statutory Reserves, Capital Reserves and Remittable Surplus retained for Capital to Risk-weighted Assets Ratio (CRAR))	119,854	_	B1+B2+B3+ B4+B5		
3	Accumulated other comprehensive income (and other reserves)	3,569	-	C*45%		
4	Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies)	-	_			
	Public sector capital injections grandfathered until 1 January 2018					
5	Common share capital issued by subsidiaries and held by third parties (amount allowed in Group CET1)	-	_			



#### Basel III – Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (*Continued*) Composition of Capital (*Continued*)

	Basel III common disclosure template to be used durin the transition of regulatory adjustments (i.e. from April 1, 2013 to December 31, 2017)	Basel III Amounts	Amounts Subject to Pre-Basel III Treatment	Ref No
6	Common Equity Tier 1 capital before regulatory adjustments	168,415	-	
	Common Equity Tier 1 capital: regulatory adjustments		-	
7	Prudential valuation adjustments	-	-	
8	Goodwill (net of related tax liability)	-	-	
9	Intangibles other than mortgage-servicing rights (net of related tax liability)			
10	Deferred tax assets	-	-	
11	Cash-flow hedge reserve	-	-	
12	Shortfall of provisions to expected losses	-	-	
13	Securitisation gain on sale	-	-	
14	Gains and losses due to changes in own credit risk on fair valued liabilities	1,021	-	
15	Defined-benefit pension fund net assets	_	-	
16	Investments in own shares (if not already netted off paid-in capital on reported balance sheet)	_	_	
17	Reciprocal cross-holdings in common equity	-	_	
18	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold)	_	_	
19	Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold)	_	_	
20	Mortgage servicing rights (amount above 10% threshold)	-	_	
21	Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability)	_	_	
22	Amount exceeding the 15% threshold	-	-	
23	of which: significant investments in the common stock of financial entities	_	-	
24	of which: mortgage servicing rights	-	-	
25	of which: deferred tax assets arising from temporary differences	-	-	
26	National specific regulatory adjustments <sup>7</sup> (26a+26b+26c+26d)	_	-	
26a	of which: Investments in the equity capital of the unconsolidated insurance subsidiaries	_	- 1	
26b	of which: Investments in the equity capital of unconsolidated non-financial subsidiaries <sup>8</sup>	-	- 1	
26c	of which: Shortfall in the equity capital of majority owned financial entities which have not been consolidated with the bank <sup>9</sup>	_	_	
26d	of which: Unamortised pension funds expenditures	-	-	
27	Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions	_	_	
28	Total regulatory adjustments to Common equity Tier 1	1,021	_	
29	Common Equity Tier 1 capital (CET1)	167,394	-	
	Additional Tier 1 capital: instruments	-	-	
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus (31+32)	_	_	
31	of which: classified as equity under applicable accounting standards (Perpetual Non-Cumulative Preference Shares)	_	_	
32	of which: classified as liabilities under applicable accounting standards (Perpetual debt Instruments)	-	_	
33	Directly issued capital instruments subject to phase out from Additional Tier 1	-	-	
34	Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in Group AT1)	_	_	



	mposition of Capital <i>(Continued)</i> Basel III common disclosure template to be used durin the transition	Basel - III	(Rs. Amounts	in millio <b>Ref N</b>
	of regulatory adjustments (i.e. from April 1, 2013 to December 31, 2017)	Amounts	Subject to Pre-Basel III Treatment	
35	of which: instruments issued by subsidiaries subject to phase out	-	-	
36	Additional Tier 1 capital before regulatory adjustments	-	-	
	Additional Tier 1 capital regulatory adjustments	-	-	
37	Investments in own Additional Tier 1 instruments	-	-	
38	Reciprocal cross-holdings in Additional Tier 1 instruments	-	-	
39	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold)	_	_	
40	Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)	_	_	
41	National specific regulatory adjustments (41a+41b)		_	
41a	Investments in the Additional Tier 1 capital of unconsolidated insurance subsidiaries	-	-	
41b	Shortfall in the Additional Tier 1 capital of majority owned financial entities which have not been consolidated with the bank	_	_	
42	Regulatory Adjustments Applied to Additional Tier 1 in respect of Amounts Subject to Pre-Basel III Treatment	_	_	
43	Total regulatory adjustments to Additional Tier 1 capital	-	-	
44	Additional Tier 1 capital (AT1)	-	-	
44a	Additional Tier 1 capital reckoned for capital adequacy <sup>11</sup>	-	-	
45	Tier 1 capital (T1 = CET1 + AT1) (29 + 44a)	167,394	-	
	Tier 2 capital: instruments and provisions	-	-	
46	Directly issued qualifying Tier 2 instruments plus related stock surplus	-	-	
47	Directly issued capital instruments subject to phase out from Tier 2	-	-	
48	Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in Group Tier 2)	_	_	
49	of which: instruments issued by subsidiaries subject to phase out	-	-	
50	Provisions (incl. eligible reserves)	7,439	-	D1 +
51	Tier 2 capital before regulatory adjustments	7,439	-	
	Tier 2 capital: regulatory adjustments	-	-	
52	Investments in own Tier 2 instruments	-	-	
53	Reciprocal cross-holdings in Tier 2 instruments	-	-	
54	Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold)	_	_	
55	Significant investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions)	_	_	
56	National specific regulatory adjustments (56a+56b)	-	-	
56a	of which: Investments in the Tier 2 capital of unconsolidated subsidiaries	-	-	
56b	of which: Shortfall in the Tier 2 capital of majority owned financial entities which have not been consolidated with the bank	_	_	
	Regulatory Adjustments Applied To Tier 2 in respect of Amounts Subject to Pre-Basel III Treatment	_	_	
	of which:	-	-	
	of which:	-	-	
57	Total regulatory adjustments to Tier 2 capital	_		



