

Independent Auditors’ Report

To The Chief Executive Officer of

The Hongkong and Shanghai Banking Corporation Limited – India Branches

Report on the Standalone Financial Statements

1. We have audited the accompanying standalone financial statements of The Hongkong and Shanghai Banking Corporation Limited – India Branches (the “Bank”), which comprise the Balance Sheet as at March 31, 2018, the Profit and Loss Account and the Cash Flow Statement for the year then ended, and a summary of significant accounting policies and other explanatory information, which we have signed under reference to this report.

Management’s Responsibility for the Financial Statements

2. The Bank’s Management is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (“the Act”) with respect to preparation of these standalone financial statements to give a true and fair view of the financial position, financial performance and cash flows of the Bank in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 and provisions of Section 29 of the Banking Regulation Act, 1949 and circulars and guidelines issued by the Reserve Bank of India (RBI) from time to time as applicable to banks. This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Bank and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditors’ Responsibility

3. Our responsibility is to express an opinion on these standalone financial statements based on our audit.
4. We have taken into account the provisions of the Act and the Rules made thereunder, including the accounting standards, provisions of section 29 of the Banking Regulation Act, 1949, circulars and guidelines issued by RBI as applicable to banks and matters which are required to be included in the audit report.
5. We conducted our audit in accordance with the Standards on Auditing specified under section 143(10) of the Act and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
6. An audit involves performing procedures to obtain audit evidence, about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors’ judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Bank’s preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Bank’s Management, as well as evaluating the overall presentation of the standalone financial statements.
7. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.

Opinion

8. In our opinion, and to the best of our information and according to the explanations given to us, the accompanying standalone financial statements together with the notes thereon give the information required by provisions of section 29 of the Banking Regulation Act, 1949 as well as the Act and circulars and guidelines issued by the Reserve Bank of India, in the manner so required for banking companies and give a true and fair view in conformity with the accounting principles generally accepted in India of the state of affairs of the Bank as at March 31, 2018 and its profit and its cash flow for the year then ended.

Report on Other Legal and Regulatory Requirements

9. In our opinion, the Balance Sheet, Profit and Loss Account, and Cash Flow Statement dealt with by this report have been drawn up in accordance with the provisions of section 29 of the Banking Regulation Act, 1949 read with applicable provisions of section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014.
10. As required by section 30 of the Banking Regulation Act, 1949 we report that:
 - a) we have obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purpose of our audit and have found them to be satisfactory;
 - b) The transactions of the Bank, which have come to our notice during the course of our audit, have been within the powers of the Bank; and
 - c) During the course of our audit we have visited 5 branches to examine the books of accounts and other records maintained at the branch and performed other relevant audit procedures. Since the key operations of the Bank are automated with the key applications integrated to the core banking system, the audit is carried out centrally at Mumbai branch as all the necessary records and data required for the purposes of our audit are available therein.
11. Further, as required by section 143(3) of the Act, we report that:
 - a) We have sought and obtained all the information and explanations which, to the best of our knowledge and belief, were necessary for the purposes of our audit;
 - b) In our opinion, proper books of account as required by law have been kept by the Bank so far as it appears from our examination of those books;
 - c) The Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
 - d) In our opinion, the aforesaid standalone financial statements comply with the Accounting Standards specified under Section 133 of the Act, read with Rule 7 of the Companies (Accounts) Rules, 2014 to the extent they are not inconsistent with the accounting policies prescribed by RBI;
 - e) The requirements of Section 164(2) of the Act are not applicable to the Bank considering it is a branch of The Hongkong and Shanghai Banking Corporation Limited, which is incorporated and registered in the Hongkong Special Administrative Region with Limited Liability.
 - f) With respect to the adequacy of the internal financial controls with reference to financial statements of the Bank and the operating effectiveness of such controls, refer to our separate Report in “Annexure A”.
 - g) With respect to the other matters to be included in the Auditors’ Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, in our opinion and to the best of our knowledge and belief and according to the information and explanations given to us:
 - i. The Bank has disclosed the impact, if any, of pending litigations as at March 31, 2018 on its financial position in its standalone financial statements – Refer Schedule 12 and note 5.3 in Schedule 18 to the standalone financial statements;
 - ii. The Bank has made provision as at March 31, 2018, as required under the applicable law or accounting standards, for material foreseeable losses, if any, on long-term contracts including derivative contracts – Refer Note 5.12 in Schedule 18 to the standalone financial statements;
 - iii. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the Bank during the year ended March 31, 2018; and
 - iv. The reporting on disclosures relating to Specified Bank Notes is not applicable to the Bank for the year ended March 31, 2018.

For Price Waterhouse Chartered Accountants LLP
Firm Registration Number: 012754N/N500016

Sd/-
Vivek Prasad
Partner
Membership Number 104941

Mumbai
June 20, 2018

Report on the Internal Financial Controls under Clause (i) of Sub-section 3 of Section 143 of the Act

1. We have audited the internal financial controls with reference to financial statements of The Hongkong and Shanghai Banking Corporation Limited – India Branches (“the Bank”) as of March 31, 2018 in conjunction with our audit of the standalone financial statements of the Bank for the year ended on that date.

Management’s Responsibility for Internal Financial Controls

2. The Bank’s management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to Bank’s policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

Auditors’ Responsibility

3. Our responsibility is to express an opinion on the Bank’s internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the “Guidance Note”) and the Standards on Auditing deemed to be prescribed under section 143(10) of the Act to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor’s judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Bank’s internal financial controls system with reference to financial statements.

Meaning of Internal Financial Controls Over Financial Reporting

6. A Bank’s internal financial controls with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Bank’s internal financial controls with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Bank; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Bank are being made only in accordance with authorisations of management and directors of the Bank; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the Bank’s assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control controls with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

8. In our opinion, the Bank has, in all material respects, an adequate internal financial controls system with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Bank considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

For Price Waterhouse Chartered Accountants LLP
Firm Registration Number: 012754N/N500016

Sd/-
Vivek Prasad
Partner
Membership Number 104941

Mumbai
June 20, 2018

The Hongkong and Shanghai Banking Corporation Limited – India Branches
(Incorporated in Hong Kong SAR with limited liability)

| Balance Sheet as at 31 March 2018 | | | Profit and Loss Account for the year ended 31 March 2018 | | |
|---|----------------------------|---------------------|--|---|----------------------------------|
| (Currency: Indian rupees in thousands) | | | (Currency: Indian rupees in thousands) | | |
| <i>Schedules</i> | As at 31 March 2018 | As at 31 March 2017 | <i>Schedules</i> | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Capital and liabilities | | | Income | | |
| Capital | 1 44,991,660 | 44,991,660 | Interest earned | 13 87,696,878 | 87,918,397 |
| Reserves and surplus | 2 171,232,242 | 159,836,826 | Other income | 14 17,017,399 | 22,729,389 |
| Deposits | 3 921,692,963 | 870,241,644 | Total | 104,714,277 | 110,647,786 |
| Borrowings | 4 208,747,639 | 78,639,978 | Expenditure | | |
| Other liabilities and provisions | 5 97,583,377 | 151,042,036 | Interest expended | 15 35,535,128 | 39,776,083 |
| Total | 1,444,247,881 | 1,304,752,144 | Operating expenses | 16 26,434,288 | 28,277,344 |
| | | | Provisions and contingencies | 17 19,618,140 | 18,681,570 |
| Assets | | | Total | 81,587,556 | 86,734,997 |
| Cash and balances with Reserve Bank of India | 6 42,929,466 | 36,500,868 | Net profit for the year | 23,126,721 | 23,912,789 |
| Balances with banks and money at call and short notice | 7 204,551,317 | 193,781,677 | Profit brought forward | 17,288,888 | 13,059,837 |
| Investments | 8 564,286,509 | 459,072,761 | Total | 40,415,609 | 36,972,626 |
| Advances | 9 514,504,291 | 462,691,694 | Appropriations | | |
| Fixed assets | 10 7,657,960 | 8,333,651 | Transfer to statutory reserve | 5,781,680 | 5,978,197 |
| Other assets | 11 110,318,338 | 144,371,493 | Transfer to Remittable Surplus retained in India for Capital to Risk-weighted Assets Ratio (CRAR) requirements | – | 6,529,919 |
| Total | 1,444,247,881 | 1,304,752,144 | Transfer (from)/to investment reserve | (298,782) | (153,023) |
| Contingent liabilities | 12 9,649,050,867 | 7,690,878,553 | Transfer to specific reserve | 284,036 | 209,985 |
| Bills for collection | 255,442,649 | 353,920,276 | Profit Remitted to Head Office | 11,260,253 | 6,529,918 |
| | | | Transfer to Capital Reserve - Surplus on sale of immovable properties | – | 588,742 |
| | | | Balance carried over to balance sheet | 23,388,422 | 17,288,888 |
| | | | Total | 40,415,609 | 36,972,626 |
| Significant accounting policies and notes to the Financial Statements | 18 | | Significant accounting policies and notes to the Financial Statements | 18 | |
| Schedules referred to herein form an integral part of the Balance Sheet. | | | Schedules referred to herein form an integral part of the Profit and Loss Account. | | |
| This is the Balance Sheet referred to in our report of even date. | | | This is the Profit and Loss account referred to in our report of even date. | | |
| For Price Waterhouse Chartered Accountants LLP Firm's Registration No: 012754N/N500016 | | | For The Hongkong and Shanghai Banking Corporation Limited – India Branches | | |
| Sd/- Vivek Prasad <i>Partner</i> Membership No: 104941 | | | Sd/- Massimo Villa Multedo <i>Chief Financial Officer</i> | | |
| Sd/- Hitendra Dave <i>Acting Chief Executive Officer & MD - Head of GBM, India</i> | | | | | |
| Mumbai 20 June 2018 | | | | | |

| Cash flow statement for the year ended 31 March 2018 | | |
|---|--|---|
| | (Currency: Indian rupees in thousands) | |
| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
| Cash flow from operating activities | | |
| Net profit before taxes | 40,175,441 | 39,910,245 |
| Adjustments for: | | |
| Depreciation on fixed assets | 823,453 | 826,608 |
| Provision for depreciation on investments | 702,107 | 359,588 |
| Provision for advances | 1,508,093 | 2,111,475 |
| Other provisions | 359,220 | 213,051 |
| Loss/(profit) on sale of fixed assets | 178,303 | (566,002) |
| | 43,746,617 | 42,854,965 |
| Adjustments for: | | |
| (Increase)/decrease in investments (excluding held to maturity securities) | (105,915,855) | 74,822,379 |
| (Increase)/decrease in advances | (53,323,137) | 84,905,159 |
| Increase/(decrease) in deposits | 51,451,319 | (9,196,567) |
| Decrease/(increase) in other assets | 29,389,572 | (11,601,924) |
| (Decrease)/increase in other liabilities and provisions | (53,815,432) | 4,457,109 |
| | (132,213,533) | 143,386,156 |
| Direct taxes paid (Net) | (12,428,254) | (18,002,735) |
| Net cash (used in)/from operating activities | (100,895,170) | 168,238,386 |
| Cash flow from investing activities | | |
| Purchase of fixed assets | (757,546) | (403,542) |
| Proceeds from sale of fixed assets | 3,546 | 1,949,156 |
| Net cash (used in)/from investing activities | (754,000) | 1,545,614 |
| Cash flow from financing activities | | |
| Increase/(decrease) in borrowings (Net) | 130,107,661 | (116,583,117) |
| Profit remitted to Head Office | (11,260,253) | (6,529,918) |
| Net cash from/(used in) financing activities | 118,847,408 | (123,113,035) |
| Net increase in cash and cash equivalents | 17,198,238 | 46,670,965 |
| Cash and cash equivalents as at 1 April | 230,282,545 | 183,611,580 |
| Cash and cash equivalents as at 31 March | 247,480,783 | 230,282,545 |
| <p>Note: Cash and cash equivalents comprise cash in hand and in ATMs, balances with Reserve Bank of India and balances with banks and money at call and short notice (refer to schedule 6 and 7 of the balance sheet). The above Cash Flow Statement has been prepared under “Indirect Method” as set out in Accounting Standard-3 “Cash Flow Statements under Section 133 of Companies Act 2013 read with Rule 7 of Companies (Accounts) Rules, 2014 This is the Cash Flow Statement referred to in our report of even date.</p> | | |
| For Price Waterhouse Chartered Accountants LLP Firm’s Registration No: 012754N/N500016 | For The Hongkong and Shanghai Banking Corporation Limited – India Branches | |
| Sd/- Vivek Prasad Partner Membership No: 104941 | Sd/- Massimo Villa Multedo Chief Financial Officer | Sd/- Hitendra Dave Acting Chief Executive Officer & MD - Head of GBM, India |
| Mumbai 20 June 2018 | | |

Schedules forming part of the Balance Sheet as at 31 March 2018

(Currency: Indian rupees in thousands)

| | As at 31 March 2018 | As at 31 March 2017 | | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|---|------------------------|------------------------|
| 1 Capital | | | 3 Deposits | | |
| I Amount of deposit kept with the Reserve Bank of India under Section 11(2) (b) of the Banking Regulation Act, 1949 | 50,550,000 | 45,830,000 | A. I. Demand Deposits | | |
| II Capital | | | i) From banks | 2,919,306 | 8,785,814 |
| Opening balance | 44,991,660 | 44,991,660 | ii) From others | 266,752,440 | 228,982,826 |
| | 44,991,660 | 44,991,660 | Total i) and ii) | 269,671,746 | 237,768,640 |
| 2 Reserves and Surplus | | | II. Savings Bank Deposits | 121,042,511 | 122,171,815 |
| I Statutory Reserve | | | III. Term Deposits | | |
| Opening balance | 48,054,604 | 42,076,407 | i) From banks | 27,694,073 | 35,685,088 |
| Additions during the year | 5,781,680 | 5,978,197 | ii) From others | 503,284,633 | 474,616,101 |
| | 53,836,284 | 48,054,604 | Total i) and ii) | 530,978,706 | 510,301,189 |
| II Capital Reserves – Surplus on sale of Immovable properties | | | TOTAL (I+II+III) | 921,692,963 | 870,241,644 |
| Opening balance | 5,674,609 | 3,737,946 | B. I. Deposits of branches in India | 921,692,963 | 870,241,644 |
| Transfer from Profit and loss account | – | 588,742 | II. Deposits of branches outside India | – | – |
| Transfer from revaluation reserve | – | 1,347,921 | TOTAL (I+II) | 921,692,963 | 870,241,644 |
| | 5,674,609 | 5,674,609 | 4 Borrowings | | |
| III Capital Reserves | | | I Borrowings in India | | |
| Opening balance | 13,261,565 | 13,261,565 | i) Reserve Bank of India | 121,040,000 | 14,500,000 |
| | 13,261,565 | 13,261,565 | ii) Other banks | 10,434 | 7,461 |
| IV Remittable Surplus retained in India for Capital to Risk-weighted Assets Ratio (CRAR) requirements | | | iii) Other institutions and agencies | 44,333,434 | 18,199,547 |
| Opening balance | 65,890,685 | 59,360,766 | iv) Subordinated debt | – | – |
| Add: Transfer from profit and loss account (refer to schedule 18 note 5.1) | – | 6,529,919 | Total i), ii) and iii) | 165,383,868 | 32,707,008 |
| | 65,890,685 | 65,890,685 | II Borrowings outside India | 43,363,771 | 45,932,970 |
| V Revaluation Reserve | | | TOTAL (I+II) | 208,747,639 | 78,639,978 |
| Opening balance | 5,488,169 | 7,931,358 | Secured borrowings included in I above | 164,373,434 | 32,699,547 |
| (Less)/Add: Revaluation of premises net of depreciation on revaluation uplift | (471,052) | (1,095,268) | 5 Other liabilities and provisions | | |
| Less: Transfer to capital reserve-surplus on sale of immovable properties | – | (1,347,921) | I Bills payable | 1,783,208 | 3,031,353 |
| | 5,017,117 | 5,488,169 | II Inter-office adjustments | – | – |
| VI Investment Reserve | | | Branches in India (net) | – | – |
| Opening balance | 2,550,726 | 2,703,749 | III Interest accrued | 7,600,003 | 7,017,413 |
| Transfer (to)/from the Profit and Loss account | (298,782) | (153,023) | IV Provision towards standard assets (refer to schedule 18 Note 5.5 (r)) | 4,738,207 | 4,740,654 |
| | 2,251,944 | 2,550,726 | V Others (including provisions) | 83,461,959 | 136,252,616 |
| VII Specific Reserve (refer to schedule 18 note 5.4) | | | TOTAL (I+II+III+IV+V) | 97,583,377 | 151,042,036 |
| Opening balance | 1,627,580 | 1,417,595 | 6 Cash and balances with Reserve Bank of India | | |
| Additions during the year | 284,036 | 209,985 | I Cash in hand and in ATMs (including foreign currency notes) | 1,109,578 | 1,133,145 |
| | 1,911,616 | 1,627,580 | II Balances with the Reserve Bank of India | | |
| VIII Balance in Profit and Loss Account | | | i) In current account | 41,819,888 | 35,367,723 |
| | 23,388,422 | 17,288,888 | ii) In other accounts | – | – |
| TOTAL (I+II+III+IV+V+VI+VII+VIII) | 171,232,242 | 159,836,826 | Total i) and ii) | 41,819,888 | 35,367,723 |
| | | | TOTAL (I+II) | 42,929,466 | 36,500,868 |

Schedules forming part of the Balance Sheet as at 31 March 2018

(Currency: Indian rupees in thousands)

| | As at 31 March 2018 | As at 31 March 2017 | | As at 31 March 2018 | As at 31 March 2017 |
|---|------------------------|------------------------|--|------------------------|------------------------|
| 7 Balances with banks and money at call and short notice | | | CI. Advances in India | | |
| I In India | | | i) Priority sectors (including export finance) | 52,568,379 | 96,895,019 |
| i) Balances with banks | | | ii) Public sector | 7,300,000 | 7,567,590 |
| a) in current accounts | 2,325,341 | 1,910,650 | iii) Banks | – | – |
| b) in other deposit accounts | 29,002,875 | 36,316,000 | iv) Others | 454,635,912 | 358,229,085 |
| Total a) and b) | 31,328,216 | 38,226,650 | TOTAL i), ii), iii) and iv) | 514,504,291 | 462,691,694 |
| ii) Money at call and short notice | | | CII. Advances outside India | – | – |
| a) with banks | 33,000,000 | – | TOTAL CI and CII | 514,504,291 | 462,691,694 |
| b) with other institutions | 44,128,056 | 55,803,366 | * Net off Interbank Participation Certificate (IBPC) of Rs.29,211 million with risk participation (previous year: Rs 59,258 million) | | |
| Total a) and b) | 77,128,056 | 55,803,366 | | | |
| Total i) and ii) | 108,456,272 | 94,030,016 | 10 Fixed Assets | | |
| II Outside India | | | I Premises (including leasehold improvements) (refer to schedule 18 note 5.2) | | |
| i) In current accounts | 2,894,795 | 2,476,661 | Cost at 1 April (including revaluation) | 9,230,362 | 11,814,617 |
| ii) In other deposit accounts | – | – | Additions during the year | 472,423 | 85,503 |
| iii) Money at call and short notice | 93,200,250 | 97,275,000 | Revaluation of premises during the year | (444,237) | (1,095,268) |
| Total i), ii) and iii) | 96,095,045 | 99,751,661 | Deductions during the year | (419,096) | (1,574,490) |
| TOTAL (I+II) | 204,551,317 | 193,781,677 | Depreciation to date | (1,856,707) | (1,744,625) |
| 8 Investments | | | Net book value of Premises (including leasehold improvements) | 6,982,745 | 7,485,737 |
| A. Investments in India in (refer to schedule 18 note 5.5 (d)) | | | II Other Fixed Assets (including furniture and fixtures) | | |
| i) Government securities | 409,752,965 | 355,415,195 | Cost at 1 April | 5,130,896 | 5,111,489 |
| ii) Other approved securities | – | – | Additions during the year | 285,123 | 318,039 |
| iii) Shares | 136,100 | 136,100 | Deductions during the year | (227,369) | (298,632) |
| iv) Debentures and bonds | 62,887,955 | 39,958,622 | Depreciation to date | 5,188,650 | 5,130,896 |
| v) Subsidiaries and/or joint ventures: | 35 | 75 | Net book value of Other Fixed Assets (including furniture and fixtures) | (4,513,435) | (4,282,982) |
| vi) Others (CDs, CPs, Pass Through Certificates etc) | 91,509,454 | 63,562,769 | TOTAL (I+II) | 7,657,960 | 8,333,651 |
| TOTAL i), ii), iii), iv), v) and vi) | 564,286,509 | 459,072,761 | | | |
| B. Gross value of Investments in India | 565,348,593 | 459,432,738 | 11 OTHER ASSETS | | |
| Aggregate provision for depreciation in India | (1,062,084) | (359,977) | I Inter-office adjustments Branches in India (net) | – | – |
| Net Value of Investments in India | 564,286,509 | 459,072,761 | II Interest accrued | 12,544,418 | 12,738,882 |
| 9 Advances* | | | III Tax paid in advance/tax deducted at source (net) | 6,305,812 | 9,774,328 |
| A. | | | IV Deferred tax (net) (refer to schedule 18 note 5.10) | 5,026,169 | 6,221,236 |
| i) Bills purchased and discounted | 83,712,369 | 65,797,937 | V Stationery and stamps | 3,251 | 5,279 |
| ii) Cash credits, overdrafts and loans repayable on demand | 188,295,349 | 180,993,916 | VI Non-banking assets acquired in satisfaction of claims | – | – |
| iii) Term loans | 242,496,573 | 215,899,841 | VII Items in course of collection | – | – |
| TOTAL i), ii) and iii) | 514,504,291 | 462,691,694 | VIII Others | 86,438,688 | 115,631,768 |
| B. | | | TOTAL (I+II+III+IV+V+VI+VII) | 110,318,338 | 144,371,493 |
| i) Secured by tangible assets (including advances against book debt) | 274,316,621 | 226,361,457 | | | |
| ii) Covered by Bank / Government guarantees | 5,519,868 | 10,302,544 | | | |
| iii) Unsecured | 234,667,802 | 226,027,693 | | | |
| TOTAL i), ii) and iii) | 514,504,291 | 462,691,694 | | | |

Schedules forming part of the Balance Sheet as at 31 March 2018

(Currency: Indian rupees in thousands)

| | As at 31 March 2018 | As at 31 March 2017 | | As at 31 March 2018 | As at 31 March 2017 |
|--|------------------------|------------------------|--|------------------------|------------------------|
| 12 Contingent liabilities <i>(refer to schedule 18 note 5.12)</i> | | | IV Guarantees given on behalf of constituents | | |
| I Claims against the bank not acknowledged as debts (including tax matters) <i>(refer to schedule 18 note 5.3)</i> | 2,865,310 | 4,204,755 | i) In India | 141,984,284 | 147,640,626 |
| II Liability for partly paid investments | 500 | 500 | ii) Outside India | 97,196,958 | 64,377,970 |
| III Liability on account of outstanding forward exchange and derivative contracts | | | Total i) and ii) | 239,181,242 | 212,018,596 |
| i) Forward contracts | 2,877,323,306 | 2,505,648,139 | V Acceptances, endorsements and other obligations | 72,644,040 | 58,027,214 |
| ii) Currency options | 356,523,413 | 189,131,849 | VI Bills rediscounted | – | – |
| iii) Derivative contracts | 6,013,776,922 | 4,629,586,658 | VII Other items for which the bank is contingently liable | 86,736,134 | 92,260,842 |
| Total i), ii) and iii) | 9,247,623,641 | 7,324,366,646 | TOTAL (I+II+III+IV+V+VI+VII) | 9,649,050,867 | 7,690,878,553 |

Schedules forming part of the Profit and Loss Account for the year ended 31 March 2018

(Currency: Indian rupees in thousands)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 | | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|--|--|--|--|--|
| 13 Interest earned | | | 16 Operating expenses | | |
| I Interest/discount on advances/bills | 40,985,712 | 47,161,448 | I Payments to and provisions for employees | 8,751,990 | 11,712,724 |
| II Income on investments | 36,496,366 | 36,215,667 | II Rent, taxes and lighting | 1,373,015 | 1,716,460 |
| III Interest on balances with Reserve Bank of India and other inter-bank funds | 5,250,625 | 3,015,745 | III Printing and stationery | 100,687 | 99,871 |
| IV Others | 4,964,175 | 1,525,537 | IV Advertisement and publicity | 1,000,227 | 740,176 |
| TOTAL (I+II+III+IV) | 87,696,878 | 87,918,397 | V Depreciation on Bank's property | 823,453 | 826,608 |
| 14 Other income | | | VI Auditors' fees and expenses | 8,265 | 8,277 |
| I Commission, exchange and brokerage (net) | 5,953,564 | 6,354,355 | VII Law charges | 87,081 | 116,934 |
| II Profit on sale/maturity of investments (net) | 1,196,762 | 4,508,455 | VIII Postage, telegrams, telephones, etc. | 258,909 | 314,131 |
| III Profit on disposal of land, buildings and other assets (net) | (178,303) | 566,002 | IX Repairs and maintenance | 693,287 | 678,234 |
| IV Profit on exchange/derivative transactions (net) | 9,394,929 | 11,085,553 | X Insurance | 1,139,240 | 1,290,507 |
| V Miscellaneous income | 650,447 | 215,024 | XI Other expenditure <i>(refer to schedule 18 note 5.5 (ak))</i> | 12,198,134 | 10,773,422 |
| TOTAL (I+II+III+IV+V) | 17,017,399 | 22,729,389 | TOTAL (I+II+III+IV+V+VI+VII+VIII+IX+X+XI) | 26,434,288 | 28,277,344 |
| 15 Interest expended | | | 17 Provisions and Contingencies <i>(refer to schedule 18 note 5.5 (c))</i> | | |
| I Interest on deposits | 33,813,314 | 34,528,103 | I Provision for advances | 1,508,093 | 2,111,475 |
| II Interest on Reserve Bank of India/inter-bank borrowings | 956,189 | 3,817,418 | II Other provisions | 359,220 | 213,051 |
| III Others | 765,625 | 1,430,562 | III Taxation charge | | |
| TOTAL (I+II+III) | 35,535,128 | 39,776,083 | – Current tax expense | 15,853,653 | 15,522,536 |
| | | | – Deferred tax charge | 1,195,067 | 474,920 |
| | | | IV Charge of provision for depreciation on investments <i>(refer to schedule 18 note 5.5 (c) and (d))</i> | 17,048,720 | 15,997,456 |
| | | | TOTAL (I+II+III+IV) | 19,618,140 | 18,681,570 |

Schedules forming part of the Financial Statements for the year ended 31 March 2018

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts

1. Background

The financial statements for the year ended 31 March 2018 comprise the accounts of the India Branches of The Hongkong and Shanghai Banking Corporation Limited ('the Bank'), which is incorporated and registered in Hong Kong Special Administrative Region ('SAR'). The Bank's ultimate holding company is HSBC Holdings plc, which is incorporated in the United Kingdom.

2. Basis of preparation

The financial statements are prepared and presented under the historical cost convention and accrual basis of accounting, except where otherwise stated, and in accordance with the generally accepted accounting principles ('GAAP') in India and statutory requirements prescribed under the Banking Regulation Act, 1949, circulars and guidelines issued by the Reserve Bank of India ('RBI'), Accounting Standards ('AS') prescribed by the Companies Act, 2013 read together with Paragraph 7 of the Companies (Accounts) Rules 2014 and the relevant provisions of the Companies Act 2013 to the extent applicable and current practices prevailing within the banking industry in India. The financial statements are presented in Indian Rupees rounded off to the nearest thousand unless otherwise stated.

3. Use of estimates

The preparation of financial statements, in conformity with GAAP, requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and disclosure of contingent liabilities as at the date of the financial statements. Actual results could differ from those estimates. Any revision to accounting estimates is recognised prospectively in current and future periods.