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	mposition of Capital (Continued)		(Rs	. in milli
	Basel III common disclosure template to be used durin the transition of regulatory adjustments (i.e. from April 1, 2013 to December 31, 2017)	Basel - III Amounts	Amounts Subject to Pre-Basel III Treatment	Ref I
58a	Tier 2 capital reckoned for capital adequacy	7,439	_	
58b	Excess Additional Tier 1 capital reckoned as Tier 2 capital		_	
58c	Total Tier 2 capital admissible for capital adequacy (58a + 58b)	7,439	_	
59	Total capital $(TC = T1 + T2) (45 + 58c)$	174,833	_	
	Risk Weighted Assets in respect of Amounts Subject to Pre-Basel III Treatment	-	_	
	of which:	-	-	
	of which:	-	-	
60	Total risk weighted assets (60a + 60b + 60c)	1,093,279	-	
60a	of which: total credit risk weighted assets	806,228	-	
60b	of which: total market risk weighted assets	179,417	_	
60c	of which: total operational risk weighted assets	107,634	-	
	Capital ratios			
61	Common Equity Tier 1 (as a percentage of risk weighted assets)	15.31%	-	
62	Tier 1 (as a percentage of risk weighted assets)	15.31%	-	
63	Total capital (as a percentage of risk weighted assets)	15.99%	-	
64	Institution specific buffer requirement (minimum CET1 requirement plus capital conservation and countercyclical buffer requirements, expressed as a percentage of risk weighted assets)	6.80%	_	
65	of which: capital conservation buffer requirement	0.625%	-	
66	of which: bank specific countercyclical buffer requirement	-	-	
67	of which: G-SIB buffer requirement	0.673%	-	
68	Common Equity Tier 1 available to meet buffers (as a percentage of risk weighted assets)	15.31%	-	
	National minima (if different from Basel III)	-	-	
69	National Common Equity Tier 1 minimum ratio (if different from Basel III minimum)	-	-	
70	National Tier 1 minimum ratio (if different from Basel III minimum)	-	-	
71	National total capital minimum ratio (if different from Basel III minimum)	-	-	
	Amounts below the thresholds for deduction (before risk weighting)	-	-	
72	Non-significant investments in the capital of other financial entities	-	-	
73	Significant investments in the common stock of financial entities		_	
74	Mortgage servicing rights (net of related tax liability)	-	_	
75	Deferred tax assets arising from temporary differences (net of related tax liability)	-	_	
	Applicable caps on the inclusion of provisions in Tier 2	-	_	
76	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap)	_	-	
77	Cap on inclusion of provisions in Tier 2 under standardised approach	-	-	
78	Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap)	_	_	
79	Cap for inclusion of provisions in Tier 2 under internal ratings-based approach Capital instruments subject to phase-out arrangements (only applicable between March 31, 2017 and March 31, 2022)		-	
80	Current cap on CET1 instruments subject to phase out arrangements	-	_	
81	Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities)	-	-	
82	Current cap on AT1 instruments subject to phase out arrangements	-	-	
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	_	_	
84	Current cap on T2 instruments subject to phase out arrangements	_	_	



### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

### 13 Composition of Capital – Reconciliation

		Balance sheet as in financial statements	Balance sheet under regulatory scope of consolidation	Reference No. DF-11
		As on reporting date	As on reporting date	
А	Capital & Liabilities			
i	Paid-up Capital	44,992	44,992	А
	Reserves & Surplus	143,549	143,549	
	a. Statutory Reserve	42,076	42,076	B1
	b. Capital Reserve - Surplus on sale of Immovable assets	3,738	3,738	B2
	c. Capital Reserves	13,261	13,261	В3
	d. Remittable surplus retained in India for CRAR purposes	59,361	59,361	B4
	e. Revaluation Reserve	7,931	7,931	C
	f. Investment Reserve	2,704	2,704	D1
	g. Specific Reserve	1,418	1,418	B5
	h. Balance in Profit & Loss Account	13,060	13,060	
	Minority Interest	_	_	
	Total Capital	188,541	188,541	
ii	Deposits	879,439	879,439	
	of which: Deposits from banks	49,130	49,130	
	of which: Customer deposits	830,309	830,309	
	of which: Other deposits (pl. specify)	_	_	
iii	Borrowings in India	114,027	114,027	
	of which: From RBI	102,390	102,390	
	of which: From banks	0	0	
	of which: From other institutions & agencies	11,637	11,637	
	Borrowings outside India	81,196	81,196	
	of which: Others (pl. specify)	_	_	
	of which: Capital instruments	_	_	
iv	Other liabilities & provisions	146,374	146,374	
	of which: Provisions towards Standard Assets	4,735	4,735	D2
	Total Capital and Liabilities	1,409,577	1,409,577	
В	Assets		_	
i	Cash and balances with Reserve Bank of India	35,037	35,037	
ii	Balance with banks and money at call and short notice	148,575	148,575	
iii	Investments:	534,255	534,255	
	of which: Government securities	424,002	424,002	
	of which: Other approved securities			
	of which: Shares	136	136	1
	of which: Debentures & Bonds	51,329	51,329	
	of which: Subsidiaries/Joint Ventures/Associates	0	0	
	of which: Others (Commercial Papers, Mutual Funds etc.)	58,788	58,788	



### Basel III - Pillar 3 disclosures of India Branches for the period ended 31 March 2016 (Continued)

#### 13 Composition of Capital – Reconciliation (Continued)

				(Rs Million)
		Balance sheet as in financial statements	Balance sheet under regulatory scope of consolidation	Reference No. DF-11
		As on reporting date	As on reporting date	
iv	Loans and advances	549,702	549,702	
	of which: Loans and advances to banks	1,956	1,956	
	of which: Loans and advances to customers	547,746	547,746	
v	Fixed assets	11,227	11,227	
vi	Other assets	130,781	130,781	
	of which: Goodwill and intangible assets	_	-	
	of which: Deferred tax assets	6,696	6,696	
vii	Goodwill on consolidation	-	-	
viii	Debit balance in Profit & Loss account	-	-	
	Total Assets	1,409,577	1,409,577	

#### 14 Regulatory capital Instruments

The Bank has not issued any regulatory capital instruments in India.

#### 15 Disclosure Requirements for Remuneration

In accordance with the requirements of the RBI Circular No.DBOD.NO.BC. 72/29.67/001/2011-12 dated 13 January 2012, the Hongkong Head Office of HBAP has submitted a declaration to RBI that the Bank's compensation policies including that of the CEO, is in conformity with the Financial Stability Board principles and standards. Accordingly, no disclosure is required to be made in this regard.

#### 16. Equities - Disclosure for Banking Book Positions

Investment in equity shares as at 31 March 2016 is Rs.136 million. This includes investment in shares of private limited companies held either for:

- (i) business facilitation purpose;
- (ii) acquired as part of Corporate Restructured Debt(CDR) package; or
- (iii) in one instance investment in group subsidiary.

These investments are classified as 'Available for Sale'(AFS). All investments in equity shares are held in private limited companies. There are no quoted market prices for these securities. Accordingly these are valued at lower of cost or break-up value basis the latest available balance sheet.

#### **Quantitative Disclosures**

- 1. The value of equity investments (unquoted) as at 31 March 2016 is Rs.136 million.
- 2. All equity investments are held in private limited companies.
- 3. The cumulative realised gain on sale of shares is Rs.928 million as at 31 March 2016.
- 4. The unrealised gain or loss recognised in the balance sheet and not through the profit and loss account is nil.
- 5. The break-up value of unquoted equity investment as at 31 March 2016 is Rs.607 million. The difference between break-up value and current cost of equity investment is Rs.471 million.
- 6. Investment in equity included in Tier 1 and Tier 2 capital nil.
- 7. These investments are risk weighted for capital adequacy purposes. The capital requirement for credit risk relating to these investments amounts to Rs.141 million.