4. Significant accounting policies

4.1 Investments

(a) Accounting and Classification

Investments are recognised using the settlement date basis of accounting. In compliance with RBI guidelines, all investments, which cover both debt and equity securities, are categorised as "Held for trading" ('HFT'), "Available-for-sale" ('AFS') or "Held-to-maturity" ('HTM'). However for the purpose of disclosure in the balance sheet, investments are classified as disclosed in Schedule 8 ('Investments').

(b) Acquisition cost

In determining acquisition cost of an investment, brokerage and commission paid at the time of acquisition are charged to Profit and Loss Account. Further, cost of investments is determined based on weighted average cost method.

(c) Valuation

Investments categorised under AFS and HFT are marked-to-market on a monthly and daily basis respectively. Net depreciation, if any, in any classification mentioned in Schedule 8 ('Investments') is recognised in the profit and loss account. The net appreciation if any, under each classification is ignored, except to the extent of depreciation previously provided. The book value of individual securities is not changed consequent to periodic valuation of investments.

The mark-to-market value of investments classified as HFT and AFS is determined using Yield to Maturity ('YTM') rate/prices as notified by Financials Benchmarks India Pvt Ltd (FBIL), Fixed Income Money Market and Derivatives Association ('FIMMDA') jointly with Primary Dealers Association of India ('PDAI'). The prices, base yield curve for GOI bonds, SDLs, Corporate Bonds are notified by FBIL, while the credit spreads over the GOI curve in bps is published by FIMMDA.

Investments classified under the HTM category are carried at their acquisition cost and any premium on acquisition is amortised on a straight line basis over the remaining period to maturity. Where in the opinion of management, a diminution, other than temporary in the value of investments classified under HTM has taken place, suitable provisions are made.

Pass through certificates ('PTC') purchased have been marked to market on the basis of the base yield curve and the applicable spreads as per the spread matrix relative to the weighted average maturity of the paper as notified by FIMMDA.

Treasury Bills, Commercial Paper, Certificates of Deposit and Zero Coupon Bonds being discounted instruments, are valued at carrying cost.

(d) Transfer between categories

Transfer of investments between categories is accounted for in accordance with RBI guidelines vide master circular DBR No. BP.BC.6/21.04.141/2015-16 dated 1 July 2015 as follows:

- i) Investments classified as AFS/HFT are transferred to HTM category at the lower of book value (weighted average) and market value;
- ii) Investments classified as HTM are transferred to AFS/HFT categories as follows:
 - Investments originally placed in HTM at a discount, are transferred to AFS/HFT category at the acquisition price/book value (weighted average) and;
 - Investments originally placed in HTM at a premium, are transferred to AFS/HFT category at the amortised cost (weighted average);
- iii) Investments classified as AFS/HFT are transferred to HFT/AFS category at book value (weighted average) and the provisions for the accumulated depreciation, if any, held is transferred to the provisions for depreciation against HFT/AFS.

(e) Accounting for repos/reverse repos (including liquidity adjustment facility)

Repurchase (repos) and reverse repurchase (reverse repos) transactions are accounted for as collateralised borrowing and lending respectively with an agreement to repurchase on agreed terms in accordance with RBI guidelines vide master circular DBR No. BP.BC.6/21.04.141/2015-16 dated 1 July 2015. The difference between the consideration amounts of first and second leg is recognised as interest income/expense over the period of the transaction in the profit and loss account. Transactions with RBI under the Liquidity Adjustment Facility (LAF) are also accounted for as collateralised borrowing and lending transactions.

(f) Short Sales

In accordance with the RBI guidelines, the Bank undertakes short sale transactions in Central Government dated securities. Such short positions are categorised under HFT category. These positions are marked-to-market along with the other securities under HFT portfolio and the resultant mark-to-market gains/losses are accounted for as per the relevant RBI guidelines for valuation of investments as explained under point 4.1(c).

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

4 Significant accounting policies (Continued)

4.2 Advances

Advances are stated net of provisions and interest in suspense.

Non-performing advances are identified by periodic appraisals of the portfolio by management or in accordance with RBI guidelines, whichever is earlier.

Specific provisions are made on a case by case basis based on management's assessment of the degree of impairment of the advances (including mortgage loans but excluding other homogeneous retail loans), subject to the minimum provisioning levels prescribed by the RBI. Where there is no longer any realistic prospect of recovery, the outstanding advance is written off.

Subject to the minimum provisioning levels prescribed by the RBI, provision on homogeneous loans relating to retail business (excluding mortgage loans) are assessed on a portfolio basis using the historical loss or net flow rate methods.

Provision on standard assets is made in line with the existing RBI guidelines and included in Schedule 5 ('Other Liabilities and Provisions').

The Bank assesses the unhedged foreign currency exposure (UFCE) of corporate customers and adequate provisions are maintained as required by RBI guidelines. These provisions are part of standard asset provision mentioned above.

The sale of financial assets or Non Performing Advances (NPA) to Securitisation Company (SC)/Reconstruction Company (RC) is accounted for in accordance with RBI guidelines on 'Sale of financial assets to SC/RC', wherein if the sale to SC/RC is for a value higher than the Net Book Value (NBV), the excess provision is reversed.

In case the sale of NPA is to non SC/RC then same is accounted for in accordance with the RBI guidelines on "Purchase/Sale of Non Performing Financial Assets", wherein if the sale of non-performing advances is for a value higher than the NBV of the loans, the excess provision is not reversed but is held back to meet the shortfall/loss on account of sale of other non-performing advances and classified as additional standard asset provision subject to an overall ceiling of 1.25% of risk weighted assets. In case of a sale at a value lower than NBV, the shortfall is recognised in the profit and loss account in the year of sale after setting off any earlier provision held back on sale of other non-performing advances.

The Bank transfers advances through inter-bank participation with and without risk. In accordance with the RBI guidelines, in the case of participation with risk, the aggregate amount of participation issued by the Bank is reduced from advances and where the Bank is participating, the aggregate amount of the participation is classified under advances. In the case of participation without risk, the aggregate amount of participation issued by the Bank is classified under borrowings and where the Bank is participating, the aggregate amount of participation is shown as due from banks under advances.

4.3 Transactions involving foreign exchange

Transactions denominated in foreign currencies are recorded at rates prevailing on the date of the transaction. Exchange differences arising on foreign currency transactions settled during the period are recognised in profit and loss account of the period. Monetary assets and liabilities denominated in foreign currencies as at the balance sheet date are translated at closing rates notified by Foreign Exchange Dealers Association of India ('FEDAI') and resultant exchange differences are recognised in the profit and loss account. The premium or discount arising at the inception of a forward exchange contract not meant for trading or speculation is amortised as expense or income over the life of the contract. Exchange differences arising on such a contract are recognised in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such a forward exchange contract is recognised as income or expense for the period.

Outstanding spot and forward exchange contracts and foreign currency swaps meant for trading or speculation are revalued based on the period end exchange rates notified by FEDAI. The forward exchange contracts are present valued using appropriate discount rates and the resultant gains or losses are recognised in the profit and loss account.

Contingent liabilities denominated in foreign currencies are disclosed at closing rates of exchange notified by FEDAI.

4.4 Derivative financial instruments

The Bank transacts derivatives for three primary purposes: to create risk management solutions for clients, to manage the portfolio risks arising from client business and to manage and hedge the bank's own risks. Derivatives (except for interest rate swaps which are designated as hedging instruments as per Forward Rate Agreement/Interest Rate Swap Circular Ref.No.MPD.BC.187/07.01.279/1999-2000 dated July 7, 1999) are held for trading. Trading activities include sales, market-making and risk management while hedging transactions are entered into as part of the Bank's risk management strategy relating to the Bank's assets, liabilities, positions or cash flows.

Derivatives in the form of forwards, swaps and option contracts are undertaken by the Bank in the foreign exchange and interest rate markets.

Trading transactions are marked-to-market on a daily basis and the unrealised losses or gains are recognised into the profit and loss account as 'Other Income'. Currency Options are marked-to-market using market values after considering the premium received or paid. The profit or loss on revaluation is recorded in the profit and loss account and is included in 'Other assets' or 'Other liabilities'. Accordingly, premium received and paid is recognised in the profit and loss account upon expiry or exercise of the options.

Fair value adjustments as explained in schedule 18 note 5.5 (ag) are made on a monthly basis at the minimum with the adjustment accounted for in the profit and loss account and the corresponding debit/credit posted against 'Other Liabilities'.

Interest rate swaps designated as hedges are accounted for in line with the accounting of the underlying asset or liability. Where the underlying asset or liability is accounted for on an accrual basis the derivative is also accounted for on accrual basis. Where the designated asset or liability is carried at lower of cost or market value in the financial statements the derivatives are marked-to-market with the resulting gain or loss recorded as an adjustment to the market value of the designated asset or liability.

Gains and losses from changes in the fair value of derivatives, including the contractual interest, that do not qualify for hedge accounting are recognised immediately in the profit and loss account as 'Other income'

4.5 Securitisation

The Bank may enter into securitisation transactions wherein corporate/retail loans are sold to a Special Purpose Vehicle ('SPV'). These securitisation transactions are accounted for in accordance with the RBI guidelines (including revisions to the guidelines dated 7 May 2012).

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

4 Significant accounting policies (Continued)

4.5 Securitisation (Continued)

Securitisised assets are derecognised upon sale if the Bank surrenders control over the contractual rights that comprise the financial asset. In respect of credit enhancements provided or recourse obligations accepted by the Bank, appropriate provision/disclosure is made at the time of sale in accordance with AS 29 – ‘Provisions, contingent liabilities and contingent assets’.

Gains on securitisations, being the excess of the consideration received over book value of the assets and provisions towards expected costs including servicing costs and expected delinquencies are amortised over the life of the securities issued by the SPV. Losses are recognised immediately.

Sales and transfers that do not meet the criteria for surrender of control are accounted for as secured borrowings.

Securities issued by securitisation vehicles where the Bank is an investor are treated as AFS instrument and accounted in line with accounting policy under 4.1 (c).

4.6 Income recognition

Interest income is recognised in the profit and loss account on an accrual basis, except in the case of interest on non-performing assets.

Given the uncertainty ascribed to non-performing assets, income thereon is only recognised in the profit and loss account on a receipt basis in accordance with RBI guidelines.

Fee and commission income are recognised on an accrual basis. Commission on guarantees and letters of credit are recognised over the life of the instrument.

Dividends on equity shares are recognised as income when the right to receive dividends is established.

4.7 Employee benefits

The accounting policy followed by the Bank in respect of its Employee Benefit Schemes is set out below:

(a) Provident fund

The Bank contributes to recognised provident fund, which is a defined contribution scheme. The contributions are accounted for on an accrual basis and recognised in the profit and loss account.

(b) Gratuity

The Bank provides for gratuity liability, which is a defined benefit scheme, based on an actuarial valuation using the projected unit credit method at the balance sheet date carried out by an independent qualified actuary.

Actuarial gains/losses for the gratuity liability are recognised in the profit and loss account.

(c) Pension

The Bank has an active pension scheme for award staff. This is defined benefit plan for employees who joined prior to 31 March 2002 and defined contribution plan for employees joined after 31 March 2002. In 2004 the bank introduced new salary terms for management staff and the pension benefits have been frozen based on the salary and service on the date of conversion. In respect of employees covered under the defined benefit plan, the Bank provides for the pension liability based on an actuarial valuation using the projected unit credit method at the balance sheet date carried out by an independent qualified actuary. In respect of other employees, the contributions are accounted for on an accrual basis and recognised in the profit and loss account.

Actuarial gains/losses for the pension liability are recognised in the profit and loss account.

(d) Compensated absences

The Bank has a leave encashment scheme for its award staff which is a defined benefit plan. The Bank provides for the leave encashment liability based on an actuarial valuation using the projected unit credit method at the balance sheet date carried out by an independent qualified actuary.

Actuarial gains/losses for the leave encashment liability are recognised in the profit and loss account.

4.8 Fixed assets

Fixed assets are stated at acquisition cost less accumulated depreciation, with the exception of premises, which are revalued annually and stated at revalued cost less accumulated depreciation. The surplus arising on revaluation is credited to revaluation reserve account except to the extent such increase is related to and not greater than a decrease arising on revaluation previously recorded as a charge to the profit and loss account, wherein it is credited to profit and loss account. Deficit arising on revaluation is charged to the profit and loss account except to the extent such decrease is related to an increase previously recorded as a credit to revaluation reserve which has not been subsequently reversed or utilised, wherein it is charged directly to revaluation reserve account. The revaluation of premises is done in line with RBI guidelines.

Fixed assets individually costing less than Rs. 25,000 are expensed in the year of purchase. Depreciation is provided on a straight line basis over the estimated useful life of the asset. The useful life estimates prescribed in Part C of Schedule II to the Companies Act, 2013 are generally adhered to, except in respect of few asset classes where, based on management evaluation and past experience, a different estimate of useful life is considered suitable. The rates applied by the Bank on different categories of fixed assets are as follows:

| Category of Asset | Useful life of Assets |
|--------------------------------|--|
| Freehold land | – |
| Premises | 50 Years |
| Leasehold improvements | Over 5 years or remaining period of lease whichever is lower |
| Computers | 3 Years |
| ATM | 7 Years |
| Improvements at owned premises | 5 - 10 Years |
| Other fixed assets | 5 Years |

Freehold land is not depreciated as it has an indefinite economic life.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

4 Significant accounting policies (Continued)

4.8 Fixed assets (Continued)

The Bank assesses at each balance sheet date whether there is any indication that an asset may be impaired and provides for impairment loss, if any, in the profit and loss account.

4.9 Accounting for leases

Assets taken on lease are accounted for in accordance with provisions of AS 19-‘Leases’. Lease payments under operating leases are recognised as an expense in the statement of profit and loss account on a straight line basis over the lease term.

4.10 Taxes on income

“Taxation charge” comprises current tax provision and net change in deferred tax asset and liability during the year.

Current tax provision represents the estimated income-tax liability determined in accordance with the provisions of the Income Tax Act, 1961 and the rules framed there under.

The Bank accounts for deferred taxes in accordance with the provisions of AS 22 “Accounting for Taxes on Income”. Deferred tax is provided on timing differences between the accounting and tax treatment of income and expenditure. Deferred tax assets are recognised only if there is reasonable certainty that they will be realised in the future. However, where there are unabsorbed depreciation or carry forward losses, deferred tax assets are recognised only if it is virtually certain that these assets will be realized supported by convincing evidence. Deferred tax assets are reviewed for appropriateness of their carrying value at each balance sheet date. Deferred tax liabilities are generally recognised for all taxable timing differences. Deferred tax assets and liabilities are measured using the tax rates that have been enacted or substantively enacted by the balance sheet date.

4.11 Provision for reward points on credit cards and debit cards

The Bank has a policy of awarding reward points for credit card and debit card spends by customers. Provision for credit card reward points is made on the basis of behavioral analysis of utilisation trends. Provision for debit card reward points is made based on management estimates on redemption pattern.

4.12 Provisions, contingent liabilities and contingent assets

The Bank creates a provision when there is a present obligation as a result of a past event that probably requires an outflow of resources and a reliable estimate can be made of the amount of the obligation. In cases where available information indicates that the loss on the contingency is reasonably possible but the amount of loss cannot be reliably estimated, a disclosure to this effect is made in the financial statements. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow of resources is remote, no provision or disclosure is made.

Provisions are reviewed at each balance sheet date and adjusted to reflect the current best estimate. If it is no longer probable that an outflow of resources would be required to settle the obligation, the provision is reversed.

Contingent assets are not recognised in the financial statements. However, contingent assets are assessed continually and if it is virtually certain that an inflow of economic benefits will arise, the asset and related income are recognised in the period in which the change occurs.

5 Notes to accounts

5.1 Capitalisation of profit

During the year, the Bank has not appropriated any amount to remittable surplus retained in India for Capital to Risk-weighted Assets Ratio (CRAR) (previous year: In accordance with Head Office approval and in line with the RBI requirements in this regard, the Bank has appropriated Rs. 6,530 million of accumulated profits to Remittable Surplus retained in India for Capital to Risk-weighted Assets Ratio (CRAR) requirements.)

5.2 Fixed assets

During the year, the Bank revalued its properties in accordance with the applicable RBI guidelines. For property valued above Rs. 500 million the valuation was obtained from two independent valuers. The Bank revalued its owned freehold premises downward by Rs. 444 million (previous year: downward by Rs. 1,095 million) based on an independent professional valuation.

Certain premises valued at Rs. 5,645 million (previous year: Rs. 5,797 million) acquired under a Scheme of Arrangement are held in the name of HSBC Agency (India) Private Limited, a wholly owned subsidiary, for the benefit of the Bank. Accordingly, these premises have been treated as assets of the Bank.

5.3 Taxation

Tax liabilities in respect of the Bank amounting to Rs. 1,558 million in respect of assessment years 1991-92 to 2014-15 (previous year: Rs. 3,758 million for the assessment years 1991-92 to 2013-14) are pending final outcome of the appeals filed by the Bank/Revenue Authorities. Management considers that adequate provision has been made for tax liabilities relating to the above assessment years.

5.4 Specific Reserve

This Reserve is created and maintained in accordance with the provisions of Section 36(1)(viii) of the Income-tax Act, 1961 and is tax deductible subject to limits prescribed therein. Any amounts subsequently withdrawn there from, if at all, is liable to income tax in the year in which withdrawn.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures

(a) Capital adequacy ratio

The capital adequacy ratio of the Bank, calculated as per RBI guidelines is set out below:

(Rs '000)

| Particulars | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Tier 1 capital | 187,733,115 | 181,602,675 |
| Tier 2 capital | 6,990,151 | 7,291,380 |
| Total capital | 194,723,266 | 188,894,055 |
| Total risk weighted assets & contingents | 1,053,665,571 | 1,006,795,865 |
| Common Equity Tier 1 Capital Ratio (%) | 17.82% | 18.04% |
| Tier I Capital Ratio (%) | 17.82% | 18.04% |
| Tier II capital Ratio (%) | 0.66% | 0.72% |
| Total Capital Ratio (CRAR) | 18.48% | 18.76% |
| Amount of subordinated debt raised as Tier II capital (see note 5.5–ai) | – | – |

Capital adequacy for the current year has been calculated based on the Guidelines in Master Circular – Basel III Capital Regulations, issued vide circular DBR.No. BP.BC.1/21.06.201 /2015-16 dated 1 July 2015.

(b) Business ratios/information

The details relating to business ratios are given below:

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| Interest income as percentage to working funds | 6.67% | 6.49% |
| Non-interest income as percentage to working funds | 1.29% | 1.68% |
| Operating profits as percentage to working funds | 3.25% | 3.14% |
| Return on assets | 1.76% | 1.76% |
| Business (deposits plus advances) per employee (Rs '000)* | 353,844 | 311,687 |
| Profit per employee (Rs '000) | 5,822 | 5,785 |

The figures have been computed in accordance with RBI guidelines vide master circular DBR.BP.BC No.23/21.04.018/2015-16 dated 1 July 2015

* Excludes IBPC

(c) Provisions and Contingencies

(Rs '000)

| Break up of provisions and contingencies shown under the head expenditure in Profit & Loss account | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|-------------------------------------|-------------------------------------|
| Provision for depreciation on Investment | 702,107 | 359,588 |
| Provision towards NPA (including write-offs net of recoveries) | 1,510,540 | 2,105,817 |
| Release of provision towards standard assets | – | – |
| (Release)/provision towards country risk | (2,447) | 5,658 |
| Provision towards current tax expense | 15,853,653 | 15,522,536 |
| Charge towards deferred tax | 1,195,067 | 474,920 |
| Other Provisions and Contingencies (refer to note 5.12): | | |
| Provision towards reward points | 257,636 | 196,789 |
| Provision towards claims under litigation | 14,525 | 18,359 |
| Provision/(release) of overdue income | 87,059 | (2,097) |
| Others | – | – |
| Total | 19,618,140 | 18,681,570 |

(d) Investments

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------|---------------------|---------------------|
| (1) Value of investments | | |
| (i) Gross value of investments | 565,348,593 | 459,432,738 |
| (a) In India | 565,348,593 | 459,432,738 |
| (b) Outside India | – | – |
| (ii) Provision for depreciation | (1,062,084) | (359,977) |
| (a) In India | (1,062,084) | (359,977) |
| (b) Outside India | – | – |
| (iii) Net value of investments | 564,286,509 | 459,072,761 |
| (a) In India | 564,286,509 | 459,072,761 |
| (b) Outside India | – | – |

Investments include government securities representing face value of Rs. 232,149 million (previous year: Rs. 91,008 million) deposited for settlement guarantee fund and collateralised borrowing and lending obligation (CBLO) with Clearing Corporation Of India Limited (CCIL); and for repo transaction, liquidity adjustment facility (LAF) and to meet the requirement of section 11 (2) (b) of Banking Regulation Act, 1949 with RBI.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(d) Investments (Continued)

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| (2) Movement of provisions held towards depreciation on investments | | |
| (i) Opening balance | 359,977 | 389 |
| (ii) Add : Provision made during the year | 702,107 | 359,588 |
| (iii) Less : Write back of excess provision during the year | – | – |
| (iv) Closing balance | 1,062,084 | 359,977 |

The outstanding commitments relating to securities purchase and sale contracts as at 31 March 2018 are Rs. 22,890 million (previous year: Rs. 14,040 million) and Rs. 21,738 million (previous year: Rs. 20,357 million) respectively.

(e) Issuer wise composition of non SLR investments

(Rs '000)

| No. | Issuer | Amount | As at 31 March 2018 | | | |
|-------|-------------------------------------|--------------------|-------------------------------|---|--------------------------------|-----------------------------------|
| | | | Extent of Private Placement * | Extent of 'Below Investment Grade' Securities | Extent of 'Unrated' Securities | Extent of 'Unlisted' Securities** |
| (1) | (2) | (3) | (4) # | (5) # | (6) # | (7) # |
| (i) | Public Sector Undertakings | 35,528,751 | 7,512,657 | – | 1,000 | 1,000 |
| (ii) | Financial Institutions | – | – | – | – | – |
| (iii) | Banks | – | – | – | – | – |
| (iv) | Private Corporate | 120,066,377 | 101,657,470 | – | 135,100 | 135,100 |
| (v) | Subsidiaries/Joint Ventures | 500 | 500 | – | 500 | 500 |
| (vi) | Others | – | – | – | – | – |
| (vii) | Provision held towards depreciation | (1,062,084) | – | – | – | – |
| | Total | 154,533,544 | 109,170,627 | – | 136,600 | 136,600 |

(Rs '000)

| No. | Issuer | Amount | As at 31 March 2017 | | | |
|-------|-------------------------------------|--------------------|-------------------------------|---|--------------------------------|-----------------------------------|
| | | | Extent of Private Placement * | Extent of 'Below Investment Grade' Securities | Extent of 'Unrated' Securities | Extent of 'Unlisted' Securities** |
| (1) | (2) | (3) | (4) # | (5) # | (6) # | (7) # |
| (i) | Public Sector Undertakings | 27,692,523 | 8,762,657 | – | 1,000 | 1,000 |
| (ii) | Financial Institutions | – | – | – | – | – |
| (iii) | Banks | – | – | – | – | – |
| (iv) | Private Corporate | 76,324,520 | 65,922,321 | – | 135,100 | 135,100 |
| (v) | Subsidiaries/Joint Ventures | 500 | 500 | – | 500 | 500 |
| (vi) | Others | – | – | – | – | – |
| (vii) | Provision held towards depreciation | (359,977) | – | – | – | – |
| | Total | 103,657,566 | 74,685,478 | – | 136,600 | 136,600 |

Note: Total investments include net investments in PTC of Rs. 81,340 million (previous year: Rs. 63,562 million)

* The classification is based on the actual issue and not on the basis of secondary market purchases.

Amounts reported under columns (4), (5), (6) and (7) above are not mutually exclusive.

**Excludes PTCs in line with extant RBI guidelines.

(f) Non-performing non SLR investments

The non-performing investments as at 31 March 2018 are Rs. 2 (previous year: Rs. 2). This represents 2 Preference share investments which have each been written down to Re. 1.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(g) Repo transactions (in face value terms)

(Rs '000)

| | Minimum Outstanding During the Year 2017-18 | Maximum Outstanding During the Year 2017-18 | Daily Average Outstanding During the Year 2017-18 | Outstanding as at 31 March 2018 |
|---|---|---|---|---------------------------------|
| Securities sold under repos | | | | |
| i. Government securities | 249,700 | 164,969,130 | 18,205,640 | 164,969,130 |
| ii. Corporate debt securities | – | – | – | – |
| Securities purchased under reverse repos | | | | |
| i. Government securities | 800,000 | 196,245,090 | 91,049,205 | 75,288,750 |
| ii. Corporate debt securities | 250,000 | 650,000 | 52,740 | 650,000 |

(Rs '000)

| | Minimum Outstanding During the Year 2016-17 | Maximum Outstanding During the Year 2016-17 | Daily Average Outstanding During the Year 2016-17 | Outstanding as at 31 March 2017 |
|---|---|---|---|---------------------------------|
| Securities sold under repos | | | | |
| i. Government securities | 300,000 | 149,513,700 | 36,245,198 | 31,988,050 |
| ii. Corporate debt securities | – | – | – | – |
| Securities purchased under reverse repos | | | | |
| i. Government securities | 100,000 | 240,778,300 | 52,787,167 | 57,111,700 |
| ii. Corporate debt securities | – | – | – | – |

Notes:

- The above figures also include Liquidity Adjustment Facility/Repo transactions undertaken with the RBI.
- Minimum outstanding during the year excludes days with Nil outstanding.

(h) Movement of Gross NPAs

(Rs '000)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|----------------------------------|----------------------------------|
| Gross NPAs* as on 1st April | 8,969,751 | 8,357,860 |
| Additions (fresh NPAs during the year) | 3,385,256 | 5,608,391 |
| Sub-total (A) | 12,355,007 | 13,966,251 |
| Less: | | |
| (i) Upgrades | (2,082,459) | (1,867,463) |
| (ii) Recoveries (excluding recoveries made from upgraded accounts) | (370,269) | (1,734,130) |
| (iii) Write-offs | (659,616) | (1,394,907) |
| Sub-total (B) | (3,112,344) | (4,996,500) |
| Gross NPAs as on 31st March (A-B) | 9,242,663 | 8,969,751 |

* As per item 2 of Annex to DBOD Circular DBOD.No.BP.BC. 46 /21.04.048/2009-10 dated 24 September 2009, interest in suspense has been deducted from gross NPAs.

(i) Movements in NPAs

(Rs '000)

| | For the year ended 31 March 2018 | | | For the year ended 31 March 2017 | | |
|----------------------------------|----------------------------------|------------------|------------------|----------------------------------|------------------|------------------|
| | Gross NPA | Provision | Net NPA | Gross NPA | Provision | Net NPA |
| (a) Opening Balance | 8,969,751 | 6,929,968 | 2,039,783 | 8,357,860 | 6,244,737 | 2,113,123 |
| (b) Additions during the period | 3,385,256 | 1,408,264 | 1,976,992 | 5,608,391 | 3,137,287 | 2,471,104 |
| (c) Reductions during the period | (3,112,344) | (535,670) | (2,576,674) | (4,996,500) | (2,452,056) | (2,544,444) |
| (d) Closing Balance | 9,242,663 | 7,802,562 | 1,440,101 | 8,969,751 | 6,929,968 | 2,039,783 |

Provision includes specific provisions on non-homogeneous loans and provisions created on portfolio basis using the historical loss and/or net flow method for homogeneous loans relating to retail business.

(j) Non-Performing Advances (NPA)

The percentage of net NPA to net advances is 0.28% as at 31 March 2018 (previous year: 0.44%).

(k) Floating Provision

The Bank does not have a policy of making floating provisions.

(l) Provision coverage ratio

The provision coverage ratio (ratio of provision to gross non-performing assets) computed in accordance with RBI circular no DBOD.No.BP.BC.64 /21.04.048/2009-10 dated 1 December 2009 is 84.42% as at 31 March 2018 (previous year: 77.26%).

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(m) Concentration of Advances

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| Total Advances of twenty largest borrowers | 394,068,469 | 402,482,591 |
| Percentage of Advances of twenty largest borrowers to Total Advances of the bank | 18.61% | 19.17% |

(n) Concentration of Exposures

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| Total Exposure to twenty largest borrowers/customers | 418,022,256 | 411,439,511 |
| Percentage of Exposures of twenty largest borrowers/customers to Total Exposure of the bank on borrowers/customers | 18.39% | 18.67% |

(o) Concentration of NPAs

Total exposure to top four NPA accounts is Rs. 4,024 million (previous year: Rs. 3,939 million). The exposure is computed on a gross basis.

(p) Unsecured Advances

The Bank does not have any advances secured by intangible assets.

(q) Sector-wise Advances

(Rs '000)

| Sl. No. | Sector | As at 31 March 2018 | | | As at 31 March 2017 | | |
|---------|---|----------------------------|------------|---|----------------------------|------------|---|
| | | Outstanding Total Advances | Gross NPAs | Percentage of Gross NPAs to Total Advances in that sector | Outstanding Total Advances | Gross NPAs | Percentage of Gross NPAs to Total Advances in that sector |
| A | Priority Sector | | | | | | |
| 1 | Agriculture and allied activities | 23,286,076 | – | – | 15,724,782 | – | – |
| | 1.1 Direct Agriculture | 2,020,543 | – | – | 2,065,679 | – | – |
| | 1.2 Indirect Agriculture | 21,265,533 | – | – | 13,659,103 | – | – |
| 2 | Advances to industries sector eligible as priority sector lending | 8,028,003 | – | – | 64,477,459 | 400,263 | 0.62 |
| | 2.1 Chemicals and Chemical Products | 843,709 | – | – | 30,860,491 | 69,803 | 0.23 |
| | 2.2 Basic Metal and Metal Products | 2,431,493 | – | – | 6,130,991 | – | – |
| | 2.3 Food Processing | 872,054 | – | – | 1,894,232 | – | – |
| | 2.4 Others | 1,266,911 | – | – | 10,386,458 | – | – |
| 3 | Services | 20,756,116 | 363,038 | 1.75 | 17,273,494 | 1,797,676 | 10.41 |
| | 3.1 Trade | 8,286,953 | 20,170 | 0.24 | 2,998,413 | 1,446,636 | 48.25 |
| | 3.2 NBFC | 10,534,039 | 120,254 | 1.14 | 6,993,400 | 120,254 | 1.72 |
| | 3.3 Professional Services | 1,073,797 | – | – | 2,122,277 | – | – |
| | 3.4 Other Services | 489,586 | – | – | 3,214,699 | 9,285 | 0.29 |
| 4 | Personal loans | 916,744 | 106,572 | 11.63 | 1,610,110 | 223,185 | 13.86 |
| | 4.1 Housing | 916,744 | 106,572 | 11.63 | 1,610,110 | 223,185 | 13.86 |
| | Sub-total (A) | 52,986,939 | 469,610 | 0.89 | 99,085,845 | 2,421,124 | 2.44 |
| B | Non Priority Sector | | | | | | |
| 1 | Agriculture and allied activities | 2,700,941 | – | – | 349,882 | – | – |
| | 1.1 Indirect Agriculture | 2,700,941 | – | – | 349,882 | – | – |
| 2 | Industry | 213,256,484 | 4,040,683 | 1.89 | 130,704,275 | 3,577,306 | 2.74 |
| | 2.1 Chemicals and Chemical Products | 53,440,040 | 141,606 | 0.26 | 22,224,225 | 71,519 | 0.32 |
| | 2.2 All Engineering | 46,735,171 | 104,916 | 0.22 | 29,434,783 | 104,916 | 0.36 |
| | 2.3 Infrastructure | 26,050,675 | 433,638 | 1.66 | 24,441,656 | 433,947 | 1.78 |
| | 2.4 Communication | 12,455,952 | – | – | 16,308,834 | – | – |
| 3 | Services | 174,981,958 | 2,001,331 | 1.14 | 160,103,756 | 438,749 | 0.27 |
| | 3.1 Trade | 25,734,839 | 1,878,000 | 7.30 | 27,493,694 | 317,725 | 1.16 |
| | 3.2 Commercial Real Estate | 81,102,216 | 53,978 | 0.07 | 74,108,972 | 54,570 | 0.07 |
| | 3.3 NBFC | 42,626,533 | – | – | 32,906,800 | – | – |
| 4 | Personal loans | 78,380,531 | 2,731,039 | 3.48 | 79,377,904 | 2,532,572 | 3.19 |
| | 4.1 Housing | 55,984,238 | 2,240,577 | 4.00 | 60,056,067 | 2,143,922 | 3.57 |
| | 4.2 Credit Card Receivables | 12,510,343 | 351,425 | 2.81 | 10,201,106 | 278,385 | 2.73 |
| | 4.3 Other Retail Loans | 9,021,993 | 139,037 | 1.54 | 9,120,730 | 110,266 | 1.21 |
| | Sub-total (B) | 469,319,914 | 8,773,053 | 1.87 | 370,535,817 | 6,548,627 | 1.77 |
| | Total (A+B) | 522,306,853 | 9,242,663 | 1.77 | 469,621,662 | 8,969,751 | 1.91 |

Note: Classification into sectors as above has been done based on the Bank's internal norms.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(r) Provision towards Standard Assets

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Provision towards standard assets* | 4,407,815 | 4,407,815 |
| Provision towards country risk (Refer note 5.5 (x)) | 78,938 | 81,385 |
| Accumulated surplus arising on sale of NPA | 251,454 | 251,454 |
| Total | 4,738,207 | 4,740,654 |

* Comprises general provision towards standard assets and Unhedged Foreign Currency Exposure (UFCE) in accordance with RBI Master Circular DBR No. BP.BC 2/21.04.048/2015-16 dated 1 July 2015.

(s) Unhedged Foreign Currency Exposure (UFCE)

The Bank has an approved policy and rigorous process for managing the currency induced credit risk of its customers. The Bank assesses the credit risk arising out of foreign currency exposures of customers, including unhedged foreign currency exposure (UFCE), at the time of sanctioning and subsequent review of credit facilities, along with the customer's strategy for risk mitigation. The Bank also factors in the inherent risk of UFCE in credit risk rating and credit risk premium. The foreign currency exposures and UFCE are analysed on a regular basis and adequate provisioning and risk weights are maintained as required by RBI guidelines. The Bank advises its customers to ensure adequate and appropriate hedging/other risk mitigation strategies.

The Bank has to maintain incremental provisions and RWA's for UFCE of its customers as stipulated by the RBI circular 'Capital and Provisioning Requirements for Exposures to entities with Unhedged Foreign Currency Exposure' dated 15 January 2014. The Bank obtains quarterly information on UFCE from its customers and the incremental provision is computed based on relative riskiness of a customer in terms of likely loss due to forex volatility as a % of EBID (defined as PAT + Depreciation + Interest on debt + Lease Rentals). The incremental provisioning required is Rs. 1,168 million and the additional capital required is Rs. 5,969 million for UFCE as at 31 March 2018. (Previous Year:- Rs. 1,390 million provision and capital required Rs. 8,056 million).

(t) Details of financial assets sold to Securitisation Companies (SC)/Reconstruction Companies (RC) for Asset Reconstruction

(Rs '000)

| | For year ended 31 March 2018 | For year ended 31 March 2017 |
|---|---------------------------------|---------------------------------|
| Number of accounts | – | 1 |
| Aggregate value (net of provisions) of accounts sold to SC/RC | – | 149,370 |
| Aggregate consideration | – | 1,258,000 |
| Additional consideration realised in respect of accounts transferred in earlier years | – | – |
| Aggregate gain over net book value | – | 1,108,630 |

(u) Details of non-performing financial assets purchased/sold

There has been no purchase of NPAs during the year ended 31 March 2018 (previous year: Rs. Nil).

Details of NPAs sold during the year ended 31 March 2018 are provided in Schedule 18 note 5.5 (t).

(v) Details of Investment in security receipts backed by NPA's

The Bank has no such Investments (previous year: Rs. Nil).

(w) Exposures:

Exposure to real estate sector

(Rs '000)

| Category | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| A Direct exposure | 193,405,348 | 189,612,736 |
| (i) Residential mortgages – Lendings fully secured by mortgages on residential property that is or will be occupied by the borrower or that is rented * | 92,921,591 | 102,649,952 |
| Of which individual housing loans eligible for inclusion in priority sector advances | 957,868 | 1,679,195 |
| (ii) Commercial real estate | 100,483,757 | 86,962,784 |
| (iii) Investments in Mortgage Backed Securities (MBS) and other securitised exposures – | | |
| a. Residential | – | – |
| b. Commercial Real estate | – | – |
| B Indirect exposure | 56,001,443 | 21,700,869 |
| Fund based and non-funded based exposures on National Housing Bank (NHB) and Housing Finance Companies | 56,001,443 | 21,700,869 |
| Others | – | – |
| Total exposure to real estate sector (A+B) | 249,406,791 | 211,313,605 |

* Includes undrawn limits of Rs. 14,912 million (previous year: Rs. 14,524 million) pertaining to mortgages on residential property.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(w) Exposures:(Continued)

Exposure to capital market

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| i. direct investment in equity shares, convertible bonds, convertible debentures and units of equity-oriented mutual funds the corpus of which is not exclusively invested in corporate debt; | 136,100 | 136,100 |
| ii. advances against shares/bonds/debentures or other securities or on clean basis to individuals for investment in shares (including IPOs/ESOPs), convertible bonds, convertible debentures, and units of equity-oriented mutual funds; | 1,469 | 1,469 |
| iii. advances for any other purposes where shares or convertible bonds or convertible debentures or units of equity oriented mutual funds are taken as primary security; | - | - |
| iv. advances for any other purposes to the extent secured by the collateral security of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds i.e. where the primary security other than shares/convertible bonds/convertible debentures/units of equity oriented mutual funds does not fully cover the advances; | 1,714,000 | 1,765,000 |
| v. secured and unsecured advances to stockbrokers and guarantees issued on behalf of stockbrokers and market makers; | 8,748,264 | 8,725,284 |
| vi. loans sanctioned to corporates against the security of shares/bonds/debentures or other securities or on clean basis for meeting promoter's contribution to the equity of new companies in anticipation of raising resources; | - | - |
| vii. bridge loans to companies against expected equity flows/issues; | 1,333,000 | 2,438,000 |
| viii. underwriting commitments taken up by the banks in respect of primary issue of shares or convertible bonds or convertible debentures or units of equity oriented mutual funds; | - | 90,000 |
| ix. financing to stockbrokers for margin trading; | - | - |
| x. all exposures to Venture Capital Funds (both registered and unregistered) | - | - |
| xi. Others | 8,761,740 | 1,145,467 |
| Total Exposure to Capital Market (i to xi) | 20,694,573 | 14,301,320 |

(x) Risk category wise Country Exposure

Provision for country risk exposure in line with RBI guidelines is as follows:

(Rs '000)

| Classification | Exposure as at 31 March 2018* | Provision held as at 31 March 2018 | Exposure as at 31 March 2017* | Provision held as at 31 March 2017 |
|----------------|----------------------------------|---------------------------------------|----------------------------------|---------------------------------------|
| Insignificant | 264,511,563 | 78,938 | 244,553,410 | 81,385 |
| Low | 11,103,889 | - | 11,916,203 | - |
| Moderate | 1,495,853 | - | 1,349,901 | - |
| High | 4,094,895 | - | 385,938 | - |
| Very high | 69,376 | - | 94,903 | - |
| Restricted | 2,222 | - | 2,216 | - |
| Off-credit | - | - | - | - |
| Unrated | - | - | 13,155 | - |
| Total | 281,277,798 | 78,938 | 258,315,726 | 81,385 |

The above provision has been classified as 'Standard Asset provision' in Schedule 5.

* Exposures are computed on gross basis

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(j) Restructured accounts

A) Particulars of accounts restructured

for the year ended 31 March 2018

Rs '000

| Sr No | Type of Restructuring Asset Classification/Details | | Under CDR Mechanism | | | | | Others | | | | | Total | | | | | |
|--|---|--------------------|---------------------|---------------|-----------|-----------|-----------|-----------|---------------|-----------|---------|---------|-----------|---------------|-----------|-----------|-----------|---|
| | | | Stand-ard | Sub-Stand-ard | Doubt-ful | Loss | Total | Stand-ard | Sub-Stand-ard | Doubt-ful | Loss | Total | Stand-ard | Sub-Stand-ard | Doubt-ful | Loss | Total | |
| 1 | Restructured accounts as on April 1 of the FY (opening figures)* | No of borrowers | - | - | 2 | - | 2 | - | 1 | 281 | 1 | 283 | - | 1 | 283 | 1 | 285 | |
| | | Amount outstanding | - | - | 120,200 | - | 120,200 | - | (9) | 4,544 | 54,000 | 58,535 | - | (9) | 124,744 | 54,000 | 178,735 | |
| | | Provision thereon | - | - | 120,200 | - | 120,200 | - | 23 | 4,558 | 54,100 | 58,681 | - | 23 | 124,758 | 54,100 | 178,881 | |
| 2 | Fresh Restructuring during the year | No of borrowers | - | 1 | - | - | 1 | - | 6 | 5 | - | 11 | - | 7 | 5 | - | 12 | |
| | | Amount outstanding | - | 210,000 | - | - | 210,000 | - | 2,677 | 1,072 | - | 3,749 | - | 212,677 | 1,072 | - | 213,749 | |
| | | Provision thereon | - | 52,500 | - | - | 52,500 | - | 669 | 1,072 | - | 1,741 | - | 53,169 | 1,072 | - | 54,241 | |
| 3 | Upgradations to restructured standard category during the FY | No of borrowers | - | - | - | - | - | - | - | (59) | - | (59) | - | - | (59) | - | (59) | |
| | | Amount outstanding | - | - | - | - | - | - | - | (703) | - | (703) | - | - | (703) | - | (703) | |
| | | Provision thereon | - | - | - | - | - | - | - | (703) | - | (703) | - | - | (703) | - | (703) | |
| 4 | Restructured standard advances which cease to attract higher provisioning and /or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances at the beginning of the next FY | No of borrowers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | |
| | | Amount outstanding | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Provision thereon | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Downgradations of restructured accounts during the FY | No of borrowers | - | - | - | - | - | - | - | - | 1 | - | - | - | - | - | - | |
| | | Amount outstanding | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Provision thereon | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Write-off of restructured accounts during the FY ** | No of borrowers | - | (1) | - | - | (1) | - | - | (60) | - | (60) | - | (1) | (60) | - | (61) | |
| | | Amount outstanding | - | (210,000) | - | - | (210,000) | - | - | (1,648) | - | (1,648) | - | (210,000) | (1,648) | - | (211,648) | |
| | | Provision thereon | - | (52,500) | - | - | (52,500) | - | - | (1,648) | - | (1,648) | - | (52,500) | (1,648) | - | (54,148) | |
| 7 | Restructured accounts as on March 31 of the FY (closing figures)* | No of borrowers | - | - | 2 | - | 2 | - | 7 | 167 | 1 | 175 | - | 7 | 169 | 1 | 177 | |
| | | Amount outstanding | - | - | 120,200 | - | 120,200 | - | 2,668 | 3,265 | 54,000 | 59,933 | - | 2,668 | 123,465 | 54,000 | 180,133 | |
| | | Provision thereon | - | - | 120,200 | - | 120,200 | - | 692 | 3,279 | 54,100 | 58,071 | - | 692 | 123,479 | 54,100 | 178,271 | |
| * Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable). | | | | | | | | | | | | | | | | | | |
| ** Includes recovery of restructured accounts as below | | | | | | | | | | | | | | | | | | |
| Recovery of restructured accounts during the FY | No of borrowers | - | (1) | - | - | (1) | - | - | (34) | - | (34) | - | (1) | (34) | - | (35) | | |
| | Amount outstanding | - | (210,000) | - | - | (210,000) | - | - | (1,116) | - | (1,116) | - | (210,000) | (1,116) | - | (211,116) | | |
| | Provision thereon | - | (52,500) | - | - | (52,500) | - | - | (1,116) | - | (1,116) | - | (52,500) | (1,116) | - | (53,616) | | |

Note : There are no restructured accounts under SME restructuring mechanism

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(j) Restructured accounts (Continued)

A) Particulars of accounts restructured

for the year ended 31 March 2017

Rs '000

| Sr No | Type of Restructuring# Asset Classification/Details | | Under CDR Mechanism | | | | | Others | | | | | Total | | | | |
|--|--|--------------------|---------------------|---------------|-----------|----------|----------|-----------|---------------|-----------|---------|----------|-----------|---------------|-----------|-----------|-----------|
| | | | Stand-ard | Sub-Stand-ard | Doubt-ful | Loss | Total | Stand-ard | Sub-Stand-ard | Doubt-ful | Loss | Total | Stand-ard | Sub-Stand-ard | Doubt-ful | Loss | Total |
| 1 | Restructured accounts as on April 1 of the FY (opening figures)* | No of borrowers | - | - | 3 | - | 3 | - | 2 | 604 | 1 | 607 | - | 2 | 607 | 1 | 610 |
| | | Amount outstanding | - | - | 219,700 | - | 219,700 | - | 91 | 11,933 | 55,400 | 67,424 | - | 91 | 231,633 | 55,400 | 287,124 |
| | | Provision thereon | - | - | 218,500 | - | 218,500 | - | 23 | 11,947 | 57,100 | 69,070 | - | 23 | 230,447 | 57,100 | 287,570 |
| 2 | Fresh Restructuring during the year | No of borrowers | - | - | - | - | - | - | - | 2 | - | 2 | - | - | 2 | - | 2 |
| | | Amount outstanding | - | - | - | - | - | - | - | 837 | - | 837 | - | - | 837 | - | 837 |
| | | Provision thereon | - | - | - | - | - | - | - | 837 | - | 837 | - | - | 837 | - | 837 |
| 3 | Upgradations to restructured standard category during the FY | No of borrowers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Amount outstanding | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Provision thereon | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 4 | Restructured standard advances which cease to attract higher provisioning and / or additional risk weight at the end of the FY and hence need not be shown as restructured standard advances at the beginning of the next FY | No of borrowers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Amount outstanding | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Provision thereon | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 5 | Downgradations of restructured accounts during the FY | No of borrowers | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Amount outstanding | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| | | Provision thereon | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| 6 | Write-off of restructured accounts during the FY ** | No of borrowers | - | - | (1) | - | (1) | - | (1) | (325) | - | (326) | - | (1) | (326) | - | (327) |
| | | Amount outstanding | - | - | (99,500) | - | (99,500) | - | (100) | (8,226) | (1,400) | (9,726) | - | (100) | (107,726) | (1,400) | (109,226) |
| | | Provision thereon | - | - | (98,300) | - | (98,300) | - | - | (8,226) | (3,000) | (11,226) | - | - | (106,526) | (3,000) | (109,526) |
| 7 | Restructured accounts as on March 31 of the FY (closing figures)* | No of borrowers | - | - | 2 | - | 2 | - | 1 | 281 | 1 | 283 | - | 1 | 283 | 1 | 285 |
| | | Amount outstanding | - | - | 120,200 | - | 120,200 | - | (9) | 4,544 | 54,000 | 58,535 | - | (9) | 124,744 | 54,000 | 178,735 |
| | | Provision thereon | - | - | 120,200 | - | 120,200 | - | 23 | 4,558 | 54,100 | 58,681 | - | 23 | 124,758 | 54,100 | 178,881 |
| * Excluding the figures of Standard Restructured Advances which do not attract higher provisioning or risk weight (if applicable). | | | | | | | | | | | | | | | | | |
| ** Includes recovery of restructured accounts as below | | | | | | | | | | | | | | | | | |
| Recovery of restructured accounts during the FY | No of borrowers | - | - | (1) | - | (1) | - | - | (315) | - | (315) | - | - | (316) | - | (316) | |
| | Amount outstanding | - | - | (99,500) | - | (99,500) | - | - | (5,725) | (1,400) | (7,125) | - | - | (105,225) | (1,400) | (106,625) | |
| | Provision thereon | - | - | (98,300) | - | (98,300) | - | - | (5,725) | (3,000) | (8,725) | - | - | (104,025) | (3,000) | (107,025) | |

: There are no restructured accounts under SME restructuring mechanism

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(z) Disclosure on Single Borrower Limits ('SBL')/Group Borrower Limits ('GBL')

The RBI has prescribed credit exposure limits for banks in respect of their lending to single/group borrowers. The exposure limits prescribed are 15% of the capital funds of banks in case of single borrowers (SBL) and 40% of the capital funds of banks in case of group borrowers (GBL). In case of infrastructure projects, an additional exposure of up to 5%/10% of capital funds is allowed for SBL/GBL respectively. SBL/GBL can also be increased by a further 5% of capital funds with the permission of the Executive Committee (EXCO) and provided the borrower consents to the Bank making appropriate disclosures in the Bank's statutory accounts.

SBL has been raised to 25% of capital funds in respect of Oil Companies who have been issued Oil Bonds (which do not have SLR status) by the Government of India.

During the year no new customers were sanctioned an additional 5% limit in accordance with aforesaid RBI guidelines. Following customers were sanctioned additional 5% limit during financial year 2016-17:- Vodafone India Limited, Vodafone mobile services Limited, Vodafone Group.

During the year, there was a breach in one of the customer's SBL limit for one day. This was regularised next day.

(aa) Intra-group exposure

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Total amount of intra-group exposures | 25,102,182 | 15,957,300 |
| Total amount of top-20 intra-group exposures | 24,885,499 | 15,901,800 |
| Percentage of intra-group exposures to total exposure of the bank on borrowers/customers | 1.10% | 0.72% |
| Details of break of limits on intra group exposures and regulatory action thereon, if any | NIL | NIL |

(ab) Concentration of Deposits

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Total Deposits of twenty largest depositors | 195,374,516 | 199,635,779 |
| Percentage of Deposits of twenty largest depositors to Total Deposits of the bank | 21.20% | 22.94% |

(ac) Deposit Education and Awareness Fund (DEAF)

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| Opening balance of amounts transferred to DEAF | 864,112 | 640,677 |
| Add: Amounts transferred to DEAF during the year | 278,280 | 232,188 |
| Less: Amounts reimbursed by DEAF towards claims | (21,870) | (8,753) |
| Closing balance of amounts transferred to DEAF | 1,120,522 | 864,112 |

(ad) Securitisation of standard assets

The Bank has not securitised any standard assets in the current year (previous year: Rs. Nil).

The RBI issued addendum guidelines on securitisation of standard assets vide its circular dated 7 May 2012, subsequent to this date the Bank has not originated any securitisation transaction.

(ae) Off Balance Sheet SPVs

The Bank has not sponsored any off-balance sheet SPVs (previous year: Rs. Nil).

(af) Disclosure on interest rate swaps and forward rate agreements ('FRA')

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| (i) The notional principal of swap agreements | 5,821,982,245 | 4,364,722,582 |
| (ii) Losses which would be incurred if counterparties failed to fulfill their obligations under the agreements | 18,919,563 | 18,401,565 |
| (iii) Collateral required by the bank upon entering into swaps | - | - |
| (iv) Concentration of credit risk arising from the swaps – maximum single industry exposure with banks (previous year with banks) | 59% | 66% |
| (v) The fair value of the swap book | (1,206,430) | (1,460,860) |

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(af) Disclosure on interest rate swaps and forward rate agreements ('FRA') (Continued)

The nature and terms of interest rate swaps outstanding are set out below:

(Rs '000)

| Nature | Terms | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------|-------------------------------|---------------------|--------------------|---------------------|--------------------|
| | | No. | Notional principal | No. | Notional principal |
| Trading swaps | Receive floating pay floating | 19 | 29,502,550 | 23 | 43,471,117 |
| Trading swaps | Receive floating pay fixed | 4,474 | 2,956,568,555 | 2,770 | 2,204,553,463 |
| Trading swaps | Receive fixed pay floating | 4,668 | 2,828,980,440 | 3,033 | 2,116,284,803 |
| Trading swaps | Receive fixed pay fixed | 2 | 413,200 | 2 | 413,200 |

The nature and terms of forward rate agreements outstanding are set out below:

(Rs '000)

| Nature | Terms | As at 31 March 2018 | | As at 31 March 2017 | |
|---------------|----------------------------|---------------------|--------------------|---------------------|--------------------|
| | | No. | Notional principal | No. | Notional principal |
| Trading swaps | Receive floating pay fixed | 1 | 3,258,750 | – | – |
| Trading swaps | Receive fixed pay floating | 1 | 3,258,750 | – | – |

(ag) Risk exposure in derivatives

Qualitative disclosure

Derivatives Usage, the associated risks and business purposes served

The Bank transacts derivatives for three primary purposes: to create risk management solutions for clients, to manage the portfolio risks arising from client business and to manage and hedge its own risks.

Our control of market risk in derivatives is based on a policy of restricting individual operations to trading within a list of permissible instruments authorised for the Bank, of enforcing new product approval procedures, and of restricting trading in the more complex derivative products (as permitted by regulations) only where appropriate levels of product expertise and robust control systems exist.

Derivatives (except for derivatives which are designated as effective hedging instruments) are held for trading. Within the held-for-trading classification are two types of derivatives: those used in sales and trading activities, and those used for risk management purposes but which for various reasons do not meet the qualifying criteria for hedge accounting. These activities are described more fully below.

Trading derivatives

Most of the Bank's derivative transactions relate to sales and trading activities. Sales activities include the structuring and marketing of derivative products to customers to enable them to take, transfer, modify or reduce current or expected risks. Trading activities include market-making and risk management.

Market-making entails quoting bid and offer prices to other market participants for the purpose of generating revenues based on spread and volume.

Risk management activity is undertaken to manage the risk arising from client transactions, with the principal purpose of retaining client margin.

Other derivatives classified as held for trading include ineffective hedging derivatives and the components of hedging derivatives that are excluded from assessing hedge effectiveness. These derivative portfolios are not risk managed on a trading intent basis and are treated as non-traded risk for value at risk (VaR) measurement purposes.

Hedging derivatives

The Bank uses derivatives (principally interest rate swaps) for hedging purposes in the management of its own asset and liability portfolios and structural positions. This enables the Bank to optimise the overall cost of accessing debt capital markets, and to mitigate the market risk which would otherwise arise from structural imbalances in the maturity and other profiles of its assets and liabilities.

Structure & organisation for management of risk in derivatives trading

The management of market risk arising from derivatives is undertaken in Markets using risk limits approved by an independent Risk function. The level of market risk limits set for each operation depends upon the market liquidity, financial and capital resources of the business, the business plan, the experience and track record of the management, dealers and market environment, as well as the Group's risk appetite.

Global Risk, an independent unit within the Group, is responsible for our market risk management policies and measurement techniques. At local level, the Bank has a Market Risk Management function, independent of Markets, which is responsible for measuring market risk exposures in accordance with the Group policies, and monitoring and reporting these exposures against the prescribed limits on a daily basis.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(ag) Risk exposure in derivatives (Continued)

Scope and nature of risk measurement, risk reporting and risk monitoring systems

The Bank employs a range of tools to monitor and limit market risk exposures. These include position limits, sensitivity analysis (pvbp limits), stop loss limit, VaR, Stressed VaR and stress testing.

While VaR provides a measure of the market risk in the Bank, sensitivity analysis (e.g Present Value of 1 basis point (PV01)) and VaR are more commonly utilised for the management of the business units. Stress testing and stressed VaR complement these measures with estimates of potential losses arising from market turmoil.

Our VaR and stressed VaR models are predominantly based on historical simulation. VaR measures are calculated to a 99% confidence level and use a one-day holding period. The accuracy of our VaR models is routinely validated by back-testing the actual daily profit and loss results, adjusted to remove non-modelled items such as fees and commissions, against the corresponding VaR numbers.

Market risk limits are proposed by the Head of Treasury and are approved by the entity EXCO. Upon approval, they are delegated to the Head of Treasury, who delegates it downward within his team. These limits are monitored on a daily basis by the Bank's Market Risk Management function through system reports and advised to senior management on an ongoing basis.

Counterparty credit risk (CCR) arises from derivative transactions and is the risk that the counterparty to a transaction may default before completing the satisfactory settlement of the transaction. The measurement of CCR takes into account the current mark-to-market value to the Bank of a derivative contract and the expected potential change in that value over time caused by movements in market rates. CCR on contracts having a negative mark-to-market value to the Bank is restricted to the expected potential change in the value.

CCR is monitored against limits approved by authorised individuals within a framework of delegated authorities. These limits represent the peak exposure or loss to which the Bank could be subjected should the counterparty fail to perform its contractual obligations. These credit limits are set based on the Bank's credit risk assessment for the counterparty which inter alia considers the ability of the counterparty to honour its obligations in the event of crystallisation of the exposure.

The International Swaps and Derivatives Association ('ISDA') Master Agreement is our preferred agreement for documenting derivatives activity. It provides the contractual framework within which dealing activity across a full range of over-the-counter ('OTC') products is conducted, and contractually binds both parties to apply close-out netting across all outstanding transactions covered by an agreement if either party defaults or another pre-agreed termination event occurs. It is common, and our preferred practice, for the parties to execute a Credit Support Annex ('CSA') in conjunction with the ISDA Master Agreement. Under a CSA, collateral is passed between the parties to mitigate the counterparty risk inherent in outstanding positions. Despite these being a standard credit mitigant for OTC derivatives globally, market practice in this respect is still evolving in India. The Bank has executed a few CSAs and is negotiating with some more counterparties.

Hedging policy

The Bank bases its hedging decisions on an Asset and Liability Management Committee ('ALCO') approved hedging policy and the hedging activity is executed by a Balance Sheet Management team which is also responsible for the management of the banking book liquidity, funding and interest rate risks.

The Bank typically uses micro fair value hedges to manage fixed rate banking book risks as there are not many floating benchmark based risks. The Bank allows only external derivatives for hedging. It also allows partial term hedging of underlying.

At the inception of a hedging relationship, the Bank documents the relationship between the hedging instruments and the hedged items, its risk management objective and its strategy for undertaking the hedge. The Bank also requires a documented assessment, both at hedge inception and on an ongoing basis, of whether or not the hedging instruments, primarily derivatives, that are used in hedging transactions are highly effective in offsetting the changes attributable to the hedged risks in the hedged items.

Hedge effectiveness testing

To qualify for hedge accounting, the Bank requires that at the inception of the hedge and throughout its life, each hedge must be expected to be highly effective (prospective effectiveness), and demonstrate actual effectiveness (retrospective effectiveness) on an ongoing basis.

For prospective effectiveness, the hedging instrument must be expected to be highly effective in offsetting changes in fair value or cash flows attributable to the hedged risk during the period for which the hedge is designated. For actual effectiveness to be achieved, the changes in fair value or cash flows must offset each other in the range of 80% to 125%.

The Bank treats hedging derivatives as 'Other Derivatives' in the trading book for accounting purposes.

Valuation & Provisioning of Derivatives Contracts

The accounting policy for derivative financial instruments is set out in schedule 18 note 4.4. Further, the Bank conforms to the RBI guidelines on provisioning.

All trading derivatives are recognised initially at fair value. In the normal course of business, the fair value of a financial instrument on initial recognition is the transaction price (that is, the fair value of the consideration given or received).

In certain circumstances, however, the fair value will be based on other observable current market transactions in the same instrument, without modification or repackaging, or on a valuation technique whose variables include only data from observable markets, such as interest rate yield curves, option volatilities and currency rates. When such evidence exists, the Bank recognises a trading gain or loss on inception of the financial instrument, being the difference between the transaction price and the fair value. When unobservable market data have a significant impact on the valuation of financial instruments, the entire initial difference in fair value from the transaction price as indicated by the valuation model is not recognised immediately in the income statement. Instead, it is recognised over the life of the transaction (also known as Day 1 P&L reserve) on an appropriate basis, when the inputs become observable, the transaction matures or is closed out, or when the Bank enters into an offsetting transaction.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(ag) Risk exposure in derivatives (Continued)

Subsequent to initial recognition, the fair values of financial instruments measured at fair value are measured in accordance with the Bank's valuation methodologies, which are described below.

Fair values are subject to a control framework designed to ensure that they are either determined or validated by a function independent of the risk-taker.

For all financial instruments where fair values are determined by reference to externally quoted prices or observable pricing inputs to models, independent price determination or validation is utilised. In inactive markets, direct observation of a traded price may not be possible. In these circumstances, the Bank will source alternative market information to validate the financial instrument's fair value, with greater weight given to information that is considered to be more relevant and reliable.

Fair value adjustments are adopted when the Bank considers that there are additional factors that would be considered by a market participant which are not incorporated within the valuation model. The typical types of fair value adjustments carried by the Bank are bid-offer adjustments, uncertainty adjustments, credit and debit valuation adjustments (CVA and DVA), funding fair value adjustments (FFVA) and Day 1 Profit and Loss reserve. A bid-offer adjustment recognises the cost to the Bank to close out the open market risk positions in the market as valuation models typically generate mid-market values. Where uncertainty exists about a market data or quote an adjustment may be made to recognise the same. CVA adjusts the fair value of a derivative to reflect the probability of default (PD) of a counterparty to meet its obligations under a derivative contract whereas DVA adjusts the fair value of a derivative to reflect the PD of the Bank failing to meet its obligations under a derivative contract. FFVA is a portfolio valuation adjustment that seeks to recognise within fair value the present value of the expected future cost or benefit of funding the uncollateralised derivative counterparty exposure over its remaining life.

Quantitative disclosure

(Rs '000)

| Sr. No. | Particular | As at 31 March 2018 | | As at 31 March 2017 | |
|---------|--|----------------------|---------------------------|----------------------|---------------------------|
| | | Currency Derivatives | Interest Rate Derivatives | Currency Derivatives | Interest Rate Derivatives |
| 1 | Derivatives (Notional Principal Amount) | | | | |
| | a) for hedging | – | – | – | – |
| | b) for trading | 3,415,171,497 | 5,832,452,143 | 2,941,018,812 | 4,383,347,832 |
| 2 | Marked-to-Market Position | | | | |
| | a) Asset (+) | 33,124,095 | 19,108,528 | 79,186,458 | 18,689,232 |
| | b) Liability (-) | 36,335,265 | 20,298,052 | 86,858,607 | 20,122,943 |
| 3 | Credit Exposure # | 117,402,530 | 62,011,405 | 121,182,218 | 51,431,278 |
| 4 | Likely impact of one percentage point change in interest rate (100 x PV01) | | | | |
| | a) on hedging derivatives | – | – | – | – |
| | b) on trading derivatives | 813,984 | 1,515,390 | 962,359 | 1,654,946 |
| 5 | Maximum and Minimum of 100 x PV01 observed during the year | | | | |
| | a) on hedging | | | | |
| | Maximum | – | – | – | – |
| | Minimum | – | – | – | – |
| | b) on trading | | | | |
| | Maximum | 1,409,377 | 2,611,576 | 2,240,002 | 989,474 |
| | Minimum | 715,128 | 1,153,223 | 1,596,086 | 959,543 |

The credit exposure is computed based on the current exposure method specified in the RBI Basel III norms.

Currency derivatives include forwards, currency options, currency swaps and Currency Futures.

Interest rate derivatives include Forward Rate Agreements, Interest Rate Options, Interest Rate Swaps and Interest Rate Futures.

(ah) Exchange traded interest rate derivatives

(Rs '000)

| No. | Particulars | 31 March 2018 | 31 March 2017 |
|-------|--|---------------|---------------|
| (i) | Notional principal amount of exchange traded interest rate derivatives undertaken during the year (instrument-wise)* 10 Yrs G Secs | 400 | 13,000 |
| (ii) | Notional principal amount of exchange traded interest rate derivatives outstanding | – | – |
| (iii) | Notional principal amount of exchange traded interest rate derivatives outstanding and not "highly effective" | – | – |
| (iv) | Mark-to-market value of exchange traded interest rate derivatives outstanding and not "highly effective" | – | – |

* Includes both purchase and sale.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(ai) Subordinated debt

There was no subordinated debt that was outstanding at any point of time during the year ended 31 March 2018 (previous year: Rs. Nil).

(aj) Penalties imposed by RBI

RBI imposed a penalty of Rs. 70,000 vide order dated 13 April 2017 under section 11 (3) of Foreign Exchange Management Act 1999 (FEMA). The bank paid the penalty to RBI on 20 April 2017. (previous year: Rs. Nil)

(ak) Operating Expenses – other expenditure

“Other expenditure” includes the following:

(Rs ‘000)

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|-----------------------------|-------------------------------------|-------------------------------------|
| Head office costs allocated | 2,099,074 | 2,236,725 |
| Services contracted out | 6,534,648 | 5,343,209 |

(al) Micro, Small and Medium Enterprises

Under the Micro, Small and Medium Enterprises Development Act, 2006 (MSMED), the following disclosure is made based on the information and records available with the management in respect of the Micro, Small and Medium Enterprises who have registered with the competent authorities:

(Rs ‘000)

| | 31 March 2018 | 31 March 2017 |
|--|---------------|---------------|
| Principal amount remaining unpaid to any registered supplier as at the year end | 61,802 | 6,380 |
| Interest due thereon | – | – |
| Amount of interest paid by the Company in terms of section 16 of the MSMED, along with the amount of the payment made to the supplier beyond the appointed day during the accounting year | – | – |
| Amount of interest due and payable for the period of delay in making payment (which have been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED act | – | – |
| Amount of interest accrued and remaining unpaid at the end of the accounting year | – | – |
| Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues as above are actually paid to the small enterprises, under Section 23 of the MSMED act | – | – |

(am) Maturity pattern

Management has made certain estimates and assumptions in respect of behavioural maturities of non-term assets and liabilities and trading securities while compiling their maturity profile which is consistent with the Bank’s reporting to the RBI which have been relied upon by the auditors.

As at 31 March 2018

(Rs ‘000)

| | Day 1 | 2 to 7 days | 8 to 14 days | 15-30 days | 31 days to 2 months | 2 months to 3 months | Over 3 months to 6 months | Over 6 months to 12 months | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total |
|------------------------------|------------|----------------|-----------------|---------------|------------------------|----------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-------------|
| Loans and Advances | 8,827,046 | 30,347,189 | 20,502,092 | 53,739,919 | 40,218,491 | 31,494,884 | 40,715,027 | 38,966,671 | 50,809,607 | 85,869,208 | 113,014,157 | 514,504,291 |
| Investment Securities | 78,047,624 | 78,950,053 | 62,832,764 | 83,923,598 | 15,926,832 | 18,366,151 | 36,632,618 | 43,148,991 | 58,035,171 | 27,535,728 | 60,886,979 | 564,286,509 |
| Deposits | 33,544,179 | 156,121,910 | 65,283,471 | 66,017,203 | 79,499,968 | 66,654,122 | 43,221,514 | 56,175,069 | 39,742,705 | 314,850,579 | 582,243 | 921,692,963 |
| Borrowings | 4,817,541 | 75,833,434 | 58,540,000 | 30,000,000 | – | – | – | 20,633,549 | 18,923,115 | – | – | 208,747,639 |
| Foreign Currency Assets | 8,344,009 | 103,277,309 | 2,836,998 | 7,483,881 | 6,334,776 | 7,357,259 | 11,425,165 | 9,964,658 | 31,911,383 | 10,913,809 | 3,273,315 | 203,122,562 |
| Foreign Currency Liabilities | 8,446,393 | 4,517,674 | 780,367 | 978,479 | 4,122,980 | 2,666,434 | 3,590,657 | 27,481,015 | 28,607,375 | 39,373,888 | 3,650,922 | 124,216,184 |

Note: The disclosure format has been revised based on RBI guideline dated 23 March 2016.

As at 31 March 2017

(Rs ‘000)

| | Day 1 | 2 to 7 days | 8 to 14 days | 15-30 days | 31 days to 2 months | 2 months to 3 months | Over 3 months to 6 months | Over 6 months to 12 months | Over 1 year to 3 years | Over 3 years to 5 years | Over 5 years | Total |
|------------------------------|-------------|----------------|-----------------|---------------|------------------------|----------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-------------|
| Loans and Advances | 1,132,835 | 33,740,459 | 14,177,546 | 38,930,454 | 36,382,728 | 51,324,476 | 32,237,402 | 39,537,636 | 43,992,888 | 82,262,844 | 88,972,426 | 462,691,694 |
| Investment Securities | 184,729,174 | 6,295,962 | 7,345,289 | 50,414,580 | 15,045,485 | 17,264,184 | 16,572,788 | 18,055,767 | 44,511,862 | 34,697,464 | 64,140,206 | 459,072,761 |
| Deposits | 23,936,275 | 144,556,958 | 55,025,421 | 67,371,295 | 77,636,847 | 47,680,249 | 28,246,598 | 68,992,774 | 57,067,682 | 297,377,458 | 2,350,087 | 870,241,644 |
| Borrowings | 25,403,666 | – | 10,000,000 | – | – | – | – | – | 43,236,312 | – | – | 78,639,978 |
| Foreign Currency Assets | 3,369,490 | 116,379,857 | 3,228,054 | 32,573,909 | 18,768,623 | 15,109,937 | 33,554,678 | 13,682,085 | 11,354,341 | 11,604,170 | 6,737,148 | 266,362,292 |
| Foreign Currency Liabilities | 9,110,286 | 6,215,406 | 437,760 | 3,752,166 | 2,708,531 | 1,631,940 | 3,648,097 | 8,331,148 | 55,904,008 | 37,805,510 | 8,005,527 | 137,550,379 |

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(an) Bancassurance income

During the year, the Bank earned an amount of Rs. 1,138 million towards bancassurance income (previous year: Rs. 1,007 million)
(Rs '000)

| Nature of Income | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|-------------------------------------|-------------------------------------|
| For selling life insurance products | 111,827 | 124,078 |
| For selling non life insurance products | 11,133 | 4,302 |
| For selling mutual fund products | 1,015,325 | 879,099 |
| Total | 1,138,285 | 1,007,479 |

(ao) Overseas Assets, NPAs and Revenue

As the Bank is a branch of a foreign bank, this disclosure is not considered applicable.

(ap) PSLCs purchased and sold

(Rs '000)

| | As at 31 March 2018 Purchased | As at 31 March 2018 Sold | As at 31 March 2017 Purchased | As at 31 March 2017 Sold |
|--------------------------|-------------------------------------|--------------------------------|-------------------------------------|--------------------------------|
| PSLC – Agriculture | 8,850,000 | – | 14,500,000 | – |
| PSLC – SF/MF | 41,250,000 | – | – | – |
| PSLC – Micro Enterprises | 5,500,000 | – | – | – |
| PSLC – General | 35,600,000 | – | 24,250,000 | – |
| Total | 91,200,000 | – | 38,750,000 | – |

(aq) Disclosure on specified bank notes (SBNs)

The disclosure requirement on specified bank notes is not applicable to banks as clarified by RBI.

(ar) Disclosure on technical write-offs and recoveries made thereon

There have been Nil technical write-offs and recoveries during the year. (previous year: Rs. Nil)

(as) Disclosure on divergence in the asset classification and provisioning

As No divergence was observed by RBI for the financial year 2016-17 in respect of the Bank's asset classification and provisioning under the extant prudential norms on income recognition asset classification and provisioning (IRCAP) which require such disclosures, as per RBI circular DBR.BP.BC.No.63/21.04.018/2016-17 dated 18 April 2017.

(at) Disclosure on Schemes for Stressed Assets

Bank does not have any asset under the schemes for stressed assets.

(au) Liquidity Coverage Ratio

Qualitative disclosure

The Liquidity Coverage Ratio (LCR) promotes the short term resilience of banks to potential liquidity disruptions by ensuring that they have sufficient unencumbered High Quality Liquid Assets (HQLAs) (which can be converted readily into cash) to survive in an acute scenario lasting for 30 days, by which time it is assumed that appropriate corrective action would be taken.

The LCR requirement is binding for banks from 1 January 2015; with the minimum requirement being 60% for the calendar year 2015, and rising in equal steps to reach the minimum required level of 100% by 1 January 2019. Against this, the Bank has maintained an average LCR ratio as of 153% for the financial year ending March 2018 (based on the simple average of the daily values for the year ended March 31, 2018) which remains well above the minimum requirement. The significant drivers to the LCR for the Bank are provided below:

a) Composition of HQLA

Level 1 assets for the Bank comprise 95% of the total average HQLAs for the period April 2017 to March 2018. Approximately 99% of the Level 1 assets are in the form of Government securities. This includes the regulatory dispensation allowed up to 11% of Net Demand and Time Liabilities in the form of borrowing limit available through Marginal Standing Facility (MSF) and Facility to Avail Liquidity for LCR (FALLCR).

Level 2 assets are further divided as Level 2A and Level 2B. For the Bank, Level 2A assets consist of bonds issued by Public Sector Entities and non-financial corporate bond that are assigned a 20% risk weight under the Basel II Standardised Approach for credit risk. For the period April 2017 to March 2018, the Bank held investments in papers that qualified as Level 2A assets with a haircut of 15% and which constituted approximately 5% of the total HQLAs, well below the maximum cap of 40%.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.5 Statutory disclosures (Continued)

(au) Liquidity Coverage Ratio (Continued)

Qualitative disclosure (Continued)

b) Concentration of funding sources

The purpose of monitoring the funding sources is to ensure that there is no significant source, the withdrawal of which could trigger liquidity problems. The Bank relies on the customer deposits as the primary source of stable funds. The level of customer deposits continues to exceed the level of loans to customers. The positive funding gap is predominantly deployed in Level 1 assets resulting in a large amount of HQLA for the Bank under the internal Liquidity and Funding Risk Management Framework. Apart from customer deposits, the Bank receives foreign currency funding from Hongkong branch to support foreign currency trade advances. The deposit mix is of stable retail deposits and wholesale deposits in line with the overall strategy of the bank.

Liquidity management and governance

The Bank's liquidity and funding management activities are centralised and managed by the Balance Sheet Management (BSM) team. The framework and policy around the liquidity and funding management is driven through the Asset, Liability and Capital Management (ALCM) function and reports in to the Finance function. The liquidity risk management policies are approved by the Asset and Liability Management Committee (ALCO). The Bank has in place its internal framework for monitoring of the balance sheet on a daily basis against the prescribed internal limits. The Bank also maintains a Contingency Funding Plan, which outlines the actions to be taken to meet any liquidity crisis scenarios that may emerge.

Quantitative disclosure

INR million

| Sr. No. | Particulars | Three months ended 31 March 2018 | | Three months ended 31 December 2017 | | Three months ended 30 September 2017 | | Three months ended 30 June 2017 | | Three months ended 31 March 2017 | |
|-----------------------------------|--|----------------------------------|--------------------------------|-------------------------------------|--------------------------------|--------------------------------------|--------------------------------|---------------------------------|--------------------------------|----------------------------------|--------------------------------|
| | | Unweighted Value (average) | Total Weighted Value (average) | Unweighted Value (average) | Total Weighted Value (average) | Unweighted Value (average) | Total Weighted Value (average) | Unweighted Value (average) | Total Weighted Value (average) | Unweighted Value (average) | Total Weighted Value (average) |
| High quality liquid assets | | | | | | | | | | | |
| 1. | Total high quality liquid assets | NA | 370,951 | NA | 451,751 | NA | 435,975 | NA | 412,515 | NA | 390,516 |
| Cash Outflows | | | | | | | | | | | |
| 2. | Retail deposits and deposits from small business customers, of which: | | | | | | | | | | |
| | (i) Stable Deposits | 210,341 | 20,116 | 208,137 | 19,871 | 209,406 | 20,024 | 214,517 | 20,585 | 213,481 | 26,084 |
| | (ii) Less Stable Deposits | 18,359 | 918 | 18,846 | 942 | 19,184 | 959 | 17,327 | 866 | 17,394 | 1,066 |
| | (iii) Less Stable Deposits | 191,982 | 19,198 | 189,291 | 18,929 | 190,222 | 19,065 | 197,190 | 19,719 | 196,086 | 25,018 |
| 3. | Unsecured wholesale funding, of which: | 676,078 | 279,161 | 692,972 | 290,748 | 700,406 | 284,159 | 672,422 | 282,302 | 643,830 | 270,699 |
| | (i) Operational deposits (all counterparties) | 157,650 | 39,322 | 158,094 | 39,431 | 153,108 | 38,183 | 146,283 | 36,471 | 142,232 | 36,972 |
| | (ii) Non-operational deposits (all counterparties) | 518,203 | 239,614 | 533,717 | 250,156 | 546,953 | 245,631 | 524,171 | 243,863 | 454,015 | 186,144 |
| | (iii) Unsecured debt | 225 | 225 | 1,161 | 1,161 | 345 | 345 | 1,968 | 1,968 | 47,583 | 47,583 |
| 4. | Secured wholesale funding | NA | – | NA | – | NA | – | NA | – | NA | 2,341 |
| 5. | Additional requirements, of which | 90,246 | 13,821 | 94,127 | 14,849 | 101,621 | 14,873 | 373,298 | 28,620 | 115,704 | 16,977 |
| | (i) Outflows related to derivative exposures and other collateral requirements | 2,605 | 2,605 | 2,715 | 2,715 | 1,986 | 1,986 | 3,303 | 3,303 | 4,756 | 4,546 |
| | (ii) Outflows related to loss of funding on debt products | – | – | – | – | – | – | – | – | – | – |
| | (iii) Credit and liquidity facilities | 87,641 | 11,216 | 91,412 | 12,134 | 99,635 | 12,887 | 369,995 | 25,317 | 110,947 | 12,431 |
| 6. | Other contractual funding obligations | 8,086 | 8,086 | 10,424 | 10,424 | 5,500 | 5,500 | 7,354 | 7,383 | 4,449 | 4,449 |
| 7. | Other contingent funding obligations | 1,033,343 | 46,075 | 1,034,202 | 46,034 | 988,655 | 44,212 | 649,179 | 29,072 | 753,993 | 45,768 |
| 8. | TOTAL CASH OUTFLOWS | NA | 367,259 | NA | 381,926 | NA | 368,768 | NA | 367,962 | NA | 366,317 |
| Cash Inflows | | | | | | | | | | | |
| 9. | Secured Lending (e.g. reverse repo) | 35,275 | – | 120,861 | – | 110,365 | – | 114,524 | – | 97,874 | 3,554 |
| 10. | Inflows from fully performing exposures | 160,419 | 108,710 | 133,467 | 86,976 | 119,980 | 74,835 | 143,263 | 96,317 | 100,801 | 51,125 |
| 11. | Other cash inflows | 9,080 | 6,592 | 8,105 | 5,797 | 8,198 | 5,983 | 10,777 | 8,574 | 41,523 | 41,456 |
| 12. | TOTAL CASH INFLOWS | 204,774 | 115,302 | 262,433 | 92,773 | 238,543 | 80,818 | 268,564 | 104,891 | 240,199 | 96,135 |
| 13. | Total HQLA | NA | 370,951 | NA | 451,751 | NA | 435,975 | NA | 412,515 | NA | 390,516 |
| 14. | Total net cash outflows | NA | 251,957 | NA | 289,153 | NA | 287,950 | NA | 263,071 | NA | 270,182 |
| 15. | Liquidity Coverage Ratio (%) | NA | 147.2% | NA | 156.2% | NA | 151.4% | NA | 156.8% | NA | 144.5% |

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.6 Employee benefits

a) Summary

(Rs '000)

| | As at 31 March 2018 | | As at 31 March 2017 | |
|----------------------------|---------------------|-----------|---------------------|-----------|
| | Gratuity | Pension | Gratuity | Pension |
| Defined benefit obligation | 1,058,961 | 2,515,636 | 924,936 | 3,580,169 |
| Fair value of plan assets | 843,257 | 1,380,705 | 983,226 | 1,557,605 |
| Deficit/(surplus) | 215,704 | 1,134,931 | (58,290) | 2,022,564 |
| Net Deficit/(surplus) | 215,704 | 1,134,931 | (58,290) | 2,022,564 |

The pension liability includes a liability in respect of the unfunded plans of Rs. 329 million (previous year: Rs. 347 million).

The majority of the plan assets are invested in government securities, corporate bonds and special deposit schemes.

b) Changes in present value of defined benefit obligations

(Rs '000)

| | For the year ended 31 March 2018 | | For the year ended 31 March 2017 | |
|--|-------------------------------------|------------------|-------------------------------------|------------------|
| | Gratuity | Pension | Gratuity | Pension |
| Opening balance | 924,936 | 3,580,169 | 988,032 | 4,930,944 |
| Current service cost | 58,151 | 103,750 | 102,908 | 166,956 |
| Interest cost | 58,238 | 235,354 | 66,528 | 350,881 |
| Curtailment credit | – | – | – | (895,690) |
| Plan amendment | 281,198 | – | (16,541) | (11,945) |
| Benefits paid | (185,935) | (668,898) | (312,854) | (1,106,005) |
| Actuarial (gain)/loss recognised during the year | (77,627) | (734,739) | 96,863 | 145,028 |
| Closing Balance | 1,058,961 | 2,515,636 | 924,936 | 3,580,169 |

c) Changes in the fair value of plan assets

(Rs '000)

| | For the year ended 31 March 2018 | | For the year ended 31 March 2017 | |
|--|-------------------------------------|------------------|-------------------------------------|------------------|
| | Gratuity | Pension | Gratuity | Pension |
| Opening balance | 983,226 | 1,557,604 | 905,961 | 1,974,755 |
| Expected return on plan assets | 74,421 | 115,010 | 67,963 | 131,758 |
| Contributions by the bank | 80,000 | 400,000 | 200,000 | 420,000 |
| Benefits paid | (185,935) | (639,965) | (312,854) | (1,075,571) |
| Actuarial (loss)/gain recognised during the year | (108,455) | (51,944) | 122,156 | 106,663 |
| Closing Balance | 843,257 | 1,380,705 | 983,226 | 1,557,605 |
| Actual return on plan assets | (34,030) | 63,066 | 190,119 | 238,421 |

Based on actuarial valuation report expected contribution of the Bank is Rs. 216 million to the gratuity plan assets and Rs. Nil to the pension assets for the annual period ending on 31 March 2019.

d) Total expense recognised in the profit and loss account in schedule 16 (I)

(Rs '000)

| | For the year ended 31 March 2018 | | For the year ended 31 March 2017 | |
|--|-------------------------------------|-----------|-------------------------------------|-----------|
| | Gratuity | Pension | Gratuity | Pension |
| Current service cost | 58,151 | 103,750 | 102,908 | 166,956 |
| Interest cost | 58,238 | 235,354 | 66,528 | 350,881 |
| Curtailment credit | – | – | – | (895,690) |
| Plan amendment | 281,198 | – | (16,541) | (11,945) |
| Expected return on plan assets | (74,421) | (115,010) | (67,963) | (131,758) |
| Net actuarial loss/(gain) recognised during the year | 30,828 | (682,795) | (25,293) | 38,365 |
| | 353,994 | (458,701) | 59,639 | (483,191) |

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.6 Employee benefits (Continued)

e) Key assumptions

| | For the year ended 31 March 2018 | | For the year ended 31 March 2017 | |
|--|-------------------------------------|---------|-------------------------------------|------------|
| | Gratuity | Pension | Gratuity | Pension |
| Salary Escalation # | 6%-11% | 11% | 6%-15% | 15% |
| Discount rate* | 8% | 8% | 7% | 7.2%-7.7%* |
| Expected rate of return on plan assets | 8% | 8% | 8% | 8% |
| Attrition rate | 1%-15% | 1%-12% | 1%-15% | 1%-12% |

Salary escalation rate varies based on the category of employees, their salary terms and future period of employment. Further, the estimates of future salary increases, considered in actuarial valuation, take into consideration inflation, seniority, promotion, bipartite settlements and other relevant factors such as supply and demand in the employment market.

* 8.1% for unfunded pension schemes (previous year: 7.7%).

f) Experience adjustments

(Rs '000)

| | For the year ended 31 March | | | | |
|--|-----------------------------|-----------|------------|-----------|-----------|
| | 2018 | 2017 | 2016 | 2015 | 2014 |
| Gratuity | | | | | |
| Defined benefit obligation | 1,058,961 | 924,936 | 988,032 | 918,734 | 807,290 |
| Fair value of plan assets | 843,257 | 983,226 | 905,961 | 973,132 | 912,627 |
| Unrecognised Past service Costs | – | – | – | – | – |
| Net deficit/(surplus) | 215,704 | (58,290) | 82,071 | (54,398) | (105,337) |
| Experience (gain)/loss on plan liabilities | (20,632) | 49,792 | 36,099 | 29,425 | (3,320) |
| Experience (loss)/gain on plan assets | (108,455) | 122,156 | (38,470) | 111,464 | (33,116) |
| Pension | | | | | |
| Defined benefit obligation | 2,515,636 | 3,580,169 | 4,930,944 | 6,530,778 | 2,687,788 |
| Fair value of plan assets | 1,380,705 | 1,557,604 | 1,974,755 | 1,794,104 | 1,706,098 |
| Net deficit | 1,134,931 | 2,022,564 | 2,956,189 | 4,736,674 | 981,690 |
| Experience (gain)/loss on plan liabilities | (184,361) | (71,258) | (1,474,06) | 421,665 | 83,933 |
| Experience (loss)/gain on plan asset | (51,944) | 106,663 | 113,888 | 20,209 | (54,783) |

g) Defined contribution plan

The Bank has recognised an amount of Rs. 380 million as an expense for the defined contribution plan of provident fund (previous year: Rs. 358 million) and Rs. 12 million towards defined contribution plan of pension fund (previous year: Rs. 9 million).

5.7 Employee share-based payments

Eligible employees of the Bank have been granted options/awards of equity shares of the ultimate holding company HSBC Holdings plc. As per the schemes, these options/awards vest in a graded manner over an average period of one to five years. During the year the Bank has included these costs under “Payments to and provisions for employees” as compensation cost.

5.8 Segment Reporting

Segment Description

In line with the RBI guidelines, the Bank has identified “Treasury”, “Retail Banking”, “Corporate Banking”, and “Other Banking Business” as the primary reporting segments.

Treasury undertakes trading operations, derivatives trading and foreign exchange operations. Principal expenses of this segment comprise interest on market borrowings, personnel costs and other direct overheads and allocated expenses.

Retail Banking includes personal banking business of the Bank, servicing retail customers and offering personal banking products. This segment includes exposures, which fulfill the four criteria of orientation, product, granularity and low value of individual exposures for retail exposures as detailed in the RBI guidelines for “Segment Reporting”. Credit card operations and home loans are also included in Retail Banking.

Corporate Banking caters to the Corporate and Institutional customers. This segment includes all advances to trusts, partnership firms, companies and statutory bodies, which are not included under “Retail Banking”. These also include custody operations, payment and settlement operations and factoring advances. Small and medium enterprises are also included in Corporate Banking.

Other Banking Business includes all other banking operations not covered under “Treasury”, “Retail Banking” and “Corporate Banking” segments. It also includes all other residual operations such as para banking transactions/activities, except for credit card, factoring business, custody operations and payment and settlement operations.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.8 Segment Reporting (Continued)

Segment revenues stated below are aggregate of Schedule 13 - Interest income and Schedule 14 - Other income and after considering the net fund transfer pricing adjustment. Treasury gives notional interest benefit to other divisions for the funds mobilised by the latter through deposits, and similarly charges notional interest to other divisions for the funds utilised by them for lending and investment purposes. Based on tenor of assets/liabilities and market scenarios, Treasury calculates notional interest rates used for this purpose. Expense of these segments comprises interest expense on deposits, infrastructure cost for the branch network, personnel costs, other direct overheads and allocated expenses.

(Rs '000)

| Business Segments | Treasury | Retail Banking | Corporate Banking | Other Banking Business | Total |
|--|--------------------|--------------------|--------------------|------------------------|----------------------|
| For the year ended 31 March 2018 | | | | | |
| Segment Revenue | <u>22,869,731</u> | <u>21,515,796</u> | <u>56,797,620</u> | <u>3,531,130</u> | <u>104,714,277</u> |
| Segment Result | <u>14,616,026</u> | <u>1,557,591</u> | <u>23,096,938</u> | <u>3,003,960</u> | <u>42,274,515</u> |
| Unallocated expenses | | | | | <u>(2,099,074)</u> |
| Unallocated provisions | | | | | – |
| Extraordinary items | | | | | – |
| Profit before taxes | | | | | <u>40,175,441</u> |
| Income taxes | | | | | <u>(17,048,720)</u> |
| Net profit | | | | | <u>23,126,721</u> |
| As at 31 March 2018 | | | | | |
| Other information | | | | | |
| Segment assets | <u>874,726,088</u> | <u>81,941,766</u> | <u>439,026,642</u> | <u>37,221,404</u> | <u>1,432,915,900</u> |
| Unallocated assets | | | | | <u>11,331,981</u> |
| Total assets | | | | | <u>1,444,247,881</u> |
| Segment liabilities | <u>256,394,892</u> | <u>227,623,390</u> | <u>721,456,148</u> | <u>20,450,475</u> | <u>1,225,924,905</u> |
| Unallocated liabilities | | | | | <u>2,099,074</u> |
| Total net assets | | | | | <u>216,223,902</u> |
| Depreciation | <u>181</u> | <u>14,402</u> | <u>1,044</u> | <u>807,826</u> | <u>823,453</u> |
| Non cash Expense other than depreciation | <u>702,107</u> | <u>465,210</u> | <u>1,387,578</u> | <u>14,525</u> | <u>2,569,420</u> |

(Rs '000)

| Business Segments | Treasury | Retail Banking | Corporate Banking | Other Banking Business | Total |
|--|--------------------|--------------------|--------------------|------------------------|----------------------|
| For the year ended 31 March 2017 | | | | | |
| Segment Revenue | <u>29,578,714</u> | <u>24,020,747</u> | <u>56,137,578</u> | <u>910,747</u> | <u>110,647,786</u> |
| Segment Result | <u>18,347,655</u> | <u>1,059,882</u> | <u>23,341,861</u> | <u>(602,428)</u> | <u>42,146,970</u> |
| Unallocated expenses | | | | | <u>(2,236,725)</u> |
| Unallocated provisions | | | | | – |
| Extraordinary items | | | | | – |
| Profit before taxes | | | | | <u>39,910,245</u> |
| Income taxes | | | | | <u>(15,997,456)</u> |
| Net profit | | | | | <u>23,912,789</u> |
| As at 31 March 2017 | | | | | |
| Other information | | | | | |
| Segment assets | <u>798,048,026</u> | <u>81,364,979</u> | <u>388,122,928</u> | <u>21,220,647</u> | <u>1,288,756,580</u> |
| Unallocated assets | | | | | <u>15,995,564</u> |
| Total assets | | | | | <u>1,304,752,144</u> |
| Segment liabilities | <u>189,903,292</u> | <u>233,133,968</u> | <u>651,977,147</u> | <u>21,001,729</u> | <u>1,096,016,136</u> |
| Unallocated liabilities | | | | | <u>3,907,522</u> |
| Total net assets | | | | | <u>204,828,486</u> |
| Depreciation | <u>308</u> | <u>15,333</u> | <u>1,424</u> | <u>809,544</u> | <u>826,609</u> |
| Non cash Expense other than depreciation | <u>359,552</u> | <u>833,725</u> | <u>1,474,538</u> | <u>16,299</u> | <u>2,684,114</u> |

In computing the above information, certain estimates and assumptions have been made by the management which were relied upon by the auditors.

Geographical segments

The Bank does not have overseas operations and is considered to operate only in the domestic segment.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.9 Related parties

The related parties of the Bank are broadly classified as follows:

a) Parent

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong is the Head office of the Bank and HSBC Holdings plc is the ultimate holding company of the Bank.

b) Branch Offices

Branch offices comprise all branches of The Hongkong and Shanghai Banking Corporation Limited outside India.

c) Fellow subsidiaries

Fellow subsidiaries comprise companies, which have a common ultimate holding company, HSBC Holdings plc. These are as follows:

HSBC Bank plc
 Hang Seng Bank Limited
 HSBC Bank Brasil S.A – Banco Multiplo
 HSBC Global Operations Company Limited
 HSBC Private Equity Management (Mauritius) Limited (Liaison office)
 HSBC Bank of Middle East
 HSBC Bank Canada
 HSBC Private Banking Holdings (Suisse) SA
 HSBC Republic Bank (UK) Ltd.
 HSBC Bank Malaysia Berhad
 HSBC Trinkaus and Burkhardt AG
 HSBC Bank Mauritius Limited
 HSBC Bank Australia Ltd
 HSBC Bank Argentina S.A.
 HSBC Bank Egypt S.A.E.
 HSBC Bank Kazakhstan
 HSBC Bank International Limited
 HSBC France
 HSBC Bank USA, N.A.
 HSBC Bank (China) Company Limited
 HSBC Private Bank (UK) Ltd
 HSBC Iris Investment (Mauritius) Ltd
 HSBC Software Development (Guangdong) Ltd
 HSBC Bank Oman SAOG
 HSBC Bank A.S. Turkey
 HSBC Bank Polska S.A.
 HSBC Bank (RR) Moscow
 HSBC Software Development (Malaysia) Sdn Bhd
 HSBC Service Delivery (Czech Republic) S.R.O
 HSBC Non-Insurance North America (HUSI)
 HSBC Bank PLC (IT BCHS) Milan
 HSBC Bank PLC (SPA BHS) Madrid
 HSBC Investsmart Financial Services Limited
 HSBC Asset Management (India) Private Limited
 HSBC Professional Services (India) Private Limited
 HSBC Electronic Data Processing India Private Limited
 HSBC Software Development (India) Private Limited
 HSBC Global Shared services (India) Private Limited
 HSBC Invest Direct (India) Limited
 HSBC Invest Direct Securities (India) Private Ltd
 HSBC Invest Direct Financial Services (India) Ltd
 HSBC Invest Direct Distribution Services (India) Limited
 HSBC Invest Direct Academy for Insurance and Finance (India) Ltd
 HSBC Invest Direct Sales & Marketing (India) Ltd
 HSBC Agency (India) Private Limited
 HSBC Software Dev (Guangdong) Ltd
 HSBC Markets (Asia) Limited
 HSBC Bank (Taiwan) Limited
 HSBC Insurance Brokers (India) Private Limited
 HSBC Securities and Capital Markets (India) Private Limited

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.9 Related parties (Continued)

d) Other Related Parties

Canara HSBC Oriental Bank of Commerce Insurance Company Limited
The Saudi British Bank

e) Key management personnel and subsidiaries

The Acting Chief Executive Officer & MD-Head of GBM, Mr. Hitendra Dave is considered the Key Management Personnel of the Bank. HSBC Agency (India) Private Limited is the only subsidiary of the Bank.

The transactions of the Bank with related parties are detailed below except where there is only one related party (i.e. key management personnel and subsidiary in line with RBI circular DBR.BP.BC No.23/21.04.018/2015-16 dated 01 July 2015):

Income/Expense during the year with related parties is as follows:

(Rs '000)

| | Parent | | Fellow Subsidiaries & Other Related Parties | |
|-----------------------|---------------|---------------|---|---------------|
| | 31 March 2018 | 31 March 2017 | 31 March 2018 | 31 March 2017 |
| Interest Paid | – | – | 69,007 | 129,245 |
| Interest Received | – | – | 8 | – |
| Rendering of Services | – | – | 189,392 | 187,942 |
| Receiving of Services | 2,099,074 | 2,236,725 | 3,648,661 | 2,803,727 |

(Rs '000)

| | Branch offices | |
|-----------------------|----------------|---------------|
| | 31 March 2018 | 31 March 2017 |
| Interest Paid | 686,995 | 677,393 |
| Interest Received | 147,782 | 90,479 |
| Rendering of Services | 447,773 | 87,691 |
| Receiving of Services | 4,535,057 | 4,339,291 |

Balances with related parties are as follows:

(Rs '000)

| Parent | As at | Maximum | As at | Maximum |
|-----------------------------------|---------------|----------------------|---------------|----------------------|
| | 31 March 2018 | during the year 2018 | 31 March 2017 | during the year 2017 |
| Borrowings | – | – | – | – |
| Deposit | – | – | – | – |
| Placement of deposits/other asset | – | – | – | – |
| Advances | – | – | – | – |
| Nostro balances | – | – | – | – |
| Other liabilities | 2,099,074 | 2,099,074 | 3,907,522 | 3,907,522 |
| Non Funded Commitments | – | – | – | – |

(Rs '000)

| Branch offices | As at | Maximum during | As at | Maximum ¹ during |
|-----------------------------------|---------------|----------------|---------------|-----------------------------|
| | 31 March 2018 | the year 2018 | 31 March 2017 | the year 2017 |
| Borrowings | 38,556,674 | 67,520,935 | 43,240,527 | 113,136,791 |
| Deposit/other liability | 3,812,374 | 14,466,880 | 5,872,186 | 15,488,899 |
| Placement of deposits/other asset | 23,877,831 | 37,670,264 | 30,484,160 | 104,009,638 |
| Advances | – | – | – | – |
| Nostro balances | 897,659 | 7,786,870 | 468,111 | 1,437,519 |
| Positive MTMs | 5,183,212 | 8,210,903 | 8,210,943 | 17,477,502 |
| Negative MTMs | 10,175,550 | 15,059,943 | 15,020,343 | 20,957,378 |
| Derivative notionals | 585,287,778 | 648,137,369 | 630,148,384 | 861,963,817 |
| Non Funded Commitments | 8,632,558 | 8,703,182 | 1,357,475 | 6,856,746 |

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.9 Related parties (Continued)

(Rs '000)

| Fellow Subsidiaries & Other Related Parties | As at 31 March 2018 | Maximum during the year 2018 | As at 31 March 2017 | Maximum¹ during the year 2017 |
|--|----------------------------|-------------------------------------|----------------------------|---|
| Borrowings | – | 1,616,125 | – | 1,019,250 |
| Deposit/other liability | 15,556,662 | 64,627,969 | 3,541,751 | 60,345,479 |
| Placement of deposits/other asset | 112,969 | 152,015 | – | – |
| Advances | – | – | – | – |
| Nostro balances | 1,757,696 | 11,148,929 | 1,804,608 | 6,369,147 |
| Positive MTMs | 1,535,120 | 2,481,656 | 1,394,276 | 4,564,658 |
| Negative MTMs | 2,768,017 | 5,220,801 | 3,100,064 | 7,592,264 |
| Derivative notionals | 248,436,886 | 309,297,190 | 180,397,451 | 323,866,043 |
| Investments | 100 | 100 | 100 | 100 |
| Non Funded Commitments | 10,923,342 | 12,264,908 | 4,698,584 | 8,425,890 |

¹ Disclosure of maximum balances has been enhanced and presented based on comparison of the total outstanding daily balances during the financial year.

Material related party transactions

A related party transaction is disclosed as a material related party transaction wherever it exceeds 10% of all related party transactions in that category. Following are such related party transactions. All amounts are Indian Rupees in thousands.

Interest paid:

Payment of interest to The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 686,165 (previous year: Rs. 676,630).

Interest received:

Interest received from The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 147,782 (previous year: Rs. 90,479)

Rendering of services:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 441,358 (previous year: Rs. 66,692)

Receiving of services:

Expenses for receiving of services from The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 4,436,148 (previous year: Rs. 4,288,950), HSBC Electronic Data Processing India Private Limited Rs. 1,953,057 (previous year: Rs. 1,691,806) and The Hongkong and Shanghai Banking Corporation Limited, (Head Office) Rs. 2,099,074 (previous year: Rs. 2,236,725).

Borrowings:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 38,556,674 (previous year: Rs. 43,240,527).

Placement of deposits/other asset:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 23,877,831 (previous year: Rs. 30,484,160).

Nostros:

The HSBC Bank Plc Ops Rs. 1,259,890 (previous year: Rs. 824,352), HBAP Hongkong, Rs. 543,430 (previous year: Rs. 170,448) and HSBC Bank, Japan Rs. 270,714 (previous year: Rs. Nil)

Deposits/other liability:

HSBC Bank USA N.A Rs. 4,867,179 (previous year: Rs. 2,158,217), HSBC Software Development (India) Pvt Ltd Rs. 5,436,048 (previous year: Rs. 57,321), HSBC Electronic Data Processing India Pvt Ltd Rs. 3,978,190 (previous year: Rs. 300,056) and The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 3,406,497 (previous year: Rs. 4,498,001)

Non Funded Commitments:

HSBC France Rs. 2,774,850 (previous year: Rs. 2,412,898) and The Hong Kong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 5,672,704 (previous year: Rs. 791,683).

Derivative Notionals:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 573,713,156 (previous year: Rs. 610,359,826) and HSBC Bank plc Rs. 187,493,755 (previous year: Rs. 117,299,772)

Positive MTM:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 5,169,600 (previous year: Rs. 8,198,309) and HSBC Bank Plc Rs. 1,141,457 (previous year: Rs. 1,166,060)

Negative MTM:

The Hongkong and Shanghai Banking Corporation Limited, Hong Kong Branch Rs. 9,172,790 (previous year: Rs. 13,279,286) and HSBC Bank Plc Rs. 2,299,771 (previous year: Rs. 1,125,040).

5.10 Deferred taxes

There is a deferred tax charge Rs. 1,195 million for the year ended 31 March 2018 (previous year: deferred tax credit Rs. 475 million) which is included in the provision for taxation for the year.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.10 Deferred taxes (Continued)

The primary components that gave rise to deferred tax assets and liabilities included in the balance sheet are as follows:

| | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------------|---------------------|---------------------|
| Deferred tax assets | | |
| Provision for doubtful advances | 3,587,113 | 4,061,592 |
| Employee benefits | 1,766,846 | 2,733,278 |
| Fixed Assets | – | – |
| Provisions | 370,503 | 235,830 |
| Others | 195,421 | 204,810 |
| Gross Deferred tax assets | <u>5,919,883</u> | <u>7,235,510</u> |
| Deferred tax liability | | |
| Specific reserve | (834,994) | (704,091) |
| Fixed Assets | (58,720) | (310,183) |
| Net Deferred Tax Asset | <u>5,026,169</u> | <u>6,221,236</u> |

5.11 Operating leases

Total lease rental of Rs. 1,161 million (previous year: Rs. 1,499 million) has been included under Operating expenses – rent, taxes and lighting in the profit and loss account. The terms of escalation clauses are those normally prevalent in similar agreements.

Details of total future minimum lease payments under non-cancellable operating leases are set out below:

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| Not later than one year | 148,481 | 203,629 |
| Later than one year and no later than five years | 85,882 | 153,775 |
| Later than five years | – | – |
| Total | <u>234,363</u> | <u>357,404</u> |

5.12 Provisions and contingencies

The Bank has a process whereby periodically all long term contracts (including derivative contracts) are assessed for material foreseeable losses. At the year end, the Bank has reviewed and ensured that adequate provision as required under any law/accounting standards for material foreseeable losses on such long term contracts (including derivative contracts) has been made in the books of account. Details of provisions for reward points on Credit cards and Debit cards and other provisions are set out below:

| | For year ended 31 March 2018 | | For year ended 31 March 2017 | |
|--|------------------------------|------------------|------------------------------|------------------|
| | Reward points | Other provisions | Reward points | Other provisions |
| Opening balance at the beginning of the period | 446,604 | 99,834 | 474,426 | 81,552 |
| Add: Provision made during the period (Note 5.5.(c)) | 257,636 | 101,584 | 196,789 | 16,262 |
| Less: (Utilisation)/Reversal during the period | (273,684) | (88,343) | (224,611) | 2,020 |
| Closing balance at the end of the period | <u>430,556</u> | <u>113,075</u> | <u>446,604</u> | <u>99,834</u> |

Note: Other provisions represent provision made for legal cases, overdue receivables, impaired non-financial assets and onerous contracts.

Description of contingent liabilities (included in schedule 12)

Claims against the Bank not acknowledged as debts - others

These represent various legal claims filed against the Bank in its normal course of business. It also includes claims/demands raised by Income tax authorities, which are disputed by the Bank. The Bank has reviewed all its pending litigations and proceedings and has adequately provided for where provisions are required and disclosed the contingent liabilities where applicable, in its financial statements.

Liability on account of forward exchange and derivative contracts

The Bank enters into foreign exchange contracts, currency options, forward rate agreements, currency swaps, interest rate swaps and interest rate options on its own account and for customers. Forward exchange contracts are commitments to buy or sell foreign currency at a future date at the contracted rate. A foreign currency option is an agreement between two parties in which one grants to the other the right to buy or sell a specified amount of currency at a specific price within a specified time period or at a specified future time. Currency swaps are commitments to exchange cash flows by way of interest/principal in one currency against another, based on predetermined rates. Forward Rate Agreements are agreements to pay or receive a certain sum based on a differential interest rate on a notional amount for an agreed period. Interest rate swaps are commitments to exchange fixed and floating interest rate cash flows. The notional amounts that are recorded as contingent liabilities are typically amounts used as a benchmark for the calculation of the interest component of the contracts.

Schedules forming part of the Financial Statements for the year ended 31 March 2018 (Continued)

(Currency: Indian rupees)

Schedule 18 – Significant accounting policies and notes to accounts (Continued)

5 Notes to accounts (Continued)

5.12 Provisions and contingencies (Continued)

Guarantees given on behalf of constituents, Acceptances, Endorsements and other obligations

As a part of its normal banking activities the Bank issues documentary credit and guarantees on behalf of its customers. Documentary credits, such as letters of credit, enhance the credit standing of the customers of the Bank. Guarantees generally represent irrevocable assurances that the Bank will make payments in the event of the customer failing to fulfill its financial or performance obligations.

Other items for which the Bank is contingently liable

These include non-unconditionally cancellable undrawn commitments, irrevocable payment commitments, indemnity, capital commitments and credit enhancements given in relation to securitisation transactions undertaken by the Bank.

5.13 Letters of comfort

The Bank has not issued any letters of comfort during the year ended 31 March 2018 (previous year: Rs. Nil).

5.14 Remuneration policy

In accordance with the requirements of the RBI Circular No. DBOD.NO.BC. 72/29.67/001/2011-12 dated 13 January 2012, the Head Office of the Bank has submitted a declaration to RBI that the Bank's compensation policies including that of CEO's, is in conformity with the Financial Stability Board principles and standards.

5.15 Drawdown on reserves

The Bank has not drawn down on reserves during the year ended 31 March 2018 (previous year: Rs. Nil).

5.16 Disclosure of Complaints

Customer Complaints

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|--|---|-------------------------------------|
| No. of complaints pending at the beginning of the year | 982 | 701 |
| No. of complaints received during the year | 22,514 | 19,843 |
| No. of complaints redressed during the year | 22,470 | 19,562 |
| No. of complaints pending at the end of the year | 1,026 | 982 |

Awards Passed By Banking Ombudsman

| | For the year ended 31 March 2018 | For the year ended 31 March 2017 |
|---|---|-------------------------------------|
| No. of unimplemented awards at the beginning of the year | – | – |
| No. of awards passed by the Banking Ombudsman during the year | – | – |
| No of awards lapsed during the year | – | – |
| No. of unimplemented awards at the end of the year | – | – |

5.17 Disclosure of CSR Expenditure

- a) Gross amount required to be spent by the Bank during the year was Rs. 671 million (previous year: Rs. 588 million)
b) Amount spent during the year:

| For the Year ended 31 March 2018 | In Cash | Yet to be paid in Cash | Total |
|--|----------------|-------------------------------|--------------|
| i) Construction/acquisition of any asset | – | – | – |
| ii) On purpose other than (i) above | 671,126 | – | 671,126 |

(Rs '000)

| For the Year ended 31 March 2017 | In Cash | Yet to be paid in Cash | Total |
|--|---------|------------------------|---------|
| i) Construction/acquisition of any asset | – | – | – |
| ii) On purpose other than (i) above | 355,339 | – | 355,339 |

5.18 Prior period comparatives

Previous year figures have been regrouped and reclassified where necessary to confirm to current year's presentation.

For **Price Waterhouse Chartered Accountants LLP**
Firm's Registration No: 012754N/N500016

Sd/-
Vivek Prasad
Partner
Membership No: 104941

Mumbai
20 June 2018

For **The Hongkong and Shanghai Banking Corporation Limited**

Sd/-
Massimo Villa Multedo
Chief Financial Officer

Sd/-
Hitendra Dave
Acting Chief Executive Officer
& MD - Head of GBM, India

Mumbai
20 June 2018

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018

1 Background and Scope of Application

a. Background

The information contained in the document is for the India Branches of The Hongkong and Shanghai Banking Corporation Limited ('the Bank'), which is incorporated and registered in Hong Kong Special Administrative Region ('SAR'). The Bank's ultimate holding company is HSBC Holdings plc, which is incorporated in the United Kingdom. References to 'the Group' within this document mean HSBC Holdings plc together with its subsidiaries.

b. Scope of Application

The capital adequacy framework applies to 'the Bank' as per Reserve Bank of India ('RBI') Basel III guidelines. The Bank has a subsidiary, HSBC Agency (India) Private Limited ('HAPL'), which is consolidated in line with Accounting Standard ('AS') – 21 (consolidated financial statements). Full capital deduction is taken in stand-alone financials for investment in HAPL. The Bank holds minority interests (2.07% shareholding) in a Group entity HSBC Professional Services (India) Private Limited which is neither consolidated nor is capital deducted. The investment in this company is appropriately risk weighted. The Bank does not have any other Group company where a pro-rata consolidation is done or any deduction is taken. The disclosure and analysis provided herein are in respect of the Bank, except where required and specifically elaborated, to include other Group entities operating in India.

(i) *Accounting and prudential treatment/ consolidation framework*

a. *Subsidiaries not included in the consolidation*

The aggregate amount of capital held by the Bank in HAPL of Rs. 500 ('000) is not included in the consolidation and is deducted from capital.

b. *List of Group entities in India considered for consolidation under regulatory scope of consolidation:*

The RBI guidelines on Financial Regulation of Systemically Important NBFCs and Banks' Relationship vide circular ref. DBOD. No. FSD. BC.46 / 24.01.028/ 2006-07 dated 12 December 2006 read with 'Guidelines for consolidated accounting and other quantitative methods to facilitate consolidated supervision' vide circular ref. DBOD.No.BP.BC.72/ 21.04.018/2001-02 dated 25 February 2003 mandate coverage of the 'Consolidated Bank' (herein also referred to as 'HSBC – India Branch'). This includes, in addition to the Bank as a branch of Hongkong and Shanghai Banking Corporation Limited, the following Non-Banking Finance Company ('NBFC'), which is a subsidiary of HSBC Holdings plc, held through intermediary holding companies:

(Rs '000)

| Name of Entity /Country of Incorporation | Principle activity of the entity | Total balance sheet equity* | Total balance sheet assets* |
|---|----------------------------------|-----------------------------|-----------------------------|
| HSBC InvestDirect Financial Services (India) Limited (HIFSL)(Note1) | Non-banking Finance company | 1,462,847 | 4,385,224 |

* As stated in the accounting balance sheet of the legal entity as at 31 March 2017

Note 1. HIFSL is registered with the Reserve Bank of India ('RBI') as a Non-Banking Financial Company ('NBFC').

As prescribed in the above guidelines, the Bank is not required to prepare consolidated financial statements as it has no shareholding in this entity. However, HIFSL has been considered under regulatory scope of consolidation for the quantitative disclosures including that of capital adequacy computation under Basel III guidelines. Accordingly, (HIFSL) has been considered under regulatory scope of consolidation for the quantitative disclosures.

(ii) *Bank's total interest in insurance entities*

The Bank has no interest in any of the insurance entities of the Group.

(iii) *List of Group entities in India not considered for consolidation both for accounting and regulatory scope of consolidation:*

(Rs '000)

| Name of Entity /Country of Incorporation | Principle activity of the entity | Total balance sheet equity* | Total balance sheet assets* |
|--|---|---|-----------------------------|
| HSBC Asset Management (India) Private Limited | Asset management/portfolio management | 615,909 | 1,893,873 |
| HSBC Electronic Data Processing India Private Limited | Back office / data processing / call centre activities | 3,554,678 | 26,949,000 |
| HSBC Global Shared Services (India) Private Limited | Non-operating company | 25,000 | 48,409 |
| HSBC InvestDirect (India) Limited | Holding company for HSBC InvestDirect Group | 712,713 | 4,991,780 |
| HSBC InvestDirect Employees Welfare Trust | Non-operating company | 15 | 13,323 |
| HSBC InvestDirect Sales & Marketing (India) Limited | Non-operating company | 1,000 | 36,599 |
| HSBC InvestDirect Securities (India) Private Limited | Retail securities broking and related activities (Discontinued) | Equity - 875,112 0.001% Compulsory Convertible Preference shares - 870,000 | 167,898 |
| HSBC Professional Services (India) Private Limited | Providing internal audit services to Group companies | 4,838 | 219,233 |
| HSBC Securities and Capital Markets (India) Private Limited | Stock broking and corporate finance & advisory | Equity - 4,701,139 Preference -250,000 | 6,199,900 |
| HSBC Software Development (India) Private Limited | Software design, development and maintenance | 327,264 | 33,060,244 |
| Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited | Life insurance | 9,500,000 | 116,550,708 |

* As stated in the accounting balance sheet of the legal entity as at 31 March 2017

Note 1: The Bank does not hold any stake in the total equity of the entities mentioned above with the exception of HSBC Professional Services (India) Private Limited.

Note 2: Since the Bank does not hold any stake in the total equity of the entities, the same have not been considered for any regulatory treatment.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

2 Capital Adequacy & Structure

a. Capital Adequacy

The Bank's capital management framework is shaped by its structure, business model and strategic direction. The Bank carefully assesses its growth opportunities relative to the capital available to support them, particularly in light of the economic environment and tightening of regulations around capital requirements. The Bank's Executive Committee ('EXCO'), Risk Management Meeting and Asset-Liability Committee ('ALCO') maintains an active oversight over the Capital and Risk Management framework.

Under Pillar 1 of the RBI guidelines on Basel III, the Bank currently follows Standardised Approach for Credit Risk, Standardised Duration Approach for Market Risk and Basic Indicator Approach for Operational risk capital charge for computation and reporting capital adequacy locally to RBI. Further, the Bank has a comprehensive Internal Capital Adequacy Assessment Process ('ICAAP'), which covers the capital management policy of the Bank, sets the process for assessment of the adequacy of capital to meet regulatory requirements, support current and future activities and meet the Pillar I and material Pillar II risks to which the bank is exposed to. The ICAAP also involves stress testing of extreme but plausible scenarios to assess the Bank's resilience to adverse economic or political developments and resultant impact on the Bank's risk profile and capital position for current and future periods. This ensures that the bank has robust, forward looking capital planning processes that account for unique and systemic risks. Further, the bank has put in place stringent risk appetite measures as per revised RBI guidelines on Prompt Corrective Action. In addition to the above, the Bank is also subject to Capital Buffers as prescribed by RBI from time to time.

As per the transitional arrangement, at 31 March 2018, the Bank is required to maintain minimum capital requirement including capital buffers as per the table below:

| Regulatory Minimum in % as per RBI guidelines | As at 31 March 2018 |
|--|---------------------|
| Common Equity Tier I (CET1)(i) | 5.50% |
| Capital Conservation Buffer (CCB) (ii) – (Refer note I) | 1.87% |
| Counter-cyclical Buffer (CCCB) (iii) –(Refer note II) | – |
| Domestically Systemically Important Bank (D-SIB) (iv) (Refer note III) | 1.49% |
| Minimum Common Equity Tier I (i+ii+iii+iv) | 8.86% |
| Minimum Tier I Capital | 10.36% |
| Total Minimum Capital Adequacy Ratio | 12.36% |

Notes:

- I. The CCB is designed to ensure that banks build up capital buffers during normal times, which can be drawn down during a stressed period. Banks in India are required to maintain a capital conservation buffer of 2.5%, comprised of CET1 capital, over and above the regulatory minimum capital requirement. The CCB has been implemented w.e.f 31 March 2016 starting with 0.625% in 2016, increasing in a phased-in manner and reaching 2.5% by 31 March 2019.
- II. RBI issued guidelines on CCCB framework for banks in India in February 2015. The CCCB may vary from 0 to 2.5% of total RWA and the decision would normally be pre-announced with a lead time of 4 quarters. The activation of CCCB will depend upon Credit to GDP gap in India (difference between Credit to GDP ratio and the long-term trend value of such ratio of any point in time) along with supplementary indicators such as Credit-Deposit ratio for a moving period of 3 years, industry outlook assessment index and interest coverage ratio. As stated by RBI in First Bi-monthly Monetary Policy Statement, 2017-18 issued on 6 April 2017, a review of CCCB indicators was carried out by the RBI and it has been decided that it is not necessary to activate CCCB in India. There are no further updates till date from RBI.
- III. The Reserve Bank of India (RBI) released the framework on D-SIB requirements for banks operating in India in July 2014. Banks may become systemically important due to their size, cross-jurisdictional activity, complexity, interconnectedness and lack of substitutability. As per the RBI guidelines, for a foreign bank having branch presence in India (such as the Bank) which is classified as Globally Systemically Important Bank (G-SIB) by Financial Stability Board (FSB), has to maintain additional CET1 capital surcharge in India as applicable to it as a G-SIB, proportionate to its Risk Weighted Assets (RWAs) in India. This requirement has been implemented from 31 March 2016 in phased-in manner, to become fully effective from 31 March 2019. Accordingly 1.49% had been added to minimum requirement towards D-SIB.

The Bank continues to monitor developments and believe that current robust capital adequacy position means the bank is well placed for continuing compliance with the Basel III framework.

b. Capital Structure

(i) Composition of Tier 1 capital for the bank

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Capital | 44,991,660 | 44,991,660 |
| Eligible Reserves (Note 1) | 142,832,462 | 136,978,630 |
| Less: Deductions from Tier I Capital | (91,007) | (367,615) |
| – Charge for Credit enhancement on Securitisation deal | – | – |
| – Intangible Assets Deferred Tax Asset ('DTA') (Note 2) | – | – |
| – Investment in subsidiaries in India | (35) | (75) |
| – Debit Value Adjustments (DVA) | (90,972) | (308,950) |
| – Defined Benefit Pension Fund Asset | – | (58,590) |
| Tier I Capital | 187,733,115 | 181,602,675 |
| Of Which Common Equity Tier I Capital | 187,733,115 | 181,602,675 |
| Additional Tier I Capital | – | – |
| Total Tier I Capital | 187,733,115 | 181,602,675 |

Notes:

1 As per RBI guidelines as on 1 March 2016, DTA which was deducted from CET1 capital, can be recognised in the CET1 with a limit of 10% of net CET1 (after deducting DTA). Accordingly DTA of Rs.5,026,169 ('000) (previous year: Rs. 6,221,236 ('000s)) is not deducted.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

2 Capital Adequacy & Structure (Continued)

b. Capital Structure (Continued)

(ii) Tier 2 capital for the bank

(Rs. '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------------------|---------------------|---------------------|
| General Loss Provisions | 4,738,207 | 4,740,654 |
| Other Eligible Reserves | 2,251,944 | 2,550,726 |
| Total Tier II Capital (Note 1) | 6,990,151 | 7,291,380 |

Note 1: There is no debt capital instrument and subordinated debt outstanding as at 31 March 2018 (previous year : Nil) included in Tier II Capital.

(iii) Capital requirements for Credit Risk, Market Risk and Operational Risk

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|----------------------|----------------------|
| I. Capital required for Credit Risk | 95,410,876 | 85,713,970 |
| – For portfolios subject to Standardised approach | 95,410,876 | 85,713,970 |
| II. Capital required for Market Risk (Standard Duration Approach) | 20,007,563 | 16,964,723 |
| – Interest rate risk | 16,433,514 | 14,050,319 |
| – Foreign exchange risk | 1,112,400 | 1,029,873 |
| – Equity risk | 336,166 | 247,991 |
| – Securitisation exposure | 2,125,483 | 1,636,540 |
| III. Capital required for Operational Risk (Basic Indicator Approach) | 14,814,626 | 12,529,353 |
| Total capital requirement (I + II + III) | 130,233,065 | 115,208,046 |
| Total capital funds of the Bank | 194,723,266 | 188,894,055 |
| Total risk weighted assets | 1,053,665,571 | 1,006,795,865 |
| Total capital ratio | 18.48% | 18.76% |
| Common Equity Tier I Capital Ratio | 17.82% | 18.04% |
| Tier I capital ratio | 17.82% | 18.04% |

(iv) Capital adequacy ratio for consolidated entity (the Bank and HIFSL)

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|-----------------------------------|---------------------|---------------------|
| Consolidated Total Capital Ratio | 18.77% | 19.05% |
| Consolidated Tier I Capital Ratio | 18.11% | 18.33% |

3 Credit risk

a. General

Credit Risk is the risk of financial loss if a customer or counterparty fails to meet an obligation under a contract. It arises principally from direct lending, trade finance, marked-to-market exposure from derivative contracts and certain off-balance sheet products such as guarantees and from the Bank's holdings of assets in the form of debt securities.

The principal objectives of our credit risk management function are:

- to maintain a strong culture of responsible lending, and a robust credit risk policy and control framework;
- to both partner and challenge our businesses in defining, implementing and continually re-evaluating our credit risk appetite under actual and stress scenario conditions; and
- to ensure there is independent, expert scrutiny of credit risks, their costs and their mitigation.

Strategy and Processes

HSBC Holdings plc formulates high-level risk management policies for the HSBC Group entities worldwide. The Bank has also formulated local credit guidelines consistent with HSBC policy and RBI guidelines. The Bank's risk management policies and procedures are subject to a high degree of oversight and guidance to ensure that all types of risk are systematically identified, measured, analyzed and actively managed. The Bank remains a full service bank, servicing all major business groups- Global Banking and Markets (GBM), Commercial Banking (CMB) and Retail Banking and Wealth Management (RBWM).

The Bank has standards, policies and procedures dedicated to the sanctioning, monitoring and management of various risks, which include the following:

- The Board of The Hongkong and Shanghai Banking Corporation Limited in Hongkong SAR (HBAP) has established the India Executive Committee (EXCO) to assist the Board in the running of the Bank. The EXCO is authorized to exercise all the powers, authorities and discretions of the HBAP on the management and day to day running of the Bank, in accordance with the policies and directions set by the Board from time to time. EXCO approves all the policies including credit policies. A Risk Management Meeting (RMM) consisting of senior executives, reviews overall portfolio risks and key risks faced by the bank in India on a monthly basis.
- A Wholesale Credit and Market Risk Management (WMR) unit independent of business with a matrix of delegated approval authorities, undertaking independent reviews and objective assessment of the credit risk for all customers. All large value proposals will be tabled and approved by the Credit Committee (CC). The WMR function has the responsibility of setting and managing strategy, policy, appetite, expectations and standards for wholesale credit and market risk.
- The RBWM Risk function is responsible for monitoring the quality of the Retail Banking and Wealth Management (RBWM) lending portfolio. For retail lending, INM has developed credit application scorecards, which make use of statistical models & historical data to scientifically assess the borrowers. This may also be supplemented with judgmental lending as appropriate. Policy rules are built into the system to enable online checks. The Bank also deploys other tools like external verifications, negative customer database search & most importantly credit bureau checks through the Credit Information Bureau (India) Limited (CIBIL). The judgmental aspect also tries to identify the financial strength, ability and intentions of borrowers for repayment.
- Starting 1 Jan 2017, First Line Of Defence (FLOD) activities of Underwriting and Collections team have been merged into a new unit called Credit Control Services (CCS) which at an entity level reports into the RBWM Chief Operating Office and functionally into the Regional CCS structure. FLOD underwriting decisions cases within the approved policy parameters whereas exceptions / deviation proposals are approved by the RBWM Risk Second Line of Defense (SLOD) underwriting team.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

3 Credit risk (Continued)

a. General (Continued)

Strategy and Processes (Continued)

- For retail risk, the INM RBWM risk and Acquisition and Account Risk Management Team reviews and communicates the various internal risk policies. The RRP (Risk reward program) defines the product parameters for RBWM.
- A robust framework for Risk Appetite Statements (RAS) and Risk Tolerance triggers for all material risks. The Risk Management committee reviews and regularly monitors the compliance with RAS. The Bank has stipulated Credit Risk Appetite and tolerance triggers for asset quality, impairments, risk weighted assets, risk adjusted returns and concentration risks.
- Designing of comprehensive credit risk policies for management of Exposure norms and Country Risk Plan. These policies delineates the Bank's risk appetite and maximum permissible exposures to individual customers, customer groups, industries, sensitive sectors and other forms of credit risk concentrations.
- The bank also has comprehensive policies for valuation, end use monitoring, real estate exposures, management of intra-group exposures, provisioning, distressed assets and recovery and sale of NPA.
- Sustainability risk policies to ensure sustainable financing in accordance with the group guidelines.
- Stress Testing Policy & Framework for rigorous risk specific and Enterprise-wide stress testing and reporting.
- Managing exposures to debt securities by establishing controls in respect of the liquidity of securities held for trading and setting issuer limits for financial investments. Separate portfolio limits are established for asset-backed securities and similar instruments.
- Controlling of cross-border exposures to manage country and cross-border risk through the imposition of country limits with sub-limits by maturity and type of business.
- Maintaining and developing HSBC's risk rating framework and systems to classify exposures meaningfully and facilitate focused management of the risks involved. Rating methodologies are based upon a wide range of financial analytics together with market data-based tools, which are core inputs to the assessment of customer risk. For larger facilities, while full use is made of automated risk rating processes, the ultimate responsibility for setting risk ratings rests with the final approving executive. Risk grades are reviewed frequently and amendments, where necessary, are implemented promptly.

Structure and Organisation

The Risk function is responsible for the quality and performance of its credit portfolios and for monitoring and controlling all credit risks in its portfolios.

Credit underwriting is processed at different levels (country, region, Group) depending on size and complexity of proposals and by different teams (F.Is / Corporate / Trade / Cross-Border Approvals). Credit approval authorities are delegated from the Chief Risk Officer at the Regional Head Office in Hong Kong to the CEO, India and the CRO, India. The CRO in India maintains a functional reporting line to the CRO in Hong Kong. The limit of authorities for credit limits to Head WMR and WMR executives including LMU will be delegated by CRO post concurrence by EXCO. For Retail, the ASP Head of RBWM Risk delegates lending authority to the India RBWM Risk Head who, in turn, delegates the lending authority to underwriters in RBWM Risk and CCS. For certain customer types, the approval is granted either ASP Risk/ Group Risk basis the recommendation of India WMR. Relationship management of problem accounts or downgrades in certain internal ratings are transferred to LMU (Loan Management Unit) within Risk.

Scope and nature of risk reporting, measurement, monitoring and mitigation

The Bank manages and directs credit risk management systems initiatives. HSBC has constructed a centralised database covering substantially all of the Group's direct lending exposures, to deliver an increasingly granular level of management reporting.

The Bank performs regular reporting on its credit risk portfolio (wholesale & retail), to include information on large credit exposures, concentrations, industry exposures, levels of impairment provisioning, delinquencies, LTVs and country exposures to various internal governance forums. The analysis of the portfolio is also presented to the RMM monthly.

Non-performing advances

Non-performing advances are identified by periodic appraisals of the portfolio by management or in accordance with RBI guidelines, whichever is earlier.

Specific provisions are made on a case by case basis based on management's assessment of the degree of impairment of the advances (including mortgage loans but excluding other homogeneous retail loans), subject to the minimum provisioning levels prescribed by the RBI. Where there is no longer any realistic prospect of recovery, the outstanding advance is written off.

Special attention is paid to high risk exposures, which are subject to more frequent and intensive review and reporting, in order to accelerate remedial action. The bank engages with customers closely to work out of distress situations.

Subject to the minimum provisioning levels prescribed by the RBI, the provision on homogeneous unsecured loans relating to retail business is assessed on a portfolio basis using the historical loss and/or net flow rate method.

b. Quantitative disclosures for portfolios under the standardised approach

(i) Total gross credit risk exposures by geography

(Rs '000)

| | Fund based ^{Note 1} | Non fund based ^{Note 2} | As at 31 March 2018 Total |
|--------------|------------------------------|----------------------------------|------------------------------|
| Overseas | – | – | – |
| Domestic | 804,597,753 | 445,507,260 | 1,250,105,013 |
| Total | 804,597,753 | 445,507,260 | 1,250,105,013 |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

3 Credit risk (Continued)

b. Quantitative disclosures for portfolios under the standardized approach (Continued)

(Rs '000)

| | Fund based ^{Note 1} | Non fund based ^{Note 2} | As at 31 March 2017 Total |
|--------------|------------------------------|----------------------------------|------------------------------|
| Overseas | - | - | - |
| Domestic | 712,688,346 | 389,479,252 | 1,102,167,598 |
| Total | 712,688,346 | 389,479,252 | 1,102,167,598 |

Note 1: Amount represents funded exposure before credit risk mitigants.

Note 2: Amount represents non-funded exposure after applying credit conversion factor and before credit risk mitigants.

(ii) *Industry type distribution of exposures as at 31 March 2018*

(Rs '000)

| Industry | Funded | Non Funded | Total |
|---|--------------------|--------------------|----------------------|
| Mining and Quarrying | - | 29,794 | 29,794 |
| Food Processing | 11,201,450 | 1,726,106 | 12,927,556 |
| Beverages (excluding Tea & Coffee) and Tobacco | 6,758,661 | 2,468,667 | 9,227,328 |
| Textiles | 6,400,216 | 2,341,659 | 8,741,875 |
| Leather and Leather products | 23,577 | 32 | 23,609 |
| Wood and Wood Products | 925,000 | 13,065 | 938,065 |
| Paper and Paper Products | 6,579,068 | 3,307,685 | 9,886,753 |
| Petroleum (non-infra), Coal Products (non-mining) and Nuclear Fuels | 28,070 | 2,270,517 | 2,298,587 |
| Chemicals and Chemical Products (Dyes, Paints, etc.) | 54,283,797 | 34,722,247 | 89,006,044 |
| Rubber, Plastic and their Products | 8,775,513 | 3,248,206 | 12,023,719 |
| Glass & Glassware | 288,806 | 791,028 | 1,079,834 |
| Cement and Cement Products | 1,409,744 | 845,168 | 2,254,912 |
| Basic Metal and Metal Products | 12,222,305 | 4,724,778 | 16,947,083 |
| All Engineering | 47,458,187 | 52,262,867 | 99,721,054 |
| Vehicles, Vehicle Parts and Transport Equipments | 20,382,224 | 15,029,002 | 35,411,226 |
| Gems and Jewellery | 42,145 | 2,656 | 44,801 |
| Construction | 883,452 | 1,019,976 | 1,903,428 |
| Infrastructure | 26,364,965 | 58,313,307 | 84,678,272 |
| NBFCs and trading | 87,182,367 | 19,031,136 | 106,213,503 |
| Banking and finance | 173,283,686 | 82,982,937 | 256,266,623 |
| Computer Software | 956,490 | 10,016,378 | 10,972,868 |
| Professional Services | 17,347,536 | 84,764,454 | 102,111,990 |
| Commercial Real Estate | 81,102,217 | 1,108,527 | 82,210,744 |
| Other Industries | 229,107,271 | 51,887,096 | 280,994,367 |
| Retail | 11,591,006 | 12,599,972 | 24,190,978 |
| Total | 804,597,753 | 445,507,260 | 1,250,105,013 |

Industry type distribution of exposures as at 31 March 2017

(Rs '000)

| Industry | Fund based | Non fund based | Total |
|------------------------------------|--------------------|--------------------|----------------------|
| Mining and Quarrying | 25,944 | 60,794 | 86,738 |
| Food Processing | 7,545,710 | 2,676,142 | 10,221,852 |
| Beverages and Tobacco | 12,957,625 | 2,484,445 | 15,442,070 |
| Textiles | 4,380,496 | 1,969,225 | 6,349,721 |
| Leather and Leather products | 81 | 32 | 113 |
| Wood and Wood Products | - | 565 | 565 |
| Paper and Paper Products | 3,357,228 | 253,102 | 3,610,330 |
| Petroleum | 2,841 | 12,306,680 | 12,309,521 |
| Chemicals and Chemical Products | 53,084,716 | 28,302,365 | 81,387,081 |
| Rubber, Plastic and their Products | 6,095,565 | 2,316,188 | 8,411,753 |
| Glass & Glassware | 1,154,990 | 261,659 | 1,416,649 |
| Cement and Cement Products | 658,686 | 436,909 | 1,095,595 |
| Basic Metal and Metal Products | 13,856,242 | 6,640,099 | 20,496,341 |
| All Engineering | 33,622,683 | 34,695,034 | 68,317,717 |
| Vehicles and Transport Equipments | 17,931,230 | 15,152,775 | 33,084,005 |
| Gems and Jewellery | 129,389 | 1,167 | 130,556 |
| Construction | 408,168 | 924,062 | 1,332,230 |
| Infrastructure | 25,016,799 | 56,646,113 | 81,662,912 |
| NBFCs and trading | 54,404,373 | 21,759,810 | 76,164,183 |
| Banking and finance | 154,014,190 | 72,354,814 | 226,369,004 |
| Computer Software | 1,205,976 | 9,599,388 | 10,805,364 |
| Professional Services | 16,521,722 | 73,316,703 | 89,838,425 |
| Other Industries | 224,907,515 | 37,888,651 | 262,796,166 |
| Retail | 81,406,177 | 9,432,530 | 90,838,707 |
| Total | 712,688,346 | 389,479,252 | 1,102,167,598 |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

3 Credit risk (Continued)

b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(iii) *Residual contractual maturity breakdown of total assets*

| | As at 31 March 2018 | As at 31 March 2017 |
|----------------------------------|----------------------|----------------------|
| 1 day | 189,809,898 | 270,448,932 |
| 2 to 7 days | 130,902,398 | 58,560,210 |
| 8 to 14 days | 84,069,239 | 22,707,296 |
| 15 to 28 days | 151,878,927 | 68,843,612 |
| 29 days & up to 3 months | 127,039,209 | 119,745,859 |
| Over 3 months and up to 6 months | 87,888,779 | 53,267,942 |
| Over 6 months and up to 1 year | 94,665,263 | 82,260,552 |
| Over 1 year and up to 3 years | 167,368,038 | 243,611,801 |
| Over 3 years and up to 5 years | 133,530,064 | 201,520,182 |
| Over 5 years | 277,096,065 | 183,785,758 |
| Total | 1,444,247,881 | 1,304,752,144 |

(iv) *Amount of Non-Performing Assets (NPAs) (Gross)*

| | As at 31 March 2018 | As at 31 March 2017 |
|--------------|---------------------|---------------------|
| Substandard | 1,472,645 | 4,091,934 |
| Doubtful 1 | 3,414,135 | 849,102 |
| Doubtful 2 | 1,072,635 | 719,068 |
| Doubtful 3 | 2,343,406 | 2,358,408 |
| Loss | 939,842 | 951,239 |
| Total | 9,242,663 | 8,969,751 |

(v) *Net NPAs*

The net NPAs are Rs. 1,440 million (previous year ended March 2017, Rs. 2,040 million). Please see table (vii) below.

(vi) *NPA ratios*

| | As at 31 March 2018 | As at 31 March 2017 |
|------------------------------|---------------------|---------------------|
| Gross NPAs to gross advances | 1.77% | 1.91% |
| Net NPAs to net advances | 0.28% | 0.44% |

(vii) *Movement of NPAs*

| | As at 31 March 2018 | | |
|------------------------------------|---------------------|------------------|------------------|
| | Gross NPA's | Provision | Net NPA |
| Opening balance as at 1 April 2017 | 8,969,751 | 6,929,968 | 2,039,783 |
| Additions during the period | 3,385,256 | 1,408,264 | 1,976,992 |
| Reductions during the period | (3,112,344) | (535,670) | (2,576,674) |
| Closing balance as at 31 March 18 | 9,242,663 | 7,802,562 | 1,440,101 |

(Rs'000)

| | As at 31 March 2017 | | |
|-------------------------------------|---------------------|------------------|------------------|
| | Gross NPA's | Provision | Net NPA |
| Opening balance as at 1 April 2016 | 8,357,860 | 6,244,737 | 2,113,123 |
| Additions during the period | 5,608,391 | 3,137,287 | 2,471,104 |
| Reductions during the period | (4,996,500) | (2,452,056) | (2,544,444) |
| Closing balance as at 31 March 2017 | 8,969,751 | 6,929,968 | 2,039,783 |

(viii) *General Provisions*

General provisions comprises of provision towards standard assets and Unhedged Foreign Currency Exposure (UFCE) in accordance with RBI Master Circular RBI/2013-14/448 DBOD.No.BP.BC. 85 /21.06.200/2013-14 dated 15 January 2014.

(ix) *Non-performing investments*

Non-performing investments as at 31 March 2018 are Rs. 2 (previous year 31 March 2017 Rs. 2). This represents 2 preference share investments which have each been written down to Rs.1.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

3 Credit risk (Continued)

b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(x) *Movement of provisions for depreciation on investments*

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---|---------------------|---------------------|
| Opening balance | 359,977 | 389 |
| Provisions during the year | 702,107 | 359,588 |
| Write offs during the year | – | – |
| Write back of excess provisions during the year | – | – |
| Closing balance | 1,062,084 | 359,977 |

(xi) *Classification (by major industry) of NPA, Provision, past due loans and Specific Provision and Write off during the year As at 31 March 2018*

(Rs '000)

| | NPA | Past Due Loans | Provision | Specific Provision during the year | Write off during the year |
|-------------------------------------|------------------|------------------|------------------|------------------------------------|---------------------------|
| 1. Agriculture | – | 13,101 | – | – | – |
| 1.1 Direct Agriculture | – | – | – | – | – |
| 1.2 Indirect Agriculture | – | 13,101 | – | – | – |
| 2. Advances to Industries sector | 4,040,683 | 4,428,382 | 4,048,697 | 736,156 | 0 |
| of which: | | | | | |
| 2.1 Chemicals and Chemical Products | 141,606 | 3,340,109 | – | – | – |
| 2.2 All Engineering | 104,916 | 408,211 | 104,916 | – | – |
| 2.3 Infrastructure | 433,683 | 31,087 | 436,755 | – | – |
| 3. Services | 2,364,369 | 155,969 | 2,319,104 | 141,315 | 982 |
| of which: | | | | | |
| 3.1 Trade | 1,898,170 | – | 1,852,898 | 134,436 | – |
| 3.2 Commercial Real Estate | 53,978 | – | 54,148 | – | – |
| 3.3 NBFC | 120,254 | – | – | – | – |
| 4. Retail | 2,837,611 | 2,241,323 | 1,434,761 | 530,794 | 658,634 |
| Total | 9,242,663 | 6,838,775 | 7,802,562 | 1,408,264 | 659,616 |

As at 31 March 2017

(Rs '000)

| | NPA | Past Due Loans | Provision | Specific Provision during the year | Write off during the year |
|----------------------------------|------------------|------------------|------------------|------------------------------------|---------------------------|
| 1. Agriculture | – | – | – | – | – |
| 1.1 Direct Agriculture | – | – | – | – | – |
| 1.2 Indirect Agriculture | – | – | – | – | – |
| 2. Advances to Industries sector | 3,977,569 | 1,767,688 | 3,337,179 | 2,519,205 | 837,479 |
| of which: | | | | | |
| 2.1 Glass & Glassware | – | – | – | 266,592 | 837,479 |
| 2.2 Infrastructure | 433,947 | 45,792 | 436,755 | – | – |
| 2.3 Paper and Paper products | 2,830,647 | 2,443 | 2,187,943 | 2,218,446 | – |
| 3. Services | 2,236,425 | 104,843 | 2,232,399 | 213,038 | – |
| of which: | | | | | |
| 3.1 Trade | 1,764,360 | 12,278 | 1,765,690 | 26,696 | – |
| 3.2 Computer Software | 221,503 | – | 221,501 | 4,338 | – |
| 3.3 NBFC | 120,254 | – | 120,223 | 4,503 | – |
| 4. Retail | 2,755,757 | 2,261,747 | 1,360,390 | 405,044 | 557,428 |
| Total | 8,969,751 | 4,134,278 | 6,929,968 | 3,137,287 | 1,394,907 |

(xii) *Write offs and recoveries directly booked to income statement.*

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|------------|---------------------|---------------------|
| Write offs | 578,034 | 533,741 |
| Recoveries | 262,249 | 191,614 |
| | 840,283 | 725,355 |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

3 Credit risk (Continued)

b. Quantitative disclosures for portfolios under the standardised approach (Continued)

(xiii) Ageing of past due loans

(Rs '000)

| | As at 31 March 2018 | As at 31 March 2017 |
|---------------------------|---------------------|---------------------|
| Overdue less than 30 days | 6,063,566 | 3,413,823 |
| Overdue for 30 to 60 days | 581,539 | 488,014 |
| Overdue for 60 to 90 days | 193,670 | 232,441 |
| | 6,838,775 | 4,134,278 |

(xiv) Amount of NPAs and past due loans by significant geographic areas

As at 31 March 2018

(Rs '000)

| | NPA | Past Due Loans |
|----------|------------------|------------------|
| Overseas | – | – |
| Domestic | 9,242,663 | 6,838,775 |
| Total | 9,242,663 | 6,838,775 |

As at 31 March 2017

(Rs '000)

| | NPA | Past Due Loans |
|----------|------------------|------------------|
| Overseas | – | – |
| Domestic | 8,969,751 | 4,134,278 |
| Total | 8,969,751 | 4,134,278 |

4. Disclosures for portfolios under the standardised approach

The Bank uses the following External Credit Assessment Institutions (ECAIs) approved by RBI to calculate its capital adequacy requirements under the standardised approach to credit risk for Corporate, Bank and Sovereign counterparties.

Domestic ECAIs for external ratings of Indian Corporates:

- Credit Analysis and Research Limited (CARE)
- CRISIL Limited
- India Ratings and Research Private Limited (FITCH)
- ICRA Limited
- Brickwork Ratings India Pvt Limited
- SMERA Ratings Limited (SMERA)
- Informeries

The Bank used the ratings issued by the ECAIs (for both long term and short term facilities) to risk weight both funded as well as non-funded exposures to corporate customers.

The process used by the Bank to transfer public issue ratings onto comparable assets in the banking book is in line with RBI Master Circular on Basel-III Capital Regulations dated 01 July 2015.

The mapping of external credit ratings and risk weights for corporate exposures is provided in the grids below:

Risk weight mapping of Long term and short term corporate ratings

| Long Term Ratings of all ECAIs | Risk weights |
|--------------------------------|--------------|
| AAA | 20% |
| AA | 30% |
| A | 50% |
| BBB | 100% |
| BB & Below | 150% |
| Unrated | 100% |

| Short Term Ratings | | | | | | Risk weights |
|--------------------|-------------|------------|-----------|---------------|-----------|--------------|
| CARE | CRISIL | FITCH | ICRA | BRICKWORK | SMERA | |
| CARE A1 + | CRISIL A1 + | FITCH A1 + | ICRA A1 + | BRICKWORK A1+ | SMERA A1+ | 20% |
| CARE A1 | CRISIL A1 | FITCH A1 | ICRA A1 | BRICKWORK A1 | SMERA A1 | 30% |
| CARE A2 | CRISIL A2 | FITCH A2 | ICRA A2 | BRICKWORK A2 | SMERA A2 | 50% |
| CARE A3 | CRISIL A3 | FITCH A3 | ICRA A3 | BRICKWORK A3 | SMERA A3 | 100% |
| CARE A4 | CRISIL A4 | FITCH A4 | ICRA A4 | BRICKWORK A4 | SMERA A4 | 150% |
| CARE D | CRISIL D | FITCH D | ICRA D | BRICKWORK D | SMERA D | 150% |
| Unrated | Unrated | Unrated | Unrated | Unrated | Unrated | 100% |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

4 Disclosures for portfolios under the standardised approach (Continued)

In August 2016, RBI issued guidelines for revising the risk weights for unrated exposures to Corporates, AFCs, and NBFC-IFCs having aggregate exposure from banking system > INR 200 crore to 150% from 100% w.e.f 30 June 2017. These guidelines are kept on hold by RBI till March 19 quarter. Further, for exposures to Corporates, AFCs and NBFC-IFCs having aggregate exposure to banking system > INR 100 crores which are currently rated but becomes unrated subsequently, the risk weights need to be increased to 150% with immediate effect.

The claims on banks incorporated in India and foreign banks branches in India, excluding investment in equity shares and other instruments eligible for capital status (*Investments referred to in paragraph 5.6.1 (i) & (ii) of RBI Master circular on Basel-III Capital Regulations dated 01 July 2015*), are risk weighted as shown below:

| Claims on Banks Incorporated in India and Foreign Bank Branches in India Level of Common Equity Tier 1 capital (CET1) including applicable capital conservation buffer (CCB) (%) of the investee bank (where applicable) | Risk Weights% | |
|---|-----------------|-------------|
| | Scheduled Banks | Other Banks |
| Applicable Minimum CET1 + Applicable CCB and above | 20% | 100% |
| Applicable Minimum CET1 + CCB = 75% and <100% of applicable CCB | 50% | 150% |
| Applicable Minimum CET1 + CCB = 50% and <75% of applicable CCB | 100% | 250% |
| Applicable Minimum CET1 + CCB = 0% and <50% of applicable CCB | 150% | 350% |
| Minimum CET1 less than applicable minimum | 625% | 625% |

International ECAs for external ratings of Foreign Banks, Foreign Sovereigns, Foreign Public Sector Entities and Non-Resident Corporates:

- Fitch Ratings;
- Moody's; and
- Standard & Poor's Ratings Services (S&P)

The process used by the Bank to transfer public issue ratings onto comparable assets in the banking book is in line with RBI Guidelines. The mapping of external credit ratings and risk weights for the above entities are provided in the grids below:

Risk weight mapping of foreign banks

| | | | | | | |
|----------------------------------|-----------|-----|-----|---------|---------|---------|
| S&P and Fitch ratings | AAA to AA | A | BBB | BB to B | Below B | Unrated |
| Moody's rating | Aaa to Aa | A | Baa | Ba to B | Below B | Unrated |
| Risk weight | 20% | 50% | 50% | 100% | 150% | 50% |

Risk weight mapping of foreign sovereigns / foreign central banks

| | | | | | | |
|----------------------------------|-----------|-----|-----|---------|---------|---------|
| S&P and Fitch ratings | AAA to AA | A | BBB | BB to B | Below B | Unrated |
| Moody's rating | Aaa to Aa | A | Baa | Ba to B | Below B | Unrated |
| Risk weight | 0% | 20% | 50% | 100% | 150% | 100% |

Risk weight mapping of foreign public sector entities

| | | | | | |
|----------------------------------|-----------|-----|-----------|----------|---------|
| S&P and Fitch ratings | AAA to AA | A | BBB | Below BB | Unrated |
| Moody's rating | Aaa to Aa | A | Baa to Ba | Below Ba | Unrated |
| Risk weight | 20% | 50% | 100% | 150% | 100% |

Risk weight mapping of non-resident corporates

| | | | | | |
|----------------------------------|-----------|-----|-----------|----------|---------|
| S&P and Fitch ratings | AAA to AA | A | BBB | Below BB | Unrated |
| Moody's rating | Aaa to Aa | A | Baa to Ba | Below Ba | Unrated |
| Risk weight | 20% | 50% | 100% | 150% | 100% |

5. Policy for Collateral Valuation and Management

The Bank has policies and manuals for collateral management and credit risk mitigation techniques, which include among other aspects guidelines on acceptable types of collateral, ongoing monitoring of collateral including the frequency and basis of valuation and application of credit risk mitigation techniques.

The Bank's approach when granting credit facilities is to do so on the basis of capacity to repay rather than placing primary reliance on credit risk mitigants. Depending on a customer's standing and the type of product, facilities may be provided unsecured. Mitigation of credit risk is a key aspect of effective risk management for the bank.

Where credit risk mitigation is available in the form of an eligible guarantee, the exposure is divided into covered and uncovered portions. The covered portion, which is determined after applying an appropriate 'haircut' for currency and maturity mismatch to the amount of the protection provided, attracts the risk weight of the protection provider. The uncovered portion attracts the risk weight of the obligor.

All deeds of ownership/titles related to collateral are held in physical custody under control of executives independent of the business.

Valuation strategies are established to monitor collateral mitigants to ensure that they will continue to provide the anticipated secure secondary repayment source. For mortgages, the credit policy clearly outlines the acceptable Loan to value ratio (LVR) for different types of properties. The maximum LVR offered to customers has been capped at 80% for loans upto INR 7.5 Mn and 75% for loans greater than INR 7.5 Mn. The valuation of property is initiated through a bank-empanelled valuer who is an expert on the subject matter. Additionally, as per the Bank's Risk Valuation Policy, in some cases where real estate is held as a security, dual valuations are initiated in order to have the benefit of a second opinion on the mortgaged property. Retail risk has a board-approved valuation policy which includes conditions when dual valuation is done. The disbursal of the loan is handled through an empanelled lawyer who in exchange collects the security documents from the borrower. The property documents thus collected are stored in central archives in a secure manner.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

5. Policy for Collateral Valuation and Management (Continued)

An in-house Property Price Index (PPI) has been developed which is used to measure the actual LVR of the properties financed by the Bank. The methodology for PPI development has been approved by Retail Risk and refreshed every 6 months. However, should a loan become a non-performing asset (NPA), a fresh valuation is initiated through the bank-empanelled valuer and the provisions applicable are calculated accordingly.

Main Types of Collateral taken by the Bank

As stipulated by the RBI guidelines, the Bank uses the comprehensive approach for collateral valuation for RWA computation. Under this approach, the Bank reduces its credit exposure to counterparty when calculating its capital requirements to the extent of risk mitigation provided by the eligible collateral as specified in the Basel III guidelines. The Bank adjusts the value of any collateral received to adjust for possible future fluctuations in the value of the collateral in line with the requirements specified by RBI guidelines. These adjustments, also referred to as 'haircuts', to produce volatility-adjusted amounts for collateral, are reduced from the exposure to compute the capital charge based on the applicable risk weights. The Bank reckons the permitted credit risk mitigants for obtaining capital relief only when the credit risk mitigant fulfills the conditions stipulated for eligibility and legal certainty by RBI in its guidelines on Basel III.

The main types of recognised collateral taken by the Bank appear in the list of eligible financial collaterals advised in RBI Master circular on Basel III Capital Regulations issued in July 2015, and include (but are not limited to) cash on deposits, equities listed in a main index and/or a recognised exchange, units or shares in collective investment schemes and various recognised debt securities. Further the main types of recognised collateral taken by the Bank for mortgages include plots of land, ready possession and under construction properties.

Main Types of Guarantor Counterparty and their Creditworthiness

As stated in Section 7.5.6 of the RBI's Master circular on Basel-III guidelines, certain guarantees are recognised for credit risk mitigation purposes. Where guarantees are direct, explicit, irrevocable, unconditional and meeting all operating guidelines prescribed by RBI, the Bank may take account of such credit protection in calculating capital requirements. The main types of guarantees are from Sovereigns, sovereign entities (including Bank for International Settlements (BIS), International Monetary Fund (IMF), European Central Bank and European Community as well as those Multilateral Development Banks (MDBs) referred to in paragraph 5.5 of the RBI's Master circular on Basel-III guidelines, Export Credit Guarantee Corporation of India Ltd (ECGC) and Credit Guarantee Fund Trust for Micro and Small Enterprises (CGTSE), Credit Guarantee Fund Trust for Low Income Housing (CRGF/TLIH), banks and primary dealers with a lower risk weight than the counterparty. Other entities that are externally rated are also eligible guarantors, except when credit protection is provided to a securitisation exposure. This would include credit protection provided by parent, subsidiary and affiliate companies when they have a lower risk weight than the obligor.

Information about (Market or Credit) Risk Concentrations within the mitigation taken

The quantum of the credit portfolio which benefits from financial collaterals and/or guarantees as credit risk mitigants is an insignificant portion of the customer advances of the Bank. Therefore the credit and/or market concentration risks are not material.

The total exposure (including non-funded post Credit Conversion Factors) that is covered by eligible financial collateral, after the application of haircuts is Rs. 42,722 million as at 31 March 2018 (previous year Rs. 47,201 million).

(i) Exposure under various risk buckets (post Credit Risk Mitigants)

| | As at 31 March 2018 | As at 31 March 2017 |
|------------------------|----------------------|----------------------|
| Below 100% risk weight | 725,281,767 | 569,765,029 |
| 100% risk weight | 366,444,739 | 410,885,392 |
| Above 100% risk weight | 115,656,286 | 74,316,029 |
| Deductions* | (91,007) | (367,615) |
| Total | 1,207,291,786 | 1,054,598,835 |

*Deduction represents amounts deducted from Tier I Capital

Note: As per RBI guidelines as on 01 March 2016, DTA which was deducted from CET1 capital, can be recognised in the CET1 with a limit of 10% of net CET1 (after deducting DTA). Currently DTA is 2.75% of net CET1 capital. Accordingly, there is no deduction as on 31 March 2018.

6. Securitisation disclosure for standardised approach

The Bank acts as originator, servicer and investor in securitisation transactions. The Bank's strategy is to use securitisations to diversify our sources of funding for asset origination, capital efficiency, managing liquidity and meet the priority sector lending (PSL) requirements. The Bank also undertakes 'purchase' transactions through the direct assignment route.

The Bank participates in securitisation transactions in any or all of the following roles:

- **Originator:** The Bank uses Special Purpose Vehicle (SPV) to securitise customer loans and advances that we have originated, in order to diversify our sources of funding for asset origination and for capital efficiency purposes. In such cases, we transfer the loans and advances to the SPVs for cash, and the SPVs issue debt securities to investors to fund the cash purchases. Credit enhancements to the underlying assets may be used to obtain investment grade ratings on the senior debt issued by the SPVs.
- **Servicer:** For sold assets, the Bank undertakes the activity of collections and other servicing activities such as managing collections and monthly payouts to investors / assignee with respect to the underlying assets.
- **Investor:** The Bank invests in Pass Through Certificates (PTCs) for yield and priority sector lending opportunities. We have exposure to third-party securitisations which are reported as investments. These securitisation positions are managed by a dedicated team that uses a combination of market standard systems and third party data providers to monitor performance and manage market and credit risks.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

6. Securitisation disclosure for standardised approach (Continued)

Valuation of securitisation positions

The investments of the Bank in PTCs have been marked to market on the basis of the Base Yield Curve and the applicable spreads as per the spread matrix relative to the Weighted Average Maturity of the paper as notified by Fixed Income Money Market and Derivative Association of India (FIMMDA).

Securitisation accounting treatment

The accounting treatment applied is as below:

- Originator: Securitised assets are derecognised upon sale if the true sale criteria are fully met and the bank surrenders control over the contractual rights that comprise the financial asset. In respect of credit enhancements provided or recourse obligations accepted by the Bank, appropriate provision/ disclosures is made in accordance with AS 29 – ‘Provisions, contingent liability and contingent assets’. Gains on securitisation, being the excess of consideration received over the book value of the loans and provisions against expected costs including servicing costs and the expected delinquencies are amortised over the life of the securities issued by the SPV. Losses are recognised immediately. Sale and transfer that do not meet the above criteria are accounted for as secured borrowings.
- Servicer: In case the Bank acts as servicer of the securitisation deal the fees charged for servicing the loans would be recognised on an accrual basis.
- Investor: The investment in PTCs are accounted for as Available for Sale (AFS) investments and valued as per the note above. The loan assignment deals are classified as advances.

Securitisation regulatory treatment

- Originator: In case the loan is derecognised from the books, no capital needs to be maintained by the Bank, however the Bank is required to maintain capital for credit enhancements provided in line with the RBI guidelines.
- Servicer: No impact on capital.
- Investor: The Bank uses the issue specific rating assigned by eligible ECAI's to compute the RWAs of the investment in the PTCs.

ECAI's used

The Bank uses one of the following ECAIs for all types of securitisation deals:

- a) Credit Analysis and Research Limited
- b) CRISIL Limited
- c) India Ratings and Research Private Limited
- d) ICRA Limited
- e) Brickwork Ratings India Pvt Limited
- f) SMERA Ratings Limited (SMERA)
- g) Informerics

Details of Securitisation trades of the Bank

(i) Details of securitisation of standard assets

The Bank has not securitised any standard assets in the current year (previous year- Nil)

The RBI issued addendum guidelines on securitisation of standard assets vide its circular dated 7 May 2012, subsequent to this date the Bank has not originated any securitisation transaction.

(ii) Securitisation of impaired/past due assets

The Bank has not securitised any impaired/past due assets (Previous year Nil).

(iii) Loss recognised on securitisation of assets

The Bank has not recognised any losses during the current year for any securitisation deal (Previous year Nil).

(iv) Securitisation exposures retained or purchased

The Bank has made investments in Pass Through Certificates (PTCs) of Rs. 81,340 million as at 31 March 2018 (previous year Rs. 63,563 million). These attract a risk weight of 20% since they are AAA rated instruments.

7. Market risk in trading book

The objective of the HSBC's market risk management is to manage and control market risk exposures in order to optimize return on risk while maintaining a market profile consistent with our risk appetite.

Market risk is the risk that movements in market factors, including foreign exchange rates, interest rates, credit spreads and equity prices will reduce our income or the value of our portfolios. Market risk arises on financial instruments, which are measured at fair value in the trading book.

Strategy and Processes

The Bank separates exposure to market risk into Trading book and Accrual book. Trading book includes positions arising from market-making customer demand driven inventory.

Accrual book includes positions that arise from the interest rate management of the Bank's retail and commercial banking assets and liabilities, financial investments designated as available-for-sale and held-to-maturity.

The risk components apply equally to cash and to derivative instruments. All open market risk is subject to approved limits. Limits are established to control the level of market risk and are complementary to counterparty credit limits.

The existence of a market risk trading limit does not confer any credit, counterparty, country or sovereign risk limit; they are established separately through normal credit procedures.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

7 Market risk in trading book (Continued)

Structure and Organisation of management of risk

The management of market risk is undertaken in Markets using risk limits approved by an independent Risk function. Limits are set for portfolios, products and risk types. The level of market risk limits set for each operation depends upon the market liquidity, financial and capital resources of the business, the business plan, the experience and track record of the management, dealers and market environment, as well as the Group's risk appetite. Market risk limits are reviewed annually.

Global Risk, an independent unit within the Group, is responsible for our market risk management policies and measurement techniques. At local level, the Bank has a Market Risk Management function, independent of Markets, which is responsible for measuring market risk exposures in accordance with the Group policies, and monitoring and reporting these exposures against the prescribed limits on a daily basis.

Scope and nature of risk measurement, reporting and monitoring

The Bank employs a range of tools to monitor and limit market risk exposures. These include position limits, sensitivity analysis (PVBP limits), stop loss limit, VaR, Stressed VaR and stress testing.

While VaR provides a measure of the market risk in the Bank, sensitivity analysis (e.g Present Value of 1 basis point (PV01)) and VaR are more commonly utilised for the management of the business units. Stress testing and stressed VaR complement these measures with estimates of potential losses arising from market turmoil.

The Bank's VaR and stressed VaR models are predominantly based on historical simulation. VaR measures are calculated to a 99% confidence level and use a one-day holding period, whereas stressed VaR uses a 10-day holding period. The accuracy of VaR models is routinely validated by back-testing the actual daily profit and loss results, adjusted to remove non-modelled items such as fees and commissions, against the corresponding VaR numbers.

Market Risk Limits are proposed by the Head of Treasury and are approved by EXCO. Upon approval, they are delegated by entity's CEO to Head of Treasury, who delegates it downward within his team. These limits are monitored daily by the Bank's Market Risk Management function through system reports and advised to senior management on an ongoing basis.

(i) Capital requirements for market risk

(Rs '000)

| Standardised Duration Approach | As at 31 March 2018 | As at 31 March 2017 |
|---|----------------------------|----------------------------|
| Interest rate risk | 16,433,514 | 14,050,319 |
| Foreign exchange risk | 1,112,400 | 1,029,873 |
| Equity risk | 336,166 | 247,991 |
| Securitisation exposure | 2,125,483 | 1,636,540 |
| Capital requirements for market risk | 20,007,563 | 16,964,723 |

8 Operational risk

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events, including legal risk. It is inherent in every business organisation and covers a wide spectrum of issues.

Strategy and Process

The Bank manages this risk within a control-based environment in which processes are documented, authorisation is independent and transactions are reconciled and monitored. This is supported by an independent programme of periodic reviews undertaken by internal audit and internal control departments, and continuous reviews by concurrent audit and by monitoring external operational risk events, which ensure that the Bank stays in line with industry best practice and takes account of learnings from publicised operational failures within the financial services industry.

Structure and Organisation

The Risk Management Meeting (RMM) is the apex body at an entity level that is responsible for oversight and management of all risks in INM. Additionally, for Financial Crime risk (FCR) management and oversight, INM has a Financial Crime Risk Management Committee (FCRMC) at an entity level. Both these governance meetings are the apex risk management bodies of the bank and report to the EXCO. INM Operational Risk Working Group (ORWG) is responsible for providing guidance, advice and challenge in embedding of the ORMF in INM and reports into FCRMC and RMM.

At individual business level, there are Business Control Committees (BCC)/ Risk Management forum that are responsible for oversight and management of all risks. Similar bodies specializing in FCR risks also exists at business level. These bodies escalate/ report to RMM and FCRMC respectively.

Three Lines of Defence (3LOD) Overview

The 3LOD model is an organisational structure that outlines the division of roles and responsibilities, defined by the activities performed. It is applicable to all individuals and to all risk types. There should be a clear segregation between risk ownership (First LOD), risk oversight (Second LOD) and independent assurance (Third LOD) to help support the Bank in the effective identification, assessment, monitoring, management, and reporting of risks.

First Line of Defence

The First LOD has ultimate ownership for risk and controls. It comprises of three key roles: 'Risk Owners', 'Control Owners' and 'Business Risk and Control Managers' ("BRCM"). Individuals can be both Risk Owners and Control Owners, depending on the activity(ies) they are undertaking.

Risk Owners sit in the Global Businesses and are accountable for agreeing risk appetite and identifying, assessing, and managing risks for their business in line with the risk appetite set by the Board.

Control Owners may sit within a Global Business, Global Function or a third party. They are responsible for assessing and managing the processes, activities, or systems to ensure that they are operating effectively. They work with the Risk Owners to understand and manage the risks.

The BRCMs may sit within a Global Business, Global Function or geographic CEO or Chief Operating Officer structure. They are responsible for providing operational risk advice and control testing for their organisational area. They work closely with Risk Owners and Control Owners to ensure operational risk management activities are effectively executed.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

8 Operational risk (Continued)

Second Line of Defence

The Second LOD review and challenge the activities of the First LOD to ensure that they have met the minimum requirements for risk management. The Second LOD consists of ‘Risk Stewards’ who are independent of the commercial risk-taking activities undertaken by the First LOD.

Risk Stewards sit within the Global Functions. They perform the specialist role of setting policies and the oversight of the First LOD activities for their given risk type. There are regional, country and global business Risk Stewards throughout the organisation who execute the responsibilities cascaded to them by the global Risk Steward.

Global Functions with both First and Second LOD responsibilities must segregate these responsibilities across teams. Individuals will therefore be aligned to a single LOD. At an appropriate level of seniority (normally executive level), a single individual may have responsibilities across the First and Second LOD.

The Operational Risk function provides advice and guidance on the use of the Operational Risk Management Framework. Operational Risk also challenges the effectiveness of the Operational Risk Management Framework in use by the First LOD and Risk Stewards.

Third Line of Defence

The Third LOD is Global Internal Audit. They provide independent assurance to management and the non-executive Risk and Audit Committees that our risk management, governance and internal control processes are designed and operating effectively.

Scope and Nature of Risk reporting, monitoring and mitigation

The Bank has codified its operational risk management process in a high level standard, supplemented by more detailed formal guidance. This explains how the Bank manages operational risk by identifying, assessing, monitoring, controlling and mitigating the risk, rectifying operational risk events, and implementing any additional procedures required for compliance with RBI requirements.

Information systems are used to record the identification and assessment of operational risks and to generate appropriate, regular management reporting.

Assessments are undertaken of the operational risks facing businesses and the risks inherent in its processes, activities and products. Risk and Control Assessment is done dynamically on occurrence of ‘Trigger Event’.

A regular report on operational losses is made to the Bank’s senior management through the RMM.

9 Interest rate risk in the banking book (IRRBB)

Interest rate risk in non-trading portfolios arises principally from mismatches between the future yield on assets and their funding cost as a result of interest rate changes.

Asset, Liability & Capital Management (ALCM) is responsible for measuring and controlling non-trading interest rate risk under the supervision of the Asset and Liability Management Committee (ALCO).

Its primary responsibilities are

- To define the rules governing the transfer of interest rate risk from the commercial bank to Balance Sheet Management (BSM);
- To ensure that all market interest rate risk that can be hedged is effectively transferred from the global businesses to BSM; and
- To define the rules and metrics for monitoring the residual interest rate risk in the global businesses.

Market risk in the banking book arises principally from structural mismatches in assets and liabilities and from off-balance-sheet instruments arising from repricing risk, yield curve risk and basis risk.

Further, an analysis of these risks incorporates assumptions on optionality in certain products such as in mortgage prepayments, and from behavioural assumptions regarding the economic duration of liabilities which are contractually repayable on demand, for example, current accounts.

IRRBB is monitored as part of the Bank’s Internal Capital Adequacy Assessment Process and capital maintained, if required, based on this assessment.

Strategy and Process

In order to manage this risk efficiently, interest rate risk in the banking book is transferred to the supervision of the Treasurer.

The transfer of market risk to the Treasury is achieved through a formal transfer pricing framework wherein a series of internal deals are executed between the business units and Treasury. In certain products, the interest rate risk behaviour may differ from the contractual nature thereby requiring a study to determine the correct approach in managing the risk. This is achieved through a behaviouralisation study that is periodically updated and placed before the ALCO for approval, along with underlying assumptions.

The different type of non-trading interest rate risk and controls which the Group uses to quantify and limit its exposure to these risks are categorised as follows:

- Risk transferred to BSM and managed by BSM within a defined risk mandate.
- Risk which remains outside BSM because it cannot be hedged or which arises due to behaviouralised transfer pricing assumptions.
- Basis risk which is transferred to BSM when it can be hedged.
- Model risks not captured by above.

Structure and Organisation

The Bank has an independent market risk management and control function which is responsible for measuring interest rate risk exposures in accordance with prescribed policies, monitoring and reporting these exposures against the approved limits on a daily basis. This monitoring process effectively builds on the level of interest rate risk that is commensurate with the capital held.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

9 Interest rate risk in the banking book (IRRBB) (Continued)

Scope and nature of Risk reporting, measurement, monitoring and mitigation

The Bank monitors the sensitivity of projected net interest income under varying interest rate scenarios. The Bank effectively identifies, measures, monitors and controls the interest rate risk in the banking book, to mitigate the impact of prospective interest rate movements which could reduce future net interest income, whilst balancing the cost of such hedging activities on the current net revenue stream.

The Bank manages the interest rate risk arising from commercial banking activities in order to maximise the return commensurate with its capital base, without exposing the Bank to undue risk arising from movements in market interest rates. This involves the use of money market and derivative instruments available in the interbank market, in order to achieve the economic perspective set by Management on future market rates and market liquidity.

(i) Impact on Economic Value of Equity (EVE)

(USD 'Mn)

| | As at 31 March 2018 | As at 31 March 2017 |
|--|---------------------|---------------------|
| Base | | |
| Total EVE | 4,076 | 3,951 |
| Total Regulatory Capital | 2,898 | 2,825 |
| +200 bps | | |
| EVE | 3,878 | 3,695 |
| EVE Sensitivity | -198 | -256 |
| EVE Sensitivity / Total Regulatory Capital | 6.84% | 8.05% |
| -200 bps | | |
| EVE | 4,296 | 4,190 |
| EVE Sensitivity | 193 | 239 |
| EVE Sensitivity / Total Regulatory Capital | 6.66% | 8.46% |

(ii) Impact on Earnings (NII)

As at 31 March 2018

(USD '000s)

| | Commercial Banking | Others | Total |
|---|--------------------|---------------|----------------|
| Projected NII for next 12 months | 642,060 | 78,852 | 720,913 |
| Parallel Movement in yield curve | | | |
| +100 bps | -8,505 | 9,364 | 859 |
| -100 bps | -7,768 | 13,793 | 6,024 |
| Ramp Movement in yield curve | | | |
| +100 bps | 3,513 | 2,458 | 5,971 |
| -100 bps | -9,691 | 9,876 | 184 |

As at 31 March 2017

(USD '000s)

| | Commercial Banking | Others | Total |
|----------------------------------|--------------------|---------|---------|
| Projected NII for next 12 months | 497,053 | 229,101 | 726,154 |
| Parallel Movement in yield curve | | | |
| +100 bps | 34,356 | -33,629 | 727 |
| -100 bps | -34,158 | 33,933 | -225 |
| Ramp Movement in yield curve | | | |
| +100 bps | 19,813 | -23,176 | -3,363 |
| -100 bps | -31,861 | 23,375 | -8,486 |

10 Counterparty Credit Risk

Methodology used to assign economic capital and credit limits for counterparty credit exposures

Counterparty credit risk arising from over-the-counter (OTC) derivatives is calculated in both the trading and non-trading books, and is the risk that a counterparty to a transaction may default before completing the satisfactory settlement of the transaction on any foreign exchange, interest rates, or equity contracts. An economic loss occurs if the transaction or portfolio of transactions with the counterparty has a positive economic value at the time of default.

As per the RBI Master circular on Basel-III Capital Regulations dated 01 July 2015, banks are expected to use the standardised method for computation of counterparty credit exposure using the Current Exposure Method (CEM) for market related off balance sheet exposures. Under this method the exposure on all the derivative contracts is calculated as the sum of current credit exposure/replacement cost i.e. the sum of the positive mark-to-market (MTM) of the contracts (negative MTMs are to be ignored) and the potential future exposure (PFE). PFE is determined based on a set percentage multiplied by the notional of the deal. The percentage by which the notional is multiplied is dependent upon the type of the product and the tenor as prescribed in RBI guidelines. PFE so obtained is added to the gross positive replacement cost to arrive at the final exposure at default.

Bilateral netting of counterparty credit exposures, in derivative contracts, i.e. bilateral netting of MTM values arising on account of such derivative contracts is not permitted. Accordingly, only gross positive MTM value of such contracts is considered for the purposes of exposure computation for capital adequacy.

The Group assesses total economic capital requirements centrally for the risk by utilising the embedded operational infrastructure used for the Pillar 1 capital calculation.

Limits for counterparty credit risk exposures are assigned within the overall credit process for distinct customer limit approval.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

10 Counterparty Credit Risk (Continued)

Policies for securing collateral and establishing credit reserves

Despite these being a standard credit mitigant for OTC derivatives in most jurisdictions, market practice in this respect is still evolving in India. The bank has executed a few Credit Support Annexes (CSA's) and is currently negotiating with some more counterparties.

The credit valuation adjustment (CVA) is an adjustment to the value of OTC derivative transaction contracts to reflect, within fair value, the possibility that the counterparty may default or migrate to a lower credit grade, and we may not receive the full market value of the transactions. The Bank calculates a separate CVA for each counterparty to which the bank has exposure. The adjustment aims to calculate the potential loss arising from the portfolio of derivative transactions against each third party, based upon a modeled expected positive exposure profile, including allowance for credit risk mitigants such as netting agreements and CSA's.

The bank computes a CVA for its markets related off balance sheet exposures and takes it to the profit and loss account for financial reporting purposes. The same was implemented for capital adequacy purposes under Basel III in line with RBI Guidelines from quarter ending June 2014.

Wrong-way Risk exposures

Wrong-way risk is a form of concentration risk and arises when there is a strong correlation between the counterparty's Probability of Default (PD) and the MTM value of the underlying transaction. The Bank uses a range of procedures to monitor and control wrong-way risk, including requiring prior approval before undertaking wrong-way risk transactions outside pre-agreed guidelines.

Central Counterparties

Whilst exchange traded derivatives have been cleared through central counterparties ('CCP's) for many years, recent regulatory initiatives designed to reduce systemic risk in the banking system are directing increasing volumes of OTC derivatives to be cleared through CCPs. The Bank has accordingly developed a risk appetite framework to manage risk on CCPs.

Impact of Credit Rating Downgrade

The Credit rating downgrade clause in an International Swaps and Derivatives Association (ISDA) Master Agreement is designed to trigger a series of events which may include the requirement to pay or increase collateral, the termination of transactions by the non-affected party, or assignment by the affected party, if the credit rating of the affected party falls below a specified level. At the Group level, we assess additional collateral requirements where credit ratings downgrade language affects the threshold levels within a collateral agreement.

11. Leverage Ratio

The leverage ratio requirement was introduced into the Basel III framework as a non-risk-based limit, to supplement risk-based capital requirements. It aims to constrain the build-up of excess leverage in the banking sector. As per RBI guidelines, the bank is required to maintain a minimum leverage ratio of 4.5%. The bank's leverage ratio is calculated as per RBI guidelines as follows:

Leverage Common disclosure:

(Rs in Million)

| Sr No | Item | As at 31 March 2018 | As at 31 March 2017 |
|-------|--|---------------------|---------------------|
| | On-balance sheet exposures | | |
| 1 | On-balance sheet items (excluding derivatives and SFTs, but including collateral) | 1,314,887 | 1,195,584 |
| 2 | (Asset amounts deducted in determining Basel III Tier 1 capital) | (91) | (368) |
| 3 | Total on-balance sheet exposures (excluding derivatives and SFTs) (sum of lines 1 and 2) | 1,314,796 | 1,195,217 |
| | Derivative exposures | | |
| 4 | Replacement cost associated with all derivatives transactions (i.e. net of eligible cash variation margin) | 39,303 | 53,365 |
| 5 | Add-on amounts for PFE associated with all derivatives transactions | 158,941 | 119,251 |
| 6 | Gross-up for derivatives collateral provided where deducted from the balance sheet assets pursuant to the operative accounting framework | – | – |
| 7 | Deductions of receivables assets for cash variation margin provided in derivatives transactions | – | – |
| 8 | Exempted CCP leg of client-cleared trade exposures | – | – |
| 9 | Adjusted effective notional amount of written credit derivatives | – | – |
| 10 | Adjusted effective notional offsets and add-on deductions for written credit derivatives | – | – |
| 11 | Total derivative exposures (sum of lines 4 to 10) | 198,243 | 172,616 |
| | Securities financing transaction exposures | | |
| 12 | Gross SFT assets (with no recognition of netting), after adjusting for sale accounting transactions | 77,128 | 55,803 |
| 13 | (Netted amounts of cash payables and cash receivables of gross SFT assets) | – | – |
| 14 | CCR exposure for SFT assets | – | – |
| 15 | Agent transaction exposures | – | – |
| 16 | Total securities financing transaction exposures (sum of lines 12 to 15) | 77,128 | 55,803 |
| | Other off-balance sheet exposures | | |
| 17 | Off-balance sheet exposure at gross notional amount | 1,189,354 | 1,138,436 |
| 18 | Adjustments for conversion to credit equivalent amounts | (828,344) | (822,780) |
| 19 | Off-balance sheet items (sum of lines 17 and 18) | 361,010 | 315,655 |
| | Capital and total exposures | | |
| 20 | Tier 1 capital | 187,733 | 181,603 |
| 21 | Total exposures (sum of lines 3, 11, 16 and 19) | 1,951,178 | 1,739,291 |
| | Leverage ratio | | |
| 22 | Basel III leverage ratio (per cent) | 9.62% | 10.44% |

Note: The final minimum leverage ratio for Banks in India will be stipulated by RBI after considering the final rules prescribed by the Basel Committee post parallel run by the end of 2017.

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

11. Leverage Ratio (Continued)

Comparison of accounting assets vs leverage ratio exposure measure:

(Rs in Million)

| Sr No | Item | As at 31 March 2018 | As at 31 March 2017 |
|-------|--|---------------------|---------------------|
| 1 | Total consolidated assets as per published financial statements | 1,444,248 | 1,304,752 |
| 2 | Adjustment for investments in banking, financial, insurance or commercial entities that are consolidated for accounting purposes but outside the scope of regulatory consolidation | – | – |
| 3 | Adjustment for fiduciary assets recognised on the balance sheet pursuant to the operative accounting framework but excluded from the leverage ratio exposure measure | – | – |
| 4 | Adjustments for derivative financial instruments | 146,011 | 119,251 |
| 5 | Adjustment for securities financing transactions (i.e. repos and similar secured lending) | – | – |
| 6 | Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures) | 361,010 | 315,655 |
| 7 | Other adjustments | (91) | (368) |
| | Total Exposure (point 21 in Table 1) | 1,951,178 | 1,739,291 |

Note: The consolidated leverage ratio is 9.80% as on 31 March 2018.

12. Composition of Capital

(Rs in Million)

| | Basel III common disclosure template to be used during the transition of regulatory adjustments (i.e. from April 1, 2013 to March 31, 2018) | Basel-III Amounts | Basel-III Amounts under regulatory scope of consolidation | Reference with DF-13 |
|----|---|-------------------|---|----------------------|
| | Common Equity Tier 1 capital: instruments and reserves | | | |
| 1 | Directly issued qualifying common share capital plus related stock surplus (share premium) | 44,992 | 46,455 | A |
| 2 | Retained earnings (incl. Statutory Reserves, Capital Reserves and Remittable Surplus retained for Capital to Risk-weighted Assets Ratio (CRAR)) | 140,574 | 143,120 | B1+B2+B3+B4+B5+B6+B7 |
| 3 | Accumulated other comprehensive income (and other reserves) | 2,258 | 2,258 | C*45% |
| 4 | Directly issued capital subject to phase out from CET1 (only applicable to non-joint stock companies) | – | – | |
| | Public sector capital injections grandfathered until 1 January 2018 | | | |
| 5 | Common share capital issued by subsidiaries and held by third parties (amount allowed in Group CET1) | – | – | |
| 6 | Common Equity Tier 1 capital before regulatory adjustments | 187,824 | 191,833 | |
| | Common Equity Tier 1 capital: regulatory adjustments | | | |
| 7 | Prudential valuation adjustments | – | – | |
| 8 | Goodwill (net of related tax liability) | – | – | |
| 9 | Intangibles other than mortgage-servicing rights (net of related tax liability) | – | 1 | |
| 10 | Deferred tax assets | – | 10 | |
| 11 | Cash-flow hedge reserve | – | – | |
| 12 | Shortfall of provisions to expected losses | – | – | |
| 13 | Securitisation gain on sale | – | – | |
| 14 | Gains and losses due to changes in own credit risk on fair valued liabilities | 91 | 91 | |
| 15 | Defined-benefit pension fund net assets | – | – | |
| 16 | Investments in own shares (if not already netted off paid-in capital on reported balance sheet) | – | – | |
| 17 | Reciprocal cross-holdings in common equity | – | – | |
| 18 | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued share capital (amount above 10% threshold) | – | – | |
| 19 | Significant investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions (amount above 10% threshold) | – | – | |
| 20 | Mortgage servicing rights (amount above 10% threshold) | – | – | |
| 21 | Deferred tax assets arising from temporary differences (amount above 10% threshold, net of related tax liability) | – | – | |
| 22 | Amount exceeding the 15% threshold | – | – | |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

12 Composition of Capital (Continued)

(Rs in Million)

| | Basel III common disclosure template to be used during the transition of regulatory adjustments (i.e. from April 1, 2013 to March 31, 2018) | Basel-III Amounts | Basel-III Amounts under regulatory scope of consolidation | Reference with DF-13 |
|------------|--|--------------------------|--|-----------------------------|
| 23 | of which: significant investments in the common stock of financial entities | – | – | |
| 24 | of which: mortgage servicing rights | – | – | |
| 25 | of which: deferred tax assets arising from temporary differences | – | – | |
| 26 | National specific regulatory adjustments ⁷ (26a+26b+26c+26d) | – | – | |
| 26a | of which: Investments in the equity capital of the unconsolidated insurance subsidiaries | – | – | |
| 26b | of which: Investments in the equity capital of unconsolidated non-financial subsidiaries ⁸ | 0 | 0 | |
| 26c | of which: Shortfall in the equity capital of majority owned financial entities which have not been consolidated with the bank ⁹ | – | – | |
| 26d | of which: Unamortised pension funds expenditures | – | – | |
| 27 | Regulatory adjustments applied to Common Equity Tier 1 due to insufficient Additional Tier 1 and Tier 2 to cover deductions | – | – | |
| 28 | Total regulatory adjustments to Common equity Tier 1 | 91 | 102 | |
| 29 | Common Equity Tier 1 capital (CET1) | 187,733 | 191,731 | |
| | Additional Tier 1 capital: instruments | – | – | |
| 30 | Directly issued qualifying Additional Tier 1 instruments plus related stock surplus (31+32) | – | – | |
| 31 | of which: classified as equity under applicable accounting standards (Perpetual Non-Cumulative Preference Shares) | – | – | |
| 32 | of which: classified as liabilities under applicable accounting standards (Perpetual debt Instruments) | – | – | |
| 33 | Directly issued capital instruments subject to phase out from Additional Tier 1 | – | – | |
| 34 | Additional Tier 1 instruments (and CET1 instruments not included in row 5) issued by subsidiaries and held by third parties (amount allowed in Group AT1) | – | – | |
| 35 | of which: instruments issued by subsidiaries subject to phase out | – | – | |
| 36 | Additional Tier 1 capital before regulatory adjustments | – | – | |
| | Additional Tier 1 capital regulatory adjustments | – | – | |
| 37 | Investments in own Additional Tier 1 instruments | – | – | |
| 38 | Reciprocal cross-holdings in Additional Tier 1 instruments | – | – | |
| 39 | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above 10% threshold) | – | – | |
| 40 | Significant investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions) | – | – | |
| 41 | National specific regulatory adjustments (41a+41b) | – | – | |
| 41a | Investments in the Additional Tier 1 capital of unconsolidated insurance subsidiaries | – | – | |
| 41b | Shortfall in the Additional Tier 1 capital of majority owned financial entities which have not been consolidated with the bank | – | – | |
| 42 | Regulatory Adjustments Applied to Additional Tier 1 in respect of Amounts Subject to Pre-Basel III Treatment | – | – | |
| 43 | Total regulatory adjustments to Additional Tier 1 capital | – | – | |
| 44 | Additional Tier 1 capital (AT1) | – | – | |
| 44a | Additional Tier 1 capital reckoned for capital adequacy¹¹ | – | – | |
| 45 | Tier 1 capital (T1 = CET1 + AT1) (29 + 44a) | 187,733 | 191,731 | |
| | Tier 2 capital: instruments and provisions | – | – | |
| 46 | Directly issued qualifying Tier 2 instruments plus related stock surplus | – | – | |
| 47 | Directly issued capital instruments subject to phase out from Tier 2 | – | – | |
| 48 | Tier 2 instruments (and CET1 and AT1 instruments not included in rows 5 or 34) issued by subsidiaries and held by third parties (amount allowed in Group Tier 2) | – | – | |
| 49 | of which: instruments issued by subsidiaries subject to phase out | – | – | |
| 50 | Provisions (<i>incl. eligible reserves</i>) | 6,990 | 7,008 | D1+D2 |
| 51 | Tier 2 capital before regulatory adjustments | 6,990 | 7,008 | |
| | Tier 2 capital: regulatory adjustments | – | – | |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

12 Composition of Capital (Continued)

(Rs in Million)

| | Basel III common disclosure template to be used during the transition of regulatory adjustments (i.e. from April 1, 2013 to March 31, 2018) | Basel-III Amounts | Basel-III Amounts under regulatory scope of consolidation | Reference with DF-13 |
|------------|--|--------------------------|--|-----------------------------|
| 52 | Investments in own Tier 2 instruments | – | – | |
| 53 | Reciprocal cross-holdings in Tier 2 instruments | – | – | |
| 54 | Investments in the capital of banking, financial and insurance entities that are outside the scope of regulatory consolidation, net of eligible short positions, where the bank does not own more than 10% of the issued common share capital of the entity (amount above the 10% threshold) | – | – | |
| 55 | Significant investments in the capital banking, financial and insurance entities that are outside the scope of regulatory consolidation (net of eligible short positions) | – | – | |
| 56 | National specific regulatory adjustments (56a+56b) | – | – | |
| 56a | of which: Investments in the Tier 2 capital of unconsolidated subsidiaries | – | – | |
| 56b | of which: Shortfall in the Tier 2 capital of majority owned financial entities which have not been consolidated with the bank | – | – | |
| | Regulatory Adjustments Applied To Tier 2 in respect of Amounts Subject to Pre-Basel III Treatment | – | – | |
| | of which: | – | – | |
| | of which: | – | – | |
| 57 | Total regulatory adjustments to Tier 2 capital | – | – | |
| 58 | Tier 2 capital (T2) | 6,990 | 7,008 | |
| 58a | Tier 2 capital reckoned for capital adequacy | 6,990 | 7,008 | |
| 58b | Excess Additional Tier 1 capital reckoned as Tier 2 capital | | – | |
| 58c | Total Tier 2 capital admissible for capital adequacy (58a + 58b) | 6,990 | 7,008 | |
| 59 | Total capital (TC = T1 + T2) (45 + 58c) | 194,723 | 198,739 | |
| | Risk Weighted Assets in respect of Amounts Subject to Pre-Basel III Treatment | – | – | |
| | of which: | – | – | |
| | of which: | – | – | |
| 60 | Total risk weighted assets (60a + 60b + 60c) | 1,053,666 | 1,058,885 | |
| 60a | of which: total credit risk weighted assets | 771,933 | 777,152 | |
| 60b | of which: total market risk weighted assets | 161,873 | 161,873 | |
| 60c | of which: total operational risk weighted assets | 119,860 | 119,860 | |
| | Capital ratios | | – | |
| 61 | Common Equity Tier 1 (as a percentage of risk weighted assets) | 17.82% | 18.11% | |
| 62 | Tier 1 (as a percentage of risk weighted assets) | 17.82% | 18.11% | |
| 63 | Total capital (as a percentage of risk weighted assets) | 18.48% | 18.77% | |
| 64 | Institution specific buffer requirement (minimum CET1 requirement plus capital conservation and countercyclical buffer requirements, expressed as a percentage of risk weighted assets) | 8.86% | 8.86% | |
| 65 | of which: capital conservation buffer requirement | 1.88% | 1.88% | |
| 66 | of which: bank specific countercyclical buffer requirement | – | – | |
| 67 | of which: G-SIB buffer requirement | 1.49% | 1.49% | |
| 68 | Common Equity Tier 1 available to meet buffers (as a percentage of risk weighted assets) | 12.32% | 12.61% | |
| | National minima (if different from Basel III) | – | – | |
| 69 | National Common Equity Tier 1 minimum ratio (if different from Basel III minimum) | – | – | |
| 70 | National Tier 1 minimum ratio (if different from Basel III minimum) | – | – | |
| 71 | National total capital minimum ratio (if different from Basel III minimum) | – | – | |
| | Amounts below the thresholds for deduction (before risk weighting) | – | – | |
| 72 | Non-significant investments in the capital of other financial entities | – | – | |
| 73 | Significant investments in the common stock of financial entities | – | – | |
| 74 | Mortgage servicing rights (net of related tax liability) | – | – | |
| 75 | Deferred tax assets arising from temporary differences (net of related tax liability) | – | – | |
| | Applicable caps on the inclusion of provisions in Tier 2 | – | – | |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

12 Composition of Capital (Continued)

(Rs in Million)

| | Basel III common disclosure template to be used during the transition of regulatory adjustments (i.e. from April 1, 2013 to March 31, 2018) | Basel-III Amounts | Basel-III Amounts under regulatory scope of consolidation | Reference with DF-13 |
|----|--|--------------------------|--|-----------------------------|
| 76 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to standardised approach (prior to application of cap) | – | – | |
| 77 | Cap on inclusion of provisions in Tier 2 under standardised approach | – | – | |
| 78 | Provisions eligible for inclusion in Tier 2 in respect of exposures subject to internal ratings-based approach (prior to application of cap) | – | – | |
| 79 | Cap for inclusion of provisions in Tier 2 under internal ratings-based approach | – | – | |
| | Capital instruments subject to phase-out arrangements (only applicable between March 31, 2017 and March 31, 2022) | – | – | |
| 80 | Current cap on CET1 instruments subject to phase out arrangements | – | – | |
| 81 | Amount excluded from CET1 due to cap (excess over cap after redemptions and maturities) | – | – | |
| 82 | Current cap on AT1 instruments subject to phase out arrangements | – | – | |
| 83 | Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities) | – | – | |
| 84 | Current cap on T2 instruments subject to phase out arrangements | – | – | |
| 85 | Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) | – | – | |

Note: There are no amounts subject to pre-Basel III treatment.

13. Composition of Capital – Reconciliation

(Rs in Million)

| | | Balance sheet as in financial statements | Balance sheet under regulatory scope of consolidation | Reference No. DF-12 |
|----------|---|---|--|----------------------------|
| | | As on reporting date | As on reporting date | |
| A | Capital & Liabilities | | | |
| | Paid-up Capital | 44,992 | 46,455 | A |
| | Reserves & Surplus | 171,232 | 173,778 | |
| | a. Statutory Reserve | 53,836 | 53,836 | B1 |
| | b. Capital Reserve - Surplus on sale of Immovable assets | 5,675 | 5,675 | B2 |
| | c. Capital Reserves | 13,262 | 15,809 | B3 |
| | d. Remittable surplus retained in India for CRAR purposes | 65,891 | 65,891 | B4 |
| | e. Revaluation Reserve | 5,017 | 5,017 | C |
| | f. Investment Reserve | 2,252 | 2,252 | D1 |
| | g. Specific Reserve | 1,912 | 1,912 | B5 |
| | h. Balance in Profit & Loss Account | 23,388 | 23,388 | |
| | i. General Reserve | – | – | B6 |
| | j. Security Premium | – | (1) | B7 |
| | Minority Interest | – | – | |
| | Total Capital | 216,224 | 220,233 | |
| | Deposits | 921,693 | 921,693 | |
| | of which: Deposits from banks | 30,613 | 30,613 | |
| | of which: Customer deposits | 891,080 | 891,080 | |
| | of which: Other deposits (pl. specify) | – | – | |
| | Borrowings | 208,748 | 208,748 | |
| | Borrowings in India | 165,384 | 165,384 | |
| | of which: From RBI | 121,040 | 121,040 | |
| | of which: From banks | 10 | 10 | |
| | of which: From other institutions & agencies | 44,333 | 44,333 | |
| | Borrowings outside India | 43,364 | 43,364 | |
| | of which: Others (pl. specify) | 43,364 | 43,364 | |
| | of which: Capital instruments | – | – | |

Basel III – Pillar 3 disclosures of India Branches for the year ended 31 March 2018 (Continued)

13. Composition of Capital – Reconciliation (Continued)

(Rs in Million)

| | | Balance sheet as in financial statements | Balance sheet under regulatory scope of consolidation | Reference No. DF-12 |
|----------|---|---|---|------------------------|
| iv | Other liabilities & provisions | 97,583 | 98,671 | |
| | of which: Provisions towards Standard Assets | 4,738 | 4,756 | D2 |
| | Total Capital and Liabilities | 1,444,248 | 1,449,345 | |
| B | Assets | | | |
| i | Cash and balances with Reserve Bank of India | 42,929 | 43,191 | |
| ii | Balance with banks and money at call and short notice | 204,551 | 204,551 | |
| iii | Investments: | 564,287 | 564,308 | |
| | of which: Government securities | 409,753 | 409,753 | |
| | of which: Other approved securities | – | – | |
| | of which: Shares | 136 | 136 | |
| | of which: Debentures & Bonds | 62,888 | 62,888 | |
| | of which: Subsidiaries / Joint Ventures / Associates | 0 | 0 | |
| iv | of which: Others (Commercial Papers, Mutual Funds etc.) | 91,509 | 91,509 | |
| | Loans and advances | 514,504 | 519,274 | |
| | of which: Loans and advances to banks | – | – | |
| v | of which: Loans and advances to customers | 514,504 | 519,274 | |
| | Fixed assets | 7,658 | 7,664 | |
| vi | Other assets | 110,318 | 110,358 | |
| | of which: Goodwill and intangible assets | – | – | |
| | of which: Deferred tax assets | 5,026 | 5,036 | |
| vii | Goodwill on consolidation | – | – | |
| viii | Debit balance in Profit & Loss account | – | – | |
| | Total Assets | 1,444,248 | 1,449,345 | |

14. Regulatory capital Instruments

The Bank has not issued any regulatory capital instruments in India.

15. Disclosure Requirements for Remuneration

In accordance with the requirements of the RBI Circular No.DBOD.NO.BC. 72/29.67/001/2011-12 dated 13 January 2012, the Hongkong Head Office of HBAP has submitted a declaration to RBI that the Bank's compensation policies including that of the CEO, is in conformity with the Financial Stability Board principles and standards. Accordingly, no disclosure is required to be made in this regard.

16. Equities - Disclosure for Banking Book Positions

Investment in equity shares as at 31 March 2018 is Rs.136 million. This includes investment in shares of private limited companies held either for:

- (i) business facilitation purpose;
- (ii) acquired as part of Corporate Restructured Debt(CDR) package; or
- (iii) in one instance investment in group subsidiary.

These investments are classified as 'Available for Sale'(AFS). All investments in equity shares are held in Unlisted limited companies. There are no quoted market prices for these securities. Accordingly these are valued at lower of cost or break-up value basis the latest available balance sheet.

Quantitative Disclosures

1. The value of equity investments (unquoted) as at 31 March 2018 is Rs.136 million.
2. All equity investments are held in private limited companies.
3. The cumulative realised gain on sale of shares is Nil as at 31 March 2018.
4. The unrealised gain or loss recognised in the balance sheet and not through the profit and loss account is nil.
5. The break-up value of unquoted equity investment as at 31 March 2018 is Rs.1,130 million. The difference between break-up value and current cost of equity investment is Rs.994 million.
6. Investment in equity included in Tier 1 and Tier 2 capital – nil.
7. These investments are risk weighted for capital adequacy purposes. The capital requirement for credit risk relating to these investments amounts to Rs.196 million.